



## State of Tennessee Contract Quote Sheet

Issued Under:

SWC 400 Multifunction Devices

Contract #: 62117 - *State contract #*

## QUOTE AND PURCHASE ORDER DOCUMENT

Quote #: LK118

Date: 1/27/2022

**BILL TO:** ("Customer")

Customer Name: Town of Ashland City

Dept: \_\_\_\_\_

Contact: \_\_\_\_\_

Address: \_\_\_\_\_

City/State/Zip: \_\_\_\_\_

Phone: \_\_\_\_\_

Email: \_\_\_\_\_

**SHIP TO:** (if different)

Customer Name: \_\_\_\_\_

Dept: \_\_\_\_\_

Contact: \_\_\_\_\_

Address: \_\_\_\_\_

City/State/Zip: \_\_\_\_\_

Phone: \_\_\_\_\_

Email: \_\_\_\_\_

## Auto Toner Contact (if different from above):

Name: \_\_\_\_\_

Phone: \_\_\_\_\_

Email: \_\_\_\_\_

## CSA to Pick Up Current Copier if Completed:

Make: \_\_\_\_\_

Model: \_\_\_\_\_

Serial #: \_\_\_\_\_

## Color Group IV - Canon IRADV DX C5860I (60 CPM)

Qty	Model Description - Base Configuration	Monthly Rental Price	Vendor Item ID
1	Canon IRADV DX C5860I MONTHLY RENTAL Cost Per Copy Charges apply Equipment Maintenance cost per copy/print includes toner and staples: B/W CPC: \$ 0.0032 Color CPC \$ 0.0350 <b>ACCESSORIES (INCLUDED WHEN QUANTITY NOTED):</b>		3825C002
	CABINET TYPE-V		5358C001
1	INNER FINISHER-L1		4000C002
	STAPLE FINISHER-AB1		3999C002
	BUFFER PASS UNIT-P1		4003C002
	INNER 2/3 HOLE PUNCHER-D1		4002C002
1	SUPER G3 FAX BOARD-AX1		3998C001
1	HD CARD-SCANNER/FOLLOW-ME-PRINT		3575B678
1	TRACKING SOFTWARE		3575B436
1	ADD'L INPUT TRAY (CASSETTE FEEDING UNIT-AM1)		0609C002
<b>THE BELOW ITEMS ARE NOT AVAILABLE ON STATE CONTRACT #62117. CUSTOMER HEREBY ACKNOWLEDGES THE REQUISITE PURCHASING AUTHORITY IS CHAPTER 0690-3-1 OF THE DGS RULES, OR LOCAL PURCHASING REGS, AS APPLICABLE, NOTWITHSTANDING, THESE ITEMS ARE SUBJECT TO THE TERMS OF 62117, WHICH IS CONTROLLING.</b>			

TOTAL: \$74.67

☒ Auto Toner Fulfillment \*\*(Requires use of imageWare Remote)

Send Signed Purchase Canon Solutions America, Inc.

Order or Email Attn. Lisa Kimbrell

Acknowledgement to: 402 BNA Drive, Ste. 360

Nashville, TN. 37217

-- OR --

Send Payments To: Canon Financial Services, Inc.

14904 Collections Center Drive

Chicago, IL 60693

Email lkimbrell@csa.canon.com

IRADV5860 Rental

Toner  
Service  
Simple  
Travel

5 years  
Can't new  
machine  
could

6-12 weeks  
out

## Lease Agreement

# xerox™

Customer: TOWN OF ASHLAND CITY

BillTo: TOWN ASHLAND CITY  
CITY RECORDER  
PO BOX 36  
ASHLAND CITY, TN 37015-0036

Install: TOWN OF ASHLAND CITY  
RECORDER  
STE 103 PKWY  
233 TENNESSEE WALTZ  
ASHLAND CITY, TN 37015

State or Local Government Negotiated Contract : 072816600

### Solution

Item	Product Description	Agreement Information	Trade Information	Requested Install Date
1. C8155H2 (XEROX C8155H2)	<ul style="list-style-type: none"><li>- Int Office Finisher</li><li>- Convenience Stapler</li><li>- Customer Ed</li><li>- Analyst Services</li></ul>	Lease Term: 60 months Purchase Option: FMV	- Xerox 7845PT S/N MX4495882 Trade-In as of Payment 58	1/4/2022

