

# PROCUREMENT DEPARTMENT



**Andy Penick**  
**Director**

## LETTER OF INTENT TO PURCHASE VEHICLES FROM AKINS FORD DODGE

This letter of intent dated, **August 6, 2025**, is to inform you that the Central Services Department – Fleet Management Division has concluded that we intend to purchase: **four (4) 2025 Ford F150 Ext. Cab** and **one (1) 2025 Ford Explorer** for the below listed Department(s):

**Vehicles:**        **Four (4) 2025 Ford F150 Ext. Cab**  
                         **One (1) 2025 Ford Explorer**

The specific specifications and pricing information for this purchase are attached.

1. **Buyer:** Augusta, Georgia – Central Services Department: Fleet Management Division
2. **Seller:** Akins Ford Dodge  
P.O. Box 280  
Winder, GA 30680
3. **Vehicle(s) Total Purchase Price:** \$242,313.00

Vehicles to be purchased and Departments to receive vehicles:

| # of Vehicles | Department                                   | Division | Price        |
|---------------|----------------------------------------------|----------|--------------|
| Four (4)      | Augusta Richmond County Utilities Department |          | \$204,418.00 |
| One (1)       | Augusta Richmond County Utilities Department |          | \$37,895.00  |

A purchase order will be provided upon the approval of the Augusta, Georgia Commission.

Respectfully submitted,

A blue ink signature of Andy Penick, written in a cursive style.

Andy Penick, CPSM, GCPM, GCPA, MBA  
Director of Procurement

Attachments: Vehicle Purchase Price /Specifications/Quotes



# Central Services Department

Ron Lampkin, Interim Director  
LaQuona Sanderson, Fleet Manager

Fleet Management  
1568-C Broad Street  
Augusta GA 30904  
Phone: (706) 821-2892

## MEMORANDUM

**TO:** Darrell White, Interim Director, Procurement Director  
**FROM:** ~~Ron Lampkin~~, Interim Director, Central Services Director  
**DATE:**   
August 4, 2025  
**SUBJECT:** Request LOI to purchase five vehicles for the Utilities Department

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Central Services-Fleet Management requests LOI to purchase five vehicles for the Augusta Richmond County Utilities Department. Fleet Management located the vehicles currently available on Akins Ford Dodge vehicle lot and Akins Ford Dodge prices are lower than the state contract holder, Allan Vigil Ford.

(4) 2025 Ford F150 Ext Cab: **Akins Ford Dodge - \$51,104.50/ea**; Allan Vigil - \$53,999.50ea  
(1) 2025 Ford Explorer: **Akins Ford Dodge - \$37,895**; Allan Vigil - \$41,908

Akins Dodge Ford is holding the five vehicles until the Augusta Commission has approved the orders. Funding for all vehicles will use Utilities funds account #506-04-3410/54-22210.

Please approve the LOI in total amount of \$242,313.00 to Akins Ford Dodge. Thank you for your assistance. Please contact Fleet Management with any questions or concerns.

LS/kb



# BUYER'S ORDER / INVOICE / BILL OF SALE



P.O. Box 280 • Winder, GA 30680 • 770-867-9136 • 800-282-7872 • www.akinsford.com • sales @ akinsford.net

