PROCUREMENT DEPARTMENT



Darrell White Interim Director

LETTER OF INTENT TO PURCHASE VEHICLES FROM AKINS FORD DODGE

This letter of intent dated, July 25, 2025, is to inform you that the Central Services Department – Fleet Management Division has concluded that we intend to purchase: one (1) 2025 Ford F250 and one (1) 2025 Ford F150 for the below listed Department(s):

Vehicles:

one (1) 2025 Ford F250

one (1) 2025 Ford F150

The specific specifications and pricing information for this purchase are attached.

1. Buyer: Augusta, Georgia - Central Services Department: Fleet Management Division

2. Seller: Akins Ford Dodge P.O. Box 280 Winder, GA 30680

3. Vehicles Total Purchase Price: \$102,803.00

Vehicles to be purchased and Departments to receive vehicles:

# of Vehicles	Department	Division	Price
One (1)	Augusta Recreation & Parks		\$56,850.50
2025 Ford F250 One (1)	Department Augusta Recreation & Parks		
2025 Ford F150	Department		\$45,952.50

A purchase order will be provided upon the approval of the Augusta, Georgia Commission.

Respectfully submitted.

Darrell White

Interim Director of Procurement

Attachments: Vehicle Purchase Price / Specifications / Quotes



Central Services Department

Ron Lampkin, Interim Director LaQuona Sanderson, Fleet Manager Fleet Management 1568-C Broad Street Augusta GA 30904 Phone: (706) 821-2892

MEMORANDUM

TO: Darrell White, Interim Director, Procurement Director

FROM: Ron Lampkin, Interim Director, Central Services Director

DATE: July 23, 2025

SUBJECT: Request LOI to purchase two vehicles for the Recreation Department

Central Services-Fleet Management requests LOI to purchase two vehicles for the Recreation Department. Fleet staff located two suitable vehicles on Akins Ford Dodge vehicle lot. Akins Ford Dodge remains lower than that of the state contractor, Allan Vigil Ford.

Recreation and Parks originally requested two landscape trucks to replace two aging units; however, the bids received for the landscape trucks came in over budget. After consulting with the department, Fleet Management assessed the operational needs and identified a cost-effective solution. We determined that the trucks are more feasible and will help maximize day-to-day operations for landscape crews and can be utilized for other department needs.

Please approve the LOI to purchase the following replacement vehicles from Akins Ford Dodge:

Current Asset	New Asset	Akins Ford	Allan Vigil	Funding
215147	2025 Ford F250	Dodge \$56,850.50	\$60,095.50	Fleet Capital
994212	2025 Ford F150	\$45,952.50	\$48,379.50	Fleet Capital

Once the approval is received from Procurement, Fleet Management will prepare the agenda for Commission approval. Once approved we will obtain the purchase order and submit it to the vendor for delivery of assets.

Feel free to contact Fleet Management with any questions or concerns.

