



Print Form

Sole Source Justification (Reference Article 6, Procurement Source Selection Methods and Contract Awards, § 1-10-56 SOLE SOURCE PROCUREMENT

Vendor: Industrial Scientific E-Verify Number: 132945

Commodity: Gas Monitoring Equipment

Estimated annual expenditure for the above commodity or service: \$ 11,753.40/annual

Initial all entries below that apply to the proposed purchase. Attach a memorandum containing complete justification and support documentation as directed in initialed entry. (More than one entry will apply to most sole source products/services requested).

- 1. SOLE SOURCE REQUEST IS FOR THE ORIGINAL MANUFACTURER OR PROVIDER, THERE ARE NO REGIONAL DISTRIBUTORS. (Attach the manufacturer's written certification that no regional distributors exist. Item no. 4 also must be completed.)
2. SOLE SOURCE REQUEST IS FOR ONLY THE AUGUSTA GEORGIA AREA DISTRIBUTOR OF THE ORIGINAL MANUFACTURER OR PROVIDER. (Attach the manufacturer's — not the distributor's — written certification that identifies all regional distributors. Item no. 4 also must be completed.)
3. THE PARTS/EQUIPMENT ARE NOT INTERCHANGEABLE WITH SIMILAR PARTS OF ANOTHER MANUFACTURER. (Explain in separate memorandum.)
X 4. THIS IS THE ONLY KNOWN ITEM OR SERVICE THAT WILL MEET THE SPECIALIZED NEEDS OF THIS DEPARTMENT OR PERFORM THE INTENDED FUNCTION. (Attach memorandum with details of specialized function or application.)
5. THE PARTS/EQUIPMENT ARE REQUIRED FROM THIS SOURCE TO PERMIT STANDARDIZATION. (Attach memorandum describing basis for standardization request.)
6. NONE OF THE ABOVE APPLY. A DETAILED EXPLANATION AND JUSTIFICATION FOR THIS SOLE SOURCE REQUEST IS CONTAINED IN ATTACHED MEMORANDUM.

The undersigned requests that competitive procurement be waived and that the vendor identified as the supplier of the service or material described in this sole source justification be authorized as a sole source for the service or material.

Name: Anthony Arcuri Department: AUD-C&M Date: 05/15/2024

Department Head Signature: [Signature] Date: 15 May 24

Approval Authority: [Signature] Date: 6/3/24

Administrator Approval: (required – not required) Date:

COMMENTS:



UTILITIES DEPARTMENT

Wes Byne, P.E.
Director

TO: Geri Sams
Director, Procurement Department

THRU: Wes Byne, P.E.
Director, Utilities Department

FROM: Anthony Arcuri

CC:

DATE: 05/15/2024

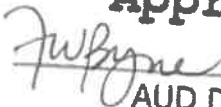
SUBJECT: JUSTIFICATION FOR SOLE SOURCE

This equipment is needed for employee safety and safety compliance with OSHA. This equipment saves lives.

Industrial Scientific remotely monitors the condition of their instruments and automatically handles any necessary service requirements based on the Exchange that we have selected. In addition, the program also includes iNet Control, which allows visibility into the gas detection program via the web. By logging onto a secure web, it reviews equipment usage, maintenance, and alarm events. This technology tells the user when gas detectors were last calibrated, whether a sensor is about to fail, and which gas went into alarm that day. We can also use detailed views to identify the source of potential problems, act, and therefore, save lives.

There is no other comparable all-inclusive gas detection program in existence like iNet Control.

Approved:


AUD Director

INDUSTRIAL SCIENTIFIC

Industrial Scientific Corporation

1 Life Way
Pittsburgh, PA 15205-7500, USA
Phone: 412-788-4353
1-800-DETECTS (338-3287)
Fax: 412-788-8353
www.indsci.com

4/19/2024

City of Augusta
Tony Arcuri
1840 Wylds Rd
Augusta, GA 90909
US

Dear Tony Arcuri,

RE: iNet Instrument Network™

This letter serves to confirm that Industrial Scientific Corporation is the sole source provider of the proprietary **iNet® Instrument Network**.

Industrial Scientific remotely monitors the condition of your Industrial Scientific instrument fleet and automatically handles any necessary service requirements based on the Exchange plan that you have selected. In addition, the program also includes iNet® Control which provides visibility into your gas detection program via the web. By logging onto a secure website, you can review equipment usage, maintenance, and alarm events. iNet Control tells you when your gas detectors were last calibrated, whether a sensor is about to fail, and which gas detectors went into alarm that day. You can use detailed views to identify the source of potential problems, take action, and save lives.