| CUSTOMER INFORMATION FOR TITLE PURPOSES                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |  |                      |                    |              |                                         |                      |        |                |                             | SALESPERSON                          |        | PROSPECT #                           |  |             |  |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|----------------------|--------------------|--------------|-----------------------------------------|----------------------|--------|----------------|-----------------------------|--------------------------------------|--------|--------------------------------------|--|-------------|--|
| NAME(S) FIRST, MIDDLE, LAST OR BUSINESS<br>Augusta Georgia                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |  |                      |                    |              |                                         |                      |        |                |                             | STOCK NUMBER<br>SGC67582             |        | DATE                                 |  |             |  |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |  |                      |                    |              |                                         |                      |        |                |                             | TYPE - R.F.W.T.L.                    |        | FLEET#                               |  |             |  |
| STREET ADDRESS                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |  |                      |                    | CITY         |                                         |                      | COUNTY |                |                             | STATE                                |        | ZIP CODE                             |  |             |  |
| MAILING ADDRESS                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |  |                      |                    | CITY         |                                         |                      | COUNTY |                |                             | STATE                                |        | ZIP CODE                             |  |             |  |
| HOME PHONE                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |  |                      | CELL OR PAGER #    |              |                                         | OFFICE OR WORK PHONE |        |                | E-MAIL ADDRESS              |                                      |        |                                      |  |             |  |
| PRIMARY PURCHASER INFORMATION                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |  |                      |                    |              |                                         |                      |        |                |                             | BASE PRICE                           |        | \$37,745.00                          |  |             |  |
| SOCIAL SECURITY                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |  |                      | DRIVER'S LICENSE # |              |                                         | DATE OF BIRTH        |        |                | NAD #                       |                                      |        | Delivery                             |  | \$150.00    |  |
| VEHICLE PURCHASED                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |  |                      |                    |              |                                         |                      |        |                |                             |                                      |        |                                      |  |             |  |
| TYPE                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |  | YEAR<br>2025         |                    | MAKE<br>Ford |                                         | MODEL<br>Explorer    |        | BODY<br>SUV    |                             |                                      |        |                                      |  |             |  |
| CYLINDERS                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |  | TRANSMISSION<br>Auto |                    | FUEL<br>Gas  |                                         | COLOR<br>White       |        | TRIM<br>ACTIVE |                             | VIN<br>1FMUK7DH7SGC67582             |        |                                      |  |             |  |
| KEY CODE                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |  | OTHER                |                    |              |                                         | ODOMETER             |        |                |                             |                                      |        |                                      |  | \$0.00      |  |
| TRADE-IN #1                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |  |                      |                    |              |                                         |                      |        |                |                             | TOTAL PRICE INCLUDING DEALER OPTIONS |        | \$37,895.00                          |  |             |  |
| YEAR                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |  | MAKE                 |                    |              | VIN                                     |                      |        |                |                             | ADJUSTED PRICE INCL DISCOUNT(S)      |        | \$37,895.00                          |  |             |  |
| MODEL                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |  |                      | STOCK NUMBER       |              |                                         | ODOMETER             |        |                | TRADE ALLOWANCE \$          |                                      |        | GROSS TRADE-IN ALLOWANCE             |  | \$0.00      |  |
| PAYOFF AMOUNT                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |  |                      | GOOD UNTIL         |              |                                         | ACCOUNT NUMBER       |        |                | TRADE DIFFERENCE            |                                      |        | \$37,895.00                          |  |             |  |
| PAYOFF OWED TO                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |  |                      | PHONE NUMBER       |              |                                         | QUOTED BY            |        |                | SERVICE & DOCUMENTATION FEE |                                      | \$0.00 |                                      |  |             |  |
| ADDRESS                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |  |                      | CITY               |              |                                         | STATE                |        |                | ZIP CODE                    |                                      |        | TAXABLE AMOUNT                       |  | \$37,895.00 |  |
| TRADE-IN #2                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |  |                      |                    |              |                                         |                      |        |                |                             | SALES TAX 0%                         |        | \$0.00                               |  |             |  |
