



Print Form

Sole Source Justification (Reference Article 6, Procurement Source Selection Methods and Contract Awards, § 1-10-56 SOLE SOURCE PROCUREMENT

Vendor: Critical Components, Inc. E-Verify Number: 563821

Commodity: Install/Replace Generator Batteries

Estimated annual expenditure for the above commodity or service: \$ 42,174.00

Initial all entries below that apply to the proposed purchase. Attach a memorandum containing complete justification and support documentation as directed in initialed entry. (More than one entry will apply to most sole source products/services requested).

- 1. SOLE SOURCE REQUEST IS FOR THE ORIGINAL MANUFACTURER OR PROVIDER, THERE ARE NO REGIONAL DISTRIBUTORS. (Attach the manufacturer's written certification that no regional distributors exist. Item no. 4 also must be completed.)
2. SOLE SOURCE REQUEST IS FOR ONLY THE AUGUSTA GEORGIA AREA DISTRIBUTOR OF THE ORIGINAL MANUFACTURER OR PROVIDER. (Attach the manufacturer's — not the distributor's — written certification that identifies all regional distributors. Item no. 4 also must be completed.)
3. THE PARTS/EQUIPMENT ARE NOT INTERCHANGEABLE WITH SIMILAR PARTS OF ANOTHER MANUFACTURER. (Explain in separate memorandum.)
4. THIS IS THE ONLY KNOWN ITEM OR SERVICE THAT WILL MEET THE SPECIALIZED NEEDS OF THIS DEPARTMENT OR PERFORM THE INTENDED FUNCTION. (Attach memorandum with details of specialized function or application.)
5. THE PARTS/EQUIPMENT ARE REQUIRED FROM THIS SOURCE TO PERMIT STANDARDIZATION. (Attach memorandum describing basis for standardization request.)
6. NONE OF THE ABOVE APPLY. A DETAILED EXPLANATION AND JUSTIFICATION FOR THIS SOLE SOURCE REQUEST IS CONTAINED IN ATTACHED MEMORANDUM.

The undersigned requests that competitive procurement be waived and that the vendor identified as the supplier of the service or material described in this sole source justification be authorized as a sole source for the service or material.

Name: Scarlet Green Department: Central Services Date: 8/26/2024

Department Head Signature: [Signature] Date: 8/27/24

Approval Authority: [Signature] Date: 8/30/24

Administrator Approval: (required — not required) Date:

COMMENTS:



Central Services Department

Ron Lampkin, Interim Director
Scarlet Green, Business Analyst

2760 Peach Orchard Road, Augusta, GA 30906
(706) 828-7174 Phone (706) 796-5077 Fax

MEMORANDUM

TO: Geri Sams, Director, Procurement Department

FROM: Ron Lampkin, Interim Director, Central Services Department

DATE: August 26, 2024

RE: Sole Source Memo – E911 Generator New Batteries Installation and Existing Batteries Replacement

In accordance with the Procurement Policies and Procedures Manual, §1-10-56 we are seeking approval to proceed with a sole source procurement to install 32 new batteries and replace 16 existing batteries for the emergency generator for the 911 Emergency Center.

The replacement and installation of modular batteries are a necessity as the batteries allow for a system backup of 14kW during the disconnect period of the current Automatic Transfer Switch (ATS) and the connection period of the new Automatic Transfer Switch (ATS). In addition, the E911 facility is required to comply with National Electrical Code NFPA 70-2020:

- a) **708.2 Definitions:** Designated Critical Operations Area (DCOA) – Areas within a facility or site designated as requiring critical operations power. (The 911 Building falls within this area.)
- b) **708.20 Sources of Power:** Current supply shall be such that, in the event of failure of the normal supply to the DCOA, critical operations power shall be available within the time requires for the application. The supply system of critical operations power, in addition to the normal services to the building and meeting the general requirements of this section, shall be one or more of the types of systems described in 708.10(E) through (H).
 - i) **708.20 E – Storage Battery:** An automatic battery charging means shall be provided.
 - ii) **708.20 F – Generator Set**
 - (1) **708.20 F 5 – Outdoor Generator Sets**
 - (2) **708.20 F 6 – Means for Connecting Portable or Vehicle-Mounted Generator.** Where the COPS is supplied by a single generator, a means to connect to a portable or vehicle-mounted generator shall be provided.
 - iii) **708.20 G – Uninterruptible Power Supplies.** Uninterruptible power supplies used as the sole source of power for COPS shall comply with 708.20 (E) and (F).



