

PROCUREMENT DEPARTMENT



Darrell White
Interim Director

LETTER OF INTENT TO PURCHASE VEHICLES FROM AKINS FORD DODGE

This letter of intent dated, **July 25, 2025**, is to inform you that the Central Services Department – Fleet Management Division has concluded that we intend to purchase: **one (1) 2025 Ford F250 and one (1) 2025 Ford F150** for the below listed Department(s):

Vehicles: **one (1) 2025 Ford F250**
 one (1) 2025 Ford F150

The specific specifications and pricing information for this purchase are attached.

1. **Buyer:** Augusta, Georgia – Central Services Department: Fleet Management Division
2. **Seller:** Akins Ford Dodge P.O. Box 280 Winder, GA 30680
3. **Vehicles Total Purchase Price:** \$102,803.00

Vehicles to be purchased and Departments to receive vehicles:

# of Vehicles	Department	Division	Price
One (1) 2025 Ford F250	Augusta Recreation & Parks Department		\$56,850.50
One (1) 2025 Ford F150	Augusta Recreation & Parks Department		\$45,952.50

A purchase order will be provided upon the approval of the Augusta, Georgia Commission.

Respectfully submitted,

Darrell White
Interim Director of Procurement

Attachments: Vehicle Purchase Price /Specifications/Quotes



Central Services Department

Ron Lampkin, Interim Director
LaQuona Sanderson, Fleet Manager

Fleet Management
1568-C Broad Street
Augusta GA 30904
Phone: (706) 821-2892

MEMORANDUM

TO: Darrell White, Interim Director, Procurement Director
FROM: Ron Lampkin, Interim Director, Central Services Director
DATE: July 23, 2025
SUBJECT: Request LOI to purchase two vehicles for the Recreation Department

Central Services-Fleet Management requests LOI to purchase two vehicles for the Recreation Department. Fleet staff located two suitable vehicles on Akins Ford Dodge vehicle lot. Akins Ford Dodge remains lower than that of the state contractor, Allan Vigil Ford.

Recreation and Parks originally requested two landscape trucks to replace two aging units; however, the bids received for the landscape trucks came in over budget. After consulting with the department, Fleet Management assessed the operational needs and identified a cost-effective solution. We determined that the trucks are more feasible and will help maximize day-to-day operations for landscape crews and can be utilized for other department needs.

Please approve the LOI to purchase the following replacement vehicles from Akins Ford Dodge:

Current Asset	New Asset	Akins Ford Dodge	Allan Vigil	Funding
215147	2025 Ford F250	\$56,850.50	\$60,095.50	Fleet Capital
994212	2025 Ford F150	\$45,952.50	\$48,379.50	Fleet Capital

Once the approval is received from Procurement, Fleet Management will prepare the agenda for Commission approval. Once approved we will obtain the purchase order and submit it to the vendor for delivery of assets.

Feel free to contact Fleet Management with any questions or concerns.

RL/ls



BUYER'S ORDER / INVOICE / BILL OF SALE



DODGE

CHRYSLER



P.O. Box 280 • Winder, GA 30680 • 770-867-9136 • 800-282-7872 • www.akinsford.com • sales @ akinsford.net

CUSTOMER INFORMATION FOR TITLE PURPOSES										SALESPERSON		PROSPECT #																																															
NAME(S) FIRST, MIDDLE, LAST OR BUSINESS City of Augusta										JOSHUA																																																	
										STOCK NUMBER SED10059		DATE																																															
										TYPE - R.F.W.T.L.		FLEET#																																															
STREET ADDRESS				CITY			COUNTY		STATE GA		ZIP CODE																																																
MAILING ADDRESS				CITY			COUNTY		STATE		ZIP CODE																																																
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PRIMARY PURCHASER INFORMATION																																																											
SOCIAL SECURITY			DRIVER'S LICENSE #			DATE OF BIRTH			MAD #																																																		
VEHICLE PURCHASED																																																											
TYPE NEW		YEAR 2025		MAKE Ford		MODEL F-250		BODY Crew-Cab																																																			
CYLINDERS 8		TRANSMISSION AUTO		FUEL Gas		COLOR White		TRIM XL		VIN 1FT7W2BA8SED10059																																																	
KEY CODE				OTHER				ODOMETER																																																			
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YEAR		MAKE		VIN																																																							
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ALLAN VIGIL FORD-LINCOLN GOVERNMENT SALES

**2024 Ford F250 Regular Cab
V8 Long Bed 4X2 (3/4 ton)**

Base Price \$ 42,950.00

SWC #99999-SPD-ES40199373-002

**Equipment included in
Base price**

6.8L V8 Gasoline/E85 Engine
10 Speed Automatic Transmission
Factory Installed A/C
9800# GVWR
AM-FM RadioMP3
8" screen, bluetooth
Power windows, locks, mirrors
Remote keyless entry
40/20/40 Vinyl Bench Seat
Rubber Floor Covering
Full Size Spare Tire
Rear Step Bumper
Solar Tinted Glass
Trailer brake controller
2.5" Receiver Hitch (12.5k)
Tilt Steering Wheel
Rear View Camera
Electric Shift (4X4 only)
Cruise control

