



Vigilant Solutions, LLC
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Issued To:	Ashland City Police Department - Attention: Kenny Ray	Date:	06-04-24
Project Name:	Ashland City- fixed LPR	Quote ID:	CBV-0651-03

Fixed LPR Subscription Package - Hub Unit

5 year contract

\$2,156.40 per camera, per year

includes licensing, hardware warranty, comms box, cable, and bracket

Qty	Item #	Description
(9)	VSFS-L5F-HUB	Fixed LPR Subscription Package - L5F Hub Unit <ul style="list-style-type: none"> • Includes: <ul style="list-style-type: none"> ◦ One (1) L5F LPR Camera w/ Comms Box ◦ Cellular communication service plan sold separately ◦ Camera Bracket (Pole or Wall), 30' Camera Cable ◦ Annual Warranty ◦ Shipping charges • Fee schedule: <ul style="list-style-type: none"> ◦ 5-Year contract term required ◦ Billed annually at the anniversary of purchase
Subtotal Price (Excludes sales tax)		\$19,407.60

Fixed LPR Subscription Package - Spoke Unit

5 year contract

\$1,436.40 per camera, per year

includes licensing, hardware warranty, cable, and bracket

Qty	Item #	Description
(1)	VSFS-L5F-SPK	<p>Fixed LPR Subscription Package - L5F Spoke Unit</p> <ul style="list-style-type: none"> • Includes: <ul style="list-style-type: none"> ○ One (1) L5F LPR Camera ○ Comms Box not included ○ Cellular communication service plan sold separately ○ Camera Bracket (Pole or Wall), 30' Camera Cable ○ Annual Warranty ○ Shipping charges • Fee schedule: <ul style="list-style-type: none"> ○ 5-Year contract term required ○ Billed annually at the anniversary of purchase
Subtotal Price (Excludes sales tax)		\$1,436.40

Fixed LPR Subscription Package - L6Q (Solar) w/ Cellular

5 year contract

\$2,156.40 per camera, per year

includes licensing, hardware warranty, and cellular plan

Qty	Item #	Description
(1)	VSFS-L6Q-SOL-S-SIM More Info	<p>Fixed LPR Subscription Package - L6Q (Solar) w/ Cellular</p> <ul style="list-style-type: none"> • Hardware Subscription Included: <ul style="list-style-type: none"> ○ One (1) L6Q small form-factor camera w/ two (2) internal batteries ○ Mounting bracket, USB-C cable, USB-C to USB-A adapter & Micro SD card ○ Solar Kit w/ 40W solar panel, charge controller & two (2) 12 Ah batteries ○ Solar Battery Charge Cable • Subscription Includes (Software / Services): <ul style="list-style-type: none"> ○ LEARN or Client Portal hosted LPR account (Data, alerting & analytics) ○ All CarDetector LPR Software Updates ○ Unlimited Mobile Companion (for Android or iPhone) Single Plate Scan ○ SIM card with cellular service (pre-configured) ○ Annual Hardware warranty • Requires 5-year Enterprise Service Agreement Commitment • Note: Professional installation services sold separately
Subtotal Price (Excludes sales tax)		\$2,156.40

Start up

installation estimates based on SI's pricing

Qty	Item #	Description
(10)	MCA L5F Install \$1,794.00 Each	installation of L5F through MCA
Subtotal Price (Excludes sales tax)		\$17,940.00
(1)	MCA L6Q Pole Kit and Install \$1,300.00 Each	L6Q pole and installation through MCA
Subtotal Price (Excludes sales tax)		\$1,300.00
(1)	SSU-SYS-COM \$847.98 Each	Vigilant System Start Up & Commissioning of 'In Field' LPR system <ul style="list-style-type: none"> • Vigilant technician to visit customer site • Includes system start up, configuration and commissioning of LPR system • Includes CDM/CDF Training • Applies to mobile (1 System) and fixed (1 Camera) LPR systems
Subtotal Price (Excludes sales tax)		\$847.98
(1)	VS-TRVL-01 \$1,246.20 Each	Vigilant Travel via Client Site Visit <ul style="list-style-type: none"> • Vigilant certified technician to visit client site • Includes all travel costs for onsite support services
Subtotal Price (Excludes sales tax)		\$1,246.20

Qty	Item #	Description
(1)	VS-LEARN--H \$0.00 Each	Vigilant Hosted/Managed Centralized LPR server via LEARN <ul style="list-style-type: none"> • Vigilant hosted/managed LEARN account <ul style="list-style-type: none"> ◦ Central repository for all LPR data acquired by each LPR system • Includes Vigilant's suite of LPR data analytics via online web access <ul style="list-style-type: none"> ◦ Automated CarDetector software update management ◦ Plate searching, mapping, data mining utilities ◦ Stakeout, Associate Analysis and Locate Analysis ◦ Full administrative security with management auditing • Plug-N-Play an unlimited number of CarDetector LPR systems <ul style="list-style-type: none"> ◦ Requires NO server hardware, NO server maintenance • Requires Vigilant Enterprise Service Agreement contract
Subtotal Price (Excludes sales tax)		\$0.00

Optional Annual Replacement Plan

Qty	Item #	Description
(1)	REPPLAN-01 \$120.00 Each	Annual Replacement Plan (L5Q / L6Q) <ul style="list-style-type: none"> • Annual Replacement Plan Covers loss due to theft, vandalism, and or natural disasters only <ul style="list-style-type: none"> ○ Not covered under standard / extended manufacturer warranty Replacement is limited to once annually ○ Must be co-terminus with Hardware Warranty ○ \$499 for any additional camera replacements. The replacement plan is per Camera
Subtotal Price (Excludes sales tax)		\$120.00

Quote Notes:

1. This Quote will expire in 90 Days from the date of the Quote.
2. Returns or exchanges will incur a 15% restocking fee.
3. No installation and/or service included in this proposal unless explicitly stated above.
4. Customer shall be responsible for obtaining all necessary permits and engineering drawings, if necessary. Motorola may obtain permits/drawing if mutually agreed upon in writing, at additional cost to the Customer.
5. All hardware components to have standard One (1) year hardware warranty.
6. This Quote does not include anything outside the above stated bill of materials.
7. MSI's Master Customer Agreement: https://www.motorolasolutions.com/en_us/about/legal.html (and all applicable addenda) shall govern the products & services and is incorporated herein by this reference. Any free services provided under this offer are provided AS IS with no express or implied warranty
8. This pricing is based off of Tennessee State Contract SWC450.