| YEAR                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |  | MAKE                 |                    |              | VIN                                     |                      |        |                |                             | TAG & TITLE FEE                      |        | \$0.00                               |  |             |  |
| MODEL                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |  |                      | STOCK NUMBER       |              |                                         | ODOMETER             |        |                | TRADE ALLOWANCE \$          |                                      |        | GA WARRANTY RIGHTS FEE (NEW ONLY)    |  | \$0.00      |  |
| PAYOFF AMOUNT                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |  |                      | GOOD UNTIL         |              |                                         | ACCOUNT NUMBER       |        |                | PRICE INCLUDING TAX & FEES  |                                      |        | \$37,895.00                          |  |             |  |
| PAYOFF OWED TO                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |  |                      | PHONE NUMBER       |              |                                         | QUOTED BY            |        |                | BALANCE OWED ON TRADE(S)    |                                      |        | \$0.00                               |  |             |  |
| ADDRESS                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |  |                      | CITY               |              |                                         | STATE                |        |                | ZIP CODE                    |                                      |        | TOTAL PURCHASE PRICE W/TRADES        |  | \$37,895.00 |  |
| LIEN HOLDER                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |  |                      |                    |              |                                         |                      |        |                |                             | REBATE(S) ASSIGNED TO DEALER         |        | \$0.00                               |  |             |  |
| PURCHASED VEHICLE LIEN HOLDER                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |  |                      |                    |              | LIEN HOLDER CODE                        |                      |        |                |                             | DEPOSIT RECEIPT #                    |        | \$0.00                               |  |             |  |
| ADDRESS                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |  |                      | CITY               |              |                                         | STATE                |        |                | ZIP CODE                    |                                      |        | CASH DOWN RECEIPT \$                 |  | \$0.00      |  |
| INSURANCE                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |  |                      |                    |              |                                         |                      |        |                |                             | SERVICE CONTRACT                     |        | \$0.00                               |  |             |  |
| COMPANY                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |  |                      |                    |              | POLICY NUMBER                           |                      |        |                |                             | GAP                                  |        |                                      |  |             |  |
| AGENT                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |  |                      |                    |              | PHONE                                   |                      |        |                |                             | UNPAID BALANCE                       |        |                                      |  |             |  |
| ADDRESS                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |  |                      | CITY               |              |                                         | STATE                |        |                | ZIP CODE                    |                                      |        | NET DUE UPON DEL CASH/CHECK CONTRACT |  | \$37,895.00 |  |
| Purchaser agrees that this Order, including all the terms on BOTH THE FACE AND REVERSE SIDE HEREOF, and any retail installment sales contract reflecting the above transaction cancel and supercede any prior agreement or contract and compromise the complete and exclusive statement of the terms. Purchaser agrees that THIS ORDER SHALL NOT BECOME BINDING UNTIL ACCEPTED BY DEALER OR HIS AUTHORIZED REPRESENTATIVE, AND FURTHERMORE IN THE EVENT OF A TIME SALE, THIS ORDER SHALL NOT BE BINDING UNTIL THE RETAIL INSTALLMENT SALES CONTRACT IS SIGNED BY PURCHASER AND HAS BEEN APPROVED BY A BANK OR FINANCE COMPANY WILLING TO PURCHASE SAID CONTRACT ON SUCH TERMS. This agreement cannot be modified except by express agreement of the parties. Purchaser by his executing of the Agreement acknowledges that he has read the terms and conditions and has received a true copy of the agreement. |  |                      |                    |              |                                         |                      |        |                |                             |                                      |        |                                      |  |             |  |
| PURCHASER'S SIGNATURE _____                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |  |                      |                    |              | ACCEPTED BY: _____                      |                      |        |                |                             |                                      |        |                                      |  |             |  |
| DATE _____                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |  |                      |                    |              | DEALER OR HIS AUTHORIZED REPRESENTATIVE |                      |        |                |                             |                                      |        |                                      |  |             |  |
| CO-PURCHASER'S SIGNATURE _____                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |  |                      |                    |              |                                         |                      |        |                |                             |                                      |        |                                      |  |             |  |
| DATE _____                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |  |                      |                    |              |                                         |                      |        |                |                             |                                      |        |                                      |  |             |  |