RL/ls



BUYER'S ORDER / INVOICE / BILL OF SALE





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ALLAN VIGIL FORD-LINCOLN GOVERNMENT SALES

2024 Ford F250 Reg	ular Cab	Base	Price	\$	42,950.00	
V8 Long Bed 4X2 (3/						
10 Long Dod 17th (07	,	Options	Price			Code
SWC #99999-SPD-ES4	0199373-002	6.7L V8 Diesel Engine	10,225.00			99T
0110 #33333-01 D-L0-1	0100010-002	6.7L V8 Diesel Eng. Hi output	12,500.00			99M
Equipment included in	1	4X4 Option	5,225.00	\$	5,225.00	F2B
Base price	•	LT245 All-terrain tires	160.00	\$		TBM
Dagg price		Super Cab Long Bed	5,975.00			X20I
6.8L V8 Gasoline/E85 E	ngine	Super Cab Short Bed	5,475.00			X20s
10 Speed Automatic Tra	•	Crew Cab Long Bed	6,725.00	_		W20I
Factory Installed A/C	x,101111001011	Crew Cab Short Bed	6,225.00	\$	6,225.00	
9800# GVWR		Electronic locking axle	595.00	\$	595.00	
AM-FM RadioMP3		Roof Clearance Lights	125.00		000,00	592
8" screen, bluetooth		Brake light mounted Strob	750.00			91S
Power windows, locks, r	mirrors	Cab Steps (running boards)	425.00	\$	425.00	18B
Remote keyless entry		Retractable Bed Side-Step	315.00	-	,,	87S
40/20/40 Vinyl Bench Se	eat	Engine block heater	95.00	_		41H
Rubber Floor Covering	Jac	PTO Transmission -diesel only		_		62R
Full Size Spare Tire		Interior work surface	225.00	\$	225.00	52S
Rear Step Bumper		110 AC outlet	275.00			43C
Solar Tinted Glass		XL Off-road package-4X4 only	940.00	\$	940.00	17Z
Trailer brake controller		includes skid plates		-		
2.5" Receiver Hitch (12.	5k)	R.window defrost-privacy glass	468.00			435/924
Tilt Steering Wheel	OK,	Cloth 40/20/40 Bench Seat 595.00				1S
Rear View Camera		HD Alternator				
Electric Shift (4X4 only)	j I	Upfitter Switches	175.00	\$		66S
Cruise control		Spray-in Bedliner	499.00	\$	499.00	
Orallo control		XLT Pkg Upgrade	6,411.00	Ť		XLT
Colors Available		The XLTs are 4X4, 2 wheel	-,	_		
Exterior	Interior	drive is not available				
M7 Carbonized Gray	Gray	Tailgate Step	599.00			85G
PQ Race Red	Gray	Snow plow prep	335.00			473
	•	Gooseneck hitch(long bed &	995.00	_		53W/15J
JS Iconic Silver D1 Stone Gray	Gray Gray	4X4 required)	990.00	_		00111100
	Gray	Dual battery(Diesel engines onl	325.00			86M
UM Agate Black Z1 Oxford White	Gray	2KW Pro Power Onboard-	945.00	_		43K
ZI OXIOIU WIIILE	Glay	Delete pickup bed F250 only	(235.00)	_		66D
		cng/propane prep pkg	350.00			98F
FOB Allan Vigil Ford		cing/proparie prep pag	000.00			001
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ALLAN VIGIL FORD GO	OV'T SALES	Delivery		*	150.00	
6790 Mt. Zion Blvd	OV 1 SALES	Total		_	60,095.50	
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770-968-0680 Phone	_	Danartmant				
800-821-5151 Toll Free	8	Department				

