

PROCUREMENT DEPARTMENT



Darrell White
Interim Director

LETTER OF INTENT TO PURCHASE VEHICLES FROM AKINS FORD DODGE

This letter of intent dated, **May 13, 2025**, is to inform you that the Central Services Department – Fleet Management Division has concluded that we intend to purchase: **Two (2) 2024 Ford F150 Extended Cab** for the below listed Departments.

Vehicles: Two (2) 2024 Ford F150 Extended Cab

The specific specifications and pricing information for this purchase are attached.

1. **Buyer:** Augusta, Georgia – Central Services Department: Fleet Management Division
2. **Seller:** Akins Ford Dodge P.O. Box 280 Winder, GA 30680
3. **Vehicles Total Purchase Price:** \$104,474.48

Vehicles to be purchased and Departments to receive vehicles:

# of Vehicles	Department	Division	Price
Two (2) 2024 Ford F150 Extended Cab	Augusta Utilities Department	Facilities Maintenance	\$104,474.48

A purchase order will be provided upon the approval of the Augusta, Georgia Commission.

Respectfully submitted,

A handwritten signature in black ink, appearing to read "D White", written over a circular stamp or seal.

Darrell White

Interim Director of Procurement

Attachments: Vehicle Purchase Price /Specifications/Quotes



Central Services Department

Ron Lampkin, Interim Director
LaQuona Sanderson, Fleet Manager

Fleet Management
1568-C Broad Street
Augusta GA 30904
Phone: (706) 821-2892

MEMORANDUM

TO: Darrell White, Interim Director, Procurement Director
FROM: Ron Lampkin, Interim Director, Central Services Director
DATE: May 6, 2025
SUBJECT: Request LOI to purchase two Ford F150s for the Utilities Department

Central Services-Fleet Management requests LOI to purchase two Ford F150s for the Augusta Richmond County Utilities Department. Fleet Management located two trucks currently available on Akins Ford Dodge vehicle lot and Akins Ford Dodge prices are lower than the state contract holder, Allan Vigil Ford.

The Utilities Facilities Maintenance Division has a new Mechanical Manager position that requires a vehicle to perform operational duties and will be disposing of a Ford F150, asset #208159, for the second truck purchase.

Akins Dodge Ford is holding the trucks until the Augusta Commission has approved the orders. Once approved, Fleet Management will acquire the purchase order and submit it to the vendor for delivery of the asset purchase.

(2) 2024 Ford F150 Extended Cab: Akins Ford Dodge - \$52,237.24/each

GMA lease will be used for the purchase of the two trucks for the Utilities Facilities Maintenance Division.

Please approve the LOI in total amount of \$104,474.48 to Akins Ford Dodge. Thank you for your assistance. Please contact Fleet Management with any questions or concerns.

LS/kb

ALLAN VIGIL FORD-LINCOLN GOVERNMENT SALES

2025 Ford F150 (1/2 ton)
Regular Cab, 6 Cyl, 4x2, LWB

Base Price \$ 48,856.00

SWC #999999-SPD-ES40199373-002

Equipment included in base price:

2.7L V-6 Engine

10 Speed Automatic Transmission

Factory Installed A/C

AM-FM Radio

Solar Tinted Glass

Power Steering/ABS Brakes

Rear view back up camera

Vinyl 40/20/40 Bench Seat

Rubber Floor Covering

Full Size Spare/ Step bumper

Autolamp headlights

Long bed 8'

Power Windows, Locks & Mirrors

Cruise control

P245/70Rx17 Tires

Ford SYNC (Bluetooth)

Exterior Colors

Interior Color

Gray

YZ Oxford White

HX Antimatter Blue

B3 Atlas Blue

JS Iconic Silver

UM Agate Black

M7 Carbonized Gray

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FOB Allan Vigil Ford

Delivery- see chart, \$75 minimum

ALLAN VIGIL FORD GOV'T SALES

6790 Mt. Zion Blvd

Morrow, GA 30260

770-968-0680 Phone

678-364-3910 Fax

Options	Price	Code
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5.0L V8 Flex Fuel engine	2,350.00	\$ 2,350.00 995
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3.5L V6 EcoBoost engine**	2,948.00	99G
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Extended range fuel tank**	410.00	655
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Super Cab (6.5 ft. bed)	5,735.00	\$ 5,735.00 X1C
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4x4 Option- Regular cab	5,225.00	F1E
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4X4 Option- Super&Crew Cabs	5,525.00	\$ 5,525.00 X1E
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Crew Cab SWB (5.5 ft bed)	8,765.00	W1Cs
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Crew Cab LWB* (6.5 ft bed)	9,995.00	W1C/Long
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*** (4x4) ONLY