Colors Available

Exterior

Interior

M7 Carbonized Gray	Gray
PQ Race Red	Gray
JS Iconic Silver	Gray
D1 Stone Gray	Gray
UM Agate Black	Gray
Z1 Oxford White	Gray

FOB Allan Vigil Ford
Delivery \$1.50 per mile, \$75 minimum

ALLAN VIGIL FORD GOV'T SALES
6790 Mt. Zion Blvd
Morrow, GA 30260

770-968-0680 Phone
800-821-5151 Toll Free
678-364-3910 Fax

Options	Price		Code
6.7L V8 Diesel Engine	10,225.00		99T
6.7L V8 Diesel Eng. Hi output	12,500.00		99M
4X4 Option	5,225.00	\$ 5,225.00	F2B
LT245 All-terrain tires	160.00	\$ 160.00	TBM
Super Cab Long Bed	5,975.00		X20I
Super Cab Short Bed	5,475.00		X20s
Crew Cab Long Bed	6,725.00		W20I
Crew Cab Short Bed	6,225.00	\$ 6,225.00	W20s
Electronic locking axle	595.00	\$ 595.00	X3H
Roof Clearance Lights	125.00		592
Brake light mounted Strob	750.00		91S
Cab Steps (running boards)	425.00	\$ 425.00	18B
Retractable Bed Side-Step	315.00		87S
Engine block heater	95.00		41H
PTO Transmission -diesel only	270.00		62R
Interior work surface	225.00	\$ 225.00	52S
110 AC outlet	275.00		43C
XL Off-road package-4X4 only includes skid plates	940.00	\$ 940.00	17Z
R.window defrost-privacy glass	468.00		435/924
Cloth 40/20/40 Bench Seat	595.00		1S
HD Alternator	125.00	\$ 125.00	67D
Upfitter Switches	175.00	\$ 175.00	66S
Spray-in Bedliner	499.00	\$ 499.00	ATK
XLT Pkg Upgrade	6,411.00		XLT
The XLTs are 4X4, 2 wheel drive is not available			
Tailgate Step	599.00		85G
Snow plow prep	335.00		473
Gooseneck hitch(long bed & 4X4 required)	995.00		53W/15J
Dual battery(Diesel engines onl	325.00		86M
2KW Pro Power Onboard-	945.00		43K
Delete pickup bed F250 only	(235.00)		66D
cng/propane prep pkg	350.00		98F

Other vendor added equipment	\$ 2,401.50
Delivery	\$ 150.00
Total	\$ 60,095.50

Contact person _____

Department _____

Phone Number _____

Fax number _____



P.O. Box 280 • Winder, GA 30680 • 770-867-9136 • 800-282-7872 • www.akersford.com • sales@akersford.net

