

RFP 23-278 Ancillary Benefits for Dental, Life/AD&D and Long Term Disability, and Flexible Spending Account Insurance Services – Evaluation Sheet										
Stage 1 (55%)(Must have a raw score of 100 or higher and weighted score of 400 or higher to be considered further)										
Factor	Points	General Description	Rating							
			Scale 0 (Low) to 5 (High)							
			Anthem Blue Cross and Blue Shield 740 W. Peachtree Street NW Atlanta, GA 30308	Humana Insurance Company 1100 Employers Boulevard De Pere, Wisconsin 54115	Delta Dental Insurance Company 1130 Sanctuary Parkway Alpharetta, GA 30009	Aflac Benefit Solutions 421 W. Boy Scout Blvd., Suite 295 Tampa, FL 33607	Metropolitan Life Insurance Company/ Met Life Consumer Services, Inc. 200 Park AvenueYork, NY 10166	United Concordia Ins. Company 1800 Center Street, Suite 2B 220 Camp Hill, PA 17011	Standard Insurance Company 1100 SW 6th Avenue Portland, OR 97204	Total Administrative Service (TASC) 2302 International Lane Madison, WI 53704
			LIFE, AD&D, AND LONG TERM DISABILITY							
PROGRAM DESIGN	10	Ability to meet all RFP requirements	Did Not Respond	Did Not Respond	Did Not Respond	Did Not Respond	Did Not Respond	Did Not Respond	4.3	Non-Compliant
	10	Matched benefit plan designs							4.3	
	5	Creative/Innovative Solutions							4.7	
Points	25								13.3	
PLAN ADMINISTRATION AND SERVICES	4	Reporting capabilities							4.0	
	4	Claim processing service							4.0	
	4	Claim processing timeliness							4.0	
	4	Administration Processes							4.0	
	4	Service/performance guarantees							4.0	
	8	Account Management – Staff Level/Experience							5.7	
	8	Employee/Member Services							5.7	
	5	Administration Resources							4.3	
	5	Technological Capabilities							4.7	
	4	Communication materials							4.0	
Points	50								44.3	
PROSPECTIVE CONTRACTOR'S CREDENTIALS AND RESPONSIVENESS	8	Experience related to performance of requested services							4.3	
	5	Financial/Administrative Stability							4.3	
	3	RFP Quality/Completeness							3.3	
	4	Character, Reputation, References							4.0	
	5	Overall Value Proposition							4.3	
Points	25								20.3	
Total Phase 1	100								78.0	
Phase 2 (45%) (Must have a minimumminimum weighted score of 400 in Stage 1 to be considered in Stage 2) (Interview Evaluation Criteria (Optional) Presentation and Q&A Response)										
Interview Evaluation and Fees	10	Presentation by Team (Optional)								
	5	Q&A Response to Panel Questions (Optional)								
		Lowest Cost/Fee/ Projected Savings. Proposal (10 points) Enclosed in a separate sealed envelope. Will NOT be disclosed in any part of the RFP								
	10	a. Lowest Cost/Fee – 10							5	
	6	b. Second 6								
	4	c. Third 4								
	2	d. Fourth 2								
1	a. Fifth 1									
Total Phase 2	25	Cumulative Total (Total Possible Score 125)							5	
Total Phase 1 and 2	125	The cumulative evaluation scores will be calculated utilizing the following percentage.							83	
Evaluator: Cumulative Date: 9/25/23										
Procurement DepartmentRepresentative:____Nancy Williams_____										
Procurement Department Completion Date: 9/25/23										