### Monthly Pricing

Item	Lease	Print Charges			Maintenance Plan Features
	Minimum Payment	Meter	Volume Band	Per Print Rate	
1. C8155H2	\$295.52	1: Black and White Impressions	1 - 10,000 10,001+	Included \$0.0050	- Consumable Supplies Included for all prints - Pricing Fixed for Term
		2: Color Impressions	1 - 5,000 5,001+	Included \$0.0406	
Total	\$295.52	Minimum Payments (Excluding Applicable Taxes)			

### Authorized Signature

Customer acknowledges receipt of the terms of this agreement which consists of 2 pages including this face page.		Thank You for your business! This Agreement is proudly presented by Xerox and <b>Karen McGinnis</b> (931)358-4888 For information on your Xerox Account, go to <a href="http://www.xerox.com/AccountManagement">www.xerox.com/AccountManagement</a>
Signer: Gayle Bowman	Phone: (615)792-4211	
Signature: _____	Date: _____	



## Terms and Conditions

## INTRODUCTION:

**1. NEGOTIATED CONTRACT.** The Products are subject solely to the terms in the Negotiated Contract identified on the face of this Agreement, and, for any option you have selected that is not addressed in the Negotiated Contract, the then-current standard Xerox terms for such option.

## GOVERNMENT TERMS:

**2. REPRESENTATIONS & WARRANTIES.** This provision is applicable to governmental entities only. You represent and warrant, as of the date of this Agreement, that: (1) you are a State or a fully constituted political subdivision or agency of the State in which you are located and are authorized to enter into, and carry out, your obligations under this Agreement and any other documents required to be delivered in connection with this Agreement (collectively, the "Documents"); (2) the Documents have been duly authorized, executed and delivered by you in accordance with all applicable laws, rules, ordinances and regulations (including all applicable laws governing open meetings, public bidding and appropriations required in connection with this Agreement and the acquisition of the Products) and are valid, legal, binding agreements, enforceable in accordance with their terms; (3) the person(s) signing the Documents have the authority to do so, are acting with the full authorization of your governing body and hold the offices indicated below their signatures, each of which are genuine; (4) the Products are essential to the immediate performance of a governmental or proprietary function by you within the scope of your authority and will be used during the Term only by you and only to perform such function; and (5) your payment obligations under this Agreement constitute a current expense and not a debt under applicable state law and no provision of this Agreement constitutes a pledge of your tax or general revenues, and any provision that is so construed by a court of competent jurisdiction is void from the inception of this Agreement.

**3. FUNDING.** This provision is applicable to governmental entities only. You represent and warrant that all payments due and to become due during your current fiscal year are within the fiscal budget of such year and are included within an unrestricted and unencumbered appropriation currently available for the purchase/maintenance of the Products, and it is your intent to use the Products for the entire term and to make all payments required under this Agreement. If (1) through no action initiated by you, your legislative body does not appropriate funds for the continuation of this Agreement for any fiscal year after the first fiscal year and has no funds to do so from other sources, and (2) you have made a reasonable but unsuccessful effort to find a creditworthy assignee acceptable to Xerox in its sole discretion within your general organization who can continue this Agreement, this Agreement may be terminated. To effect this termination, you must, at least 30 days prior to the beginning of the fiscal year for which your legislative body does not appropriate funds, notify Xerox in writing that your legislative body failed to appropriate funds and that you have made the required effort to find an assignee. Your notice must be accompanied by payment of all sums then owed through the current year under this Agreement. You will return the Equipment, at your expense, to a location designated by Xerox and, when returned, the Equipment will be in good condition and free of all liens and encumbrances. You will then be released from any further payment obligations beyond those payments due for the current fiscal year (with Xerox retaining all sums paid to date).

