PROCUREMENT DEPARTMENT



Andy Penick Director

LETTER OF INTENT TO PURCHASE VEHICLES FROM AKINS FORD DODGE

This letter of intent dated, **August 6, 2025**, is to inform you that the Central Services Department – Fleet Management Division has concluded that we intend to purchase: <u>four (4) 2025 Ford F150 Ext. Cab</u> and <u>one (1) 2025 Ford Explorer</u> for the below listed Department(s):

Vehicles: Four (4) 2025 Ford F150 Ext. Cab

One (1) 2025 Ford Explorer

The specific specifications and pricing information for this purchase are attached.

1. <u>Buyer</u>: Augusta, Georgia – Central Services Department: Fleet Management Division

2. <u>Seller</u>: Akins Ford Dodge

P.O. Box 280 Winder, GA 30680

3. Vehicle(s) Total Purchase Price: \$242,313.00

Vehicles to be purchased and Departments to receive vehicles:

# of Vehicles	Department	Division	Price
Four (4)	Augusta Richmond County Utilities Department		\$204,418.00
One (1)	Augusta Richmond County Utilities Department		\$37,895.00

A purchase order will be provided upon the approval of the Augusta, Georgia Commission.

Respectfully submitted,

Andy Penick, CPSM, GCPM, GCPA, MBA

Director of Procurement

Attachments: Vehicle Purchase Price / Specifications / Quotes



Central Services Department

Ron Lampkin, Interim Director LaQuona Sanderson, Fleet Manager

Fleet Management 1568-C Broad Street Augusta GA 30904 Phone: (706) 821-2892

MEMORANDUM

TO:

Darrell White, Interim Director, Procurement Director

FROM:

Ron Lampkin, Interim Director, Central Services Director

DATE:

August 4, 2025

SUBJECT:

Request LOI to purchase five vehicles for the Utilities Department

Central Services-Fleet Management requests LOI to purchase five vehicles for the Augusta Richmond County Utilities Department. Fleet Management located the vehicles currently available on Akins Ford Dodge vehicle lot and Akins Ford Dodge prices are lower than the state contract holder, Allan Vigil Ford.

(4) 2025 Ford F150 Ext Cab: **Akins Ford Dodge - \$51,104.50/ea**; Allan Vigil - \$53,999.50ea (1) 2025 Ford Explorer: **Akins Ford Dodge - \$37,895**; Allan Vigil - \$41,908

Akins Dodge Ford is holding the five vehicles until the Augusta Commission has approved the orders. Funding for all vehicles will use Utilities funds account #506-04-3410/54-22210.

Please approve the LOI in total amount of \$242,313.00 to Akins Ford Dodge. Thank you for your assistance. Please contact Fleet Management with any questions or concerns.

LS/kb





BUYER'S ORDER / INVOICE / BILL OF SALE





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BUYER'S ORDER / INVOICE / BILL OF SALE





P.O. Box 280 · Winder, GA 30680 · 770-867-9136 · 800-282-7872 · www.akinsford.com · sales @ akinsford.net

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ALLAN VIGIL FORD-LINCOLN GOVERNMENT SALES

	5 Ford Explorer , Rear wheel Dri	Mid-size SUV, ve (RWD)		Base Pr	ice	\$ 41,758.00 K7D
SWC	; #99999-SPD-ES4		Options		Price	2
			4WD Drivetrain (All mo	dels)	3,110.00	
Base	pment included in price		All Weather Floor Mats (Daytime Running Lights		225.00 75.00	
10 S _I	EcoBoost I4 engin beed Automatic Tra er Liftgate		Trailer towing Class III Cargo Mgt System(All)		525.00 160.00	
Powe	Cruise er ABS Brakes inum Wheels		ST- LINE RWD 300A ST- LINE 4WD 300A		5,569.00 8,081.00	
	er Windows / Locks M-XM_Radio	s / Mirrors	Daytime running lights	;	75.00	
Ford Dual Rear Mini S Carpo 10wa 2nd 8	SYNC 3 (bluetooth zone climate controller Camera, Rev Spare Tire let with Mats by pwr driver cloth so and Row folding so Window Defroster	ol verse sensing seat	*Active Comfort Packag *heated steering wheel *led fog lamps *remote start sytem *8 way power passenger *active X seating materia	seat	3,780.00	
Keyle Powe Priva Blind	rss Remotes (2) or driver seat or glass spot, lane keeping natic Emergency b		Platinum Package	\$!	9,338.00	
Remo	ote start		Optional Equipment To	otal	9	
YZ	Colors Available Exterior Oxford White	Interior Dark Gray	Other Vender total			
JS	Agate Black Iconic Silver Carbonize Gray	11 11 11	Delivery			\$ 150.00
		11	Total			\$ 41,908.00
	Allan Vigil Ford ery-see chart, \$75 r	minimum				
	N VIGIL FORD GO	OV'T SALES	Contact person			
	ow, GA 30260		Agency _			
	68-0680 Phone		Phone Number			
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ALLAN VIGIL FORD-LINCOLN GOVERNMENT SALES

2025 Ford F150 (1/2	ton)	Base	Price	\$ 38,993.00	
Regular Cab, 6 Cyl, 4	4x2, LWB			, ,,,,,,,,,,,,	
		Options	Price		Code
SWC #99999-SPD-ES40	0199373-002	5.0L V8 Flex Fuel engine	2,350.00		995
		3.5L V6 EcoBoost engine**	2,948.00		99G
Equipment included in	base price:				
2.7L V-6 Engine 10 Speed Automatic Tra	namicaion	Estandad name & coltant ##	440.00		-:
Factory Installed A/C	11131111551011	Extended range fuel tank** Super Cab (6.5 ft. bed)	410.00	A 5 705 00	655
AM-FM Radio		Super Cab (6.5 ft. bed)	5,735.00	\$ 5,735.00	X1C
Solar Tinted Glass		4x4 Option-Regular cab	5,225.00		F1E
Power Steering/ABS Bra	kes	4X4 Option-Super&Crew Cabs		\$ 5,525.00	
Rear view back up came	era	The state of the s	0,020.00	Φ 0,020.00	, XIL
Vinyl 40/20/40 Bench Se	at	Crew Cab SWB (5.5 ft bed)	8,765.00		W1Cs
Rubber Floor Covering		Crew Cab LWB* (6.5 ft bed)	9,995.00		W1C/Long
Full Size Spare/ Step bur	mper	*** (4x4) ONLY			_
Autolamp headlights		Limited Slip Axle	1,345.00		XL3
Long bed 8'	O N.4:	Daytime Running Lights	95.00	\$ 95.00	942
Power Windows, Locks & Cruise control	X IVIIFFOFS	Rear Parking Sencers			
P245/70Rx17 Tires					
Ford SYNC (Bluetooth)					
(= : : : : : : : : : : : : : : : : : : :		LT265/70R17C A/T tires	562.00	-	T7C
		Class IV Hitch (w/o tow pkg)	495.00		53B
		Trailer Tow Pkg	1,525.00		53A
Exterior Colors	Interior Color				
	Gray	Running boards (black)	475.00	Φ 47E 00	18B
V7 Out and MU-16		ranning boards (black)	475.00	\$ 475.00	100
YZ Oxford White	n n	raming boards (black)	475.00	<u>Ψ 4/5.00</u>	100
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