



Print Form

**Sole Source Justification (Reference Article 6, Procurement Source Selection Methods and Contract Awards, § 1-10-56 SOLE SOURCE PROCUREMENT)**

Vendor: WM Ventures E-Verify Number: 566603

Commodity: Install Street Light Poles

Estimated annual expenditure for the above commodity or service: \$ 41,980.61

Initial all entries below that apply to the proposed purchase. Attach a memorandum containing complete justification and support documentation as directed in initialed entry. (More than one entry will apply to most sole source products/services requested).

1. SOLE SOURCE REQUEST IS FOR THE ORIGINAL MANUFACTURER OR PROVIDER, THERE ARE NO REGIONAL DISTRIBUTORS. (Attach the manufacturer's written certification that no regional distributors exist. Item no. 4 also must be completed.)
2. SOLE SOURCE REQUEST IS FOR ONLY THE AUGUSTA GEORGIA AREA DISTRIBUTOR OF THE ORIGINAL MANUFACTURER OR PROVIDER. (Attach the manufacturer's — not the distributor's — written certification that identifies all regional distributors. Item no. 4 also must be completed.)
3. THE PARTS/EQUIPMENT ARE NOT INTERCHANGEABLE WITH SIMILAR PARTS OF ANOTHER MANUFACTURER. (Explain in separate memorandum.)
- X 4. THIS IS THE ONLY KNOWN ITEM OR SERVICE THAT WILL MEET THE SPECIALIZED NEEDS OF THIS DEPARTMENT OR PERFORM THE INTENDED FUNCTION. (Attach memorandum with details of specialized function or application.)
5. THE PARTS/EQUIPMENT ARE REQUIRED FROM THIS SOURCE TO PERMIT STANDARDIZATION. (Attach memorandum describing basis for standardization request.)
6. NONE OF THE ABOVE APPLY. A DETAILED EXPLANATION AND JUSTIFICATION FOR THIS SOLE SOURCE REQUEST IS CONTAINED IN ATTACHED MEMORANDUM.

The undersigned requests that competitive procurement be waived and that the vendor identified as the supplier of the service or material described in this sole source justification be authorized as a sole source for the service or material.

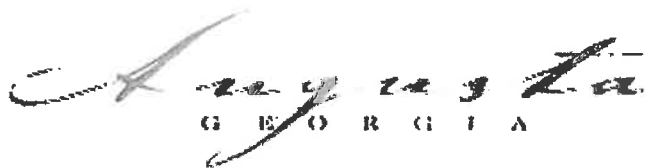
Name: Hameed Malik Department: AE&ESD Date: 5/15/24

Department Head Signature: [Signature] Date: 5/21/24

Approval Authority: [Signature] Date: 5/21/24

Administrator Approval: (required – not required) Date: \_\_\_\_\_

COMMENTS:




## ENGINEERING DEPARTMENT

Hameed Malik, PE, Ph. D., Director  
John Ussery, PE, Assistant Director of Traffic

### MEMORANDUM

TO: Ms Geri Sams – Procurement Director

FROM:  Hameed Malik, P.E., Ph D., Engineering Director

DATE: May 15, 2024

SUBJECT: Street Light Pole Installation

In September 2023, the Augusta Commission approved the installation of street lighting along Windsor Springs Road between MeadowBrooke Dr. and Crosscreek Rd. After the street lighting poles are delivered, the Augusta Engineering Department will need a contractor to install them. It takes a specialized group of individuals and equipment to properly install tall poles safely. WM Ventures, Inc. is the only company in this area that has the ability to install these types of poles safely and correctly in the public roadway. Their services are utilized by Georgia DOT, the Augusta Engineering Department, Columbia County, Georgia Power, and other nearby agencies and utility companies.

WM Ventures, Inc. is located in Marrow, Georgia and headquartered at 7175 Jonesboro Road, 30260. WM Ventures provides services throughout Georgia and the Southwest. Funding is available through American Rescue Act funds.

JU/SR

cc: File



7175 Jonesboro Road, Suite 200-B  
Morrow, GA 30260  
Tel: (770) 319-7461 Fax: (678) 519-4409  
[www.wmventuresinc.com](http://www.wmventuresinc.com)

April 23, 2024

Chris Murray  
Streetlight Operations Manager  
Augusta Richmond County Traffic Engineering

Dear Mr. Murray

We are pleased to provide you with a quote for the installation of poles on Windsor Spring, as per your request. Our team has meticulously calculated the costs involved, considering various factors to ensure accuracy and competitiveness in pricing.

**Scope of Work:**

- Setting 42 plus poles on Windsor Spring
- Utilizing a 5-man crew and necessary equipment
- Traffic Control (\$6,600)
- 11.5 Tons of Gravel (\$473.11)

**Hourly Rate: \$698.15**

**Total Cost \$41,980.61**

Quote Per Pole:

In addition to our hourly rate, we are providing a quote per pole: **Cost per pole is \$999.54.**

Rationale:

Our hourly rate is competitive and reflective of the expertise, efficiency, and quality assurance we bring to every project. By employing our services, you will experience significant cost savings compared to alternative methods such as Hydrovac usage.

Special Considerations:


Given the proximity of underground utilities, we understand the importance of safety and precision in our operations. In cases where underground utilities are close, our team will resort to hand-digging methods to ensure minimal disruption and maximum safety.

This quote is inclusive of all necessary labor, equipment, and materials required to complete the installation of poles on Windsor Spring.

Please note that the total cost may vary based on any specific requirements or unforeseen circumstances encountered during the project. However, we assure you that we will communicate any adjustments transparently and work diligently to stay within the agreed budget and timeline.

We appreciate the opportunity to provide this quote and remain at your disposal for any further clarification or discussion regarding your project needs. Thank you for considering WM Ventures Inc. for this important undertaking.

Kindly,

  
Troy Braddy, Superintendent  
WM Ventures Inc.  
(706) 305-8455  
troybraddy.wm@gmail.com

