



Central Services Department

Horace Green, Director
LaQuona Porter, Fleet Manager

Fleet Management
1568-C Broad Street
Augusta GA 30904
Phone: (706) 821-2892

MEMORANDUM

TO: Andy Penick, Director, Procurement Department *APenick NW*
FROM: Horace Green, Director, Central Services Department
DATE: October 1, 2025 *HG*
SUBJECT: Recommendation for Bid #25-232, 2025/2026 Truck with Hydraulic Crane

On September 19, 2025, six proposals were received for bid #25-232, 2025/2026 Truck with Hydraulic Crane. Fleet Management recommends awarding Akins Ford, LLC of Winder, GA in the amount of \$155,445.52.

Akins Ford, LLC proposal met all requirements of the bid and provides all the accessories and/or options. The 2025 Ford F350 with a 2025 Venturo 3500lb and 2025 Knapheide 6132D54 12 Foot is 155,445.52. The specifications and exceptions have been reviewed and confirmed by the department that the crane truck is equipped to be used for the department's day-to-day operations.

The lowest bidder at \$143,030.00 is Technology International, Inc., which did not include the requested crane option for 3500 lbs., and the vendor did not meet the following specifications:

Section 1

- 2.06 Service center within 25miles of Augusta Fleet Management

Section 2

- 2.02 Auxiliary equipment warranty
- 5.01 Back up alarm
- 7.06 DOT approved lighting
- 7.07 Air Compressor
- 7.10 Toolbox with lighting
- 7.12 LED lighting
- 8.03 Reflector kit
- 8.04 Electric brake controller
- 8.05 Post lights
- 8.06 Manuals
- 8.07 Training
- 9.01 Top mounted emergency light
- 10.02 Wire



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- 10.03 Terminals
- 10.04 Circuit breaker

Please advise this office upon completion of notifications so that we may proceed with the acquisition process.

If you need further information or if you have any questions regarding this recommendation, please contact the Fleet Management Office at 706-821-2892.

RL/kb

**Bid Item #25-232 2025/2026 Truck with Hydraulic Crane
for Augusta, Georgia- Central Services/Fleet Management
Bid Due: Friday, September 19, 2025 at 11:00 a.m.**

Total Number Specifications Mailed Out: 21
Total Number Specifications Download (Demandstar): 4
Total Electronic Notifications (Demandstar): 53
Pre-Bid Conference Attendees: N/A
Total packages submitted: 6
Total Non-Compliant:

VENDORS	Ring Power Corporation 500 World Commerce Pkwy St. Augustine, FL 32092	One Nation Distribution LLC 800 Main St Volant, PA 16158	Akins Ford, LLC 220 W May St Winder, GA 30680	Technology International, Inc 1331 S. International Pkwy, Ste 2251 Lake Mary, FL 32746	ZM Trucks 10271 Almond Ave Fortiana, CA 92335	Stivers Ford South 4355 Jonesboro Rd Union City, GA 30291
Attachment "B"	YES	YES	YES	YES	YES	YES
E-Verify #	402904	2523771	388164	2206577	242153	1215852
SAVE FORM	YES	YES	YES	YES	YES	YES
Exceptions	YES	NO	NO	NO	YES	NO
2025/2026 TRUCK WITH HYDRAULIC CRANE:						
CHASSIS:						
YEAR	2026	2025	2026	2024	2025	2026
MAKE	FORD	FORD	FORD	FORD	ZM TRUCKS	FORD
MODEL	F450	F750 SUPERCAB	F350	F350	ZM SHORT WHEELBASE	F350
CRANE:						
YEAR	2026	DID NOT PROVIDE	2025	2024	2025	2025
MAKE	MAINTAINER	PAL PRO 72	VENTURO	LOAD KING	PALFINGER	AUTO CRANE
MODEL	H3516	PSC 10829	3500LB	LK3215EH	PAL PRO 72- 14SSCS	HC-3 FIELD SERVICE CRANE
SERVICE CRANE:						
YEAR	2026	DID NOT PROVIDE	2025	DID NOT PROVIDE	2025	2025
MAKE	MAINTAINER	PAL PRO 72	KNAPHEIDE	DID NOT PROVIDE	ZM TRUCKS	AUTOCRANE
MODEL	1-TON SERVICE	MECHANICS TRUCK	6132 D54 12FT	DID NOT PROVIDE	ZM8 SHORT WHEELBASE	TITAN 16-11 CRANE BODY
BID PRICE	\$219,021.00	\$254,494.00	\$155,445.52	\$143,030.00	\$254,000.00	\$156,389.00
Approximate Delivery Time	Q3 2026	24 DAYS	6.5 MONTHS APO	60 DAYS	90 DAYS AFTER CONTRACT IS EXECUTED	240 DAYS-COULD BE SOONER