



Procurement Department

Mrs. Geri Sams, Director

LETTER OF INTENT TO PURCHASE VEHICLES FROM WADE FORD, INC.

This letter of intent dated, **March 7, 2024**, is to inform you that the Central Services Department – Fleet Management Division has concluded that we intend to purchase: **four (4) 2024 Ford T350 Transit Vans** for the below listed Departments, utilizing:

Statewide Contract Number: 99999-SPD-ES40199373-009S

Vehicle: 2024 Ford T350 Transit Van

Contract: Effective Date: August 12, 2015 – Expiration Date: November 30, 2024

The specific specifications and pricing information for this purchase is attached.

1. **Buyer:** Augusta, Georgia – Central Services Department: Fleet Management Division
2. **Seller:** Wade Ford Inc.: Fleet & Government Sales (Attn: Roger Moore)
3860 S Cobb Dr., Smyrna, GA 30080
3. **Vehicles Total Purchase Price:** \$245,448.00
4. **Source:** Georgia Statewide Contract Number: **99999-SPD-ES40199373-009S**

Vehicles to be purchased and Departments to receive vehicles:

# of Vehicles	Department	Division	Price
One (1)	Parks & Recreation	Operations	\$55,447.00
One (1)	Sheriff's Office	CID	\$62,725.00
Two (2)	Sheriff's Office	Jail	\$127,276.00

A purchase order will be provided upon the approval of the Augusta, Georgia Commission.

Respectfully submitted,


Geri A. Sams

Director of Procurement

Attachments: Vehicle Purchase Price /Specifications/Quotes

Room 605 - 535 Telfair Street, Augusta Georgia 30901
(706) 821-2422 - Fax (706) 821-2811

www.augustaga.gov

Register at www.demandstar.com/supplier for automatic bid notification



Scan this QR code with your
smartphone or camera equipped
tablet to visit the Augusta, Georgia



Central Services Department

Ron Lampkin, Interim Director
LaQuona Sanderson, Fleet Manager

Fleet Management
1568-C Broad Street
Augusta GA 30904
Phone: (706) 821-2892

MEMORANDUM

TO: Geri Sams, Director, Procurement Director
FROM: Ron Lampkin, Interim Director, Central Services Director
DATE: February 8, 2024
SUBJECT: Request to Utilize State Contract #SWC 99999-SPD-ES40199373-009S
– 2024 Ford Transit vans

Central Services-Fleet Management request to utilize state contract #SWC 99999-SPD-ES4019373-009S (2024 Ford Transits vans) and a "Letter of Intent" (LOI) to purchase three Ford Transits for the Richmond County Sheriffs Office and one Ford Transit for the Recreation Department.

The state contract holder, Wade Ford, informed Fleet Management that the Ford manufacture pricing for 2024 Ford Transit vans would open in early 2024 and to place orders as soon as possible to ensure we meet the state pricing deadline. The vendor requested a LOI to potentially hold our orders until the Augusta Commission has approved the purchases. Once approved, Fleet Management will acquire the purchase order and submit to the vendor for securing the asset purchases.

Augusta Richmond County Sheriffs Office is requesting three Ford T350s utilizing SPLOST 8 Public Safety vehicles allocation. The Recreation Department is requesting one Ford T350 utilizing fleet capital. Central Services-Fleet Management has consulted with the offices and departments to ensure the vehicle specifications meet their operation needs.

Please approve the use of the state contract and LOI in total amount of \$245,448 to Wade Ford. Thank you for your assistance. Please contact Fleet Management with any questions or concerns.

