

Proposal for Major Gerald Metzler, Richmond County Sheriff's Office

Subject: Proposal for GPS Tracking Solution Enhancement

Dear Major Metzler,

We appreciate the opportunity to address the challenges faced by the Richmond County Sheriff's Office regarding GPS reporting and device connectivity. UniteGPS proposes a comprehensive solution to ensure reliable and continuous tracking of your fleet vehicles.

Proposed Solution Overview:

1. **Hardwired ATrack AK500 Devices:** For 202 core vehicles, offering robust, tamper-resistant, and reliable tracking.
2. **Plug-and-Play AX11 OBD Devices:** For 28 occasionally used vehicles, offering a more cost-effective and flexible solution.

Pricing and Installation Summary:

Item	Description	Quantity	Unit Price	Total Price
AK500	Hardwired GPS Devices	202	\$158.30	\$31,976
AX11	OBD GPS Device	28	\$109.00	\$3,052
Installation	All Devices	230	\$65.00	\$14,950
Monthly Service	Per Device	230	\$15.92	\$3,661.60

Total Initial Cost: \$49,978

Monthly Recurring Cost: \$3,661.60

Benefits:

- Enhanced reliability with hardwired, tamper-resistant AK500 devices.
- Real-time alerts and comprehensive data collection for operational efficiency.

- Cost-effective tracking for less frequently used vehicles with AX11 devices.
- Continuous customer support with a local presence for quick resolutions.

Commitment to Service:

Our commitment extends to providing real-time assistance through our live chat feature and the local support of Gerald Lee for on-site service requirements.

We are confident that our proposed solution will significantly enhance the fleet management capabilities of the Richmond County Sheriff's Office.

Looking forward to your favorable consideration.

Best Regards,

Christopher Bunnell

Christopher Bunnell
Chief Executive Officer
UniteGPS