Quoted by: Caroline Bonczyk - Mobile Video ITS - 925-398-2079 - caroline.bonczyk@motorolasolutions.com

Total Price	\$44,454.58 (Excludes sales tax) (Including All Adds)
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Fixed LPR Subscription, Fees and Payment Provision

Applicable ONLY to qualifying agencies under TN Contract SWC450

License Key:

The Camera License Key (CLK) means an electronic license key that will permit the use of MSI’s LPR software to be used with standard MSI issued LPR cameras (one CLK per LPR camera) and select MSI Software Products.

Offer Services:

This Offer includes the following Hardware / Software Services / Software Products:

Hardware:

- (HUB) 1 Fixed LPR Camera + 1 COMMs Box
- (SPOKE) 2 Fixed LPR Camera

LPR Software Services / Software Products:

- Standard Annual Hardware Warranty
- MSI Managed/Hosted LPR Account
- CarDetector LPR Software w/ all updates
- Mobile Hit Hunter (for CarDetector Mobile LPR Software)
- Mobile Companion (for Android or iPhone)

Optional Parking Services:

- Parking Toolkit (software application)
- Parking Integration (3rd party system integration)
- Scofflaw Alerting Service

Annual Subscription Fees (CLKs):

The Subscription Fees applicable to each Annual Service Period for this Offer shall be as follows:

Annual Subscription Fee per System	
Annual Fee Per Hub	\$2,156.40
Annual Fee Per Spoke	\$1,436.40

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Software and/or data services related to Parking specific application and use:

Annual Parking Services Fee Schedule	
Parking Enforcement System Toolkit	\$804.00
Parking Integration Service	\$804.00
Scofflaw Alerting Service	\$20,100.00

Customer/Agency Name	
Name	
Title	
Email	
Date	
Signature	

Offer Addenda - Fixed LPR Subscription

Contract Terms Acknowledgement

This Contract Terms Acknowledgement (this “**Acknowledgement**”) is entered into between **Vigilant Solutions, LLC**, a Delaware corporation (“**Vigilant**”) and the entity set forth in the signature block below (“**Customer**”). Vigilant and Customer will each be referred to herein as a “**Party**” and collectively as the “**Parties**”.

1. Contract Terms Acknowledgement. Customer acknowledges that they have received Statements of Work that describe the services provided on this Agreement. Parties acknowledge and agree that the terms of the Master Customer Agreement (“MCA”), including all applicable Addenda, shall apply to the Services set forth in the accompanying Ordering Document. Vigilant's Terms and Conditions, available at https://www.motorolasolutions.com/en_us/about/legal.html, including the Master Customer Agreement, is incorporated herein by this reference. By signing the signature block below, Customer certifies that it has read and agrees to the provisions set forth in this Acknowledgement and the signatory to this Acknowledgement represents and warrants that he or she has the requisite authority to bind Customer to this Acknowledgement.

2. Entire Agreement. This Acknowledgement, including the accompanying Ordering Document, supplements the terms of the MCA, applicable Addenda, and Ordering Documents entered between the Parties and forms a part of the Parties’ Agreement.

3. Disputes; Governing Law. Sections 12 – Disputes of the MCA is hereby incorporated into this Acknowledgement *mutatis mutandis*.

4. Execution and Amendments. This Acknowledgement may be executed in multiple counterparts and will have the same legal force and effect as if the Parties had executed it as a single document. The Parties may sign in writing or by electronic signature. An electronic signature, facsimile copy, or computer image of a signature will be treated, and will have the same effect as an original signature, and will have the same effect, as an original signed copy of this document. This Acknowledgement may be amended or modified only by a written instrument signed by authorized representatives of both Parties.

The Parties hereby enter into this Acknowledgement as of the last signature date below.

Customer: _____

Signature: _____

Name: _____

Title: _____

Email: _____

Date: _____



MOTOROLA SOLUTIONS

L6Q Subscription, Fees and Payment Provision

Applicable ONLY to qualifying agencies under TN Contract SWC450

License Key:

The L6Q Camera License Key (L6Q CLK) means an electronic license key that will permit the use of MSI's LPR software to be used with MSI issued L6Q LPR cameras (one L6Q CLK per L6Q camera) and select MSI Software Products.

Offer Services:

This Offer includes the following Hardware/Software Services/Software/Products:

- L6Q Quick Deploy LPR Camera System
- Pole mount bracket
- LPR Software Services / Software Products:
- Standard Annual Hardware Warranty
- MSI Managed/Hosted LPR Account
- Target Alert Service

Annual Subscription Fees:

The Subscription Fees applicable to each Annual Service Period for this offer shall be as follows:

Annual Subscription Fee Schedule	
Per Fixed LPR Camera	\$2,156.40

Company Name: _____

Signer's Name: _____

Signer's Email: _____

Signature Date: _____

Signature: _____