Phone Number Fax number

678-364-3910 Fax

Akins



BUYER'S ORDER / INVOICE / BILL OF SALE







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ALLAN VIGIL FORD-LINCOLN GOVERNMENT SALES

2025 Ford F150 (1/2 Regular Cab, 6 Cyl, 4	-	Base	Price	\$ 38,993.00	
SWC #99999-SPD-ES4		5.0L V8 Flex Fuel engine	Price 2,350.00		Code 995 99G
Equipment included in 2.7L V-6 Engine	base price:	3.5L V6 EcoBoost engine**	2,948.00		990
10 Speed Automatic Tra	ansmission	Extended range fuel tank**	410.00		655
Factory Installed A/C		Super Cab (6.5 ft. bed)	5,735.00	\$ 5,735.00	X1C
AM-FM Radio					E4E
Solar Tinted Glass		4x4 Option-Regular cab 4x4 Option-Super&Crew Cabs	5,225.00		F1E X1E
Power Steering/ABS Bra Rear view back up came		4X4 Option-Superacrew Cabs	5,525.00		XIL.
Vinyl 40/20/40 Bench Se		Crew Cab SWB (5.5 ft bed)	8,765.00		W1Cs
Rubber Floor Covering Full Size Spare/ Step bu		Crew Cab LWB* (6.5 ft bed) *** (4x4) ONLY	9,995.00		W1C/Long
Autolamp headlights	1	Limited Slip Axle	1,345.00		XL3
Long bed 8'		Daytime Running Lights	95.00		942
Power Windows, Locks	& Mirrors	Rear Parking Sencers		-	
Cruise control P245/70Rx17 Tires Ford SYNC (Bluetooth)					
Total STITE (Blackson)		LT265/70R17C A/T tires	562.00		T7C
		Class IV Hitch (w/o tow pkg)	495.00		53B
		Trailer Tow Pkg	1,525.00		53A
Exterior Colors	Interior Color				
	0	Dunning heards (block)	475.00	¢ 475.00	10R
V7 Oxford White	Gray "	Running boards (black)	475.00	\$ 475.00	18B
YZ Oxford White	•	Running boards (black)	475.00	\$ 475.00	_18B
HX Antimatter Blue	"	Running boards (black)	475.00	\$ 475.00	_18B
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HX Antimatter Blue B3 Atlas Blue	11 11	40-20-40 Cloth Split Bench	725.00	\$ 475.00	cs
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HX Antimatter Blue B3 Atlas Blue JS Iconic Silver UM Agate Black	n n n	40-20-40 Cloth Split Bench	725.00	\$ 475.00	cs
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HX Antimatter Blue B3 Atlas Blue JS Iconic Silver UM Agate Black M7 Carbonized Gray FOB Allan Vigil Ford	n n n	40-20-40 Cloth Split Bench Rear window defroster n/a REG LED Warning Beacons top brake light mounted Spray-in Bedliner	725.00 305.00 950.00 625.00	\$ 475.00	CS 57Q/924 94S
HX Antimatter Blue B3 Atlas Blue JS Iconic Silver UM Agate Black M7 Carbonized Gray	n n n	40-20-40 Cloth Split Bench Rear window defroster n/a REC LED Warning Beacons top brake light mounted Spray-in Bedliner Carpeted floor mats	725.00 305.00 950.00 625.00 125.00		CS 57Q/924 94S ATK
HX Antimatter Blue B3 Atlas Blue JS Iconic Silver UM Agate Black M7 Carbonized Gray FOB Allan Vigil Ford Delivery- see chart, \$75	minimum	40-20-40 Cloth Split Bench Rear window defroster n/a REG LED Warning Beacons top brake light mounted Spray-in Bedliner	725.00 305.00 950.00 625.00		CS 57Q/924 94S
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HX Antimatter Blue B3 Atlas Blue JS Iconic Silver UM Agate Black M7 Carbonized Gray FOB Allan Vigil Ford Delivery- see chart, \$75 ALLAN VIGIL FORD G6 6790 Mt. Zion Blvd Morrow, GA 30260	minimum	40-20-40 Cloth Split Bench Rear window defroster n/a REC LED Warning Beacons top brake light mounted Spray-in Bedliner Carpeted floor mats XLT Package Options total Other vendor added equipment	725.00 305.00 950.00 625.00 125.00 6,650.00	\$ 625.00 \$ 2,401.50	CS 57Q/924 94S ATK
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HX Antimatter Blue B3 Atlas Blue JS Iconic Silver UM Agate Black M7 Carbonized Gray FOB Allan Vigil Ford Delivery- see chart, \$75 ALLAN VIGIL FORD G6 6790 Mt. Zion Blvd Morrow, GA 30260 770-968-0680 Phone	minimum	40-20-40 Cloth Split Bench Rear window defroster n/a REC LED Warning Beacons top brake light mounted Spray-in Bedliner Carpeted floor mats XLT Package Options total Other vendor added equipment Delivery	725.00 305.00 950.00 625.00 125.00 6,650.00	\$ 625.00 \$ 2,401.50 \$ 150.00	CS 57Q/924 94S ATK
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