



Central Services Department

Ron Lampkin, Interim Director
LaQuona Sanderson, Fleet Manager

Fleet Management
1568-C Broad Street
Augusta GA 30904
Phone: (706) 821-2892

MEMORANDUM

TO: Geri Sams, Director, Procurement Director
FROM: Ron Lampkin, Interim Director, Central Services Director
DATE: March 22, 2024
SUBJECT: Request to Utilize State Contract #SWC 99999-SPD-ES40199373-002
– 2024 Ford F150

Central Services-Fleet Management request to utilize state contract #SWC 99999-SPD-ES40199373-002 (2024 Ford F150) and a "Letter of Intent" (LOI) to purchase 7 Ford F150s. The vendor requested a LOI to potentially hold our orders until our agenda process is complete.

The state contract holder, Allan Vigil Ford, informed Fleet Management that the Ford manufacture pricing for 2024 Ford F150s will be closing 2024 Q1 and to place orders as soon as possible to ensure we meet the state pricing cut off. The vendor requested a LOI to potentially hold our orders until the Augusta Commission has approved the orders. Once approved, Fleet Management will acquire the purchase order and submit to the vendor for securing the asset purchase.

Augusta Utilities Department is requesting 7 Ford F150s utilizing the GMA lease program for the following divisions:

- 4 - Customer Service Division - \$40,164.50each
- 3 - Construction and Maintenance Division - \$52,949.50each

Please approve the LOI in total amount of \$319,506.50 to Allan Vigil Ford. Thank you for your assistance. Please contact Fleet Management with any questions or concerns.

LS/kb

ALLAN VIGIL FORD-LINCOLN GOVERNMENT SALES

2024 Ford F150 (1/2 ton)
Regular Cab, 6 Cyl, 4x2, LWB

Base Price **\$ 36,798.00**

SWC #99999-SPD-ES40199373-002

Equipment included in base price:

2.7L V-6 Engine

10 Speed Automatic Transmission

Factory Installed A/C

AM-FM Radio

Solar Tinted Glass

Power Steering/ABS Brakes

Rear view back up camera

Vinyl 40/20/40 Bench Seat

Rubber Floor Covering

Full Size Spare/ Step bumper

Autolamp headlights

Long bed 8'

Power Windows, Locks & Mirrors

Cruise control

P245/70R17 Tires

Ford SYNC (Bluetooth)

Options

Price

Code

5.0L V8 Flex Fuel engine

2,150.00

995

3.5L V6 EcoBoost engine**

2,545.00

99G

Extended range fuel tank**

410.00

655

Super Cab (6.5 ft. bed)

5,735.00

\$ 5,735.00

X1C

4x4 Option-**Regular cab**

5,225.00

F1E

4X4 Option-**Super&Crew Cabs**

5,525.00

\$ 5,525.00

X1E

Crew Cab SWB (5.5 ft bed)

8,765.00

W1Cs

Crew Cab LWB* (6.5 ft bed)

9,995.00

W1C/Long

***** (4x4) ONLY**

Limited Slip Axle

925.00

XL9

Daytime Running Lights

65.00

\$ 65.00

942

LT265/70R17C A/T tires

325.00

T7C

Class IV Hitch (w/o tow pkg)

495.00

53B

Trailer Tow Pkg

1,525.00

\$ 1,525.00

53A

Running boards (black)

325.00

\$ 325.00

18B

Electric Brake Control for 53E

425.00

67T

***** (2.7L) ONLY**

40-20-40 Cloth Split Bench

525.00

CS

Rear window defroster

305.00

57Q/924

Fog Lights

225.00

595

LED Warning Beacons

750.00

94S

top brake light mounted

Spray-in Bedliner

499.00

\$ 499.00

ATK

Carpeted floor mats

XLT Package

6,650.00

300A

Options total

\$ 13,674.00

Other vendor added equipment

\$ 225.00

additional ke

West Warning Quote

\$ 2,102.50

Delivery

\$ 150.00

Total

\$ 52,949.50

Contact person

Agency

Phone Number

Exterior Colors

Interior Color

D1 Stone Gray

Gray

YZ Oxford White

"