LS/kb



GA Statewide Contract 99999-SPD-ES40199373-009S

S7/S8 T-150/250/350 CARGO LOW/MID/HIGH ROOF VAN

E1Y, 148" WB, 3.5L std V6, 8600 lb GVWR, Vinyl Seats, Front AC, Power Group, Back-up Camera, AM/FM, Sliding Side Door

WADE FORD Government Sales 3860 South Cobb Dr Smyrna, GA 30080

Roger Moore Phone (678) 460-3881

email: rmoore@wade.com

Order	Code	Chassis	Price	Total	Order	Code	Body / Equipment	Price	Total
	99G	3.5L V6 EcoBoost Engine	1,892.00	0.00	1	86F	2 Extra Laser Cut Keys	75.00	75.00
	99K	Full Battery Powertrain (350 only)	12,350.00	0.00		AKR	Additional Keys w Remotes	325.00	0.00
	2	All Wheel Drive	4,695.00	0.00		52C	Remote Keyless Keypad	129.00	0.00
	R1Y	T250 9000# GVWR	1,174.00	0.00		64H	Full Wheel Covers	34.00	0.00
1	W1Y	T350 9500# GVWR	2,578.00	2,578.00		64G	Styled Aluminum Wheels	667.00	0.00
	*1C	Medium Roof 150/250/350	3,474.00	0.00		86N	HD Front Tray Floor Mats	175.00	0.00
1	**X	High Roof 250/350	3,578.00	3,578.00	1	16E	Vinyl Rear Floor Covering	232.00	232.00
	*3X	Extended Length 250/350	1,220.00	0.00		60B	HD Cargo Flooring	707.00	0.00
	F4*	Dual Rear Tire 9950 GVWR	615.00	0.00		SBL	Spray in Bed Liner ilo Vinyl Floor	995.00	0.00
	U8*	Dual Rear Tire 11000 GVWR	2,335.00	0.00		68H	Running Board, side door only	310.00	0.00
	130	130 Wheelbase (LR/MR only)	(1,163.00)	0.00		68L	Power Run Bd, side door only (60C)	891.00	0.00
	41H	Engine Block Heater	72.00	0.00	1	68J	HD Running Boards (Both sides)	655.00	655.00
	21R	Cloth Power Seats	948.00	0.00		655	Extended Range Fuel Tank	285.00	0.00
	21P	Gray Vinyl Seating w Armrest	52.00	0.00		53B	Trailer Tow/w Wiring	485.00	0.00
	21M	Ebony Cloth Seats	110.00	0.00		67D	Trailer Brake Controller (60C)	405.00	0.00
1	66D	Overhead Shelf	75.00	75.00		41C	Lane Keeping Alert (60C)	356.00	0.00
	63E	Dual HD Batteries	283.00	0.00		67C	Upfitter Switches(4)	82.00	0.00
	90D	110v Inverter 400 Watt (63E)	475.00	0.00		68B	Remote Start	495.00	0.00
	63C	HD Dual 250 amp Alternators	1,025.00	0.00		96C	Interior Upgrade	1,435.00	0.00
	X*L	Limited Slip Rear Axle	311.00	0.00		18D	Exterior Upgrade	460.00	0.00
	87E	Aux Fuse Panel	385.00	0.00		58V	AM/FM/SYNC 3 w/ 4" Screen	298.00	0.00
	545	Power Heated Mirrors	160.00	0.00		58B	AM/FM/SYNC 3 w/ 12" Screen	945.00	0.00
	544	Trailer Tow Power Heated Mirrors	220.00	0.00		584	AM/FM/SYNC 3/Navigation	1,872.00	0.00
	65A	BLIS w/ Trailer Coverage (544)	571.00	0.00		59D	Perimeter Alarm	148.00	0.00
	43B	Back Up Alarm	145.00	0.00		52*	Speed Limiting (65,70,75 mph)	76.00	0.00
1	43R	Reverse Sensing	284.00	284.00		61D	Front/Rear Camera (58B)	1,087.00	0.00
	94A	Side Sensing	480.00	0.00		55A	Upfitter Interface Module	255.00	0.00
	94B	Enhanced Park Assist	895.00	0.00		60D	Adaptive Cruise Control	625.00	0.00
	17A	Rear Door Glass	250.00	0.00		61E	High Resolution camera	275.00	0.00
	17B	Passenger Side Door Glass	425.00	0.00					0.00
	17F	Windows All Around	625.00	0.00			Bulkhead w/ door	1,295.00	0.00
	57N	Rear Window Defogger	166.00	0.00			Goal Post Ladder Rack (LR)	672.00	0.00
	92E	Privacy Tinted Glass	646.00	0.00			1 Clamp Ladder Rack (LR)	895.00	0.00
	57G	High Cap Front/Rear Air/Heat	860.00	0.00			2 Clamp Ladder Rack (LR)	997.00	0.00
	91B	Auto Headlights	34.00	0.00			1 Let Down Ladder Rack (LR)	1,486.00	0.00
	55D	Fog Lamps	100.00	0.00			1 Let Down for (MR / HR)	2,205.00	0.00
1	942	Day Time Running Lights	43.00	43.00			Dual Let Down add (all)	986.00	0.00
1	60C	Cruise Control	incl	0.00			Base Shelving Pkg (LR)	2,586.00	0.00
				0.00	1		Base Shelving Pkg (MR/HR)	3,254.00	3,254.00
				0.00			General Service Pkg (LR)	3,356.00	0.00
				0.00			General Service Pkg (MR/HR)	4,895.00	0.00
				0.00			Tag and Title	85.00	0.00

