



Central Services Department

Horace Green, Director
LaQuona Porter, Fleet Manager

Fleet Management
1568-C Broad Street
Augusta GA 30904
Phone: (706) 821-2892

MEMORANDUM

TO: Andy Penick, Director, Procurement Department
FROM: Horace Green, Director, Central Services Department
DATE: December 15, 2025
SUBJECT: Recommendation for Bid #25-264, Trailer, Over Hydraulic Tilt

On November 3, 2025, four proposals were received for bid #25-264, Trailer, Over Hydraulic Tilt. After consultation with the Utilities department, Fleet Management recommends awarding Aria Contracting Sales and Services, Inc. of Sarasota, FL in the amount of \$31,619.00.

The lowest bidder at \$29,197 is Rockland Cargo Equipment, Inc. offering a Tuff Dawg 30 deck over tilt shd with exceptions to the requested bid specifications. This trailer offered has a GVWR of 32,000lbs therefore does not meet the minimum GVWR of 38,300lbs required in the bid specifications.

Please advise this office upon completion of notifications so that we may proceed with the acquisition process.

If you need further information or if you have any questions regarding this recommendation, please contact the Fleet Management Office at 706-821-2892.

HG/kg



Bid Opening: Bid Item #25-264
Trailer, Deck Over Hydraulic Tilt for Augusta, GA-
Central Services Department – Fleet Management
Bid Due: Monday, November 3, 2025 @ 11:00 a.m.

Total Number Specifications Mailed Out: 24
Total Number Specifications Download (Demandstar): 3
Total Electronic Notifications (Demandstar): 17
Georgia Procurement Registry: 133
Total Packages Submitted: 4
Total Non-Compliant: 0

Vendors	Aria Contracting Sales and Services, Inc. 4155 Southwell Way Sarasota, FL 34241	Phoenix Contracting 9915 Smart Jones Dr Ruskin, FL 33573	Certified Stainless Service, Inc. dba West-Mark 2704 Railroad Avenue Ceres, CA 95307	Rockland Cargo Equipment, Inc. 1532 Old McDonough Rd Conyers, GA 30094
Attachment B	YES	YES	YES	YES
E-Verify Number	20922008	1627384	314032	1889309
SAVE Form	YES	YES	YES	YES
Exceptions	YES	NO	NO	YES
Trailer, Deck Over Hydraulic Tilt				
Year	2026	2025/2026	2026	2025
Make	BEHNKE	BEHNKE	INTERSTATE TRAILERS	TUFF DAWG
Model	FB8X28 TPT-40L	102X30' 40000# GVW AIR BRAKE GRAVITY TILT DECKOVER TRAILER FB8X30TPT-40L	30 TDE	30 DECK OVER TILT SHD
Bid Price	\$31,619.00	\$47,550.00	\$34,744.05	\$29,197.00
Approximate Delivery Time	110 DAYS ARO	12-14 WEEKS ARO	180 DAYS ARO	30-45 DAYS FROM ORDER DATE