Additional features if iNet include:

- **LENS™ Wireless:** LENS peer-to-peer monitoring allows personal monitors and area monitors to share gas readings and alarms with one another. When a gas hazard, man-down, or panic situation causes an instrument to alarm, all peers in the connected group will instantly be notified of the hazard and the person in danger.
- **iNet® Now:** iNet Now is live monitoring software that provides real-time text and email alerts for gas hazards, panic, and man-down situations allowing you to see and respond to incidents as they happen. A map helps you to identify the location of workers and instruments. With iNet Now, you can have confidence that workers are visible even when you're miles away.
- **Auto Replenishment Plus:** Our Auto Replenishment Plus program provides iNet® Exchange customers with the option to have the cost of calibration gas included in the monthly price of their iNet contract. Having calibration gas included in your iNet contract allows the monthly price to reflect the true total cost of ownership of the equipment, making iNet a complete one-stop shop for gas detection.

There is no other comparable all-inclusive gas detection program like iNet in existence today.

Please contact us if we can be of further assistance.

Sincerely yours,

Ashley Pacheco
Renewal Manager



1 Life Way
Pittsburgh PA | 15205 US
+1 412-788-4353 | 1-800-DETECTS (338-3287)
info@indsci.com | http://www.indsci.com

Customer

City of Augusta
Tony Arcuri
+1 706-533-9311
aarcuri@augustaga.gov
1840 Wylids Rd
Augusta, GA,US, 30909

Quote #: Q-84190

Date: 4/19/2024

Expiration: 60 days

iNet Account #: 51686

Payment Terms: Net 30 Days

ISC Contact

Name: Ashley Pacheco
Title: Renewal Manager
Phone: 412-395-8057
Email: apacheco@indsci.com

iNet® Exchange Quotation and Order Form

Instruments/Devices		
Qty	Part Number	Description
12	VTS-K1232111101	Ventis MX4, LEL (Pentane), CO, H2S, O2, Li-ion Ext Range, Desktop Charger, Pump, Orange, UL/CSA, English
6	18109327-131	DSXi Cloud-Connected Docking Station for Ventis, 3 Inlet Ports, North American Power Cord
6	17124348	HOLDER,GAS CYLINDER,WALL MOUNT
6	18105841	REGULATOR, DEMAND W/ SWITCH (150 PSI), 0-3 LPM, CGA-C10, MALE

OUR MISSION

Preserving human life on, above and below the earth.
Delivering highest quality, best customer service ... every transaction, every time

QuOrF TOU Attached-US
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ISC

Agreed and Accepted by Industrial Scientific Corporation (ISC):

<small>DocuSigned by:</small> <i>Keith Pender</i> <small>242214182</small>	Vice President, Americas Sales	4/30/2024
Authorized ISC Signature	Title	Date

No contract will be formed until this Order is countersigned by ISC. This Order will automatically expire and be void if it is not executed by Customer and received by ISC prior to the Expiration Date; provided, however, that ISC may elect to accept such Order, in its sole discretion, after such Expiration Date by countersignature.

For completion by ISC:

Initial Subscription Term:

Start Date: _____

End Date: _____

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LOCATION BREAKDOWN**Location 1: Ft Gordon Plant****Ship To Address: 1840 Wylds Road****City: Augusta****State: GA, Postal/Zip Code 30909****Contact Information: Tony Arcuri****Phone: 706-533-9311****Email: aarcuri@augustaga.gov**

Instruments/Devices		
Qty	Part Number	Description
2	VTS-K1232111101	Ventis MX4, LEL (Pentane), CO, H2S, O2, Li-ion Ext Range, Desktop Charger, Pump, Orange, UL/CSA, English
1	18109327-131	DSXi Cloud-Connected Docking Station for Ventis, 3 Inlet Ports, North American Power Cord
1	17124348	HOLDER,GAS CYLINDER,WALL MOUNT
1	18105841	REGULATOR, DEMAND W/ SWITCH (150 PSI), 0-3 LPM, CGA-C10, MALE

Location 2: Construction Facility**Ship To Address: 1840 Wylds Road****City: Augusta****State: GA, Postal/Zip Code 30909****Contact Information: Tony Arcuri****Phone: 706-533-9311****Email: aarcuri@augustaga.gov**

Instruments/Devices		
Qty	Part Number	Description
2	VTS-K1232111101	Ventis MX4, LEL (Pentane), CO, H2S, O2, Li-ion Ext Range, Desktop Charger, Pump, Orange, UL/CSA, English
1	18109327-131	DSXi Cloud-Connected Docking Station for Ventis, 3 Inlet Ports, North American Power Cord
1	17124348	HOLDER,GAS CYLINDER,WALL MOUNT
1	18105841	REGULATOR, DEMAND W/ SWITCH (150 PSI), 0-3 LPM, CGA-C10, MALE

Location 3: Hicks Water Treatment Plant**OUR MISSION**Preserving human life on, above and below the earth
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Version 1.0 / OCT-2023**ONSAS 10001
CertifiedISO 9001
CertifiedISO 14001
Certified



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 Pittsburgh PA | 15205 US
 +1 412-788-4353 | 1-800-DETECTS (338-3287)
 info@indsci.com | http://www.indsci.com

