



Procurement Department

Mrs. Geri Sams, Director

LETTER OF INTENT TO PURCHASE VEHICLE FROM ALLAN VIGIL FORD LINCOLN MERCURY, INC.

This letter of intent dated, **April 16, 2024**, is to inform you that the Central Services Department – Fleet Management Division has concluded that we intend to purchase: **five (5) 2024 Ford F150s** for the below listed Departments, utilizing:

Statewide Contract Number: 99999-SPD-ES40199373-002

Vehicles: 2024 Ford F150

Contract: Effective Date: November 15, 2013 – Expiration Date: November 30, 2024

The specific specifications and pricing information for this purchase is attached.

1. **Buyer:** Augusta, Georgia – Central Services Department: Fleet Management Division
2. **Seller:** Allan Vigil Ford: Fleet & Government Sales (Attn: Mike Brown)
6790 Mt. Zion Boulevard, Morrow, GA 30260
3. **Vehicle Total Purchase Price:** \$243,807.50
4. **Source:** Georgia Statewide Contract Number: **99999-SPD-ES40199373-002**

Vehicles to be purchased and Departments to receive vehicles:

# of Vehicles	Department	Division	Price
One (1)	Engineering Department	Maintenance	\$47,424.50
One (1)	Engineering Department	Traffic Engineering	\$47,424.50
One (1)	Housing & Community Dev.	Maintenance	\$48,929.50
One (1)	Recreation	Maintenance	\$47,424.50
One	Recreation	Maintenance	\$52,604.50

A purchase order will be provided upon the approval of the Augusta, Georgia Commission.

Respectfully submitted,

Gerri A. Sams

Director of Procurement

Attachments: Vehicle Purchase Price /Specifications/Quotes

Room 605 - 535 Telfair Street, Augusta Georgia 30901
(706) 821-2422 - Fax (706) 821-2811

www.augustaga.gov

Register at www.demandstar.com/supplier for automatic bid notification



Scan this QR code with your
smartphone or camera equipped
tablet to visit the Augusta, Georgia



Central Services Department

Ron Lampkin, Interim Director
LaQuona Sanderson, Fleet Manager

Fleet Management
1568-C Broad Street
Augusta GA 30904
Phone: (706) 821-2892

MEMORANDUM

TO: Geri Sams, Director, Procurement Director
FROM: Ron Lampkin, Interim Director, Central Services Director
DATE: April 8, 2024
SUBJECT: Request to Utilize State Contract #SWC 99999-SPD-ES40199373-002
– 2024 Ford F150

Central Services-Fleet Management request to utilize state contract #SWC 99999-SPD-ES40199373-002 (2024 Ford F150) and a "Letter of Intent" (LOI) to purchase five Ford F150s. The vendor requested a LOI to potentially hold our orders until our agenda process is complete.

The state contract holder, Allan Vigil Ford, informed Fleet Management that the Ford manufacture pricing for 2024 Ford F150s will be closing April 30th, 2024, and to place orders as soon as possible to ensure we meet the state pricing cut off. The vendor requested a LOI to potentially hold our orders until the Augusta Commission has approved the orders. Once approved, Fleet Management will acquire the purchase order and submit to the vendor for securing the asset purchase.

Fleet Management is requesting five Ford F150s utilizing the 2024 Fleet Capital Allocation account 272-01-6440/54.22210 for the following divisions:

- 1 – Engineering Department – Maintenance Division - \$47,424.50
- 1 – Engineering Department – Traffic Engineering Division - \$47,424.50
- 1 – Housing and Community Development Department - \$48,929.50
- 1 – Recreation Department - \$47,424.50
- 1 – Recreation Department – \$52,604.50

Please approve the LOI in total amount of \$243,807.50 to Allan Vigil Ford. Thank you for your assistance. Please contact Fleet Management with any questions or concerns.

