



Public Services Committee Meeting

Meeting Date: April 9, 2024

Augusta Regional Airport

Department:	Augusta Regional Airport – 2024 Ground Transportation Agreement with Raiser, LLC
Presenter:	Herbert Judon
Caption:	Motion to Approve 2024 Ground Transportation Agreement with Raiser, LLC. Approved by the Augusta Aviation Commission on March 28, 2024.
Background:	The current 2023 Ground Transportation Permits will expire on April 30, 2024. Raiser, LLC, who operates as Uber, is a transportation network company (TNC) who provides transportation network services at the Airport wherein the network provided by Raiser, LLC connects passengers with prearranged transportation services offered by individual drivers through the use of application software (app) on a smartphone or similar electronic device. The term of this Agreement is three (3) years and will commence on May 1, 2024.
Analysis:	Last year, we added a \$2 drop-off fee in addition to the \$2 pick-up fee that had been in place since 2017. Because of this, Raiser, LLC, was interested in a longer-term agreement, so we agreed to a 3-year agreement, with the option to negotiate the fees on a yearly basis if both parties agree. This Agreement includes a Data Interface Agreement to allow the Transportation Security Clearinghouse (who holds a separate agreement with the Airport), to monitor and collect trip data from Lyft, Inc.'s application software. The permit shall expire on April 30, 2027.
Financial Impact:	This is a money in / receivables action for the Airport. Estimated \$50,000 annual addition.
Alternatives:	To deny.
Recommendation:	Recommend Approval. Approved by the Augusta Aviation Commission on March 28, 2024.
Funds are available in the following accounts:	Revenue in 551000000-3492402
<u>REVIEWED AND APPROVED BY:</u>	N/A