# BUYER'S ORDER / INVOICE / BILL OF SALE

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| CUSTOMER INFORMATION FOR TITLE PURPOSES                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |  |                   |                    |                |                                         |                      |        |               |                | SALESPERSON                          |                                      | PROSPECT #       |             |        |  |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|-------------------|--------------------|----------------|-----------------------------------------|----------------------|--------|---------------|----------------|--------------------------------------|--------------------------------------|------------------|-------------|--------|--|
| NAME(S) FIRST, MIDDLE, LAST OR BUSINESS<br>Augusta Georgia                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |  |                   |                    |                |                                         |                      |        |               |                | Josh C                               |                                      |                  |             |        |  |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |  |                   |                    |                |                                         |                      |        |               |                | STOCK NUMBER<br>ordered              |                                      | DATE             |             |        |  |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |  |                   |                    |                |                                         |                      |        |               |                | TYPE - R.F.W.T.L.                    |                                      | FLEET#           |             |        |  |
| STREET ADDRESS                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |  |                   |                    | CITY           |                                         |                      | COUNTY |               |                | STATE                                |                                      | ZIP CODE         |             |        |  |
| MAILING ADDRESS                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |  |                   |                    | CITY           |                                         |                      | COUNTY |               |                | STATE                                |                                      | ZIP CODE         |             |        |  |
| HOME PHONE                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |  |                   | CELL OR PAGER #    |                |                                         | OFFICE OR WORK PHONE |        |               | E-MAIL ADDRESS |                                      |                                      |                  |             |        |  |
| PRIMARY PURCHASER INFORMATION                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |  |                   |                    |                |                                         |                      |        |               |                | BASE PRICE                           |                                      | \$47,176.00      |             |        |  |
| SOCIAL SECURITY                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |  |                   | DRIVER'S LICENSE # |                |                                         | DATE OF BIRTH        |        |               | NAD #          |                                      | delivery                             |                  | \$150.00    |        |  |
| VEHICLE PURCHASED                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |  |                   |                    |                |                                         |                      |        |               |                | step/liner                           |                                      | \$1,377.00       |             |        |  |
| TYPE NEW                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |  | YEAR 2025         |                    | MAKE Ford      |                                         | MODEL F-150          |        | BODY extended |                | upfit                                |                                      | \$2,401.50       |             |        |  |
| CYLINDERS                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |  | TRANSMISSION Auto |                    | FUEL GAS       |                                         | COLOR White          |        | TRIM STX      |                | VIN                                  |                                      |                  |             |        |  |
| KEY CODE                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |  |                   | OTHER              |                |                                         | ODOMETER             |        |               |                |                                      | TOTAL PRICE INCLUDING DEALER OPTIONS |                  | \$51,104.50 |        |  |
| TRADE-IN #1                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |  |                   |                    |                |                                         |                      |        |               |                | ADJUSTED PRICE INCL DISCOUNT(S)      |                                      | \$51,104.50      |             |        |  |
| YEAR                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |  | MAKE              |                    | VIN            |                                         |                      |        |               |                | GROSS TRADE-IN ALLOWANCE             |                                      | \$0.00           |             |        |  |
| MODEL                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |  | STOCK NUMBER      |                    | ODOMETER       |                                         | TRADE ALLOWANCE \$   |        |               |                | TRADE DIFFERENCE                     |                                      | \$51,104.50      |             |        |  |
| PAYOFF AMOUNT                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |  | GOOD UNTIL        |                    | ACCOUNT NUMBER |                                         |                      |        |               |                | SERVICE & DOCUMENTATION FEE          |                                      | \$0.00           |             |        |  |
| PAYOFF OWED TO                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |  | PHONE NUMBER      |                    | QUOTED BY      |                                         |                      |        |               |                | TAXABLE AMOUNT                       |                                      | \$51,104.50      |             |        |  |
| ADDRESS                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |  | CITY              |                    | STATE          |                                         | ZIP CODE             |        |               |                | SALES TAX 0%                         |                                      | \$0.00           |             |        |  |
| TRADE-IN #2                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |  |                   |                    |                |                                         |                      |        |               |                | TAG & TITLE FEE                      |                                      | \$0.00           |             |        |  |
| YEAR                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |  | MAKE              |                    | VIN            |                                         |                      |        |               |                | GA WARRANTY RIGHTS FEE (NEW ONLY)    |                                      | \$0.00           |             |        |  |
| MODEL                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |  | STOCK NUMBER      |                    | ODOMETER       |                                         | TRADE ALLOWANCE \$   |        |               |                | PRICE INCLUDING TAX & FEES           |                                      | \$51,104.50      |             |        |  |
| PAYOFF AMOUNT                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |  | GOOD UNTIL        |                    | ACCOUNT NUMBER |                                         |                      |        |               |                | BALANCE OWED ON TRADE(S)             |                                      | \$0.00           |             |        |  |
| PAYOFF OWED TO                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |  | PHONE NUMBER      |                    | QUOTED BY      |                                         |                      |        |               |                | TOTAL PURCHASE PRICE W/TRADES        |                                      | \$51,104.50      |             |        |  |
| ADDRESS                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |  | CITY              |                    | STATE          |                                         | ZIP CODE             |        |               |                | REBATE(S) ASSIGNED TO DEALER         |                                      | \$0.00           |             |        |  |
| LIEN HOLDER                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |  |                   |                    |                |                                         |                      |        |               |                | DEPOSIT RECEIPT #                    |                                      | \$0.00           |             |        |  |
| PURCHASED VEHICLE LIEN HOLDER                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |  |                   |                    |                | LIEN HOLDER CODE                        |                      |        |               |                | CASH DOWN RECEIPT \$                 |                                      | \$0.00           |             |        |  |
| ADDRESS                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |  |                   |                    |                | CITY                                    |                      |        | STATE         |                | ZIP CODE                             |                                      | SERVICE CONTRACT |             | \$0.00 |  |
| INSURANCE                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |  |                   |                    |                |                                         |                      |        |               |                | GAP                                  |                                      |                  |             |        |  |
| COMPANY                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |  |                   |                    |                | POLICY NUMBER                           |                      |        |               |                | UNPAID BALANCE                       |                                      |                  |             |        |  |
| AGENT                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |  |                   |                    |                | PHONE                                   |                      |        |               |                | NET DUE UPON DEL CASH/CHECK CONTRACT |                                      | \$51,104.50      |             |        |  |
| ADDRESS                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |  |                   |                    |                | CITY                                    |                      |        | STATE         |                | ZIP CODE                             |                                      |                  |             |        |  |
| <p>Purchaser agrees that this Order, including all the terms on BOTH THE FACE AND REVERSE SIDE HEREOF, and any retail installment sales contract reflecting the above transaction cancel and supercede any prior agreement or contract and compromise the complete and exclusive statement of the terms. Purchaser agrees that THIS ORDER SHALL NOT BECOME BINDING UNTIL ACCEPTED BY DEALER OR HIS AUTHORIZED REPRESENTATIVE, AND FURTHERMORE IN THE EVENT OF A TIME SALE, THIS ORDER SHALL NOT BE BINDING UNTIL THE RETAIL INSTALLMENT SALES CONTRACT IS SIGNED BY PURCHASER AND HAS BEEN APPROVED BY A BANK OR FINANCE COMPANY WILLING TO PURCHASE SAID CONTRACT ON SUCH TERMS. This agreement cannot be modified except by express agreement of the parties. Purchaser by his executing of the Agreement acknowledges that he has read the terms and conditions and has received a true copy of the agreement.</p> |  |                   |                    |                |                                         |                      |        |               |                |                                      |                                      |                  |             |        |  |
| PURCHASER'S SIGNATURE _____                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |  |                   |                    |                | ACCEPTED BY: _____                      |                      |        |               |                |                                      |                                      |                  |             |        |  |
| DATE _____                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |  |                   |                    |                | DEALER OR HIS AUTHORIZED REPRESENTATIVE |                      |        |               |                |                                      |                                      |                  |             |        |  |
| CO-PURCHASER'S SIGNATURE _____                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |  |                   |                    |                | DATE _____                              |                      |        |               |                |                                      |                                      |                  |             |        |  |

