



LETTER OF INTENT TO PURCHASE VEHICLE FROM ALLAN VIGIL FORD LINCOLN MERCURY, INC.

This letter of intent dated, January 29, 2025, is to inform you that the Central Services Department – Fleet Management Division has concluded that we intend to purchase: one (1) 2025 Ford PHEV Escape and (1) 2025 Ford F150 for the below listed Departments, utilizing:

Statewide Contract Number: 99999-SPD-ES40199373-002
Vehicles: 2025 Ford PHEV Escape and 2025 Ford F150
Contract: Effective Date: November 16, 2013 – Expiration Date: November 30, 2025

The specific specifications and pricing information for this purchase is attached.


- 1. **Buyer:** Augusta, Georgia – Central Services Department: Fleet Management Division
- 2. **Seller:** Allan Vigil Ford: Fleet & Government Sales (Attn: Mike Brown)
6790 Mt. Zion Boulevard, Morrow, GA 30260
- 3. **Vehicles Total Purchase Price:** \$102,213.00
- 4. **Source:** Georgia Statewide Contract Number: 99999-SPD-ES40199373-002

Vehicles to be purchased and Departments to receive vehicles:

# of Vehicles	Department	Division	Price
One (1)	Engineering and Environmental Services Department	Operations	\$45,262.50
One (1)	Engineering and Environmental Services Department	Operations	\$56,950.50

A purchase order will be provided upon the approval of the Augusta, Georgia Commission.

Respectfully submitted,

Darrell White 
Interim Director of Procurement

Attachments: Vehicle Purchase Price /Specifications/Quotes





Central Services Department

Ron Lampkin, Interim Director
LaQuona Sanderson, Fleet Manager

Fleet Management
1568-C Broad Street
Augusta GA 30904
Phone: (706) 821-2892

MEMORANDUM

TO: Darrell White, Interim Director, Procurement Director
FROM: Ron Lampkin, Interim Director, Central Services Director
DATE: January 24, 2025
SUBJECT: Request to Utilize State Contract #SWC 99999-SPD-ES40199373-002
– 2025 Ford PHEV Escape and 2025 Ford F150

Central Services-Fleet Management request to utilize state contract #SWC 99999-SPD-ES4019373-002 and a “Letter of Intent” (LOI) to purchase one Ford PHEV Escape and one Ford F150 for the Engineering Department.

Allan Vigil Ford, state contract holder, has informed Fleet Management that the Ford manufacture has opened pricing for 2025 Ford PHEV Escapes and 2025 Ford F150. To secure vehicles under state pricing, orders should be placed as soon as possible to meet the pricing deadline. The vendor requested a LOI to potentially hold our orders until the Augusta Commission has approved the purchases. Once approval is obtained, Fleet Management will acquire the purchase order and submit it to the vendor to secure the asset purchases.

Please approve the use of the state contract and LOI in total amount of \$102,213.00 to Allan Vigil Ford for purchase of the following vehicles. The 2025 Ford PHEV Escape will be purchased using NPDES Permit Fees which has a fund balance of \$45,364.16 and is recorded as un-reserved and un-designated. Funding is available in the designated accounts listed:

- 2025 Ford Escape - \$45,262.50 - ACCT #261-00-0000/54-22210
- 2025 Ford F150 - \$56,950.50 – ACCT #329-04-1110/54-21110

Thank you for your assistance. Please contact Fleet Management with any questions or concerns.

LS/kb

ALLAN VIGIL FORD-LINCOLN GOVERNMENT SALES

2025 Ford Escape FWD

Base Price \$ 32,575.00

SWC #99999-SPD-ES40199373-002

	Options	Price	Code
	All wheel drive	2,150.00	U9G
Equipment included in Base price	Daytime running lights	\$75.00	\$ 75.00 942
	Rear parking sensor	430.00	\$ 430.00 60S
	Class II Trailer Tow pkg	765.00	536
1.5L Ecoboost Engine			
8-Speed Automatic Transmission			
Center floor consol w/armrest			
Cruise Control			
Dual-Zone Climate control	Cargo Shade	235.00	47B
Cloth Seats (5 Passenger)	Cargo mat	200.00	50Q
8 way power drivers seat	Floor mats / Carpeted	230.00	50B
4 way manual passenger seat	Floor mats / all wheather	265.00	\$ 265.00 50C
Power lift gate			
17"shadow painted wheels	PHEV FWD	9,989.00	\$ 9,989.00 U0E
Co-pilot 360			
USB ports (1) front (1) rear			
Advance trac			
Airbags (all passenger and side curtain canopy)			
	Delivery	\$ 150.00	
	Extra Key	\$ 320.00	
	County Pkg	\$ 1,458.50	
	Total	\$ 45,262.50	

Colors Available

Exterior Interior

Ebony Gray

- Z1 Oxford White
- UM Agate Black
- PQ Race Red
- JS Iconic Silver
- M7 Carbonized Gray

Added optional equipment	_____
Other vendor added equipment	_____
Delivery	_____
Total	\$ _____