CUSTOMER INFORMATION FOR TITLE PURPOSES										SALES PERSON		PROSPECT #											
NAME(S) FIRST, MIDDLE, LAST OR BUSINESS City of Augusta										JOSHUA		SKE09681											
STREET ADDRESS										CITY		COUNTY		STATE		ZIP CODE							
MAILING ADDRESS										CITY		COUNTY		STATE		ZIP CODE							
HOME PHONE										CELL OR PAGER #		OFFICE OR WORK PHONE		E-MAIL ADDRESS									
PRIMARY PURCHASER INFORMATION														BASE PRICE		\$42,024.00							
SOCIAL SECURITY				DRIVER'S LICENSE #				DATE OF BIRTH				NAD #				liner/steps		\$1,377.00					
VEHICLE PURCHASED														delivery		\$150.00							
TYPE		NEW		YEAR		2025		MAKE		Ford		MODEL		F-150		BODY		Extended-Cab					
CYLINDERS		4		TRANSMISSION		AUTO		FUEL		Gas		COLOR		White		VIN		1FTEX1KPXSKE09681					
KEY CODE				OTHER								ODOMETER											
TRADE-IN #1														TOTAL PRICE INCLUDING DEALER OPTIONS		\$45,952.50							
YEAR				MAKE				VIN				MODEL				STOCK NUMBER							
PAYOFF AMOUNT				GOOD UNTIL				ACCOUNT NUMBER				TRADE ALLOWANCE \$				ADJUSTED PRICE INCL DISCOUNT(S)		\$45,952.50					
PAYOFF OWED TO				PHONE NUMBER				QUOTED BY				GROSS TRADE-IN ALLOWANCE				\$0.00							
ADDRESS				CITY				STATE				ZIP CODE				TRADE DIFFERENCE		\$45,952.50					
TRADE-IN #2														SERVICE & DOCUMENTATION FEE		\$0.00							
YEAR				MAKE				VIN				MODEL				STOCK NUMBER							
PAYOFF AMOUNT				GOOD UNTIL				ACCOUNT NUMBER				TRADE ALLOWANCE \$				TAXABLE AMOUNT		\$45,952.50					
PAYOFF OWED TO				PHONE NUMBER				QUOTED BY				SALES TAX		0%		\$0.00							
ADDRESS				CITY				STATE				ZIP CODE				TAG & TITLE FEE		\$0.00					
LIEN HOLDER														GA WARRANTY RIGHTS FEE (NEW ONLY)		\$0.00							
PURCHASER'S VEHICLE LIEN HOLDER								LIEN HOLDER CODE						PRICE INCLUDING TAX & FEES		\$45,952.50							
ADDRESS				CITY				STATE				ZIP CODE				BALANCE OWED ON TRADE(S)		\$0.00					
INSURANCE														TOTAL PURCHASE PRICE W/TRADES		\$45,952.50							
COMPANY								POLICY NUMBER						REBATE(S) ASSIGNED TO DEALER		\$0.00							
AGENT								PHONE						DEPOSIT RECEIPT #		\$0.00							
ADDRESS								CITY				STATE				ZIP CODE				CASH DOWN RECEIPT \$		\$0.00	
Purchaser agrees that this Order, including all the terms on BOTH THE FACE AND REVERSE SIDE HEREOF, and any retail installment sales contract reflecting the above transaction cancel and supercede any prior agreement or contract and compromise the complete and exclusive statement of the terms. Purchaser agrees that THIS ORDER SHALL NOT BECOME BINDING UNTIL ACCEPTED BY DEALER OR HIS AUTHORIZED REPRESENTATIVE, AND FURTHERMORE IN THE EVENT OF A TIME SALE, THIS ORDER SHALL NOT BE BINDING UNTIL THE RETAIL INSTALLMENT SALES CONTRACT IS SIGNED BY PURCHASER AND HAS BEEN APPROVED BY A BANK OR FINANCE COMPANY WILLING TO PURCHASE SAID CONTRACT ON SUCH TERMS. This agreement cannot be modified except by express agreement of the parties. Purchaser by his executing of the Agreement acknowledges that he has read the terms and conditions and has received a true copy of the agreement.														SERVICE CONTRACT		\$0.00							
PURCHASER'S SIGNATURE														GAP									
CO-PURCHASER'S SIGNATURE														UNPAID BALANCE									
DATE														ACCEPTED BY:		DEALER OR HIS AUTHORIZED REPRESENTATIVE							
DATE														NET DUE UPON DEL CASH/CHECK CONTRACT		\$45,952.50							

ALLAN VIGIL FORD-LINCOLN GOVERNMENT SALES

2025 Ford F150 (1/2 ton)

Regular Cab, 6 Cyl, 4x2, LWB

Base Price \$ 38,993.00

SWC #99999-SPD-ES40199373-002

Equipment included in base price:

2.7L V-6 Engine

10 Speed Automatic Transmission

Factory Installed A/C

AM-FM Radio

Solar Tinted Glass

Power Steering/ABS Brakes

Rear view back up camera

Vinyl 40/20/40 Bench Seat

Rubber Floor Covering

Full Size Spare/ Step bumper

Autolamp headlights

Long bed 8'

Power Windows, Locks & Mirrors

Cruise control

P245/70Rx17 Tires

Ford SYNC (Bluetooth)

Options	Price	Code
5.0L V8 Flex Fuel engine	2,350.00	995
3.5L V6 EcoBoost engine**	2,948.00	99G

Extended range fuel tank**	410.00	655
Super Cab (6.5 ft. bed)	5,735.00	\$ 5,735.00 X1C

4x4 Option- Regular cab	5,225.00	F1E
4X4 Option- Super&Crew Cabs	5,525.00	X1E

Crew Cab SWB (5.5 ft bed)	8,765.00	W1Cs
Crew Cab LWB* (6.5 ft bed)	9,995.00	W1C/Long

*** (4x4) ONLY

Limited Slip Axle	1,345.00	XL3
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Daytime Running Lights	95.00	942
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Rear Parking Sencers

LT265/70R17C A/T tires	562.00	T7C
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Class IV Hitch (w/o tow pkg)	495.00	53B
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Trailer Tow Pkg	1,525.00	53A
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Exterior Colors

Interior Color

Gray

YZ Oxford White

"

HX Antimatter Blue

"

B3 Atlas Blue

"

JS Iconic Silver

"

UM Agate Black

"

M7 Carbonized Gray

"

Running boards (black)	475.00	\$ 475.00 18B
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40-20-40 Cloth Split Bench	725.00	CS
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Rear window defroster n/a REC	305.00	57Q/924
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LED Warning Beacons

top brake light mounted	950.00	94S
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FOB Allan Vigil Ford

Delivery- see chart, \$75 minimum

Spray-in Bedliner	625.00	\$ 625.00 ATK
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Carpeted floor mats	125.00	
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XLT Package	6,650.00	303a
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ALLAN VIGIL FORD GOV'T SALES

6790 Mt. Zion Blvd

Morrow, GA 30260

770-968-0680 Phone

678-364-3910 Fax

Options total		
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Other vendor added equipment	\$ 2,401.50	
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Delivery	\$ 150.00	
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\$ 48,379.50

Total

Contact person

Agency

Phone Number