PAINT COLORS		
	BY	School Bus Yellow
	PQ	Race Red
	YZ	Oxford White
	UM	Agate Black Metallic \$200
	FK	Diffused Silver Metallic \$200
	J7	Magnetic Metallic \$200
	AW	Kapoor Red Metallic \$200
	N1	Blue Jeans Metallic \$200
1	UX	Ingot Silver Metallic \$200
	W6	Green Gem Metallic \$200

Delivery Region			
1 - 120.00			
2 - 120.00			
3 - 150.00	1	150	
4 - 110.00			
5 - 120.00			
6 - 120.00			
7 - 145.00			
8 - 170.00			
9 - 170.00			
10 - 220.00			
11 - 200.00			
12 - 280.00			

Base Vehicle	47,418.00
Total Chassis options	6,558.00
Total Body options	4,216.00
Delivery Charge	150.00
Metallic Paint	200.00
Total Each	58,542.00
# Units for order	<input type="text"/>
Total for Order / PO	58,542.00

Agency _____

Agency Contact _____

Phone _____

Address _____

CID upn+ (1)

WEST WARNING EQUIPMENT SALES & SERVICE, LLC

QUOTE

115 SAND BAR FERRY ROAD
AUGUSTA, GA 30901

Phone # 706-855-6916

Date	Quote #
1/11/2024	7812

Name / Address
FIRSTVEHICLE ATTN: TERRI PO BOX 507 AUGUSTA, GA 30903

Qty	Item	Description	Rate	Total
		2023 FORD TRANSIT VAN - HIGH TOP- E350 CRIME SCENE		
1	FEN-C-4010	FENIEX C-4010 4200 MINI CONTROLLER	129.00	129.00
2	SOU-PMP2WSDDB	SOUND OFF PMP2WSDDB DUAL WINDOW SHROUD KIT FOR 4" LIGHT W/ STUD MOUNT	25.00	50.00
4	SOU-EMPS2STS3B	SOUND OFF EMPS2STS3B MPOWER 4" STUD MOUNT-SINGLE COLOR BLUE (FRONT WINDSHIELD)	125.00	500.00
2	SOU-EMPS2STS4E	SOUND OFF EMPS2STS4E MPOWER 4" STUD MNT 12 LED DUAL COLOR -BLUE/WHITE (GRILL OR BUMPER AREA)	130.00	260.00
2	COD-MICROPAK-D...	CODE3 MICROPAK-DC-BW DIRECTIONAL LED HIDE A BLAST MULTI COLOR BLUE/WHITE (SIDE FRONT FENDER)	85.00	170.00
2	SOU-EMPS2STS3B	SOUND OFF EMPS2STS3B MPOWER 4" STUD MOUNT-SINGLE COLOR BLUE (TOP REAR)	125.00	250.00
2	SOU-PMP2WDG05B	SOUND OFF PMP2WDG05B 5 DEGREE WEDGE FOR USE WITH 4" MPOWER QUICK MOUNT LIGHT	15.00	30.00
2	FEN-Q-2222	FENIEX Q-2222 QUAD CANNON 24 LED (TAILLIGHT)	75.00	150.00
1	FEN-C-4014	FENIEX C-4014 STORM PRO 100W SIREN	180.00	180.00
1	FEN-S-2009	FENIEX S-2009 TRITON 100W SPEAKER	135.00	135.00
1	ABL-140553	ABLE2 14.0553 TRIPLE OUTLET	39.00	39.00
1	5LB - 25614	5LB FIRE EXTINGUISHER W/ VEHICLE BRACKET	65.00	65.00
1	TINT	WINDOW TINT- 35% - TWO FRONT ROLLDOWNS AND A 6" STRIP	200.00	200.00
1	Misc	SHOP SUPPLY (WIRE, LOOM, FUSES, ETC)	125.00	125.00
1	LABOR	LABOR TO INSTALL ABOVE	1,900.00	1,900.00

