

Actual

Jan - Dec 2019

Income

AC INDUSTRIES DIVIDEND	84.18
ADMIN PROF DAY LUNCHEON-NET	83.63
ADMINISTRATIVE FEE FROM CVB	1,275.00
ANNUAL MEETING-NET	2,108.35
BAM EXPO-NET	(130.50)
CHRISTMAS IN THE CITY	7,779.27
COFFEE-NET	948.49
COMMUNITY DEV INITIATIVE	10,000.00
GOLF-NET	4,693.34
INTEREST INC	18.24
MEMBER DUES	73,199.68
MISC INCOME	1,314.15
NOON NETWORKING LUNCHEON - NET	83.49
Stan Heard Memorial - NET	(25.50)
RENT	9,630.00

Total Income	<u>110,977.64</u>
Gross Profit	<u>110,977.64</u>

Expenses

ACCOUNTING	3,763.87
ADVERTISING	1,693.58
BANK CHARGES	156.78
BOARD EXPENSE	
CHRISTMAS IN THE CITY	3,825.33
BOARD MEALS	868.05
COMPUTER SUPPLIES/SOFTWARE	238.80
CONTRACT LABOR	
COPIER	3,556.46
DEPRECIATION	3,576.60
DUES & SUBSCRIPTIONS	110.36
GRANTS	4,001.34
INSURANCE	6,711.75
INTERNET / Telephone	2,787.09
JANITORIAL SERVICES	1,040.00
MEALS	138.91

MEMBER APPRECIATION	647.51
MEMBER APPRECIATION EVENTS	
MEMBERSHIP DRIVE	
MILEAGE	58.32
MISCELLANEOUS	59.05
OFFICE SUPPLIES	1,306.16
PAYROLL TAXES	5,228.92
POSTAGE	444.11
PROFESSIONAL EDUCATION	323.38
PROMOTIONS (NONMEMBER)	924.23
Quickbooks Fees	(430.00)
PROPERTY TAXES	2,674.04
REPAIRS	122.06
SIMPLE MATCH	108.44
Salsa Fest	1,617.62
TRAVEL	
UTILITIES	4,492.62
WAGES	60,650.39
WEBSITE	119.40

Total Expenses	<u>\$</u>	<u>110,815.17</u>
Net Operating Income	<u>\$</u>	<u>162.17</u>
Net Income	<u>\$</u>	<u>162.17</u>

Actual

Jan-Dec 2020	Actual	A
Income		
50 Guns.NET	4,227.74	
AC INDUSTRIES DIVIDEND	64.44	
ADMIN PROF DAY LUNCHEON-NET		
ANNUAL MEETING-NET	4,152.76	
BAM EXPO-NET	0.00	
CHRISTMAS IN THE CITY-NET	1,327.65	
COFFEE-NET	-26.23	
COMMUNITY DEV INITIATIVE	15,000.00	
GOLF-NET	0.00	
INTEREST INC	0.00	
MEMBER DUES	36,218.44	
MISC INCOME	712.98	
NOON NETWORKING LUNCHEON - NET	50.00	
Stan Herd Memorial- NET	0.00	
RENT	7,195.00	
Sales	162.03	
Total Income	\$ 69,084.81	
Gross Profit	\$ 69,084.81	
Expenses		
ACCOUNTING	3,050.00	
ADVERTISING	1,222.37	
BANK CHARGES	28.00	
BOARD EXPENSE		
CHRISTMAS IN THE CITY	2,445.96	
BOARD MEALS	570.46	
COMPUTER SUPPLIES/SOFTWARE	238.80	
COPIER	2,778.18	
CREDIT CARD FEES	88.28	
DEPRECIATION	3,576.60	
DUES & SUBSCRIPTIONS	109.86	
GRANTS		
INSURANCE	5,102.32	
INTERNET/Telephone	3,038.24	
JANITORIAL SERVICES	1,040.00	
MEALS	65.21	

MEMBER APPRECIATION	469.00
MEMBER APPRECIATION EVENTS	291.63
MEMBERSHIP DRIVE	
MILEAGE	
MISCELLANEOUS	43.50
OFFICE SUPPLIES	1,274.29
PAYROLL TAXES	4,934.21
POSTAGE	241.69
PROFESSIONAL EDUCATION	75.00
PROMOTIONS (NONMEMBER)	13.80
QuickBooks Payments Fees	
PROPERTY TAXES	
REPAIRS	10,533.65
Scholarship	200.00
SIMPLE MATCH	51.90
Salsa Fest	
TRAVEL	
UTILITIES	4,642.62
WAGES	60,583.66
WEBSITE	119.40

Total Expenses	\$	104,382.67
Net Operating Income	-\$	35,297.86
Net Income	-\$	35,297.86

Income	
AC Industries Dividend	26
Admin Prof. Luncheon	50
Annual Banquet	5,300
Christmas in the City	2000
Coffee	1,200
Community Dev. Initiative	15,000
Golf - NET	4,700
Interest Inc. (Stock Exchange)	19
Membership Dues	65,000
Misc. Income	500
Networking Luncheons	200
Rent	9,300

Total Income: 103295

Expenses	
Accounting	3,800
Advertising	1,420
BAM	100
Bank Charges	25
Board Expenses	200
Board Meals	1,100
Computer Supplies/Software	500
Copier	2,500
Depreciation	3,600
Dues Subscriptions	200
Insurance	5,800
Internet & Phone	2,850
Janitorial Servies	1,200
Meals	200
Member Appreciation	1,200
Member Events/Workshops/Progra	1,000
Membership Drive	200
Mileage	725
Misc.	200
Office Supplies	1,300
Payroll Taxes	5,400
Postage	500
Professional Ed.	465
Promotions Non-member	1,000
Property Taxes	2,700
Repairs	1,500
Simple Match	1,080
Travel	375
Utilities	4,000

Wages	57,755
Website/Member Management Sof	120
Scholarship	200
Total Expense	103,215

Income	
AC Industries Dividend	65
Admin Prof. Luncheon	50
Annual Banquet	5,300
Christmas in the City	2000
Coffee	1,200
Community Dev. Initiative	15,000
Golf - NET	4,700
Interest Inc. (Stock Exchange)	19
Membership Dues	65,000
Misc. Income	500
Networking Luncheons	200
Rent	9,300

Total Income: 103334

Expenses	
Accounting	3,800
Advertising	1,420
BAM	100
Bank Charges	25
Board Expenses	200
Board Meals	1,100
Computer Supplies/Software	500
Copier	2,500
Depreciation	3,600
Dues Subscriptions	200
Insurance	5,800
Internet & Phone	2,850
Janitorial Servies	1,200
Meals	200
Member Appreciation	1,200
Member Events/Workshops/Programs	1,000
Membership Drive	200
Mileage	725
Misc.	200
Office Supplies	1,300
Payroll Taxes	5,400
Postage	500
Professional Ed.	465
Promotions Non-member	1,000
Property Taxes	2,700
Repairs	1,500
Simple Match	1,080
Travel	375
Utilities	4,000

Wages	57,755
Website/Member Management Software	120
Scholarship	200
Total Expense	103,215