



# Central Services Department

Horace Green, Director  
LaQuona Porter, Fleet Manager

Fleet Management  
1568-C Broad Street  
Augusta GA 30904  
Phone: (706) 821-2892

## MEMORANDUM

**TO:** Andy Penick, Director, Procurement Department  
**FROM:** Horace Green, Director, Central Services Department  
**DATE:** November 13, 2025  
**SUBJECT:** Recommendation for Bid #25-249, Mini Compact Excavator

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On October 20, 2025, nine proposals were received for bid #25-249, Mini Compact Excavator. After consultation with the Utilities department, Fleet Management recommends awarding Yancy Brothers of Augusta, GA in the amount of \$88,752.

The lowest bidder at \$80,000 is WESPro JCB offering a JCB 55Z with exceptions to the requested bid specifications. This vendor does not have a service center within 25 miles of Augusta, GA which can cause significant downtime due to the time to haul the machine to a authorized JCB shop for warranty repairs.

The second lowest bidder at \$83,400 is J and B Tractor Co., Inc. offering a Kubota KX057-5R3AP. The model offers 12 more horsepower than the Utilities department and will allow a 12.9 foot digging depth. However, the hydraulic flow is 14.8 gallons which will not be sufficient for the mulching head attachment being requested on a separate bid.

The third lowest bidder at \$88,752 is Yancey Brothers offering a CAT 306. This machine allows 25 more horsepower than the department's current machine. The digging depth can reach up to 13.5 feet. The hydraulic flow is 9 more gallons than the Kubota KX057-5R3AP. This will enable the department to reach further down slopes, handle heavier trees and debris.

Please advise this office upon completion of notifications so that we may proceed with the acquisition process.

If you need further information or if you have any questions regarding this recommendation, please contact the Fleet Management Office at 706-821-2892.

HG/kg



Bid Opening: Bid Item #25-249 Mini Compact Excavator  
for Augusta, GA-Central Services Department/Fleet Management  
Bid Due: Monday, October 20, 2025 @ 3:00 p.m.

*Augusta*  
GEORGIA

Total Number Specifications Mailed Out: 15  
Total Number Specifications Download (Demandstar): 5  
Total Electronic Notifications (Demandstar): 80  
Georgia Procurement Registry: 264  
Total Packages Submitted: 9  
Total Non-Compliant: 1

Vendors	Blanchard Equipment Augusta 4266 Bel Air Frontage Road Augusta, GA 30909	J and B Tractor Co. Inc. 3585 Mike Padgett Hwy Augusta, GA 30906	WESPro JCB 1501 Atlanta Industrial Way Atlanta, GA 30031	Bobcat of Augusta 2803 Wyatts Rd Ext. Augusta, GA 30909	Dobbs Equipment 1900 William Few Pkwy Grovetown, GA 30083	Ventris Health 8735 Dunwoody Place #8393 Atlanta, GA 30350	AG-PRO 1377 Dogwood Dr SW Conyers, GA 30012	Yancey Brothers 4165 Mike Padgett Hwy Augusta, GA 30906	Slak Enterprise LLC 901 Hampton Hill Court Lawrenceville, GA 30044
Attachment B	YES	YES	YES	YES	YES	Non-Compliant	YES	YES	YES
Addendum 1	YES	YES	YES	YES	YES	Non-Compliant	YES	YES	YES
E-Verify Number	605432	515905	2528203	705362	1886290	Non-Compliant	675168	1463813	2516665
SAVE Form	YES	YES	YES	YES	YES	Non-Compliant	YES	YES	YES
Exceptions	YES	YES	YES	NO	NO	Non-Compliant	YES	NO	NO
6.00 Specialty Items Required									
6.01	0	INCLUDED	0	INCLUDED	\$30.00	Non-Compliant	0	0	0
6.02	\$350.00	INCLUDED	\$100.00	INCLUDED	\$275.00	Non-Compliant	\$349.00	0	\$184.53
6.03	0	INCLUDED	\$1,500.00	INCLUDED	\$550.00	Non-Compliant	0	\$100.00	0
6.04	0	INCLUDED	0	INCLUDED	0	Non-Compliant	0	0	0
7.00 Manufacturer Options									
7.01	\$2,537.00	\$3,300.00	\$2,500.00	INCLUDED	\$2,260.00	Non-Compliant	\$3,307.00	0	\$5,117.20
7.02	\$500.00	\$250.00	0	INCLUDED	\$200.00	Non-Compliant	\$399.00	\$675.00	\$412.80
7.03	\$1,814.00	\$950.00	\$650.00	INCLUDED	\$830.00	Non-Compliant	\$1,621.00	\$1,021.00	\$1,560.90
7.04	\$2,415.00	\$2,100.00	\$800.00	INCLUDED	\$1,050.50	Non-Compliant	\$2,225.00	\$1,255.00	\$2,101.00
2025/2026 Mini Compact Excavator									
Year	2025	2025/2026	2025	2025	2025	Non-Compliant	2026	2025	2025
Make	JOHN DEERE	KUBOTA	JCB	BOBCAT	JOHN DEERE	Non-Compliant	JOHN DEERE	CAT	BOBCAT
Model	60-P CAB EXCAVATOR	10057-5R3AP	552	E60	50-P	Non-Compliant	60-P	306	E60 R2 SERIES
Bid Price	\$96,141.00	\$83,400.00	\$80,000.00	\$99,994.00	\$98,650.00	Non-Compliant	\$96,369.00	\$86,752.00	\$111,126.06
Approximate Delivery Time	2 WEEKS FROM AWARD DATE	WITHIN 120 DAYS	Oct-25	90 DAYS	1-2 WEEKS	Non-Compliant	2-4 WEEKS	11/15/2025	7 DAYS