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April 30, 2026

Mr. Herbert L. Judon, Jr. A.A.E., IAP  
Executive Director  
Augusta Regional Airport  
1501 Aviation Way  
Augusta, Georgia 30906

Subject: Security Camera Improvements – Recommendation of Award

Dear Mr. Judon:

The Augusta Procurement Department has publicly Bid the Plans and Specifications for the Security Camera Improvement project (IFB #26-150) which includes but is not limited to the installation of new security cameras in and around the commercial terminal and the necessary/related infrastructure improvements associated with the overall project (see attached exhibit).

Mead and Hunt, Inc. has reviewed the response to the advertisement for bids (IFB #26-150) for the Project. Bids were opened and read publicly on March 27, 2026, at 11:00 am, local time at the Augusta Procurement Department. Bids were received from Johnson Controls Building Solutions. headquartered in Columbia, SC, CelPlan Technologies headquartered in Reston, VA, and NetPlanner Systems Inc. headquartered in Martinez, GA.

Based on Mead & Hunt's review, we recommend awarding the project to NetPlanner in the amount of \$1,556,877.35 (See attached Bid Tabulation). After reviewing and evaluating the unit prices associated with the various construction line items, the costs associated seem to fall within the current market averages seen across the region and country in similar projects, with multiple being at or below the engineer's estimate. Based upon our review and the City's Procurement Department's review, we believe NetPlanner has submitted a responsive bid and is a responsible, experienced security contractor.

Should you have any questions, please feel free to contact us.

Sincerely,

MEAD & HUNT, INC.

A handwritten signature in black ink, appearing to read 'Edwin J. Scott, Jr.'.

Edwin J Scott, Jr., P.E.

Project Manager

cc:

Jason McCann, Mead & Hunt Inc.  
Nancy Williams, City of Augusta Procurement  
Tywana Scott, City of Augusta Procurement  
Elizabeth Giles, Augusta Regional Airport  
Lauren Smith, Augusta Regional Airport  
Herbert Judon, Augusta Regional Airport