

## Augusta - myDrive Kits for 21 Vehicles



Item	Description	Quantity	Unit	Price	Total
<b>1</b>	<b>In Vehicle Equipment</b>				<b>\$149,014.66</b>
myDrive In-Vehicle MDT & Vehicle Gateway					
MD-M900P-LA/AG	myDrive MDT	21	each	\$2,468	\$51,818
VG-100-T	Vehicle Gateway	21	each	\$938	\$19,688
myDrive Mounting					
65T0125-001	Ball Mount Plate	42	each	\$20	\$840
65T0125-003	Mount Arm	21	each	\$32	\$672
myDrive Cabling					
Winmate 5 Meter Custom Cable	Winmate 5 Meter Custom Cable	21	each	\$59	\$1,234
1-RES-A080103J-00	10K Resistor	42	each	\$1	\$42
TextSpeak					
TTS-EN-M	TextSpeak Mobile Amplifier	21	each	\$1,648	\$34,609
Internal LED Next Stop Sign					
45T0250-001	IGN, ALTERED, SUNRISE W/PIGTAIL, TRIPSPARK	2	each	\$1,465	\$2,931
75T2078-002	CABLE, ADAPTER, RANGER TO WINMATE, J1939 PLUG	21	each	\$188	\$3,954
75T2129-001	CABLE, MYDRIVE, AFTERMARKET, PWR, 15FT UNT, J1708 PWR WITH APC AND ROUTER PWR	21	each	\$324	\$6,813
75T2131-001	CABLE, MYDRIVE, AFTERMARKET, DISCRETE, 30FT UNT.	21	each	\$111	\$2,322
50T0035-001	DISTRIBUTION BOX, J1708	21	each	\$162	\$3,405
75T2130-001	CABLE, MYDRIVE, TTS, AFTERMARKET, AUDIO, 20FT UNT.	21	each	\$193	\$4,053
75T0941-007	CABLE, CAT 5E, UTP, MOLDED BOOT, 350MHZ, GRAY, 7 FT	42	each	\$4	\$181
75T1342-020	CABLE, J1708 DAB TO INTERIOR SIGN, 20FT	21	each	\$82	\$1,716
25T0184-001	Ethernet Switch	21	each	\$630	\$13,227
VESA_002	Vesa Plate	21	each	\$32	\$667
WIN GPS ANT	Winmate Antenna	21	each	\$40	\$845
<b>2</b>	<b>Licensing</b>				<b>\$0.00</b>
myDrive In-Vehicle MDT & Vehicle Gateway		21	each	\$525	\$11,025
TextSpeak		21	each	\$525	\$11,025
License Transfer Discount		21	each	-\$1,050	-\$2,050
<b>3</b>	<b>Services</b>				<b>\$58,931.25</b>
Project Management and Deployment Services		1	lot	\$18,975	\$18,975
Expenses		1	lot	\$3,500	\$3,500
Third Party Installation Services		1	lot	\$36,456	\$36,456
<b>4</b>	<b>Shipping</b>				<b>\$172.00</b>
Shipping		1	lot	\$172	\$172
<b>Total</b>					<b>\$208,117.91</b>

Prices are budgetary only, in US dollars, and valid for 90 days.

All applicable sales taxes are additional and payment of such is the sole responsibility of the buyer.

<b>Software Maintenance</b>				<b>\$0.00</b>
System Support & Software Maintenance		1	year	\$0
Maintenance commences with operational use of the software, is paid yearly, and is based on current license value of software in use.				
Customer must continue to pay existing maintenance - above fees are additional per year				
<b>Extended Warranty Pricing</b>				
myDrive	Year 1	Year 2	Year 3	
TextSpeak	\$2,751	\$3,045	\$3,318	
	\$2,604	\$2,814	\$3,129	

Warranty is valid for 90 days from delivery to the buyers location

Additional spare in-vehicle equipment should be purchased to support swap-out maintenance.

TripSpark recommends a minimum spare ratio of 5%

### Assumptions

TripSpark will provide:

- 1 All of the equipment and services included above.

Customer will be responsible for providing the following if not Hosted by TripSpark:

- 1 Public data network activations and monthly airtime subscriptions for each vehicle.
- 2 Swap-out maintenance of in-vehicle equipment during and after the warranty period.
- 3 Third party interface fees to existing agency equipment (fareboxes, onboard signs, destination signs, etc.).
- 4 Installation of equipment in Customer vehicles (unless provided by TripSpark within the above pricing).