

Section 3:

Fee Proposal Pricing Response Form
Exhibit “A”: Available Options Pricing
MFP Fleet Management Solutions
Fax Management Software Solutions



Fee Proposal - RFP 25-301 Copier Lease Service
For - Augusta Georgia
Procurement Department for Various Departments
RFP Opening Date: November 12, 2024 @ 11:00 a.m.



Vendor Name : Pollock Company

Address : 1711 Central Ave

City, State, Zip Code : Augusta, Ga. 309

Name : Steve Baxter-VP Signature: 

Email : sbaxter@pollockcompany.com Date: 5-Nov-25

Tier Levels	Proposed Make	Proposed Model #	Base Fee	Cost per B/W Copy	Cost Per Color	Fax Kit	Lg Cap Tray (2500 sheet)	Hole Punch Kit	MDF console/Stand	Add Paper tray (500 sheet)	Coin Vending
Black and White Models											
1	Konica Minolta	Bizhub 301i	\$60.00	0.005	N/A	\$8.00	\$11.00	\$9.00	Included	Included	\$40.00
2	Konica Minolta	Bizhub 451i	\$85.00	0.005	N/A	\$8.00	Included	\$9.00	Included	Included	\$40.00
3	Konica Minolta	Bizhub 551i	\$95.00	0.005	N/A	\$8.00	Included	\$9.00	Included	Included	\$40.00
4	Konica Minolta	Bizhub 651i	\$115.00	0.005	N/A	\$8.00	Included	\$9.00	Included	Included	\$40.00
5	Konica Minolta	Bizhub 4051i	\$38.00	0.009	N/A	Included	N/A	N/A	Included	\$9.00	\$40.00

Tier Levels	Proposed Make	Proposed Model #	Base Fee	Cost per B/W Copy	Cost Per Color	Fax Kit	Lg Cap Tray	Hole Punch Kit	MDF console/Stand	Add Paper tray (500 sheet)	Coin Vending
Color Model											
1	Konica Minolta	Bizhub C301i	\$85.00	0.005	0.035	\$8.00	\$11.00	\$9.00	Included	Included	\$40.00
2	Konica Minolta	Bizhub C451i	\$105.00	0.005	0.035	\$8.00	Included	\$9.00	Included	Included	\$40.00
3	Konica Minolta	Bizhub C551i	\$125.00	0.005	0.035	\$8.00	Included	\$9.00	Included	Included	\$40.00
4	Konica Minolta	Bizhub C651i	\$145.00	0.005	0.035	\$8.00	Included	\$9.00	Included	Included	\$40.00
5	Konica Minolta	Bizhub C3351i	\$50.00	0.009	0.045	Included	N/A	N/A	Included	\$9.00	\$40.00

Include additional pages for any additional items

Please note that all pricing listed are monthly rates for the model/item listed based upon the terms and specifications of the RFP. Please see enclosed Pollock Exhibit "A" that list additional MFP accessories, Fleet Management Software and Fleet Fax Management Solutions

In regard to the requested "Coin Vending" option please note that all of the currently deployed units that have this capability for public copy/printing functions are Tier 5 models as they produce a lower number of copies/prints than the workgroup Tier 1-4 devices.



Fee Proposal- Exhibit A
 RFP-25-301
 Additional MFP Options and Available Fleet Management Solutions

MFP Accessories

Model	Monthly Base	Product Description
FS SD539 Advanced Finisher	\$25.00	Advanced folding booklet finisher with multi position staple option
FS 539 Standard staple finisher	\$11.00	To be used for Tier 1 (BH301/C301) models where requested
LU 302	\$17.00	Additional 3000 sheet paper deck
PI 502	\$17.00	External folding inserter
AU 205 Reader	\$4.00	HID Card reader for access to MFP
EX-2000 B Vend device	\$40.00	Coin/cash/card vending unit for public use copying /printing

*Please note these accessories are compatible with all KM Bizhub A3 devices quoted (both color and b/w)

*All pricing quoted is based upon the terms and conditions set forth in the RFP

Fee Proposal- Exhibit A

RFP-25-301

Additional MFP Options and Available Fleet Management Solutions



MFP Fleet Management Solutions

Solution Description

SAFEQ Cloud MFP fleet management solution is designed to provide a full range of managing fleet printing, scanning and copy functions. End user authentication ensures total accountability for all functions.

