



# Central Services Department

Horace Green, Director  
LaQuona Porter, Fleet Manager

Fleet Management  
1568-C Broad Street  
Augusta GA 30904  
Phone: (706) 821-2892

## MEMORANDUM

**TO:** Andy Penick, Director, Procurement Department   
**FROM:**  Horace Green, Director, Central Services Department  
**DATE:** November 13, 2025  
**SUBJECT:** Recommendation for Bid #25-249, Mini Compact Excavator

On October 20, 2025, nine proposals were received for bid #25-249, Mini Compact Excavator. After consultation with the Utilities department, Fleet Management recommends awarding Yancey Brothers of Augusta, GA in the amount of \$88,752.

The lowest bidder at \$80,000 is WESPro JCB offering a JCB 55Z with exceptions to the requested bid specifications. This vendor does not have a service center within 25miles of Augusta, GA which can cause significant downtime due to the time to haul the machine to a authorized JCB shop for warranty repairs.

The second lowest bidder at \$83,400 is J and B Tractor Co., Inc. offering a Kubota KX057-5R3AP. The model offers 12 more horsepower than the Utilities department and will allow a 12.9 foot digging depth. However, the hydraulic flow is 14.8gallons which will not be sufficient for the mulching head attachment being requested on a separate bid.

The third lowest bidder at \$88,752 is Yancey Brothers offering a CAT 306. This machine allows 25 more horsepower than the department's current machine. The digging depth can reach up to 13.5feet. The hydraulic flow is 9 more gallons than the Kubota KX057-5R3AP. This will enable the department to reach further down slopes, handle heavier trees and debris.

Please advise this office upon completion of notifications so that we may proceed with the acquisition process.

If you need further information or if you have any questions regarding this recommendation, please contact the Fleet Management Office at 706-821-2892.

HG/kg

Bid Opening: Bid Item #25-249 Mini Compact Excavator  
for Augusta, GA-Central Services Department/Fleet Management  
Bid Due: Monday, October 20, 2025 @ 3:00 p.m.

*Augusta*  
GEORGIA

Total Number Specifications Mailed Out: 15  
Total Number Specifications Download (Demandstar): 5  
Total Electronic Notifications (Demandstar): 80  
Georgia Procurement Registry: 264  
Total Packages Submitted: 9  
Total Non-Compliant: 1

