

Central Services Department

Ron Lampkin, Interim Director LaQuona Sanderson, Fleet Manager Fleet Management 1568-C Broad Street Augusta GA 30904 Phone: (706) 821-2892

MEMORANDUM

TO:

Geri Sams, Director, Procurement Director

FROM:

Ron Lampkin, Interim Director, Central Services Director

DATE:

March 22, 2024

SUBJECT:

Request to Utilize State Contract #SWC 99999-SPD-ES40199373-002

- 2024 Ford F150

Central Services-Fleet Management request to utilize state contract #SWC 99999-SPD-ES40199373-002 (2024 Ford F150) and a "Letter of Intent" (LOI) to purchase 7 Ford F150s. The vendor requested a LOI to potentially hold our orders until our agenda process is complete.

The state contract holder, Allan Vigil Ford, informed Fleet Management that the Ford manufacture pricing for 2024 Ford F150s will be closing 2024 Q1 and to place orders as soon as possible to ensure we meet the state pricing cut off. The vendor requested a LOI to potentially hold our orders until the Augusta Commission has approved the orders. Once approved, Fleet Management will acquire the purchase order and submit to the vendor for securing the asset purchase.

Augusta Utilities Department is requesting 7 Ford F150s utilizing the GMA lease program for the following divisions:

- 4 Customer Service Division \$40,164.50each
- 3 Construction and Maintenance Division \$52,949.50each

Please approve the LOI in total amount of \$319,506.50 to Allan Vigil Ford. Thank you for your assistance. Please contact Fleet Management with any questions or concerns.

LS/kb

ALLAN VIGIL FORD-LINCOLN GOVERNMENT SALES

2024 Ford F150 (1/2 ton) Regular Cab, 6 Cyl, 4x2, LWB		Base Price		\$ 3	6,798.00	
SWC #99999-SPD-ES4		5.0L V8 Flex Fuel engine	Price 2,150.00			Code 995
Equipment included in	base price:	3.5L V6 EcoBoost engine**	2,545.00	_		99G -
2.7L V-6 Engine 10 Speed Automatic Tra Factory Installed A/C	ansmission	Extended range fuel tank** Super Cab (6.5 ft. bed)	410.00 5,735.00	\$	5,735.00	655 X1C
AM-FM Radio Solar Tinted Glass	al.a.a	4x4 Option-Regular cab	5,225.00	_	E E2E 00	F1E
Power Steering/ABS Bra Rear view back up came	era	4X4 Option-Super&Crew Cabs	5,525.00	\$	5,525.00	W1Cs
Vinyl 40/20/40 Bench Se Rubber Floor Covering Full Size Spare/ Step bu		Crew Cab SWB (5.5 ft bed) Crew Cab LWB* (6.5 ft bed) *** (4x4) ONLY	8,765.00 9,995.00			W1C/Long
Autolamp headlights		Limited Slip Axle	925.00			XL9
Long bed 8' Power Windows, Locks Cruise control P245/70Rx17 Tires Ford SYNC (Bluetooth)	& Mirrors	Daytime Running Lights	65.00	\$	65.00	942
		LT265/70R17C A/T tires	325.00			T7C
		Class IV Hitch (w/o tow pkg) Trailer Tow Pkg	495.00 1,525.00	\$	1,525.00	53B 53A
Exterior Colors D1 Stone Gray YZ Oxford White HX Antimatter Blue	Interior Color Gray "	Running boards (black) Electric Brake Control for 53E		\$		18B 67T
B3 Atlas Blue JS Iconic Silver	"	*** (2.7L) ONLY 40-20-40 Cloth Split Bench	525.00			cs
UM Agate Black M7 Carbonized Gray	" "	Rear window defroster Fog Lights	305.00 225.00			57Q/924 595
		LED Warning Beacons top brake light mounted	750.00			94S
FOB Allan Vigil Ford Delivery- see chart, \$75	minimum	Spray-in Bedliner Carpeted floor mats	499.00	\$	499.00	- Andrew Control of the Andrews of t
ALLAN VIGIL FORD G	OV'T SALES	XLT Package	6,650.00			_300A
Morrow, GA 30260		Options total		\$ 1	3,674.00	
770-968-0680 Phone 678-364-3910 Fax		Other vendor added equipment West Warning Quote Delivery		\$ \$ \$	225.00 2,102.50 150.00	additional ke
		Total Contact person Agency Phone Number		\$ 5	52,949.50	-

