



Print Form

Sole Source Justification (Reference Article 6, Procurement Source Selection Methods and Contract Awards, § 1-10-56 SOLE SOURCE PROCUREMENT)

Vendor: Progressive Communications E-Verify Number: 169708

Commodity: Webex Boards/Support

Estimated annual expenditure for the above commodity or service: \$ 40,480.57

Initial all entries below that apply to the proposed purchase. Attach a memorandum containing complete justification and support documentation as directed in initialed entry. (More than one entry will apply to most sole source products/services requested).

- _____ 1. SOLE SOURCE REQUEST IS FOR THE ORIGINAL MANUFACTURER OR PROVIDER, THERE ARE NO REGIONAL DISTRIBUTORS. (Attach the manufacturer's written certification that no regional distributors exist. Item no. 4 also must be completed.)
- _____ 2. SOLE SOURCE REQUEST IS FOR ONLY THE AUGUSTA GEORGIA AREA DISTRIBUTOR OF THE ORIGINAL MANUFACTURER OR PROVIDER. (Attach the manufacturer's — not the distributor's — written certification that identifies all regional distributors. Item no. 4 also must be completed.)
- _____ 3. THE PARTS/EQUIPMENT ARE NOT INTERCHANGEABLE WITH SIMILAR PARTS OF ANOTHER MANUFACTURER. (Explain in separate memorandum.)
- _____ 4. THIS IS THE ONLY KNOWN ITEM OR SERVICE THAT WILL MEET THE SPECIALIZED NEEDS OF THIS DEPARTMENT OR PERFORM THE INTENDED FUNCTION. (Attach memorandum with details of specialized function or application.)
- MS _____ 5. THE PARTS/EQUIPMENT ARE REQUIRED FROM THIS SOURCE TO PERMIT STANDARDIZATION. (Attach memorandum describing basis for standardization request.)
- _____ 6. NONE OF THE ABOVE APPLY. A DETAILED EXPLANATION AND JUSTIFICATION FOR THIS SOLE SOURCE REQUEST IS CONTAINED IN ATTACHED MEMORANDUM.

The undersigned requests that competitive procurement be waived and that the vendor identified as the supplier of the service or material described in this sole source justification be authorized as a sole source for the service or material.

Name: Mary Smith Department: Superior Court Date: 10/17/23

Department Head Signature: [Signature] Date: 10/17/23

Approval Authority: [Signature] Date: 10/17/23

Administrator Approval: ☒ required ☐ not required Date: _____

COMMENTS: Require Commission Approval



Augusta Judicial Circuit

Superior Court Administration
735 James Brown Blvd., Suite 2200
Augusta, Georgia 30901


Office of Court Administrator
Nolan E. Martin

Telephone (706)849-3738
FAX (706)849-3739

MEMORANDUM

October 17, 2023

TO: Geri Sams – Procurement
Takiyah Douse, Interim Administrator

FROM: Nolan E. Martin – Court Administrator 

RE: Sole Source – Progressive Communications

The Courts within the Judicial Center have utilized Progressive Communications for our portable WebEx conferencing solution since June, 2020. The Augusta Circuit utilized Progressive as part of a state project to WebEx with prison system before that time. Now as our circuit begins to implement an advanced case processing system, we have the need to establish WebEx communications between State Court, the Public Defender's Office and the jail. Progressive has provided these services and these systems can be moved from jail pod to pod and integrate with existing technology where other systems cannot. Progressive has also provided repair or replacement if damaged.

Thank you for your favorable consideration. Should you have any questions or need further information, please do not hesitate to call on me.

Richmond and Burke Counties



PROGRESSIVE COMMUNICATIONS

State Contract Number
99999-SPD-T20120501-0006



4875 Riverside Drive • Macon, Ga. 31210 • Fax 478-453-0174 • Toll Free 1-800-982-8315

Customer: **August Court Services**
Address:
Contact: Nolan Martin
Phone:
eMail: nmartin@augustaga.gov

Quote #: 23-0101614
Date: 10/16/23
Expires: 11/17/23
Sales Contact: Terry Pealor
Phone: 770-843-3235
eMail: terry.pealor@pcians.com

		Quote Total			\$40,480.57
Part Number	Description	List Price	Sale Price	Qty	Total Price
<u>Cisco WebEx Board</u>					
CS-ROOM55-K9	Room 55 with Touch10 and Mount	\$28,270.95	\$9,612.12	3	\$28,836.37
CON-SSSNT-CS3PK9RO	Room 55 with Navigator and Mount SOLN SUPP 8X5XNBD	\$3,516.00	\$2,988.60	3	\$8,965.80
<u>Cisco WebEx Software</u>					
A-FLEX-NUCM-MC	NU Cloud Meetings - Meetings (1)	\$387.00	\$309.60	3	\$928.80
A-FLEX-ADD-DEVREG	CLOUD DEVICE REGISTRATION (1)	\$354.00	\$283.20	3	\$849.60
TOTAL					\$39,580.57
Professional Services	Installation and Configuration				\$900.00
QUOTE GRAND TOTAL					\$40,480.57

AUGUSTA-RICHMOND COUNTY GEORGIA
PURCHASING DEPARTMENT

REQUISITION

REQUISITION

REQUISITION DATE

PURCHASE ORDER NUMBER

PURCHASE ORDER DATE

SOLE SOURCE

AJC Superior Court

DEPARTMENT NAME
DEPARTMENT NUMBER

101021110 - 5236121

DEPARTMENT HEAD

[Signature] *fa* *AS*

			NAME OF BIDDER		NAME OF BIDDER		NAME OF BIDDER	
			Progressive Communications					
			770-843-3235					
			Terry Pealor					
Item No.	DESCRIPTION	QUANTITY	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
1	QUOTE#23-0101614							
2								
3	#CS-ROOM55-K9 Room 55 w/Touch10 & Mount	3	\$ 9,612.12	\$28,836.37				
4	#CON-SSSNT-CS3PK9RO Room 55 w/Navigator & Mount	3	\$2,988.60	\$ 8,965.80				
5	SOLN SUPP 8X5XNBD							
6	#A-FLEX-NUCM-MC NU Cloud Meetings - Meetings (1)	3	\$ 309.60	\$ 928.80				
7	#A-FLEX-ADD-DEVREG Cloud Device Registration (1)	3	\$ 283.20	\$ 849.60				
8	PROFESSIONAL SERVICES/INSTALLATION	1	\$ 900.00	\$ 900.00				
9								
10								
11								
12								
13								
14								
15								
16								
17								
18								
19								
20								
21								
Total Bid			\$ 40,480.57					
Shipping Charges								
Deliver Time From Receipt of Purchase Order								