This Quote is an offer by West Warning Equipment to purchase Goods and/or provide Services (as applicable) to the recipient of this quote in accordance with the specifications stated herein. This Quote is not binding or accepted until the recipient supplies West Warning Equipment with a purchase order for the quoted goods and/or services. Commencement of purchasing goods and/or providing services will occur once both parties agree upon a date. Quoted Prices are good for 30 days.

Sales Tax (8.0%)	\$0.00
Total	\$4,183.00



GA Statewide Contract 99999-SPD-ES40199373-009S

S10/S12/S13 T-350 12 PASSENGER VAN LOW/MID/HIGH ROOF / EL

X2Y, 148" WB, 3.5L std V6, Vinyl Seats, Front AC, Power Group, Back-up Camera, AM/FM, Sliding Side Door

WADE FORD Government Sales 3860 South Cobb Dr Smyrna, GA 30080

Roger Moore Phone (678) 460-3881 FAX (770) 433-2412 email: rogermoore@wade.com

Order	Code	Chassis	Price	Total	Order	Code	Body / Equipment	Price	Total
	99G	3.5L V6 EcoBoost Engine	1,892.00	0.00	1	68H	Running Board, side door only	310.00	310.00
	9	All Wheel Drive (SRW)	4,695.00	0.00		68L	Power Run Bd, side door only (60C)	891.00	0.00
	96K	2 Passenger Seating (std) (ADA)	0.00	0.00		68J	HD Running Boards (Both sides)	655.00	0.00
NA	96S	14 Passenger Seating	0.00	0.00		655	Extended Range Fuel Tank	285.00	0.00
1	96P	15 Passenger Seating	1,495.00	1,495.00		53B	Trailer Tow/w Wiring	485.00	0.00
NA	96W	10 Passenger Seating (U4X)	0.00	0.00		67D	Trailer Brake Controller (60C)	405.00	0.00
NA	96T	14 Passenger Seating (U4X)	0.00	0.00		41C	Lane Keeping Alert (std)	0.00	0.00
NA	96*	15 Passenger Seating (U4X)	0.00	0.00		67C	Upfitter Switches(4)	82.00	0.00
	X2C	Mid Roof	1,186.00	0.00		68B	Remote Start	495.00	0.00
	X2X	High Roof	2,704.00	0.00		58V	AM/FM/SYNC 3 w/ 4" Screen	298.00	0.00
	U4X	High Roof Ext Length (15 Pass)	4,617.00	0.00		58B	AM/FM/SYNC 4 w/ 12" Screen	945.00	0.00
	U5X	All Wheel Drive (HR-EL DRW)	7,140.00	0.00		58E	AM/FM/SYNC 4/Navigation	1,780.00	0.00
	59A	Swing out Side Door (LR only)	152.00	0.00		58F	58E + Adapt Cruise Control	2,050.00	0.00
	21P	Gray Vinyl Seating w Armrest	52.00	0.00	NA	59D	Perimeter Alarm	0.00	0.00
	21M	Ebony Cloth Seats	110.00	0.00		52*	Speed Limiting (65,70,75 mph)	76.00	0.00