LS/kb



Central Services Department

Ron Lampkin, Interim Director
LaQuona Sanderson, Fleet Manager

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1568-C Broad Street
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Fleet Management is requesting five Ford F150s utilizing the 2024 Fleet Capital Allocation for the following divisions:

- 1 – Engineering Department – Maintenance Division - \$47,424.50
- 1 – Engineering Department – Traffic Engineering Division - \$47,424.50
- 1 – Housing and Community Development Department - \$48,929.50
- 1 – Recreation Department - \$47,424.50
- 1 – Recreation Department – \$52,604.50

Please approve the LOI in total amount of \$243,807.50 to Allan Vigil Ford. Thank you for your assistance. Please contact Fleet Management with any questions or concerns.

LS/kb

ALLAN VIGIL FORD-LINCOLN GOVERNMENT SALES

Eng
Maint
Div

2024 Ford F150 (1/2 ton)
Regular Cab, 6 Cyl, 4x2, LWB

Base Price \$ 36,798.00

SWC #99999-SPD-ES40199373-002

Equipment included in base price:

2.7L V-6 Engine

10 Speed Automatic Transmission

Factory Installed A/C

AM-FM Radio

Solar Tinted Glass

Power Steering/ABS Brakes

Rear view back up camera

Vinyl 40/20/40 Bench Seat

Rubber Floor Covering

Full Size Spare/ Step bumper

Autolamp headlights

Long bed 8'

Power Windows, Locks & Mirrors

Cruise control

P245/70R17 Tires

Ford SYNC (Bluetooth)

Options	Price	Code
5.0L V8 Flex Fuel engine	2,150.00	995
3.5L V6 EcoBoost engine**	2,545.00	99G
Extended range fuel tank**	410.00	655
Super Cab (6.5 ft. bed)	5,735.00	\$ 5,735.00 X1C
4x4 Option-Regular cab	5,225.00	F1E
4X4 Option-Super&Crew Cabs	5,525.00	X1E
Crew Cab SWB (5.5 ft bed)	8,765.00	W1Cs
Crew Cab LWB* (6.5 ft bed)	9,995.00	W1C/Long
*** (4x4) ONLY		
Limited Slip Axle	925.00	XL9
Daytime Running Lights	65.00	\$ 65.00 942

LT265/70R17C A/T tires	325.00	T7C
Class IV Hitch (w/o tow pkg)	495.00	53B
Trailer Tow Pkg	1,525.00	\$ 1,525.00 53A

Exterior Colors	Interior Color
D1 Stone Gray	Gray
YZ Oxford White	"
HX Antimatter Blue	"
B3 Atlas Blue	"
JS Iconic Silver	"
UM Agate Black	"
M7 Carbonized Gray	"

Running boards (black)	325.00	\$ 325.00 18B
Electric Brake Control for 53E	425.00	67T
*** (2.7L) ONLY		
40-20-40 Cloth Split Bench	525.00	CS
Rear window defroster	305.00	57Q/924
Fog Lights	225.00	595
LED Warning Beacons	750.00	94S
top brake light mounted		

FOB Allan Vigil Ford
Delivery- see chart, \$75 minimum

Spray-in Bedliner	499.00	\$ 499.00 ATK
Carpeted floor mats		
XLT Package	6,650.00	300A

ALLAN VIGIL FORD GOV'T SALES

6790 Mt. Zion Blvd

Morrow, GA 30260

770-968-0680 Phone

678-364-3910 Fax

Options total	\$ 8,149.00	
Other vendor added equipment	\$ 225.00	add'l key
West Warning Quote	\$ 2,102.50	#7857
Delivery	\$ 150.00	

Total	\$ 47,424.50
Contact person	
Agency	
Phone Number	

ALLAN VIGIL FORD-LINCOLN GOVERNMENT SALES

Eng. Traffic Div

2024 Ford F150 (1/2 ton)
Regular Cab, 6 Cyl, 4x2, LWB

Base Price \$ 36,798.00

SWC #99999-SPD-ES40199373-002

Equipment included in base price:

2.7L V-6 Engine

10 Speed Automatic Transmission

Factory Installed A/C

AM-FM Radio

Solar Tinted Glass

Power Steering/ABS Brakes

Rear view back up camera

Vinyl 40/20/40 Bench Seat

Rubber Floor Covering

Full Size Spare/ Step bumper

Autolamp headlights

Long bed 8'

