



AUGUSTA
REGIONAL AIRPORT

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May 2, 2023

Geri Sams, Procurement Director
Augusta, Georgia Procurement Department
535 Telfair Street, Suite 605
Augusta, GA 30901

Re: Augusta Regional Airport 2023 Transportation Security Clearinghouse Services Agreement

Dear Ms. Sams:

The American Association of Airport Executives (AAAE) is an organization dedicated to the aviation industry and advancing airport interests. AAAE's Transportation Security Clearinghouse is the only Designated Aviation Channeler (DAC) with more than a decade of airport experience. The Clearinghouse holds their own separate agreement with Uber and Lyft that allows them to pull data from their website/applications and collect information about pickups and drop-offs. They act as a check and balance between us, and the TNC/Rideshare companies and have their own internal auditing system as well. We have had a great working experience with them over the past 5 years and have had zero issues with their reports or getting the money collected from Uber/Lyft to us.

This year, since we were increasing our Uber/Lyft fees, (adding the \$2 drop-off fee) they had indicated that they were going to increase the percentage they keep for providing their services. However, since we have such a great relationship with them, they decided not to increase their fees and kept it at the 5% they have charged us since 2017, which greatly helps the airport in the amount of moneys collected since we have implemented an additional cost to Uber/Lyft users.

This Agreement was approved by the Augusta Aviation Commission at their regular meeting on April 27, 2023.

Should you have any questions, please do not hesitate to contact me.

Sincerely,

A handwritten signature in black ink that reads 'Tyler Good'.

Tyler Good
Airport Operations Manager