FOB Allan Vigil Ford

Delivery: see Region Chart for pricing

ALLAN VIGIL FORD GOV'T SALES
 6790 Mt. Zion Blvd
 Morrow, GA 30260

770-968-0680 Phone
 800-821-5151 Toll Free
 678-364-3910 Fax

Contact person _____

Department _____

Phone Number _____

Fax number _____

5/23/2023

ALLAN VIGIL FORD-LINCOLN GOVERNMENT SALES

2025 Ford F150 (1/2 ton)

Regular Cab, 6 Cyl, 4x2, LWB

Base Price \$ 38,993.00

SWC #99999-SPD-ES40199373-002

Equipment included in base price:

2.7L V-6 Engine

10 Speed Automatic Transmission

Factory Installed A/C

AM-FM Radio

Solar Tinted Glass

Power Steering/ABS Brakes

Rear view back up camera

Vinyl 40/20/40 Bench Seat

Rubber Floor Covering

Full Size Spare/ Step bumper

Autolamp headlights

Long bed 8'

Power Windows, Locks & Mirrors

Cruise control

P245/70R17 Tires

Ford SYNC (Bluetooth)

Options	Price	Code
5.0L V8 Flex Fuel engine	2,350.00	995
3.5L V6 EcoBoost engine**	2,948.00	99G
Extended range fuel tank**	410.00	655
Super Cab (6.5 ft. bed)	5,735.00	X1C
4x4 Option- Regular cab	5,225.00	F1E
4X4 Option-Super&Crew Cabs	5,525.00	\$ 5,525.00 X1E
Crew Cab SWB (5.5 ft bed)	8,765.00	\$ 8,765.00 W1Cs
Crew Cab LWB* (6.5 ft bed)	9,995.00	W1C/Long
*** (4x4) ONLY		
Limited Slip Axle	1,345.00	XL3
Daytime Running Lights	95.00	942
LT265/70R17C A/T tires	562.00	T7C
Class IV Hitch (w/o tow pkg)	495.00	53B
Trailer Tow Pkg	1,525.00	53A

Exterior Colors

Interior Color

	Gray
YZ Oxford White	"
HX Antimatter Blue	"
B3 Atlas Blue	"
JS Iconic Silver	"
UM Agate Black	"
M7 Carbonized Gray	"

Running boards (black)	475.00	\$ 475.00 18B
40-20-40 Cloth Split Bench	725.00	CS
Rear window defroster n/a REG	305.00	57Q/924

LED Warning Beacons

top brake light mounted 950.00 94S

FOB Allan Vigil Ford

Delivery- see chart, \$75 minimum

Spray-in Bedliner	625.00	\$ 625.00 ATK
Carpeted floor mats	125.00	

ALLAN VIGIL FORD GOV'T SALES

6790 Mt. Zion Blvd

Morrow, GA 30260

770-968-0680 Phone

678-364-3910 Fax

XLT Package 6,650.00 300a

Options total	\$ 54,383.00
Other vendor added equipment	\$ 2,192.50
Extra Key	\$ 225.00
Delivery	\$ 150.00

Total \$ 56,950.50

Contact person _____

Agency _____

Phone Number _____

WEST WARNING EQUIPMENT SALES & SERVICE, LLC

QUOTE

115 SAND BAR FERRY ROAD
AUGUSTA, GA 30901

Phone # 706-855-6916

E-mail
laurawest1@comcast.net

Date	Quote #
12/19/2024	8198

Name / Address
FIRSTVEHICLE-TRANSDEV US ATTN: ACCOUNTS PAYABLE 720 E. BUTTERFIELD RD STE 300 LOMBARD IL 60148

Qty	Item	Description	Rate	Total
		2025 ESCAPE		
1	WAY-44250	WAYTEC 44250 TOGGLE SWITCH	8.50	8.50
1	SOU-EPL7PDAC	SOUND OFF EPL7PDAC 15" PINNACLE MINI BAR AMBER LEDS, CLEAR LENS	345.00	345.00
1	BYR-BA0972	BUYERS BA0972 97 DECIBEL SELF GROUNDING BACK UP ALARM	40.00	40.00
1	5LB - 25614	5LB FIRE EXTINGUISHER W/ VEHICLE BRACKET	65.00	65.00
1	TINT-LABOR	WINDOW TINT-FULL VEHICLE W/ 6" STRIP	325.00	325.00
1	Misc	SHOP SUPPLY (WIRE,LOOM,FUSES,ETC)	75.00	75.00
1	LABOR	LABOR TO INSTALL ABOVE	600.00	600.00

This Quote is an offer by West Warning Equipment to purchase Goods and/or provide Services (as applicable) to the recipient of this quote in accordance with the specifications stated herein. This Quote is not binding or accepted until the recipient supplies West Warning Equipment with a purchase order for the quoted goods and/or services. Commencement of purchasing goods and/or providing services will occur once both parties agree upon a date. Quoted Prices are good for 30 days.	Sales Tax (8.0%)	\$0.00
	Total	\$1,458.50