## SOLUTION/SERVICES:

**4. OVERSIZE PRINTS.** Each print made on the following Equipment: C8155H2, that is larger than 145 square inches (e.g., 11 x 17 = 187 square inches), but less than or equal to 491 mm in length, will register as two (2) prints on the applicable (B&W/color) meter, and, for that Equipment with extra-long print capability, for any impressions greater than 491 mm will register up to four (4) prints on the applicable (B&W/color) meter.

## PRICING PLAN/OFFERING SELECTED:

**5. FIXED PRICING.** If "Pricing Fixed for Term" is identified in Maintenance Plan Features, the maintenance component of the Minimum Payment and Print Charges will not increase during the initial Term of this Agreement.

## GENERAL TERMS &amp; CONDITIONS:

**6. REMOTE SERVICES.** Certain models of Equipment are supported and serviced using product information that is automatically collected by Xerox or transmitted to or from Xerox by the Equipment connected to your network ("Remote Product Info") via electronic transmission to a secure off-site location ("Remote Transmission"). Remote Transmission also enables Xerox to transmit Releases of Software to you and to remotely diagnose and modify Equipment to repair and correct malfunctions. Examples of Remote Product Info include product registration, meter read, supply level, Equipment configuration and settings, software version, and problem/fault code information. Remote Product Info may be used by Xerox for billing, report generation, supplies replenishment, support services, recommending additional products and services, and product improvement/development purposes. Remote Product Info will be transmitted to and from you in a secure manner mutually agreeable to the parties. Remote Transmission will not allow Xerox to read, view or download the content of any of your documents or other information residing on or passing through the Equipment or your information management systems. You grant the right to Xerox, without charge, to conduct Remote Transmission for the purposes described above. Upon Xerox's request, you will (a) provide contact information for Equipment such as name and address of your contact and IP and physical addresses/locations of Equipment and (b) ensure that any Maintenance Release or Update released by Xerox to provide security patches, releases and/or certificates for the Remote Transmission and/or Software is promptly enabled by Customer upon notification by Xerox or by the Equipment or when otherwise made available on xerox.com. You will enable Remote Transmission via a method mutually agreeable to both parties, and you will provide reasonable assistance to allow Xerox to provide Remote Transmission. Unless Xerox deems Equipment incapable of Remote Transmission, you will ensure that Remote Transmission is maintained at all times Maintenance Services are being performed. If you are unable to maintain Remote Transmission, or if Xerox disables Remote Transmission from any Equipment at your request, or if you disable Remote Transmission from any Equipment, Xerox reserves the right to charge you a per device fee for such affected Equipment due to the increased service visits that will be required in order to (x) obtain such information, (y) provide such transmissions, and (z) provide such Maintenance Services and Consumable Supplies that otherwise would have been provided remotely and/or proactively.

## Financial Information

**7. REFINANCE.** The "Amount Refinanced" is included in the amount financed under this Agreement. If the Amount Refinanced is under an agreement with a third party, you acknowledge you have the right to terminate the agreement and you will provide Xerox with a statement from the third party identifying the equipment at issue, the amount to be paid off and the payee's name and mailing address. If the Amount Refinanced is under an agreement with Xerox, the refinancing will render your prior agreement null and void. If you breach any of your obligations under this Agreement, the full Amount Refinanced will be immediately due and payable.

Item	Finance Activity	Amount Refinanced	Int. Rate	Total Int. Payable
1. C8155H2	- Refinance of Xerox Agreement	\$422.00	7%	\$79.00

**FW: Xerox upgrade**

Gayle Bowman &lt;GBowman@ashlandcitytn.gov&gt;

Fri 12/3/2021 12:11 PM

To: Jamie Winslett &lt;JWinslett@ashlandcitytn.gov&gt;; Rebecca Cohen &lt;RCohen@ashlandcitytn.gov&gt;; Alicia Martin &lt;ayoung@ashlandcitytn.gov&gt;

Cc: Jake Greer &lt;jake.greer@ashlandcitytn.gov&gt;

 1 attachments (37 KB)

Xerox order to sign.pdf;

She wants to change out our copier and upgrade. Do we need to do this? If we do, it has to go on the workshop agenda.