Limited Slip Axle	1,345.00	XL3
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Daytime Running Lights	95.00	942
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Rear Parking Sencers

LT265/70R17C A/T tires	562.00	T7C
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Class IV Hitch (w/o tow pkg)	495.00	53B
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Trailer Tow Pkg	1,525.00	53A
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Running boards (black)	475.00	\$ 475.00 18B
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40-20-40 Cloth Split Bench	725.00	CS
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Rear window defroster n/a REC	305.00	57Q/924
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LED Warning Beacons

top brake light mounted	950.00	94S
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Spray-in Bedliner	625.00	\$ 626.00 ATK
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Carpeted floor mats	125.00	
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XLT Package	6,650.00	303a
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Options total	\$ 14,711.00
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Other vendor added equipment	\$ 3,736.50
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Delivery	\$ 150.00
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Total	\$ 67,453.50
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Contact person

Agency

Phone Number

WEST WARNING EQUIPMENT SALES & SERVICE, LLC

115 SAND BAR FERRY ROAD
AUGUSTA, GA 30901

Phone # 706-855-6916

E-mail
laurawest1@comcast.net

QUOTE

Date	Quote #
5/5/2025	8371

Name / Address
FIRSTVEHICLE-TRANSDEV US ATTN: ACCOUNTS PAYABLE 720 E. BUTTERFIELD RD STE 300 LOMBARD IL 60148

Qty	Item	Description	Rate	Total
1	Misc	2025 FORD F150 COUNTY PACKAGE WITH DECKED SYSTEM 15" LED MINI BAR-AMBER (CLEAR LENS) W/ MOUNTING RACK AND SWITCH	1,204.50	1,204.50
1	Misc	BACK UP ALARM 97 DECIBEL	139.00	139.00
1	Misc	5LB FIRE EXT W/ VEHICLE BRKT	109.00	109.00
1	Misc	DECKED SYSTEM FOR BED OF TRUCK *** WILL NEED BED LENGTH BEFORE THIS CAN BE ORDERED	2,089.00	2,089.00
1	Misc	TINT - 2 ROLL DOWNS & STRIP	195.00	195.00
1	LABOR	LABOR TO INSTALL	0.00	0.00
NOTE: MINI BAR , MOUNT, BACK UP ALARM & FIRE EXT IN STOCK DECKED SYSTEM-CURRENTLY IS IN STOCK WITH MANUFACTURE IN BOTH BED LENGTHS AND COULD HAVE IN HOUSE IN 3-4 DAYS*** THIS IS SUBJECT TO CHANGE AS I CAN ONLY SEE WHAT IS IN STOCK RIGHT NOW				

This Quote is an offer by West Warning Equipment to purchase Goods and/or provide Services (as applicable) to the recipient of this quote in accordance with the specifications stated herein. This Quote is not binding or accepted until the recipient supplies West Warning Equipment with a purchase order for the quoted goods and/or services. Commencement of purchasing goods and/or providing services will occur once both parties agree upon a date. Quoted Prices are good for 30 days

Sales Tax (8.5%) **\$0.00**

Total **\$3,736.50**



DODGE

CHRYSLER



BUYER'S ORDER / INVOICE / BILL OF SALE

P.O. Box 280 • Winder, GA 30680 • 770-867-9136 • 800-282-7872 • www.akinsford.com • sales @ akinsford.net

