



Date: 6/5/2024

Page #: 1 of 3

Documents #: OP-000810211  
SO-000913295

Solution Name: Meraki EA

Customer: Augusta, Georgia

## Solution Summary

### Meraki EA

<b>Customer:</b> Augusta, Georgia	<b>Primary Contact:</b> Paul Lagasse
<b>Ship To Address:</b> 530 GREENE ST BLDG 101 ANNEX BUILDING, AUGUSTA, GA 30901-4480	<b>Email:</b> lagasse@augustaga.gov
<b>Bill To Address:</b> 535 TELFAIR ST Bldg 2000 AUGUSTA, GA 30901-2387	<b>Phone:</b> (706) 821-1561
<b>Customer ID:</b> SPSAUGCOU0001	<b>National Account Manager:</b> Amanda Brown
<b>Customer PO:</b>	<b>Email:</b> abrown@onec1.com
	<b>Phone:</b> +16785376185

Solution Summary	Billing Frequency	Due	Total Project
Software	One-Time	\$0.00	\$0.00
Resale Services	Prepaid	\$287,240.40	\$287,240.40
<b>Project Subtotal</b>			<b>\$287,240.40</b>
Estimated Tax			NOT INCLUDED
Estimated Freight			NOT INCLUDED
Estimated Recycle Fee			NOT INCLUDED
<b>Project Total</b>			<b>\$287,240.40</b>



Date: 6/5/2024

Page #: 2 of 3

Documents #: OP-000810211  
SO-000913295

Solution Name: Meraki EA

Customer: Augusta, Georgia

This Solution Summary summarizes the documents(s) that are attached hereto and such documents are incorporated herein by reference (collectively, this "Order"). Customer's signature on this Order (or Customer's issuance of a purchase order in connection with this Order) shall represent Customer's agreement with each document in this Order and acknowledgement that such attached document(s) are represented accurately by this Solution Summary.

Unless otherwise specified in this Order, this Order shall be subject to the following terms and conditions (the "Agreement"): (i) the Master Sales Agreement or other applicable master agreement in effect as of the date hereof between ConvergeOne, Inc. and/or its subsidiaries and affiliates (collectively, "C1" or "Seller") and Customer; or (ii) if no such master agreement is currently in place between C1 and Customer, the Online General Terms and Conditions currently found on the internet at: <https://www.onec1.com/agreements>. If Customer's Agreement is a master agreement entered into with one of C1's predecessors, affiliates and/or subsidiaries ("Legacy Master Agreement"), the terms and conditions of such Legacy Master Agreement shall apply to this Order, subject to any modifications, located at: <https://www.onec1.com/agreements>. In the event of a conflict between the terms and conditions in the Agreement and this Order, the order of precedence shall be as follows: (i) this Order (with the most recent and specific document controlling if there are conflicts between the Solution Summary and any applicable supporting document(s) incorporated into this Order), (ii) Attachment A to the Agreement (if applicable), and (iii) the main body of the Agreement.

This Order may include the sale of any of the following to Customer: (a) any hardware, third party software, and/or Seller software (collectively, "Products"); (b) any installation services, professional services, and/or third party provided support services that are generally associated with the Products and sold to customers by Seller (collectively, "Professional Services"); (c) any Seller-provided vendor management services, software release management services, remote monitoring services and/or, troubleshooting services (collectively, "Managed Services"); and/or (d) any Seller-provided maintenance services ordered by Customer to maintain and service Supported Products or Supported Systems at Supported Sites to ensure that they operate in conformance with their respective documentation and specifications (collectively, "Maintenance Services"). For ease of reference only, Professional Services, Managed Services and Maintenance Services may be referred to collectively as "Services." Unless otherwise defined herein, capitalized terms used herein will have the same meanings as set forth in the Agreement.

