



Sole Source Justification (Reference Article 6, Procurement Source Selection Methods and Contract Awards, § 1-10-56 SOLE SOURCE PROCUREMENT)

Vendor: De Nora Texas LLC E-Verify Number: STS 13722

Commodity: _____

Estimated annual expenditure for the above commodity or service: \$ 250,768.94

Initial all entries below that apply to the proposed purchase. Attach a memorandum containing complete justification and support documentation as directed in initialed entry. (More than one entry will apply to most sole source products/services requested).

- _____ 1. SOLE SOURCE REQUEST IS FOR THE ORIGINAL MANUFACTURER OR PROVIDER, THERE ARE NO REGIONAL DISTRIBUTORS. (Attach the manufacturer's written certification that no regional distributors exist. Item no. 4 also must be completed.)
- _____ 2. SOLE SOURCE REQUEST IS FOR ONLY THE AUGUSTA GEORGIA AREA DISTRIBUTOR OF THE ORIGINAL MANUFACTURER OR PROVIDER. (Attach the manufacturer's — not the distributor's — written certification that identifies all regional distributors. Item no. 4 also must be completed.)
- X 3. THE PARTS/EQUIPMENT ARE NOT INTERCHANGEABLE WITH SIMILAR PARTS OF ANOTHER MANUFACTURER. (Explain in separate memorandum.)
- X 4. THIS IS THE ONLY KNOWN ITEM OR SERVICE THAT WILL MEET THE SPECIALIZED NEEDS OF THIS DEPARTMENT OR PERFORM THE INTENDED FUNCTION. (Attach memorandum with details of specialized function or application.)
- _____ 5. THE PARTS/EQUIPMENT ARE REQUIRED FROM THIS SOURCE TO PERMIT STANDARDIZATION. (Attach memorandum describing basis for standardization request.)
- _____ 6. NONE OF THE ABOVE APPLY. A DETAILED EXPLANATION AND JUSTIFICATION FOR THIS SOLE SOURCE REQUEST IS CONTAINED IN ATTACHED MEMORANDUM.

The undersigned requests that competitive procurement be waived and that the vendor identified as the supplier of the service or material described in this sole source justification be authorized as a sole source for the service or material.

Name: Gene Bodie Department: AUD Date: 9/18/25

Department Head Signature: Frank W Byne Date: 19Sept25

Approval Authority: A. Perick NW Date: 10/3/25

Administrator Approval: (required — not required) Date: _____

COMMENTS: Commission Approval Required



UTILITIES DEPARTMENT

Wes Byne, P.E.
Director

TO: Andy Penick
Director, Procurement Department

THRU: Wes Byne, P.E.
Director, Utilities Department

FWB

FROM: Gene Bodie

CC:

DATE: 8/18/25

SUBJECT: JUSTIFICATION FOR SOLE SOURCE

Sole Source Justification for Highland Ave WTP Hypo Cell

The hypo cell units are proprietary to manufacture, and no others' can be used in application. In order to avoid production interruptions and to ensure proper disinfection for water quality new Hypo cells are required. Present issues with cell deterioration causing excessive heat on the electrodes.

Regards

Gene Bodie

8/18/25



Date: July 23, 2025
To: Augusta-Utilities
Copy:
From: David McWalters
Subject: Sole Source

To whom it may concern,

De Nora Water Technologies is the sole manufacturer of the ClorTec® Onsite Hypochlorite Generation System, inclusive of any new equipment manufactured by De Nora which works in conjunction with and/or is compatible with the ClorTec® product line.

- ClorTec® is the only manufacturer of NSF/EPA Certified On-Site Hypochlorite Generation Systems (OSHG). The EPA Environmental Testing Verification Program that provides this certification ensures our equipment meets and/or exceeds every claim made in our literature.
- ClorTec® Equipment is manufactured in Sugar Land, Texas. We provide all designs, PLC programming, PLC integration, Installation, start-up and commissioning and service with our own staff or Authorized Service Reps. (ASR's)

De Nora Water Technologies is the sole provider for parts and services, in conjunction with our approved local representatives.