Pricing:

All required software, service support, professional services to cover the entire ARC MFP fleet (221 devices)

Monthly base rate: \$ 2404.00 per month (\$ 10.68 per device)

This program may be modified should ARC select specific departments or users for the application to be deployed.

Fee Proposal- Exhibit A

RFP-25-301

Additional MFP Options and Available Fleet Management Solutions



MFP Fleet Fax Management Solutions

Solution description:

GoldFax Enterprise Secure Fax Solution

This cloud based fax solution eliminates the need for conventional fax kits and dedicated fax lines. End users have the ability to fax directly from any KM Bizhub device across the fleet in addition to providing desktop fax capabilities from their workstations

Monthly base rate for the KM Fleet:

\$ 1093.52 per month

(\$ 6.63 per MFP device)

This program may be modified should ARC select specific departments or users for the application to be deployed.



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SAFEQ Cloud®

SAFEQ Cloud Pro is the smarter, more efficient way to manage enterprise printing and scanning. It replaces outdated print servers and drivers with a secure, fully managed cloud platform — **giving your IT team back valuable time while reducing costs, complexity, and risk.**

SAFEQ Cloud Pro delivers **end-to-end protection** for your entire print and scan environment. With TLS 1.3 and strong encryption, users can print securely over the open internet — no VPNs required. **SAFEQ Cloud Pro** is built on a **Zero Trust architecture**, ensuring that every user, device, and connection is continuously verified before granting access. Backed by **ISO 27001 certification**, it adheres to the highest global standards for information security management—protecting your data through rigorous controls, continuous monitoring, and industry-leading best practices.

With a single unified print driver, **SAFEQ Cloud Pro** eliminates driver chaos and server maintenance once and for all. Your users enjoy a seamless print experience from any device, anywhere — while IT gains centralized control, built-in security, and effortless scalability.

SAFEQ Cloud Pro bridges cloud and on-prem environments, enabling local job spooling through a secure software or hardware appliance. That means faster printing, maximum data privacy, and reliable performance even in bandwidth-limited locations.

SAFEQ Cloud Pro delivers:

- Location Awareness automated print driver deployment
- Secure print release with badge or PIN authentication
- Mobile and guest printing for a flexible workforce
- One-touch scanning with metadata capture and ABBYY OCR for smarter document workflows

With **SAFEQ Cloud Pro**, you modernize your print environment, reduce IT overhead, and empower your organization with the speed, security, and flexibility of the cloud.



COMPLIANCE:

eGoldFax® is built upon the Microsoft Azure® Commercial and Government platforms which provide 100+ compliance certifications, ensuring regulatory compliance and industry standards.



NIST



CSA cloud security alliance®



FERPA
Family Educational
Rights & Privacy Act



FedRAMP



+ Many More

eGoldFax

4 WAYS TO FAX

EMAIL TO FAX

Easily attach your document to an email and send it. It's encrypted utilizing TLS 1.2 while in flight to our service so it remains compliant.

PRINT TO FAX

From any Windows Device app or browser print to 'eGoldFax Print to Fax' to convert document to a fax.

MFP TO FAX

Integrates with virtually any MFP device to send secure cloud-based faxes without the need for a traditional phone line.

APP TO FAX

Use eGoldFax® Desktop Windows application to send faxes from your computer using HTTPS connection instead of email.

RECEIVE INBOUND FAXES SECURELY

There are four ways to receive a fax: via TLS 1.2 encrypted email as a PDF or TIFF attachment, route your inbound fax to a network folder or printer via HTTPS communication with an optional email notice, HTTPS download link, or direct to our dedicated eGoldFax® Desktop App where a user can see all of their sent and received faxes.

AUTHORIZED EGOLDFAX RESELLER

eGoldFax® offers seamless integration with virtually all major MFP manufacturers, and supports an unlimited number of users and MFPs for free.

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