ALLAN VIGIL FORD-LINCOLN GOVERNMENT SALES

2024 Ford F150 (1/2 ton) Regular Cab, 6 Cyl, 4x2, LWB		Base Price		\$ 36,798.00	
SWC #99999-SPD-ES40		5.0L V8 Flex Fuel engine	Price 2,150.00		Code 995
Equipment included in 2.7L V-6 Engine	base price:	3.5L V6 EcoBoost engine**	2,545.00		99G -
10 Speed Automatic Tra	nsmission	Extended range fuel tank**	410.00		655
Factory Installed A/C AM-FM Radio		Super Cab (6.5 ft. bed)	5,735.00		X1C
Solar Tinted Glass		4x4 Option-Regular cab	5,225.00		F1E
Power Steering/ABS Bra Rear view back up came	era	4X4 Option-Super&Crew Cabs	5,525.00		_X1E -
Vinyl 40/20/40 Bench Se	eat	Crew Cab SWB (5.5 ft bed)	8,765.00		W1Cs
Rubber Floor Covering Full Size Spare/ Step bu	mper	Crew Cab LWB* (6.5 ft bed) *** (4x4) ONLY	9,995.00		W1C/Long
Autolamp headlights		Limited Slip Axle	925.00		XL9
Long bed 8'		Daytime Running Lights	65.00	\$ 65.00	942
Power Windows, Locks Cruise control P245/70Rx17 Tires Ford SYNC (Bluetooth)	& Mirrors				
		LT265/70R17C A/T tires	325.00		T7C
		Class IV Hitch (w/o tow pkg)	495.00		53B
Exterior Colors D1 Stone Gray	Interior Color Gray	Trailer Tow Pkg	1,525.00		_53A - -
YZ Oxford White	"	Running boards (black)		\$ 325.00	_18B
HX Antimatter Blue B3 Atlas Blue	"	Electric Brake Control for 53E *** (2.7L) ONLY	425.00		_67T -
JS Iconic Silver UM Agate Black	"	40-20-40 Cloth Split Bench	525.00		CS
M7 Carbonized Gray	"	Rear window defroster	305.00		_57Q/924
	"	Fog Lights	225.00		595
		LED Warning Beacons top brake light mounted	750.00		_94S -
FOB Allan Vigil Ford Delivery- see chart, \$75	minimum	Spray-in Bedliner Carpeted floor mats	499.00	\$ 499.00	ATK
Delivery- see chart, wro	minimum	XLT Package	6,650.00		300A
ALLAN VIGIL FORD GO 6790 Mt. Zion Blvd	OV'T SALES	C	0,000.00		_000/1
Morrow, GA 30260		Options total		\$ 889.00	THE STATE OF THE S
770-968-0680 Phone		Other vendor added equipment			additional ke
678-364-3910 Fax		West Warning Quote		\$ 2,102.50	
		Delivery		\$ 150.00	
		Total Contact person Agency Phone Number		\$ 40,164.50	