CUSTOMER INFORMATION FOR TITLE PURPOSES										SALESPERSON		PROSPECT #			
NAME(S) FIRST, MIDDLE, LAST OR BUSINESS AUGUSTA GEORGIA										STOCK NUMBER RKF24193		DATE 05/06/25			
										TYPE - R.F.W.T.L.		FLEET#			
STREET ADDRESS				CITY			COUNTY		STATE GA		ZIP CODE				
MAILING ADDRESS				CITY			COUNTY		STATE		ZIP CODE				
HOME PHONE			CELL OR PAGER #			OFFICE OR WORK PHONE			E-MAIL ADDRESS						
PRIMARY PURCHASER INFORMATION										BASE PRICE		\$47,240.00			
SOCIAL SECURITY			DRIVER'S LICENSE #			DATE OF BIRTH			NAD #			DELIVERY		\$150.00	
VEHICLE PURCHASED										WW QUOTE		\$1,110.74			
TYPE NEW		YEAR 2024		MAKE FORD		MODEL F150		BODY EXT CAB XL				WEST WARNING		\$3,736.50	
CYLINDERS		TRANSMISSION AUTO		FUEL UNL		COLOR WHITE		TRIM VINYL		VIN 1FTFX1L58RKF24193		TOTAL PRICE INCLUDING DEALER OPTIONS		\$52,237.24	
KEY CODE		OTHER						ODOMETER				ADJUSTED PRICE INCL DISCOUNT(S)		\$52,237.24	
TRADE-IN #1										GROSS TRADE-IN ALLOWANCE		\$0.00			
YEAR		MAKE			VIN					TRADE DIFFERENCE		\$52,237.24			
MODEL		STOCK NUMBER			ODOMETER			TRADE ALLOWANCE \$				SERVICE & DOCUMENTATION FEE		\$0.00	
PAYOFF AMOUNT		GOOD UNTIL			ACCOUNT NUMBER					TAXABLE AMOUNT		\$52,237.24			
PAYOFF OWED TO		PHONE NUMBER			QUOTED BY				SALES TAX 0%		\$0.00				
ADDRESS		CITY			STATE		ZIP CODE					TAG & TITLE FEE		\$0.00	
TRADE-IN #2										GA WARRANTY RIGHTS FEE (NEW ONLY)		\$0.00			
YEAR		MAKE			VIN					PRICE INCLUDING TAX & FEES		\$52,237.24			
MODEL		STOCK NUMBER			ODOMETER			TRADE ALLOWANCE \$				BALANCE OWED ON TRADE(S)		\$0.00	
PAYOFF AMOUNT		GOOD UNTIL			ACCOUNT NUMBER					TOTAL PURCHASE PRICE W/TRADES		\$52,237.24			
PAYOFF OWED TO		PHONE NUMBER			QUOTED BY				REBATE(S) ASSIGNED TO DEALER		\$0.00				
ADDRESS		CITY			STATE		ZIP CODE					DEPOSIT RECEIPT #		\$0.00	
LIEN HOLDER										CASH DOWN RECEIPT \$		\$0.00			
PURCHASED VEHICLE LIEN HOLDER					LIEN HOLDER CODE					SERVICE CONTRACT		\$0.00			
ADDRESS		CITY			STATE		ZIP CODE					GAP			
INSURANCE										UNPAID BALANCE					
COMPANY					POLICY NUMBER					NET DUE UPON DEL CASH/CHECK CONTRACT		\$52,237.24			
AGENT					PHONE										
ADDRESS		CITY			STATE		ZIP CODE								
Purchaser agrees that this Order, including all the terms on BOTH THE FACE AND REVERSE SIDE HEREOF, and any retail installment sales contract reflecting the above transaction cancel and supercede any prior agreement or contract and compromise the complete and exclusive statement of the terms. Purchaser agrees that THIS ORDER SHALL NOT BECOME BINDING UNTIL ACCEPTED BY DEALER OR HIS AUTHORIZED REPRESENTATIVE, AND FURTHERMORE IN THE EVENT OF A TIME SALE, THIS ORDER SHALL NOT BE BINDING UNTIL THE RETAIL INSTALLMENT SALES CONTRACT IS SIGNED BY PURCHASER AND HAS BEEN APPROVED BY A BANK OR FINANCE COMPANY WILLING TO PURCHASE SAID CONTRACT ON SUCH TERMS. This agreement cannot be modified except by express agreement of the parties. Purchaser by his executing of the Agreement acknowledges that he has read the terms and conditions and has received a true copy of the agreement.															
PURCHASER'S SIGNATURE _____					ACCEPTED BY: _____										
CO-PURCHASER'S SIGNATURE _____					DEALER OR HIS AUTHORIZED REPRESENTATIVE _____										
DATE _____					DATE _____										