Power Windows, Locks & Mirrors

Cruise control

P245/70Rx17 Tires

Ford SYNC (Bluetooth)

Options	Price	Code
5.0L V8 Flex Fuel engine	2,150.00	995
3.5L V6 EcoBoost engine**	2,545.00	99G
Extended range fuel tank**	410.00	655
Super Cab (6.5 ft. bed)	5,735.00	\$ 5,735.00 X1C
4x4 Option-Regular cab	5,225.00	F1E
4X4 Option-Super&Crew Cabs	5,525.00	X1E
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Delivery- see chart, \$75 minimum

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6790 Mt. Zion Blvd

Morrow, GA 30260

770-968-0680 Phone

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Total \$ 47,424.50

Contact person

Agency

Phone Number

ALLAN VIGIL FORD-LINCOLN GOVERNMENT SALES

AHCD

2024 Ford F150 (1/2 ton)

Base Price

\$ 36,798.00

Regular Cab, 6 Cyl, 4x2, LWB

SWC #99999-SPD-ES40199373-002

Equipment included in base price:

2.7L V-6 Engine

10 Speed Automatic Transmission

Factory Installed A/C

AM-FM Radio

Solar Tinted Glass

Power Steering/ABS Brakes

Rear view back up camera

Vinyl 40/20/40 Bench Seat

Rubber Floor Covering

Full Size Spare/ Step bumper

Autolamp headlights

Long bed 8'

Power Windows, Locks & Mirrors

Cruise control

P245/70R17 Tires

Ford SYNC (Bluetooth)

Options	Price	Code
5.0L V8 Flex Fuel engine	2,150.00	995
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Delivery- see chart, \$75 minimum

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ALLAN VIGIL FORD GOV'T SALES

6790 Mt. Zion Blvd

Morrow, GA 30260

770-968-0680 Phone

678-364-3910 Fax

Options total	\$ 9,654.00	
Other vendor added equipment	\$ 225.00	additional key
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Total	\$ 48,929.50
Contact person	
Agency	
Phone Number	

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ALLAN VIGIL FORD-LINCOLN GOVERNMENT SALES

2024 Ford F150 (1/2 ton)
Regular Cab, 6 Cyl, 4x2, LWB

Base Price \$ 36,798.00

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Power Steering/ABS Brakes

Rear view back up camera

Vinyl 40/20/40 Bench Seat

Rubber Floor Covering

Full Size Spare/ Step bumper

Autolamp headlights

Long bed 8'

Power Windows, Locks & Mirrors

Cruise control

P245/70Rx17 Tires

Ford SYNC (Bluetooth)

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Delivery- see chart, \$75 minimum

Spray-in Bedliner	499.00	\$ 499.00 ATK
Carpeted floor mats		
XLT Package	6,650.00	300A

ALLAN VIGIL FORD GOV'T SALES

6790 Mt. Zion Blvd

Morrow, GA 30260

770-968-0680 Phone

678-364-3910 Fax

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Other vendor added equipment	\$ 225.00	add'l key
West Warning Quote	\$ 2,102.50	#7857
Delivery	\$ 150.00	

Total	\$ 47,424.50
Contact person	
Agency	
Phone Number	

REC.

ALLAN VIGIL FORD-LINCOLN GOVERNMENT SALES

2024 Ford F150 (1/2 ton)

Regular Cab, 6 Cyl, 4x2, LWB

Base Price

\$ 36,798.00

SWC #99999-SPD-ES40199373-002

Equipment included in base price:

2.7L V-6 Engine

10 Speed Automatic Transmission

Factory Installed A/C

AM-FM Radio

Solar Tinted Glass

Power Steering/ABS Brakes

Rear view back up camera

Vinyl 40/20/40 Bench Seat

Rubber Floor Covering

Full Size Spare/ Step bumper

Autolamp headlights

Long bed 8'

Power Windows, Locks & Mirrors

Cruise control

P245/70Rx17 Tires

Ford SYNC (Bluetooth)