WEST WARNING EQUIPMENT SALES & SERVICE, LLC

QUOTE

115 SAND BAR FERRY ROAD AUGUSTA, GA 30901

Phone # 706-855-6916

Date	Quote #		
2/15/2024	7857		

Name / Address		
FIRSTVEHICLE ATTN: TERRI PO BOX 507	4	
AUGUSTA, GA 30903		

ALARM 1 5LB - 25614 5LB FIRE EXTINGUISHER W/ VEHICLE BRACKET 65.00 65.00	Qty	Item	Description	Rate	Total
1 WAY-44250 WAYTEC 44250 TOGGLE SWITCH 8.50 8.50 1 SOU-EPL71PDAC SOUND OFF EPL7PDAC 7000 SERIES MINI BAR- CLEAR 335.00 335.00 DOME, AMBER LEDS 1 BYR-8895551 BUYER 8895551 15+ F-150, 17+ F250-550 FLEET SERIES DRILL 225.00 FREE MINI BAR MOUNT 1 BYR-BA0972 BUYERS BA0972 97 DECIBEL SELF GROUNDING BACK UP ALARM 1 5LB - 25614 5LB FIRE EXTINGUISHER W/ VEHICLE BRACKET 65.00 65.00 1 TINT-LABOR WINDOW TINT 35% TWO FRONT ROLLDOWNS & STRIP 195.00 195.00 1 MYRS-UWS-TOOLB MEYER UWS-TOOL BOX 525.00 35.00					
1 SOU-EPL71PDAC SOUND OFF EPL7PDAC 7000 SERIES MINI BAR- CLEAR DOME, AMBER LEDS 1 BYR-8895551 BUYER 8895551 15+ F-150, 17+ F250-550 FLEET SERIES DRILL FREE MINI BAR MOUNT 1 BYR-BA0972 BUYERS BA0972 97 DECIBEL SELF GROUNDING BACK UP ALARM 1 5LB - 25614 5LB FIRE EXTINGUISHER W/ VEHICLE BRACKET 65.00 65.00 17 TINT-LABOR WINDOW TINT 35% TWO FRONT ROLLDOWNS & STRIP 195.00 195				0.50	0.50
DOME, AMBER LEDS 1 BYR-8895551 BUYER 8895551 15+ F-150, 17+ F250-550 FLEET SERIES DRILL 225.00 225.00 FREE MINI BAR MOUNT 1 BYR-BA0972 BUYERS BA0972 97 DECIBEL SELF GROUNDING BACK UP ALARM 1 5LB - 25614 5LB FIRE EXTINGUISHER W/ VEHICLE BRACKET 65.00 65.00 1 TINT-LABOR WINDOW TINT 35% TWO FRONT ROLLDOWNS & STRIP 195.00 195.00 195.00 1 Misc SHOP SUPPLY (WIRE, LOOM, FUSE, ETC) 35.00 35.00	1	ACCOUNTING TO SECURE OF THE PERSON OF T			227,000,000
1 BYR-8895551 BUYER 8895551 15+ F-150, 17+ F250-550 FLEET SERIES DRILL FREE MINI BAR MOUNT 225.00 225.00 1 BYR-BA0972 BUYERS BA0972 97 DECIBEL SELF GROUNDING BACK UP ALARM 39.00 39.00 1 5LB - 25614 5LB FIRE EXTINGUISHER W/ VEHICLE BRACKET 65.00 65.00 1 TINT-LABOR WINDOW TINT 35% TWO FRONT ROLLDOWNS & STRIP 195.00 195.00 1 MYRS-UWS-TOOLB MEYER UWS-TOOL BOX 525.00 525.00 1 Misc SHOP SUPPLY (WIRE, LOOM, FUSE, ETC) 35.00 35.00	1	SOU-EPL71PDAC		335.00	333.00
FREE MINI BAR MOUNT BYR-BA0972 BUYERS BA0972 97 DECIBEL SELF GROUNDING BACK UP ALARM 5LB - 25614 5LB FIRE EXTINGUISHER W/ VEHICLE BRACKET TINT-LABOR MYRS-UWS-TOOLB MEYER UWS-TOOL BOX SHOP SUPPLY (WIRE, LOOM, FUSE, ETC) 5ROUNDING BACK UP 39.00 65.00 65.00 65.00 525.00 35.00	1	DVD 000EEE1		225.00	225.00
1 BYR-BA0972 BUYERS BA0972 97 DECIBEL SELF GROUNDING BACK UP ALARM 39.00 39.00 1 5LB - 25614 5LB FIRE EXTINGUISHER W/ VEHICLE BRACKET 65.00 65.00 1 TINT-LABOR WINDOW TINT 35% TWO FRONT ROLLDOWNS & STRIP 195.00 195.00 1 MYRS-UWS-TOOLB MEYER UWS-TOOL BOX 525.00 525.00 1 Misc SHOP SUPPLY (WIRE, LOOM, FUSE, ETC) 35.00 35.00	1	D1K-6693331		220.00	
ALARM 1 5LB - 25614 5LB FIRE EXTINGUISHER W/ VEHICLE BRACKET 65.00 65.00 1 TINT-LABOR WINDOW TINT 35% TWO FRONT ROLLDOWNS & STRIP 195.00 195.00 1 MYRS-UWS-TOOLB MEYER UWS-TOOL BOX 525.00 525.00 1 Misc SHOP SUPPLY (WIRE, LOOM, FUSE, ETC) 35.00 35.00	1	BYR-BA0972		39.00	39.00
1 TINT-LABOR WINDOW TINT 35% TWO FRONT ROLLDOWNS & STRIP 195.00 195.00 195.00 1 1 Misc SHOP SUPPLY (WIRE, LOOM, FUSE, ETC) 35.00 35.00					
1 MYRS-UWS-TOOLB MEYER UWS-TOOL BOX 525.00 11 Misc SHOP SUPPLY (WIRE, LOOM, FUSE, ETC) 35.00 35.00	1	5LB - 25614	5LB FIRE EXTINGUISHER W/ VEHICLE BRACKET	65.00	65.00
1 Misc SHOP SUPPLY (WIRE, LOOM, FUSE, ETC) 35.00 35.00	1	TINT-LABOR	WINDOW TINT 35% TWO FRONT ROLLDOWNS & STRIP		195.00
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1 LABOR LABOR TO INSTALL ABOVE 675.00 675.00					
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This Quote is an offer by West Warning Equipment to purchase Goods and/or provide Services (as applicable) to the recepiant of this quote in accordance with the specifications stated herein. This Quote is not binding or accepted until the recepitant supplies West Warning Equipment with a purchase order for the quoted goods and/or serivces. Commencement of purchasing goods and/or providing serives will occur once both parties agree upon a date. Quoted Prices are good for 30

Sales Tax (8.0%) \$0.00

Total \$2,102.50