HX Antimatter Blue

"

B3 Atlas Blue

"

JS Iconic Silver

"

UM Agate Black

"

M7 Carbonized Gray

"

FOB Allan Vigil Ford

Delivery- see chart, \$75 minimum

ALLAN VIGIL FORD GOV'T SALES

6790 Mt. Zion Blvd

Morrow, GA 30260

770-968-0680 Phone

678-364-3910 Fax

ALLAN VIGIL FORD-LINCOLN GOVERNMENT SALES

2024 Ford F150 (1/2 ton)
Regular Cab, 6 Cyl, 4x2, LWB

Base Price \$ 36,798.00

SWC #99999-SPD-ES40199373-002

Equipment included in base price:

2.7L V-6 Engine

10 Speed Automatic Transmission

Factory Installed A/C

AM-FM Radio

Solar Tinted Glass

Power Steering/ABS Brakes

Rear view back up camera

Vinyl 40/20/40 Bench Seat

Rubber Floor Covering

Full Size Spare/ Step bumper

Autolamp headlights

Long bed 8'

Power Windows, Locks & Mirrors

Cruise control

P245/70Rx17 Tires

Ford SYNC (Bluetooth)

Options

Price

Code

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3.5L V6 EcoBoost engine**

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Crew Cab LWB* (6.5 ft bed)

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Spray-in Bedliner

499.00

\$ 499.00 ATK

Carpeted floor mats

XLT Package

6,650.00

300A

FOB Allan Vigil Ford

Delivery- see chart, \$75 minimum

ALLAN VIGIL FORD GOV'T SALES

6790 Mt. Zion Blvd

Morrow, GA 30260

770-968-0680 Phone

678-364-3910 Fax

Options total

\$ 889.00

Other vendor added equipment

\$ 225.00

additional ke

West Warning Quote

\$ 2,102.50

Delivery

\$ 150.00

Total

\$ 40,164.50

Contact person

Agency

Phone Number

WEST WARNING EQUIPMENT SALES & SERVICE, LLC

QUOTE

115 SAND BAR FERRY ROAD
AUGUSTA, GA 30901

Phone # 706-855-6916

Date	Quote #
2/15/2024	7857

Name / Address
FIRSTVEHICLE ATTN: TERRI PO BOX 507 AUGUSTA, GA 30903

Qty	Item	Description	Rate	Total
		2024 FORD F150		
		COUNTY PKG WITH TOOLBOX		
1	WAY-44250	WAYTEC 44250 TOGGLE SWITCH	8.50	8.50
1	SOU-EPL71PDAC	SOUND OFF EPL7PDAC 7000 SERIES MINI BAR- CLEAR DOME, AMBER LEDS	335.00	335.00
1	BYR-8895551	BUYER 8895551 15+ F-150, 17+ F250-550 FLEET SERIES DRILL FREE MINI BAR MOUNT	225.00	225.00
1	BYR-BA0972	BUYERS BA0972 97 DECIBEL SELF GROUNDING BACK UP ALARM	39.00	39.00
1	5LB - 25614	5LB FIRE EXTINGUISHER W/ VEHICLE BRACKET	65.00	65.00
1	TINT-LABOR	WINDOW TINT 35% TWO FRONT ROLLDOWNS & STRIP	195.00	195.00
1	MYRS-UWS-TOOLB...	MEYER UWS-TOOL BOX	525.00	525.00
1	Misc	SHOP SUPPLY (WIRE, LOOM,FUSE,ETC)	35.00	35.00
1	LABOR	LABOR TO INSTALL ABOVE	675.00	675.00

This Quote is an offer by West Warning Equipment to purchase Goods and/or provide Services (as applicable) to the recepiant of this quote in accordance with the specifications stated herein. This Quote is not binding or accepted until the recepitant supplies West Warning Equipment with a purchase order for the quoted goods and/or services. Commencement of purchasing goods and/or providing servies will occur once both parties agree upon a date. Quoted Prices are good for 30 days

Sales Tax (8.0%) \$0.00

Total \$2,102.50