Gayle

**From:** Karen McGinnis <karen.mcginis@usa.net>**Sent:** Monday, November 22, 2021 5:28 PM**To:** Gayle Bowman <GBowman@ashlandcitytn.gov>**Subject:** Xerox upgrade

Hello Gayle, I'm excited to let you know that Ashland City can save money and upgrade their Xerox MFP in the City Recorder's office. Currently you have a 45 ppm machine and the cost for the lease is \$299.54/month and then your average copy volume is 2364 black and 2094 color. That brings your average bill to \$421.81/month.

The new Xerox C8155 is 55 ppm and has the copies included. You are a member of Omnia which is the largest purchasing organization for public sector purchasing (like State and Local Governments) and it's already competitively bid. Your cost on the Omnia contract would be \$295.52/month and that includes your copy costs. That's a savings of \$126.29 a month over your current average bill! There are no other costs...this includes delivery, onsite analyst set up and training, Xerox service/supplies.....includes everything except paper!

See the attached order agreement. It shows you that you will have 10,000 black included and 5,000 color each month at no additional cost. I realize you don't use that many but the contract offers this level or unlimited and you surely don't need the unlimited! This will be a good fit for you and will be easy for budgeting because the cost won't fluctuate each month based on the number of copies.

I know you have a council meeting coming up, so please let me know if you have any questions after you review this. I'll also send a brochure for the C8155 in my next email (it's a large file). It's a very fast, reliable machine that you can add apps to if you want to enhance some workflows. Thanks!

--

**Karen McGinnis**  
Xerox Sales Agent

931-358-4888

[karen.mcginis@usa.net]karen.mcginis@usa.net

Customer Information



XEROX CORPORATION  
PO BOX 660502  
DALLAS TX  
75266-0502  
WWW.XEROX.COM/MYACCT

THE EASY WAY  
TO ORDER SUPPLIES  
CALL OUR TOLL  
FREE NUMBER  
1-800-822-2200

Purchase Order Number  
Special Reference  
VTE00000X-000  
Contract Number  
NET 30 DAYS  
Terms Of Payment

Telephone 888-435-6333  
Please Direct Inquiries To:  
Ship To/Installed At:

TOWN OF ASHLAND CITY  
RECORDER  
STE 103 PKWY  
233 TENNESSEE WALTZ  
ASHLAND CITY TN  
37015

Bill To:  
TOWN ASHLAND CITY  
CITY RECORDER  
PO BOX 36  
ASHLAND CITY TN  
37015

08-01-21  
Invoice Date  
013976841  
Invoice Number  
713315687  
Customer Number

Lat 944 80.66

W7845PT W7845PT TANDEM SER.# MX4-495882

arks 944 80.66  
rects 944

BASE CHARGE

JULY 2021

AMOUNT  
299.54

inance 944  
urt 944  
des 944

	METER READ	METER READ	NET COPIES
METER USAGE	06-21-21 TO	07-21-21	
TOTAL BLACK	249337	252711	3374
TOTAL COLOR	118453	121637	3184

METER CHARGES			
TOTAL BLACK	3374		
BLACK BILLABLE PRINTS	3374	.006900	23.28
TOTAL COLOR	3184		
COLOR BILLABLE PRINTS	3184	.050600	161.11
NET PRINT CHARGE			184.39

CONVEN STAPLER KIT	SER.# STAPLERKT	INCL
	SUB TOTAL	483.93
	TOTAL	483.93

INVOICE FOR THE PERIODIC PAYMENT ON YOUR XEROX AGREEMENT  
THIS AGREEMENT INCLUDES EQUIPMENT, MAINTENANCE AND SUPPLY CHARGES  
TOTAL OF INVOICE MAY VARY ACCORDING TO METER USAGE BILLED

XEROX FEDERAL IDENTIFICATION #16-0468020

Invoice

Payment

PLEASE INCLUDE THIS STUB WITH YOUR PAYMENT, OR WRITE YOUR INVOICE NUMBER(S) ON YOUR CHECK.