Notwithstanding anything to the contrary stated above, this Order is subject to the terms and conditions of the Public Sector Contract referenced herein, and such Public Sector Contract supersedes all references to a Master Sales Agreement, the Online General Terms and Conditions, and/or a Legacy Master Agreement referred above

Products and/or Services not specifically itemized are not provided hereunder. This Order will be valid for a period of thirty (30) days following the date hereof. Thereafter, this Order will no longer be of any force and effect. Due to rapidly changing prices in the market for third party Products and/or Services, after the expiration of the foregoing 30 day period, Seller reserves the right to adjust offerings and/or prices accordingly prior to issuing any new Order(s).

This Order is a configured order and/or contains software.

**Special Comment to Solution Summary:**

---

Cisco SaaS without Auto Renewal - By signing this Order or issuing a PO against this Order, Customer acknowledges it has read and agrees to the terms of the Cisco Software as a Service (SaaS) Terms of Service available at [https://www.cisco.com/c/dam/en\\_us/about/doing\\_business/legal/docs/universal-cloud-services-agreement.pdf](https://www.cisco.com/c/dam/en_us/about/doing_business/legal/docs/universal-cloud-services-agreement.pdf) (the "SaaS Terms of Service"). In accordance with the SaaS Terms of Service, this Order encompasses overage and usage SKUs, and all charges associated with such overage and usage incurred throughout the term are payable by Customer. Seller will invoice Customer the additional overage and usage charges beyond the standard billing cycle if these features are utilized. Notwithstanding anything in the SaaS Terms of Service to the contrary, Seller and Customer agree that the Cisco SaaS services identified in this Order shall expire at the end of the term. Unless Seller and Customer extend or renew the Cisco SaaS services in writing, Customer will lose all access to the Cisco SaaS services immediately upon expiration of the Cisco SaaS services term.

Requested Term: 60.00 Months From 15-Jul-2024 to 14-Jul-2029

Automatically Renews For: No Auto Renewal



Date: 6/5/2024

Page #: 3 of 3

Documents #: OP-000810211  
SO-000913295

Solution Name: Meraki EA

Customer: Augusta, Georgia

## Solution Quote

#	Item Number	Description	Public Sector Contract	Term in months	Qty	Unit List Price	Extended List	% Disc	Unit Price	Extended Price
<b>Software</b>										
1	EA3-M	Cisco EA 3.0 BUNDLE	99999-SPD-T20120501-0006	60	1	\$0.00	\$0.00	0.00%	\$0.00	\$0.00
<b>Resale Services</b>										
2	E3-N-MRNI	Meraki - Network Infrastructure	99999-SPD-T20120501-0006	60	1	\$0.00	\$0.00	0.00%	\$0.00	\$0.00
3	E3N-MX100-SEC	Meraki MX100 SEC Enterprise Agreement	99999-SPD-T20120501-0006	60	2	\$336.12	\$40,334.40	45.01%	\$184.83	\$22,179.60
4	E3N-MS120-8FP	Meraki MS120-8FP Enterprise Agreement	99999-SPD-T20120501-0006	60	5	\$5.29	\$1,587.00	46.31%	\$2.84	\$852.00
5	E3N-MX65-SEC	Meraki MX65 SEC Enterprise Agreement	99999-SPD-T20120501-0006	60	29	\$43.73	\$76,090.20	46.42%	\$23.43	\$40,768.20
6	E3N-MX68-SEC	Meraki MX68 SEC Enterprise Agreement	99999-SPD-T20120501-0006	60	58	\$50.39	\$175,357.20	45.62%	\$27.40	\$95,352.00
7	E3N-MS120-8	Meraki MS120-8 Enterprise Agreement	99999-SPD-T20120501-0006	60	2	\$3.23	\$387.60	45.51%	\$1.76	\$211.20
8	E3N-MX65W-SEC	Meraki MX65W SEC Enterprise Agreement	99999-SPD-T20120501-0006	60	1	\$53.77	\$3,226.20	47.02%	\$28.49	\$1,709.40
9	E3N-MR-ENT	Meraki MR Enterprise Agreement	99999-SPD-T20120501-0006	60	280	\$13.75	\$231,000.00	45.38%	\$7.51	\$126,168.00