# ALLAN VIGIL FORD-LINCOLN GOVERNMENT SALES

**2025 Ford Explorer Mid-size SUV,  
4X2, Rear wheel Drive (RWD)**

**Base Price \$ 41,758.00  
K7D**

**SWC #99999-SPD-ES40199373-002**

**Equipment included in  
Base price**

2.3L EcoBoost I4 engine  
10 Speed Automatic Transmission  
Power Liftgate  
Tilt / Cruise  
Power ABS Brakes  
Aluminum Wheels  
Power Windows / Locks / Mirrors  
AM-FM-XM Radio  
Ford SYNC 3 (bluetooth)  
Dual zone climate control  
Rear View Camera, Reverse sensing  
Mini Spare Tire  
Carpet with Mats  
10way pwr driver cloth seat  
2nd & 3rd Row folding split seat  
Rear Window Defroster  
Keyless Remotes (2)  
Power driver seat  
Privacy glass  
Blind spot, lane keeping  
Automatic Emergency braking  
Remote start

**Options Price**

**4WD Drivetrain (All models)** 3,110.00

All Weather Floor Mats (All) 225.00

Daytime Running Lights (All) 75.00

Trailer towing Class III 525.00

Cargo Mgt System(All) 160.00

**ST- LINE RWD 300A** 5,569.00

**ST- LINE 4WD 300A** 8,081.00

**Daytime running lights** 75.00

**Active Comfort Package**

\*heated steering wheel

\*led fog lamps 3,780.00

\*remote start sytem

\*8 way power passenger seat

\*active X seating material

**Platinum Package** \$9,338.00

**Optional Equipment Total**

**Colors Available**

|    | Exterior       | Interior  |
|----|----------------|-----------|
| YZ | Oxford White   | Dark Gray |
| UM | Agate Black    | "         |
| JS | Iconic Silver  | "         |
| M7 | Carbonize Gray | "         |
|    |                | "         |