Ship To/Installed At  
TOWN OF ASHLAND CITY  
RECORDER  
STE 103 PKWY  
233 TENNESSEE WALTZ  
ASHLAND CITY TN  
37015

Bill To  
TOWN ASHLAND CITY  
CITY RECORDER  
PO BOX 36  
ASHLAND CITY TN  
37015

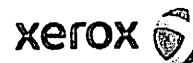
When Paying By Mail  
Send Payment To:  
XEROX CORPORATION  
P.O. BOX 827598  
PHILADELPHIA, PA  
19182-7598

☐ Please check here if your "Bill To" address or "Ship To/Installed At" location has changed and complete reverse side.

Invoice Amount  
\$483.93  
VTE50

PLEASE PAY THIS AMOUNT  
00-419-0435 4 713315687 013976841 08-01-21  
RT004073 C 040117  
03 6M2B 1R58 W A7310 2TC5 2 115

202100008070060 0139768415 0300483938 271331568772



Customer Information

XEROX CORPORATION  
PO BOX 660502  
DALLAS TX  
75266-0502  
WWW.XEROX.COM/MYACCT

THE EASY WAY  
TO ORDER SUPPLIES  
CALL OUR TOLL  
FREE NUMBER  
1-800-822-2200

Purchase Order Number

Special Reference  
VTE00000X-000  
Contract Number  
NET 30 DAYS  
Terms Of Payment

Telephone 888-435-6333  
Please Direct Inquiries To:   
Ship To/Installed At:

TOWN OF ASHLAND CITY  
RECORDER  
STE 103 PKWY  
233 TENNESSEE WALTZ  
ASHLAND CITY TN  
37015

Bill To:

TOWN ASHLAND CITY  
CITY RECORDER  
PO BOX 36  
ASHLAND CITY TN  
37015

#3468

01-01-22  
Invoice Date  
015171265  
Invoice Number  
713315687  
Customer Number

all others 944

W7845PT W7845PT TANDEM

SER.# MX4-495882

35.85 → 320 → H2O  
Sewer

BASE CHARGE

Codes 771.71  
Parks  
Streets  
Finance  
Court → 71.70  
DECEMBER 2020

AMOUNT

299.54

METER USAGE	METER READ 11-21-21 TO	METER READ 12-21-21	NET COPIES
TOTAL BLACK	264833	267866	3033
TOTAL COLOR	128823	130992	2169

METER CHARGES			
TOTAL BLACK	3033		
BLACK BILLABLE PRINTS	3033	.006900	20.93
TOTAL COLOR	2169		
COLOR BILLABLE PRINTS	2169	.050600	109.75
NET PRINT CHARGE			130.68

CONVEN STAPLER KIT	SER.#	STAPLERKT	INCL
		SUB TOTAL	430.22
		TOTAL	430.22

INVOICE FOR THE PERIODIC PAYMENT ON YOUR XEROX AGREEMENT  
THIS AGREEMENT INCLUDES EQUIPMENT, MAINTENANCE AND SUPPLY CHARGES  
TOTAL OF INVOICE MAY VARY ACCORDING TO METER USAGE BILLED

XEROX FEDERAL IDENTIFICATION #16-0468020

PLEASE INCLUDE THIS STUB WITH YOUR PAYMENT, OR WRITE YOUR INVOICE NUMBER(S) ON YOUR CHECK.

Ship To/Installed At  
TOWN OF ASHLAND CITY  
RECORDER  
STE 103 PKWY  
233 TENNESSEE WALTZ  
ASHLAND CITY TN  
37015

Bill To  
TOWN ASHLAND CITY  
CITY RECORDER  
PO BOX 36  
ASHLAND CITY TN  
37015

When Paying By Mail  
Send Payment To:  
XEROX CORPORATION  
P.O. BOX 827598  
PHILADELPHIA, PA  
19182-7598



Please check here if your "Bill To" address or "Ship To/Installed At" location has changed and complete reverse side.

Invoice Amount

PLEASE PAY  
00-419-0435 4 713315687 015171265 01-01-22 THIS AMOUNT  
RT003757 C 040117  
03 6M2B 1R58 W A7310 2TC5 2 115

\$430.22  
VTE50

202100008070060 0151712652 0300430222 271331568774

Invoice

Payment