



Administrative Services Committee

Meeting Date: October 10, 2023

2023 - Utilities-Construction – Mini Excavators - Bid 23-194

Department:	Central Services – Fleet Management
Presenter:	Ron Lampkin
Caption:	Motion to approve the purchase of two Mini Excavators from Vermeer Southern Sales for the Utilities Department - Construction & Maintenance Division at a total cost of \$140,578. (Bid 23-194)
Background:	The Augusta Utilities Department-Construction & Maintenance Division requests the purchase of two new mini excavators. These excavators are versatile machines that are used for various tasks to include digging trenches, repairing sewer lines and drilling for posts.
Analysis:	<p>The Procurement Department published a competitive bid using the Demand Star application for 2023/2024 Mini Excavator. Invitations to bid were sent to 24 vendors and only 5 responsive bids were received. Vermeer Southeast of Buford, GA was the lowest compliant vendor and met all the necessary specifications for the desired equipment and included the standard request for the dual position bucket. The local vendor, GJ&L dba Border Equipment of Augusta, GA, was given the opportunity to schedule a demonstration via various communications and they failed to communicate in a timely manner.</p> <p>Bid #23-194: 2023/2024 Mini Excavator</p> <p>Vermeer Southeast = \$70,289; J&B Tractor = \$77,975; GJ&L dba Border Equipment = \$77,260; Yancey Brothers = \$91,579; Dobbs Equipment = \$99,516</p>
Financial Impact:	Utilities Department Funds (ACCT #506-04-3410/54-22510): \$70,289.00
Alternatives:	(1) Approve (2) Do not approve
Recommendation:	Motion to approve the purchase of two Mini Excavators from Vermeer Southern Sales for the Utilities Department - Construction & Maintenance Division at a total cost of \$140,578.
Funds are available in the following accounts:	Utilities Department Funds (ACCT #506-04-3410/54-22510)

REVIEWED AND
APPROVED BY:

N/A