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In the event of the combined failure of the normal supply and the outdoor generator set, the batteries would supply power to the building until the portable or vehicle mounted generator is provided. The Central Services Department will utilize Critical Components, Inc. in c/o with Schneider Electric for the installation of the new generator batteries and replacement of existing generator batteries as the batteries are required from this source to permit standardization.

Please process a purchase order to Critical Components, Inc. in the amount of \$42,174.00 for the emergency generator batteries. Your assistance with this procurement is appreciated.

Feel free to reach out to me with any further questions or concerns.

RL/mcrr

**AUGUSTA-RICHMOND COUNTY GEORGIA
PURCHASING DEPARTMENT**

REQUISITION

DEPARTMENT NAME: Central Services Department

DEPARTMENT NUMBER: 216-03-7110/52.23110

DEPARTMENT HEAD: 

REQUISITION:

REQUISITION DATE: 8/27/2024

PURCHASE ORDER NUMBER:

PURCHASE ORDER DATE:

ITEM NO	DESCRIPTION	Quantity	Unit Price	Total Price	NAME OF BIDDER		NAME OF BIDDER		NAME OF BIDDER	
					Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price
1	SYMMETRA PX40KW EXTENDED RUN SOLUTION (INCLUDES MATERIALS AND SERVICES), SYMMETRA PX 40KW EXTENDED RUN BATTERY FRAME W/ 8 BATTERY MODULES, MODULAR BATTERY REPLACEMENT OF (16) BATTERY UNITS, 5X8 STARTUP AND ASSEMBLY	1	\$ 42,174.00	\$ 42,174.00						
2										
3										
4										
5										
6	*Sole Source									
7	Proposal CCL082124									
8	E911 Generator New Batteries Installation & Existing Batteries Replacement									
9										
10										
11										
12										
13										
14										
15										
16										
17										
18										
TOTAL BID			\$	42,174.00						
SHIPPING CHARGES										
DELIVERY TIME FROM RECEIPT OF PURCHASE ORDER										

VENDOR	Critical Components, Inc.
PHONE NUMBER	(770) 933-5511
QUOTED BY	Bryson Armstrong

<<CCI>>
Critical Components, Inc.
www.criticalcomponents.net
 120 Interstate North Parkway, Suite 305, Atlanta, Georgia 30339
 Office: 770-933-5511 Fax: 678-868-2211

Quote

Customer

Name:
 Attention: Timothy Howard
 Address:
 Phone:
 Email: THoward@augustaga.gov
 Project: Richmond 911 Extended Run Battery RFQ

Date: August 21, 2024
 Quote #: CCI.082124
 Rep: BTA / DW
 FOB: Destination
 Terms: NET30

Qty	Description	TOTAL
1	Symmetra PX40kW Extended Run Solution <i>Includes materials and services as listed below:</i>	\$42,174.00
1	Symmetra PX 40KW Extended Run Battery Frame with 8 Battery Modules System Runtime: ~ 95 Minutes at current 14kW load	
1	Modular Battery Replacement of (16) battery units <i>Refer to Proposal ID: 454401216GE revE</i>	
1	5x8 Startup and Assembly	

*** Pricing does not include any equipment, spare parts, special factory testing, field testing, rigging, electrical contracting, installation or other services other than those specifically mentioned above.

Please Note: Items not specifically noted on this quotation may or may not be available. Please consult with CCI for clarification, questions and/or additional items.
 Provided will be manufacturer's standard product unless noted otherwise. CCI is not responsible for items not specifically noted on this quotation.