| Vendors                          | Blanchard Equipment Augusta<br>4266 Buf Air Frontage Road<br>Augusta, GA 30909 | J and B Tractor Co, Inc.<br>3585 Mike Pedgett Hwy<br>Augusta, GA 30906 | WESPRO JCB<br>1501 Atlanta Industrial<br>Way<br>Atlanta, GA 30031 | Bobcat of Augusta<br>2803 Wylds Rd Ext.<br>Augusta, GA 30909 | Dobbs Equipment<br>1900 William Few Hwy<br>Grovetown, GA 30013 | Ventris Health<br>8735 Dunwoody Place<br>#8393<br>Atlanta, GA 30350 | AG-PRO<br>1377 Dogwood Dr SW<br>Conyers, GA 30012 | Vancey Brothers<br>4165 Mike Pedgett<br>Hwy<br>Augusta, GA 30906 | Siak Enterprise LLC<br>901 Hampton Hill Court<br>Lawrenceville, GA 30044 |
|----------------------------------|--------------------------------------------------------------------------------|------------------------------------------------------------------------|-------------------------------------------------------------------|--------------------------------------------------------------|----------------------------------------------------------------|---------------------------------------------------------------------|---------------------------------------------------|------------------------------------------------------------------|--------------------------------------------------------------------------|
| Attachment B                     | YES                                                                            | YES                                                                    | YES                                                               | YES                                                          | YES                                                            | Non-Compliant                                                       | YES                                               | YES                                                              | YES                                                                      |
| Addendum 1                       | YES                                                                            | YES                                                                    | YES                                                               | YES                                                          | YES                                                            | Non-Compliant                                                       | YES                                               | YES                                                              | YES                                                                      |
| E-Verify Number                  | 605432                                                                         | 515905                                                                 | 2528203                                                           | 705362                                                       | 1886290                                                        | Non-Compliant                                                       | 675168                                            | 1463813                                                          | 2516665                                                                  |
| SAVE Form                        | YES                                                                            | YES                                                                    | YES                                                               | YES                                                          | YES                                                            | Non-Compliant                                                       | YES                                               | YES                                                              | YES                                                                      |
| Exceptions                       | YES                                                                            | YES                                                                    | YES                                                               | NO                                                           | NO                                                             | Non-Compliant                                                       | YES                                               | NO                                                               | NO                                                                       |
| 8.00 Specialty Items Required    |                                                                                |                                                                        |                                                                   |                                                              |                                                                |                                                                     |                                                   |                                                                  |                                                                          |
| 6.01                             | 0                                                                              | INCLUDED                                                               | 0                                                                 | INCLUDED                                                     | \$30.00                                                        | Non-Compliant                                                       | 0                                                 | 0                                                                | 0                                                                        |
| 6.02                             | \$350.00                                                                       | INCLUDED                                                               | \$100.00                                                          | INCLUDED                                                     | \$275.00                                                       | Non-Compliant                                                       | \$349.00                                          | 0                                                                | \$184.53                                                                 |
| 6.03                             | 0                                                                              | INCLUDED                                                               | \$1,500.00                                                        | INCLUDED                                                     | \$550.00                                                       | Non-Compliant                                                       | 0                                                 | \$100.00                                                         | 0                                                                        |
| 6.04                             | 0                                                                              | INCLUDED                                                               | 0                                                                 | INCLUDED                                                     | 0                                                              | Non-Compliant                                                       | 0                                                 | 0                                                                | 0                                                                        |
| 2.00 Manufacturer Options        |                                                                                |                                                                        |                                                                   |                                                              |                                                                |                                                                     |                                                   |                                                                  |                                                                          |
| 7.01                             | \$2,537.00                                                                     | \$3,300.00                                                             | \$2,300.00                                                        | INCLUDED                                                     | \$2,240.00                                                     | Non-Compliant                                                       | \$3,307.00                                        | 0                                                                | \$5,117.20                                                               |
| 7.02                             | \$500.00                                                                       | \$250.00                                                               | 0                                                                 | INCLUDED                                                     | \$200.00                                                       | Non-Compliant                                                       | \$399.00                                          | \$675.00                                                         | \$412.80                                                                 |
| 7.03                             | \$1,814.00                                                                     | \$950.00                                                               | \$650.00                                                          | INCLUDED                                                     | \$830.00                                                       | Non-Compliant                                                       | \$1,621.00                                        | \$1,021.00                                                       | \$1,560.90                                                               |
| 7.04                             | \$2,415.00                                                                     | \$2,100.00                                                             | \$600.00                                                          | INCLUDED                                                     | \$1,050.50                                                     | Non-Compliant                                                       | \$2,225.00                                        | \$1,255.00                                                       | \$2,101.00                                                               |
| 2025/2026 Mini Compact Excavator |                                                                                |                                                                        |                                                                   |                                                              |                                                                |                                                                     |                                                   |                                                                  |                                                                          |
| Year                             | 2025                                                                           | 2025/2026                                                              | 2025                                                              | 2025                                                         | 2025                                                           | Non-Compliant                                                       | 2026                                              | 2025                                                             | 2025                                                                     |
| Make                             | JOHN DEERE                                                                     | KUBOTA                                                                 | JCB                                                               | BOBCAT                                                       | JOHN DEERE                                                     | Non-Compliant                                                       | JOHN DEERE                                        | CAT                                                              | BOBCAT                                                                   |
| Model                            | 60-P CAB EXCAVATOR                                                             | KX057-5R3AP                                                            | 35Z                                                               | 60                                                           | 60-P                                                           | Non-Compliant                                                       | 60-P                                              | 306                                                              | E60 R2 SERIES                                                            |
| Bid Price                        | \$96,141.00                                                                    | \$83,400.00                                                            | \$80,000.00                                                       | \$99,994.00                                                  | \$99,550.00                                                    | Non-Compliant                                                       | \$96,369.00                                       | \$88,752.00                                                      | \$111,126.06                                                             |
| Approximate Delivery Time        | 2 WEEKS FROM AWARD DATE                                                        | WITHIN 120 DAYS                                                        | Oct-25                                                            | 90 DAYS                                                      | 1-2 WEEKS                                                      | Non-Compliant                                                       | 2-4 WEEKS                                         | 11/15/2025                                                       | 7 DAYS                                                                   |