NA	21R	Cloth Power Seats	0.00	0.00		61D	Front/Rear Camera (58B)	1,087.00	0.00
	41H	Engine Block Heater	72.00	0.00		55A	Upfitter Interface Module	255.00	0.00
	63E	Dual HD Batteries	265.00	0.00		60D	Adaptive Cruise Control	625.00	0.00
NA	90D	110v Inverter 400 Watt	0.00	0.00		61E	High Resolution camera	275.00	0.00
	63C	HD Dual 250 amp Alternators	1,025.00	0.00	NA	65C	Power sliding side door	0.00	0.00
	X*L	Limited Slip Rear Axle	325.00	0.00					0.00
	545	Power Heated Mirrors	160.00	0.00					0.00
	544	Trailer Tow Power Heated Mirrors	220.00	0.00					0.00
	65A	BLIS (Blind Spot Warning)	795.00	0.00					0.00
	43B	Back Up Alarm	150.00	0.00					0.00
1	43R	Reverse Sensing	284.00	284.00					0.00
	94A	Side Sensing	480.00	0.00					0.00
	94B	Enhanced Park Assist	895.00	0.00					0.00
	57N	Rear Window Defogger	166.00	0.00					0.00
	92E	Privacy Tinted Glass	500.00	0.00					0.00
	57G	High Cap Front/Rear Air/Heat	860.00	0.00					0.00
	91B	Auto Headlights	30.00	0.00					0.00
	55D	Fog Lamps	100.00	0.00			NA = not available on 2024		0.00
1	942	Day Time Running Lights	43.00	43.00			model year vans		0.00
1	60C	Cruise Control (std)	0.00	0.00					0.00
1	86F	2 Extra Laser Cut Keys	75.00	75.00			ADA Mobility Upfit		0.00
	AKR	Additional Keys w Remotes	325.00	0.00			see attached specs		0.00
	52C	Remote Keyless Keypad	129.00	0.00					0.00
	64H	Full Wheel Covers	34.00	0.00					0.00
	647	Styled Aluminum Wheels	395.00	0.00					0.00
	86W	HD Front Tray Floor Mats	120.00	0.00					0.00
							Tag and Title	85.00	0.00

PAINT COLORS		
	BY	School Bus Yellow
	PQ	Race Red
1	YZ	Oxford White
	UM	Agate Black Metallic \$200
	FK	Diffused Silver Metallic \$200
	J7	Magnetic Metallic \$200
	AW	Kapoor Red Metallic \$200
	FT	Blue Metallic \$200
	UX	Ingot Silver Metallic \$200
	W6	Green Gem Metallic \$200

Delivery Region		
1 - 120.00		
2 - 120.00		
3 - 150.00		
4 - 110.00		
5 - 120.00		
6 - 120.00		
7 - 145.00		
8 - 170.00		
9 - 170.00		
10 - 220.00		
11 - 200.00		
12 - 280.00		

Base Vehicle	52,585.00
Total Chassis options	1,897.00
Total Body options	310.00
Delivery Charge	150.00
Metallic Paint	
Total Each	54,942.00
# Units for order	1
Total for Order / PO	54,942.00

Agency	Augusta University
Agency Contact	Betty Eason
Phone	706.667.4042
Address	2500 Walton Wayh Augusta, GA 30904