Ship To Address: 1840 Wylds Road

City: Augusta

State: GA, Postal/Zip Code 30909

Contact Information: Tony Arcuri

Phone: 706-533-9311

Email: aarcuri@augustaga.gov

<u>Instruments/Devices</u>		
<u>Qty</u>	<u>Part Number</u>	<u>Description</u>
2	VTS-K1232111101	Ventis MX4, LEL (Pentane), CO, H2S, O2, Li-ion Ext Range, Desktop Charger, Pump, Orange, UL/CSA, English
1	18109327-131	DSXi Cloud-Connected Docking Station for Ventis, 3 Inlet Ports, North American Power Cord
1	17124348	HOLDER,GAS CYLINDER,WALL MOUNT
1	18105841	REGULATOR, DEMAND W/ SWITCH (150 PSI), 0-3 LPM, CGA-C10, MALE

Location 4: Griffith Water Treatment Plant

Ship To Address: 1840 Wylds Road

City: Augusta

State: GA, Postal/Zip Code 30909

Contact Information: Tony Arcuri

Phone: 706-533-9311

Email: aarcuri@augustaga.gov

<u>Instruments/Devices</u>		
<u>Qty</u>	<u>Part Number</u>	<u>Description</u>
2	VTS-K1232111101	Ventis MX4, LEL (Pentane), CO, H2S, O2, Li-ion Ext Range, Desktop Charger, Pump, Orange, UL/CSA, English
1	18109327-131	DSXi Cloud-Connected Docking Station for Ventis, 3 Inlet Ports, North American Power Cord
1	17124348	HOLDER,GAS CYLINDER,WALL MOUNT
1	18105841	REGULATOR, DEMAND W/ SWITCH (150 PSI), 0-3 LPM, CGA-C10, MALE

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Location 5: Maintenance facility**Ship To Address: 1840 Wylds Road****City: Augusta****State: GA, Postal/Zip Code 30909****Contact Information: Tony Arcuri****Phone:****Email: aarcuri@augustaga.gov**

<u>Instruments/Devices</u>		
<u>Qty</u>	<u>Part Number</u>	<u>Description</u>
2	VTS-K1232111101	Ventis MX4, LEL (Pentane), CO, H2S, O2, Li-ion Ext Range, Desktop Charger, Pump, Orange, UL/CSA, English
1	18109327-131	DSXi Cloud-Connected Docking Station for Ventis, 3 Inlet Ports, North American Power Cord
1	17124348	HOLDER,GAS CYLINDER,WALL MOUNT
1	18105841	REGULATOR, DEMAND W/ SWITCH (150 PSI), 0-3 LPM, CGA-C10, MALE

Location 6: Metering Division**Ship To Address: 1840 Wylds Road****City: Augusta****State: GA, Postal/Zip Code 30909****Contact Information: Tony Arcuri****Phone:****Email: aarcuri@augustaga.gov**

<u>Instruments/Devices</u>		
<u>Qty</u>	<u>Part Number</u>	<u>Description</u>
2	VTS-K1232111101	Ventis MX4, LEL (Pentane), CO, H2S, O2, Li-ion Ext Range, Desktop Charger, Pump, Orange, UL/CSA, English
1	18109327-131	DSXi Cloud-Connected Docking Station for Ventis, 3 Inlet Ports, North American Power Cord
1	17124348	HOLDER,GAS CYLINDER,WALL MOUNT
1	18105841	REGULATOR, DEMAND W/ SWITCH (150 PSI), 0-3 LPM, CGA-C10, MALE

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AUGUSTA - RICHMOND COUNTY REQUISITION

FUND# 506 - Operating

CHECK ALL THAT APPLY:

DATE: 5/15/2024

Department: Utilities

- WATER
 SEWER
 BOTH

- ENGINEERING
 CONSTRUCTION
 PROFESSIONAL SERVICES

- COMMISSION APPROVAL
 ADMINISTRATIVE APPROVAL
 CHANGE ORDER

Date _____
Date _____
Date _____

GL#: 506043410 - 5224214

JL#:

VENDOR: INDUSTRIAL SCIENTIFIC
 ADDRESS: _____
 PHONE #: VENDOR#22276
 QUOTED BY: _____

BID ITEM # _____

ITEM #	ITEM DESCRIPTION	QUANTITY	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
1.	CONFINED SPACE		0.00	0.00		0.00
2.	MONITORING SERVICES		0.00	0.00		0.00
3.	SUPPORT, USE OF		0.00	0.00		0.00
4.	ASSOCIATED SUPPORT		0.00	0.00		0.00
5.	AS WELL AS AUTO		0.00	0.00		0.00
6.	REPLENISH OF TEST		0.00	0.00		0.00
7.	GAS	12	979.45	11,753.40		0.00
8.			0.00	0.00		0.00
9.	1 OF 4 YEARS		0.00	0.00		0.00
10.			0.00	0.00		0.00
11.			0.00	0.00		0.00
12.			0.00	0.00		0.00
13.			0.00	0.00		0.00
14.	SHIPPING CHARGES		0.00	0.00		0.00
TOTAL				11,753.40		0.00

JUSTIFICATION AND EXPLANATION FOR PURCHASE:

REQUESTED BY: AUD-C&M DEPT.

APPROVED BY: COMMISSION

Directors

Signature: 