



# Central Services Department

Horace Green, Director  
LaQuona Porter, Fleet Manager

Fleet Management  
1568-C Broad Street  
Augusta GA 30904  
Phone: (706) 821-2892

## MEMORANDUM

**TO:** Andy Penick, Director, Procurement Department  
**FROM:** Horace Green, Director, Central Services Department  
**DATE:** November 7, 2025  
**SUBJECT:** Recommendation for Bid #25-254, Compact Track Loader

On October 24, 2025, five proposals were received for bid #25-254, Compact Track Loader. Fleet Management recommends awarding J and B Tactor Co., Inc. of Augusta GA in the total amount of \$78,890 with an estimated delivery of 30 days after purchase order is received.

J and B Tactor Co., Inc. proposal met all requirements of the bid and provides all the accessories and/or options. The 2025/2026 Kubota SLV97-3 is \$78,890. The specifications and exceptions have been reviewed and confirmed by the department that the compact track loader is equipped to be used for the department's day-to-day operations.

The lowest bidder at \$73,490 is Bobcat of Augusta, which did not meet the following specifications:

### Section 2

- 5.02 – Operating weight – approximately 11,299 pounds – Bobcat Exception – 10,515lbs
- 6.01 – 96hp – Bobcat Exception – 92hp
- 7.02 – Pump flow – 40gpm – Bobcat Exception – 36.6gpm
- 13.01 - Pump flow – 40gpm – Bobcat Exception – 36.6gpm
- 13.07 – 14 Pin connector – Bobcat Exception – 7 Pin

Please advise this office upon completion of notifications so that we may proceed with the acquisition process.

If you need further information or if you have any questions regarding this recommendation, please contact the Fleet Management Office at 706-821-2892.

HG/kg



Bid Opening: Bid Item #25-254 Compact Track Loader  
 for Augusta, GA-Central Services Department – Fleet Management  
 Bid Due: Friday, October 24, 2025 @ 11:00 a.m.

**Total Number Specifications Mailed Out: 15**

**Total Number Specifications Download (Demandstar): 4**

**Total Electronic Notifications (Demandstar): 45**

**Georgia Procurement Registry: 236**

**Total Packages Submitted: 5**

**Total Non-Compliant: 0**

		Blanchard Equipment Augusta 4266 Bel Air Frontage Road Augusta, GA 30909	WesPro JCB 1501 Atlanta Industrial Way Atlanta, GA 30331	Dobbs Equipment 1900 William Few Pkwy Grovetown, GA 30813	J and B Tractor Co., Inc 3585 Mike Padgett Hwy Augusta, GA 30906	Bobcat of Augusta 2803 Wylds Rd Augusta, GA 30909
		Attachment B	E-Verify Number	SAVE Form	Exceptions	Compact Track Loader
Vendors	YES	605432	2528203	YES	YES	Year
	YES			YES	NO	2025
	YES			YES	NO	2025/2026
						2025
						JOHN DEERE
Make						JCB
Model		331-P	400T	331-P	331-P	JOHN DEERE
Bid Price	\$97,988.00	\$97,000.00	\$84,500.00	\$78,890.00	\$73,490.00	KUBOTA
Approximate Delivery Time	TWO WEEKS AFTER AWARD	Dec-25	1-2 WEEKS	30 DAYS AFTER PO	30 DAYS	BOBCAT



### EXCEPTION SHEET

If the commodity (ies) and/or services proposed in the response to this bid is in anyway different from that contained in this bid, the bidder is responsible to clearly identify by specification section number, all such differences in the space provided below. Otherwise, it will be assumed that bidder(s) offer is in total compliance with all aspects of the bid.

Below are the exceptions to the stated specifications:

5.02 10,515 lbs  
6.01 92 hp  
7.02 36.6 gpm  
13.01 36.6 gpm  
13.07 7 pin (optional 14-7 pin connector av.)

---

*Cathy*

Signature

---

*10/22/25*

Date

---

*Bobcat of Augusta*

Company

---

*Governmental Sales Mgr*

Title

Return with submittal if the commodity and/or services proposed in the response to this bid are in any way different from that contained in the specifications.