Jail upfit

WEST WARNING EQUIPMENT SALES & SERVICE, LLC

QUOTE

115 SAND BAR FERRY ROAD
AUGUSTA, GA 30901

Phone # 706-855-6916

Date	Quote #
1/15/2024	7819

Name / Address
FIRSTVEHICLE ATTN: TERRI PO BOX 507 AUGUSTA, GA 30903

Qty	Item	Description	Rate	Total
		2024 FORD TRANSIT T350 VAN (148 WHEEL BASE, LOW ROOF, SWING OUT DOORS) PRISONER TRANSPORT BLUE LIGHTS AUGUSTA-RICHMOND CNTY		
1	SOU-ENFLB54S-BL...	SOUND OFF ENFLB54S-BLUE 54" NFORCE LIGHTBAR-SINGLE COLOR BLUE W/ TWO REAR AMBER, TAKEDOWN & ALLEY	1,750.00	1,750.00
1	FEN-C-4010	FENIEX C-4010 4200 MINI CONTROLLER	129.00	129.00
4	SOU-EMPS2QMS4E	SOUND OFF EMPS2QMS4E MPOWER 4" QUICK MOUNT DUAL COLOR BLUE/WHITE (2-FRONT, 2-REAR)	130.00	520.00
1	FEN-C-4014	FENIEX C-4014 STORM PRO 100W SIREN	179.00	179.00
1	FEN-S-2009	FENIEX S-2009 TRITON 100W SPEAKER	135.00	135.00
1	BYR-BA0972	BUYERS BA0972 97 DECIBEL SELF GROUNDING BACK UP ALARM	45.00	45.00
1	5LB - 25614	5LB FIRE EXTINGUISHER W/ VEHICLE BRACKET	65.00	65.00
1	ABL-140553	TRIPLE OUTLET	39.00	39.00
1	HAV-WGI-F20	HAVIS SHIELDS WINDOW GUARD KIT FOR 12 PASSENGER OR 15 PASSENGER WITH SWING OUT DOORS	1,750.00	1,750.00
1	SET-10VS-UNC	SETINA 10VS-UNC SUV/VAN CAGE , INCLUDES FULL LOWER EXTENSION PANEL	1,000.00	1,000.00
1	Misc	SHOP SUPPLY (WIRE,LOOM,FUSES,ETC)	150.00	150.00
1	LABOR	LABOR TO INSTALL ABOVE	3,500.00	3,500.00
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			Total	\$9,262.00

Call upon us

WEST WARNING EQUIPMENT SALES & SERVICE, LLC

QUOTE

115 SAND BAR FERRY ROAD
AUGUSTA, GA 30901

Phone # 706-855-6916

Date	Quote #
1/15/2024	7821

Name / Address
FIRSTVEHICLE ATTN: TERRI PO BOX 507 AUGUSTA, GA 30903

Qty	Item	Description	Rate	Total
1	SOU-ENFLB54S-BL...	2024 FORD TRANSIT T350 VAN (148 WHEEL BASE, LOW ROOF, SWING OUT DOORS) PRISONER TRANSPORT BLUE LIGHTS AUGUSTA-RICHMOND CNTY SOUND OFF ENFLB54S-BLUE 54" NFORCE LIGHTBAR-SINGLE COLOR BLUE W/ TWO REAR AMBER, TAKEDOWN & ALLEY	1,750.00	1,750.00
1	FEN-C-4010	FENIEX C-4010 4200 MINI CONTROLLER	129.00	129.00
4	SOU-EMPS2QMS4E	SOUND OFF EMPS2QMS4E MPOWER 4" QUICK MOUNT DUAL COLOR BLUE/WHITE (2-FRONT, 2-REAR)	130.00	520.00
1	FEN-C-4014	FENIEX C-4014 STORM PRO 100W SIREN	179.00	179.00
1	FEN-S-2009	FENIEX S-2009 TRITON 100W SPEAKER	135.00	135.00
1	BYR-BA0972	BUYERS BA0972 97 DECIBEL SELF GROUNDING BACK UP ALARM	45.00	45.00
1	5LB - 25614	5LB FIRE EXTINGUISHER W/ VEHICLE BRACKET	65.00	65.00
1	ABL-140553	TRIPLE OUTLET	39.00	39.00
1	SET-10VS-UNC	SETINA 10VS-UNC SUV/VAN CAGE , INCLUDES FULL LOWER EXTENSION PANEL	1,000.00	1,000.00
1	Misc	SHOP SUPPLY (WIRE,LOOM,FUSES,ETC)	150.00	150.00
1	LABOR	LABOR TO INSTALL ABOVE & CUSTOMER SUPPLIED WINDOW GUARD	3,500.00	3,500.00

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Sales Tax (8.0%)

\$0.00

Total

\$7,512.00