Standard One (1) Year Warranty unless otherwise noted above.
 Current Lead Time to Ship A.R.O. : ~ 11-13 weeks (subject to change)
 Please provide two (2) weeks notice for product services (including start-up if applicable).

SubTotal	\$42,174.00
Shipping	*** Included
Tax Rate(s)	NOT INCLUDED
TOTAL	\$42,174.00

*** (FOB Destination; Best Way; White Glove Delivery) ***

Make Purchase Order out to: Critical Components, Inc.; Please email POs to Orders@CCI.tech or fax to 678-868-2211

Credit Application and Terms & Conditions will be required with purchase order; please note on PO: Net 30 Days unless specific progress payment terms are noted otherwise in the quotation/proposal; Freight is FOB Destination

Please Note: Quote is valid for thirty (30) days. Please check pricing after 30 days.

IMPORTANT NOTE: Shipping/Handling/Freight and Sales Tax are NOT Included in the Total Price and will be included on final invoicing unless otherwise specified

TERMS and CONDITIONS OF SALE: Critical Components, Inc. Terms and Conditions of Sale shall apply to all sales made by Critical Components, Inc. stemming from this quotation. Any additional or different terms contained in Buyer's purchase orders, invoices, confirmations or other documents generated by the Buyer are hereby specifically and unequivocally rejected and shall not be binding on Critical Components, Inc. unless Critical Components, Inc. specifically agrees in writing to accept such additional or different terms. CCI reserves the right to request progress payment terms based upon the monetary value of the order and/or for credit reasons. Terms are subject to credit approval. It is agreed that all invoices will be paid within thirty (30) days unless otherwise agreed to in writing. Any invoice not paid within thirty (30) days shall be considered past due and be subject to a finance charge of 1.5% per month (18% per annum), or the maximum rate permitted by applicable state law, whichever is lesser. If any legal action is instituted to collect past due amounts, CCI shall be entitled to recover, in addition to all said past due amounts, any damages, legal interest, collection costs and a reasonable attorney's fee.

Returns are subject to the manufacturer's specific product return policies and procedures (RMAs/CMAs). All products returned are subject to a minimum 33% restocking fee by Critical Components, Inc. (restocking fees are subject to change at any time in CCI's sole discretion). If these terms are accepted, it is agreed that the individual / Company will provide Critical Components, Inc. with any additional documents needed to perfect a security interest in all goods, inventory, and/or equipment purchased from Critical Components, Inc. (eg. Signed Credit Application and signed Purchase Order). Freight (if included) is to job site, (no lift-gate truck). Off-loading, rigging and installation of equipment is by others (unless noted otherwise on quotation). Please provide two (2) weeks notice for product startup (if applicable).

Katie Cornelius

From: Daniel Dunlap
Sent: Tuesday, August 27, 2024 12:32 PM
To: Katie Cornelius
Cc: Ron Lampkin; Maria Rivera-Rivera
Subject: RE: 911 Center - Modular Battery Replacement Service Quotes

Hi Katie –

Please use 216037110-5223110 (Repairs and maintenance) for the battery installation and replacement.

Thanks,

Daniel R. Dunlap, CPE, ENP
911 Director
Augusta 911 Center
911 4th Street
Augusta, GA 30901
(706) 821-1209 (office)
(706) 829-7560 (cell)

From: Katie Cornelius <KCornelius@augustaga.gov>
Sent: Tuesday, August 27, 2024 9:20 AM
To: Daniel Dunlap <DDunlap@augustaga.gov>
Cc: Ron Lampkin <RLampkin@augustaga.gov>; Maria Rivera-Rivera <MRivera-Rivera@augustaga.gov>
Subject: RE: 911 Center - Modular Battery Replacement Service Quotes

Good morning,

Hope everything is well. I have attached an updated quote provided by the vendor for the battery installation and replacement.

What would be the funding source for the procurement of the batteries?