**Other Vender total**

**Delivery** \$ 150.00

**Total** \$ 41,908.00

FOB Allan Vigil Ford  
Delivery-see chart, \$75 minimum

**ALLAN VIGIL FORD GOV'T SALES**  
**6790 Mt. Zion Blvd**  
**Morrow, GA 30260**

**770-968-0680 Phone**  
**800-821-5151 Toll Free**  
**678-364-3910 Fax**

**Contact person**

**Agency**

**Phone Number**

**Email address**

**Code**

K8B

16A

942

52T

21F

K7K

K8K

942

68A

68U

# ALLAN VIGIL FORD-LINCOLN GOVERNMENT SALES

2025 Ford F150 (1/2 ton)  
Regular Cab, 6 Cyl, 4x2, LWB

**Base Price \$ 38,993.00**

SWC #99999-SPD-ES40199373-002

Equipment included in base price:

**2.7L V-6 Engine**

10 Speed Automatic Transmission  
Factory Installed A/C  
AM-FM Radio  
Solar Tinted Glass  
Power Steering/ABS Brakes  
Rear view back up camera  
Vinyl 40/20/40 Bench Seat  
Rubber Floor Covering  
Full Size Spare/ Step bumper  
Autolamp headlights  
Long bed 8'  
Power Windows, Locks & Mirrors  
Cruise control  
P245/70R17 Tires  
Ford SYNC (Bluetooth)

| Options                               | Price           | Code                   |
|---------------------------------------|-----------------|------------------------|
| 5.0L V8 Flex Fuel engine              | 2,350.00        | 995                    |
| 3.5L V6 EcoBoost engine**             | 2,948.00        | 99G                    |
| Extended range fuel tank**            | 410.00          | 655                    |
| <b>Super Cab (6.5 ft. bed)</b>        | <b>5,735.00</b> | <b>\$ 5,735.00 X1C</b> |
| 4x4 Option- <b>Regular cab</b>        | 5,225.00        | F1E                    |
| <b>4X4 Option-Super&amp;Crew Cabs</b> | <b>5,525.00</b> | <b>\$ 5,525.00 X1E</b> |
| Crew Cab SWB (5.5 ft bed)             | 8,765.00        | W1Cs                   |
| <b>Crew Cab LWB* (6.5 ft bed)</b>     | 9,995.00        | W1C/Long               |
| <b>*** (4x4) ONLY</b>                 |                 |                        |
| Limited Slip Axle                     | 1,345.00        | XL3                    |
| <b>Daytime Running Lights</b>         | <b>95.00</b>    | <b>\$ 95.00 942</b>    |
| Rear Parking Sencers                  |                 |                        |
| LT265/70R17C A/T tires                | 562.00          | T7C                    |
| Class IV Hitch (w/o tow pkg)          | 495.00          | 53B                    |
| Trailer Tow Pkg                       | 1,525.00        | 53A                    |

Exterior Colors Interior Color  
Gray

YZ Oxford White  
HX Antimatter Blue  
B3 Atlas Blue  
JS Iconic Silver  
UM Agate Black  
M7 Carbonized Gray

"  
"  
"  
"  
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"

|                               |               |                      |
|-------------------------------|---------------|----------------------|
| <b>Running boards (black)</b> | <b>475.00</b> | <b>\$ 475.00 18B</b> |
| 40-20-40 Cloth Split Bench    | 725.00        | CS                   |
| Rear window defroster n/a REC | 305.00        | 57Q/924              |

**LED Warning Beacons**

**top brake light mounted** 950.00 94S

FOB Allan Vigil Ford  
Delivery- see chart, \$75 minimum

|                          |               |                      |
|--------------------------|---------------|----------------------|
| <b>Spray-in Bedliner</b> | <b>625.00</b> | <b>\$ 625.00 ATK</b> |
| Carpeted floor mats      | 125.00        |                      |
| XLT Package              | 6,650.00      | 303a                 |

**ALLAN VIGIL FORD GOV'T SALES**

6790 Mt. Zion Blvd  
Morrow, GA 30260  
770-968-0680 Phone  
678-364-3910 Fax

|                                     |                     |
|-------------------------------------|---------------------|
| Options total                       |                     |
| <b>Other vendor added equipment</b> | <b>\$ 2,401.50</b>  |
| <b>Delivery</b>                     | <b>\$ 150.00</b>    |
|                                     | <b>\$ 53,999.50</b> |

Total  
Contact person  
**Agency**  
Phone Number

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
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