



*Procurement Department*

*Mrs. Geri Sams, Director*

**LETTER OF INTENT TO PURCHASE VEHICLE FROM ALLAN VIGIL FORD LINCOLN MERCURY, INC.**

This letter of intent dated, **August 17, 2023**, is to inform you that the Central Services Department – Fleet Management Division has concluded that we intend to purchase: **five (5) 2024 Ford F-250s** for the below listed Departments, utilizing:

**Statewide Contract Number: 99999-SPD-ES40199373-002**

**Vehicles: 2024 Ford F-250**

**Contract: Effective Date: November 16, 2013 – Expiration Date: November 30, 2023**

The specific specifications and pricing information for this purchase is attached.

1. **Buyer:** Augusta, Georgia – Central Services Department: Fleet Management Division
2. **Seller:** Allan Vigil Ford: Fleet & Government Sales (Attn: Bob Burtner)  
6790 Mt. Zion Boulevard, Morrow, GA 30260
3. **Vehicles Total Purchase Price:** \$271,350.00
4. **Source:** Georgia Statewide Contract Number: **99999-SPD-ES40199373-002**

Vehicles to be purchased and Departments to receive vehicles:

# of Vehicles	Department	Division	Price
Five (5)	Fire	Operations	\$271,350.00

A purchase order will be provided upon the approval of the Augusta, Georgia Commission.

Respectfully submitted,

Geri A. Sams

Director of Procurement

Attachments: Vehicle Purchase Price /Specifications/Quotes

Room 605 - 535 Telfair Street, Augusta Georgia 30901  
(706) 821-2422 - Fax (706) 821-2811

[www.augustaga.gov](http://www.augustaga.gov)

Register at [www.demandstar.com/supplier](http://www.demandstar.com/supplier) for automatic bid notification



Scan this QR code with your smartphone or camera equipped tablet to visit the Augusta, Georgia



# Central Services Department

Ron Lampkin, Interim Director  
LaQuona Sanderson, Fleet Manager

Fleet Management  
1568-C Broad Street  
Augusta GA 30904  
Phone: (706) 821-2892

## MEMORANDUM

**TO:** Geri Sams, Director, Procurement Director  
**FROM:** Ron Lampkin, Interim Director, Central Services Director  
**DATE:** August 8, 2023  
**SUBJECT:** Request to Utilize State Contract #SWC 99999-SPD-ES40199373-002  
– 2024 Ford F250

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Central Services-Fleet Management request to utilize state contract #SWC 99999-SPD-ES40199373-002 (2024 Ford F250) and a "Letter of Intent" (LOI) to purchase 5 Ford F250s for the Augusta Fire Department. The vendor requested a LOI to potentially hold our orders until our agenda process is complete.

The state contract holder, Allan Vigil Ford, informed Fleet Management that the Ford manufacture pricing for 2024 Ford F250s is open and to place orders as soon as possible to ensure we meet the state pricing cut off. The vendor requested a LOI to potentially hold our orders until the Augusta Commission has approved the purchases. Once approved, Fleet Management will acquire the purchase order and submit to the vendor for securing the asset purchase.

Augusta Richmond County Fire is requesting 5 Ford F250s in their 2023 Operating budget and Central Services-Fleet Management has consulted with the department to ensure the truck specifications meet the department's operation needs.

Please approve the LOI in total amount of \$271,350 to Allan Vigil Ford and funding is available in acct #274-03-4100/54-22110. Thank you for your assistance. Please contact Fleet Management with any questions or concerns.

LS/kb

## ALLAN VIGIL FORD-LINCOLN GOVERNMENT SALES

**2024 Ford F250 Regular Cab  
V8 Long Bed 4X2 (3/4 ton)**

**Base Price      \$42,950.00**

**SWC #99999-SPD-ES40199373-002**

**Equipment Included in  
Base price**

6.8L V8 Gasoline/E85 Engine  
10 Speed Automatic Transmission  
Factory Installed A/C  
9800# GVWR  
AM-FM RadiomP3  
8" screen, bluetooth  
Power windows, locks, mirrors  
Remote keyless entry  
40/20/40 Vinyl Bench Seat  
Rubber Floor Covering  
Full Size Spare Tire  
Rear Step Bumper  
Solar Tinted Glass  
Trailer brake controller  
2.5" Receiver Hitch (12.5k)  
Tilt Steering Wheel  
Rear View Camera  
Electric Shift (4X4 only)  
Cruise control

**Colors Available**

	Exterior	Interior
M7	Carbonized Gray	Gray
PQ	Race Red	Gray
JS	Iconic Silver	Gray
D1	Stone Gray	Gray
UM	Agate Black	Gray
Z1	Oxford White	Gray

Options	Price	Code
6.7L V8 Diesel Engine	9,495.00	99T
6.7L V8 Diesel Eng. HI output	11,570.00	99M
4X4 Option	2,935.00	F2B
LT245 All-terrain tires	160.00	TBM
Super Cab Long Bed	2,830.00	X20I
Super Cab Short Bed	2,475.00	X20s
Crew Cab Long Bed	4,242.00	W20I
Crew Cab Short Bed	3,888.00	W20s
Electronic locking axle	435.00	X3H
Roof Clearance Lights	89.00	592
Chrome package	215.00	96V
Cab Steps (running boards)	425.00	18B
Retractable Bed Side-Step	315.00	87S
Engine block heater	95.00	41H
PTO Transmission -diesel only	270.00	62R
Interior work surface	135.00	52S
110 AC outlet	165.00	43C
XL Off-road package-4X4 only includes skid plates	940.00	17Z
R.window defrost-privacy glass	468.00	435/924
Cloth 40/20/40 Bench Seat	295.00	1S
HD Alternator	80.00	67D
Upfitter Switches	160.00	66S
Spray-in Bedliner	450.00	ATK
XLT Pkg Upgrade	6,411.00	XLT

**The XLTs are 4X4, 2 wheel  
drive is not available**

Tailgate Step	345.00	85G
Snow plow prep	235.00	473
Gooseneck hitch(long bed & 4X4 required)	815.00	53W/15J
Dual battery(gas engines)	199.00	86M
2KW Pro Power Onboard-	945.00	43K
Delete pickup bed	(235.00)	66D

FOB Allan Vigil Ford  
Delivery \$1.50 per mile, \$75 minimum

**ALLAN VIGIL FORD GOV'T SALES**  
6790 Mt. Zion Blvd  
Morrow, GA 30260

770-968-0680 Phone  
800-821-5151 Toll Free  
678-364-3910 Fax

Option total	\$6,800.00
Other vendor added equipment	\$4,370.00
Delivery	\$150.00
<b>Total</b>	<b>\$54,270.00</b>

Contact person \_\_\_\_\_

Department \_\_\_\_\_

Phone Number \_\_\_\_\_

Fax number \_\_\_\_\_

06/13/23