Thank you,
Katie

Katie Cornelius | Administrative Assistant
Augusta – Richmond County | Central Services Department
2760 Peach Orchard Rd | Augusta, Georgia 30906
(p) 706-312-4152
KCornelius@augustaga.gov | www.augustaga.gov



5/30/2023

RE: Schneider Electric Authorized Service Provider Statement

Schneider Electric (specifically, Schneider Electric IT Corporation) is the manufacturer of APC/MGE power equipment. Schneider Electric and its Authorized Service Providers (ASPs) offer expertise, service, and support for building, industry, power, and data center infrastructure, including but not limited to, uninterruptible power supply (UPS) and cooling products, power distribution units (PDUs), batteries, and Square D switchgear.

Our field service representatives (FSRs) and ASPs are provided with continual training in preventative and remedial maintenance of our products. Regular field advisories as well as updated firmware and software enable the FSRs and ASPs to implement the latest engineering changes and upgrades to APC/MGE brand equipment. Other non-authorized service providers cannot offer the benefits of Schneider Electric factory-trained technicians or the proprietary documentation and materials integral to providing our superior level of service.


Schneider Electric certifies only select ASPs to service APC/MGE equipment. External personnel may not be adequately trained or otherwise familiar with our equipment, which could result in risk of equipment damage or failure, as well as other loss or injury. Schneider Electric is also unable to ensure the reliability of competitor parts and materials provided or installed on our equipment. Warranty and contracted customers who elect competitor parts and service risk voiding their coverage plans and may incur additional charges as a result of unauthorized modifications to equipment.

What sets Schneider Electric apart from the competition and makes us exceptional?

- **Reputation** – Our highly trained teams – technical support, project managers, FSRs – and our strong commitment to quality service have earned us a reputation as a trusted advisor in industries we serve.
- **Availability** – Our extensive worldwide authorized service network is one of the largest in the world. This enables us to deliver service where and when you need it.
- **Expertise** – Our highly skilled, certified FSRs are trained directly by the product developers themselves. This provides them with the highest level of system knowledge, resulting in accurate, quick diagnosis and repair.
- **Speed** – If equipment issues should arise, our technical team is only a phone call away. They are ready to help you quickly diagnose the problem. When on-site help is required, our service plans dispatch a FSR rapidly, ensuring your system is up and running as fast as possible.
- **Experience** – Our proud 170-year history has led us to worldwide recognition as the thought leader in energy management, power and cooling infrastructure, and energy efficiency.
- **Commitment to Safety** – All of our employees and contractors benefit from the highest possible standards of health and safety in our work activities. This includes adherence to standards set in OSHA, IEEE and NFPA related to proper work procedures, protective clothing, etc...
- **Worldwide Brand Recognition** - Schneider Electric is a service provider for Schneider Electric brands and products respected around the world: APC by Schneider Electric, Square D by Schneider Electric, Pelco by Schneider Electric, Merlin Gerin, MGE, NetBotz, StruxureWare, T.A.C.

Thank you for your support of Schneider Electric products and services.

Sincerely,


Jerome Soltani
SVP, US Services



Schneider Electric
132 Fairgrounds Road
West Kingston, RI 02892

Critical Components, Inc.

August 12, 2024

To Whom It May Concern:

Schneider Electric confirms that Critical Components, Inc. is a member of the Certified Service Sales Program and is authorized as a reseller of APC and Schneider Electric Services, as governed by their Certified Service Sales Program guide. Schneider Electric may change the terms of the Certified Service Sales Program Guide at any time by providing notice of change, and reserves the right to remove Critical Components, Inc. from the Certified Service Sales Partner Program should they fail to operate within the Certified Service Sales Program guidelines.

This authorization demonstrates Critical Components, Inc.'s knowledge of Schneider Electric services, as well as their commitment and dedication to Schneider Electric.

Please contact Amy Pavell with any questions regarding this authorization.

Regards,

Amy Pavell
National CSSP Manager
Amy.Pavell@se.com

Life Is On

