

Sales Quotation For

Gayle Bowman Town of Ashland City 101 Court St Ashland City , TN 37015 Phone: +1 (615) 792-5618 Email: gbowman@ashlandcitytn.gov

| Tyler Software and Related Services | | | | | | | |
|---|------------|----------|------------|----------------|-----------------|----------------|-------------|
| Description | | License | Impl Hours | Impl Cost | Data Conversion | Module Total | Maintenance |
| Financial Management Suite | | | | | | | |
| Project Accounting | | \$3,542 | 12 | \$1,560 | \$0 | \$5,102 | \$886 |
| | Sub-Total: | \$3,542 | | \$1,560 | \$ <i>0</i> | \$5,102 | \$886 |
| | TOTAL: | \$3,542 | 12 | \$1,560 | \$0 | \$5,102 | \$886 |
| Other Services | | | | | | | |
| Description | | | | Quantity | Unit Price | Extended Price | Maintenance |
| Summary | | One Time | Fees F | Recurring Fees | | | |
| Total Tyler Software | | \$3,542 | | \$886 | | | |
| Total Tyler Services | | \$1 | ,560 | \$0 | | | |
| Total Third Party Hardware, Software and Services | | | \$0 | \$0 | | | |
| Summary Total | | \$5 | 5,102 | \$886 | | | |

Unless otherwise indicated in the contract or amendment thereto, pricing for optional items will be held for six (6) months from the Quote date or the Effective Date of the contract, whichever is later.

| Client Approval: | Date: | |
|------------------|--------|--|
| Print Name: | P.O.#: | |

Comments

Client agrees that items in this sales quotation are, upon Client's signature or approval of same, hereby added to the existing agreement ("Agreement") between the parties and subject to its terms. Additionally, payment for said items, as applicable but subject to any listed assumptions herein, shall conform to the following terms:

- License fees for Tyler and third party software are invoiced upon the earlier of (i) deliver of the license key or (ii) when Tyler makes such software available for download by the Client;
- Fees for hardware are invoiced upon delivery;
- Fees for year one of hardware maintenance are invoiced upon delivery of the hardware;
- Annual Maintenance and Support fees, SaaS fees, Hosting fees, and Subscription fees are first payable when Tyler makes the software available for download by the Client (for Maintenance) or on the first day of the month following the date this quotation was signed (for SaaS, Hosting, and Subscription), and any such fees are prorated to align with the applicable term under the Agreement, with renewals invoiced annually thereafter in accord with the Agreement.
- Fees for services included in this sales quotation shall be invoiced as indicated below.
- Implementation and other professional services fees shall be invoiced as delivered.
- Fixed-fee Business Process Consulting services shall be invoiced 50% upon delivery of the Best Practice Recommendations, by module, and 50% upon delivery of custom desktop procedures, by module.
- Fixed-fee conversions are invoiced 50% upon initial delivery of the converted data, by conversion option, and 50% upon Client acceptance to load the converted data into Live/Production environment, by conversion option. Where conversions are quoted as estimated, Tyler will invoice Client the actual services delivered on a time and materials basis.
- Except as otherwise provided, other fixed price services are invoiced upon complete delivery of the service. For the avoidance of doubt, where "Project Planning Services" are provided, payment shall be invoiced upon delivery of the Implementation Planning document. Dedicated Project Management services, if any, will be invoiced monthly in arrears, beginning on the first day of the month immediately following initiation of project planning.
- If Client has purchased any change management services, those services will be invoiced in accordance with the Agreement.
- Notwithstanding anything to the contrary stated above, the following payment terms shall apply to services fees specifically for migrations: Tyler will invoice Client 50% of any Migration Fees listed above upon Client approval of the product suite migration schedule. The remaining 50%, by line item, will be billed upon the go-live of the applicable product suite. Tyler will invoice Client for any Project Management Fees listed above upon the go-live of the first product suite.
- Expenses associated with onsite services are invoiced as incurred.

- All services quoted herein are assumed to be delivered remote unless otherwise indicated.