Sincerely,

David McWalters
Commercial Director

our research - your future

DE NORA WATER TECHNOLOGIES TEXAS, LLC

1110 Industrial Blvd., Sugar Land, Texas 77478, United States - ph +1 281 240 6770 - fax +1 281 240 6762
mail info.dnwt@denora.com web www.denora.com

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CUSTOMER REFERENCE		CURRENCY USD	



SHIPPING METHOD COURIER		END OF VALIDITY 10/31/2025	
PAYMENT TERMS Net 30 days		SHIPPING POINT ADDRESS DE NORA WATER TECH LLC. 1110 Industrial Boulevard Sugar Land, TX 77478 USA	PACKAGING Included
INCOTERMS FOB - Free on board			
DE NORA CONTACT Herbert Barbee ph: +12812748464 mail: Herbert.Barbee@denora.com		SOLD TO PARTY 30002364 AUGUSTA, GEORGIA Accounting Department, Ste. 800 535 TELFAIR STREET Municipal Building 1000 AUGUSTA, GA 30901 USA	
SHIP TO PARTY 30002364			

ITEM / CODE / DESCRIPTION	U.M	QTY	PRICE	CURRENCY	AMOUNT
10 47000339 CELL, ASSEMBLY, CT750, DRINKING/NSF, Legacy Part Number: CT6-0750E-1	PC	2	125,099.23	USD	250,198.46
20 40000525 Crate, CT750, Tube Assembly Legacy Part Number: 5607-147	PC	2	285.24	USD	570.48
Thank you for considering our quotation. By signing below, you acknowledge your acceptance of the terms and conditions outlined in this document, thereby forming a binding agreement for the purchase. Any terms proposed by the buyer that conflict with those stated herein are explicitly rejected. Order Cancellation & Returns: A 30% restocking fee of the total order value will be charged for cancellations or returns, which covers administrative and handling costs. Your signature below confirms your acceptance of this fee. Signature: _____ Date: _____ Important Order Information: • Quote Reference: Please include the quote number on all orders. • Minimum Order: \$500.00 • Country of Origin: USA • Sch B: 8421.99.0040 • ECCN: NLR-EAR99 • Freight: Shipping charges are not included in the quote. Your order will be shipped using the Prepay and Add shipping method unless you request otherwise. • Lead Time: Estimated at 8-10 weeks (confirmed in the order acknowledgment). • Shipping Terms: EXW (Ex-Works) from our crating company in Houston, TX.					
TAX BASE		SALES TAX AMOUNT		TOTAL PRODUCT	
250,768.94 USD		0.00 USD		250,768.94 USD	
			TOTAL SALES TAX		TOTAL
			0.00 USD		250,768.94 USD

De Nora Water Technologies LLC., 1110 Industrial Boulevard, Sugar Land, TX 77478 USA
TIN: 23-2259749, Tel: 1-281-240-6770 Fax: 1-281-274-8492 Web: www.denora.com

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- Certificate of Conformance: \$50.00 per certificate. Post-shipment requests will incur a \$100.00 fee.
 - TMEC: \$50.00 per certificate. Post-shipment requests will incur a \$100.00 fee.
- To proceed with your order, please sign the attached quote and provide your billing and shipping addresses. Be sure to reference the quote number to avoid processing delays.

Additional Considerations:

- Product availability is subject to prior sale.
- A minimum order of \$500.00 is required.
- Standard documentation and packaging are provided. Military specifications and barcoding services are unavailable.
- We reserve the right to assign orders to affiliates, with prior notice. Manufacturing may occur at any of our affiliated facilities worldwide.

Force Majeure Clause:

If performance is delayed or hindered by events such as COVID-19 or similar pandemics/epidemics, or any related governmental actions, the affected party will be excused from performance for the duration of the disruption. Neither party will be liable for costs or damages associated with the delay. Both parties will make reasonable efforts to address any issues and will promptly notify the other of any interruptions.

For more details, please refer to the attached De Nora Water Technologies Texas LLC Terms and Conditions.

Contact Information:

For any questions or assistance, feel free to reach out:

Herbert R. Barbee

Inside Sales Representative

De Nora Water Technologies LLC

Direct: +1 (281) 274-8464

Mobile: +1 (267) 245-3902

✉ Email: Herbert.Barbee@denora.com

Website: www.denora.com

Service Support: naservicesupport.dnwt@miox.zendesk.com

Best regards,

Herbert R. Barbee

De Nora and Customer agree that the General Terms and Conditions of Sale set forth at <https://www.denora.com/info/Sales-Terms---Conditions.html> (the "Terms") shall exclusively govern the transactions described or contemplated in this Purchase Order or Proposal, as applicable, and any other sales or related transaction between the parties herein, and such Terms are expressly incorporated by reference herein and to any related agreements between the parties. Any additional or different terms or conditions which may appear in any communication from Customer, including, without limitation, in any printed form provided, are hereby expressly objected to and rejected in full and shall not be effective or binding in any capacity unless expressly accepted in an authorized writing by De Nora, regardless of, and fully notwithstanding, De Nora's supply of any goods and services or the execution of any document or acceptance by any person other than an officer or authorized agent of De Nora.

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