Options

5.0L V8 Flex Fuel engine

3.5L V6 EcoBoost engine**

Price

2,150.00

2,545.00

Code

995

99G

Extended range fuel tank**

Super Cab (6.5 ft. bed)

4x4 Option-**Regular cab**

4X4 Option-**Super&Crew Cabs**

Crew Cab SWB (5.5 ft bed)

Crew Cab LWB* (6.5 ft bed)

***** (4x4) ONLY**

Limited Slip Axle

Daytime Running Lights

410.00

5,735.00

5,225.00

5,525.00

8,765.00

9,995.00

925.00

65.00

655

X1C

F1E

X1E

W1Cs

W1C/Long

XL9

942

LT265/70R17C A/T tires

Class IV Hitch (w/o tow pkg)

Trailer Tow Pkg

325.00

495.00

1,525.00

T7C

53B

53A

Exterior Colors

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YZ Oxford White

HX Antimatter Blue

B3 Atlas Blue

JS Iconic Silver

UM Agate Black

M7 Carbonized Gray

Interior Color

Gray

"

"

"

"

"

"

Running boards (black)

Electric Brake Control for 53E

***** (2.7L) ONLY**

40-20-40 Cloth Split Bench

Rear window defroster

Fog Lights

LED Warning Beacons

top brake light mounted

325.00

425.00

525.00

305.00

225.00

750.00

18B

67T

CS

57Q/924

595

94S

FOB Allan Vigil Ford

Delivery- see chart, \$75 minimum

Spray-in Bedliner

Carpeted floor mats

XLT Package

499.00

6,650.00

ATK

300A

ALLAN VIGIL FORD GOV'T SALES

6790 Mt. Zion Blvd

Morrow, GA 30260

770-968-0680 Phone

678-364-3910 Fax

Options total

Other vendor added equipment

West Warning Quote

Delivery

\$ 13,329.00

\$ 225.00 add'l key

\$ 2,102.50 #7857

\$ 150.00

Total

Contact person

Agency

Phone Number

\$ 52,604.50

WEST WARNING EQUIPMENT SALES & SERVICE, LLC

QUOTE

115 SAND BAR FERRY ROAD
AUGUSTA, GA 30901

Phone # 706-855-6916

Date	Quote #
2/15/2024	7857

Name / Address
FIRSTVEHICLE ATTN: TERRI PO BOX 507 AUGUSTA, GA 30903

Qty	Item	Description	Rate	Total
		2024 FORD F150		
		COUNTY PKG WITH TOOLBOX		
1	WAY-44250	WAYTEC 44250 TOGGLE SWITCH	8.50	8.50
1	SOU-EPL71PDAC	SOUND OFF EPL7PDAC 7000 SERIES MINI BAR- CLEAR DOME, AMBER LEDS	335.00	335.00
1	BYR-8895551	BUYER 8895551 15+ F-150, 17+ F250-550 FLEET SERIES DRILL FREE MINI BAR MOUNT	225.00	225.00
1	BYR-BA0972	BUYERS BA0972 97 DECIBEL SELF GROUNDING BACK UP ALARM	39.00	39.00
1	5LB - 25614	5LB FIRE EXTINGUISHER W/ VEHICLE BRACKET	65.00	65.00
1	TINT-LABOR	WINDOW TINT 35% TWO FRONT ROLLDOWNS & STRIP	195.00	195.00
1	MYRS-UWS-TOOLB...	MEYER UWS-TOOL BOX	525.00	525.00
1	Misc	SHOP SUPPLY (WIRE, LOOM,FUSE,ETC)	35.00	35.00
1	LABOR	LABOR TO INSTALL ABOVE	675.00	675.00
This Quote is an offer by West Warning Equipment to purchase Goods and/or provide Services (as applicable) to the receiptant of this quote in accordance with the specifications stated herein. This Quote is not binding or accepted until the receiptant supplies West Warning Equipment with a purchase order for the quoted goods and/or serivces. Commencement of purchasing goods and/or providing serives will occur once both parties agree upon a date. Quoted Prices are good for 30 days			Sales Tax (8.0%)	\$0.00
			Total	\$2,102.50