



City of Arkansas City, Kansas

Environmental Services Department

Rod Philo

Technical Consultant

Memo

To: Kyle Blubaugh

CC:

From: Rod Philo

Date: September 5, 2025

Re: Recommendation WTP Waste Pump Station Redundant Pump 2025

Due to the backwashing of the WTP's greensand filters being dependent on the operation of the waste pump station. I requested information and cost from three equipment providers for purchase of a redundant pump for the WTP Waste Pump Station. FTC and Fluid Equipment bid pumps that would be compatible with the pump station and ESI could not bid as their pump would require too many modifications to be feasible as a redundant pump.

I recommend the purchase of the Homa pump from Fluid Equipment for their bid cost of \$14,567.50 for the following reasons: Lowest bid, 60-month 100% warranty, availability, same duty point as existing pumps and the Homa pump operates at a lower RPM which results in less wear.

Attached are the bid tabulation, bid scoring and bids received.

2929 N. 2nd Street / Arkansas City, Kansas / 67005-8883
(620) 441-4484 / Fax (620) 441-4456 / rphilo@arkansascityks.gov
www.arkansascityks.gov

"The City of Arkansas City strives to provide a high quality of life for its citizens by furnishing a variety of efficient services in a professional, courteous manner."

City of Arkansas City – Environmental Services Dept.
WTP Waste Pump Station Redundant Pump 2025 Bid Tabulation
Rod Philo, Environmental Services Superintendent

	Fluid Equipment	FTC	ESI
Manufacturer	Homa	Sulzer	No Bid
Model	AMS646- 360/21,5P/C	XFP150G	
Warranty	0 to 60 months 100%	0 to 36 months 100%	
Availability	6 to 8 weeks	10 to 12 weeks	
Price	\$14,567.50	\$20,904.17	

Criteria	WTP Waste Pump Station Redundant Pump Bid Scoring			
	Maximum Possible Points	Fluid Equipment	FTC	ESI (No Bid)
Lowest bid Price	65	65	45	
Warranty Provided	60	60	36	
Conformity to bid specifications	60	60	60	
Parts and service availability	40	40	40	
Previous experience with bidder	40	40	40	
Equipment delivery	10	10	7	
Total	275	275	228	0

Customer: City of Arkansas City Contact : Date: 07/31/2025 Phone: 620-441-4484 Fax: 620-441-4426 Project: Arkansas City, KS WP - Homa Pump Quote #: 7081930 Opp #: OP-626441	Fluid - Municipal Kansas City 4525 NW 41st St, Suite 400 Riverside, MO 64150 Phone: 816-795-8511 Fax: 816-795-8926	 FLUID EQUIPMENT <small>A COGENT COMPANY</small>
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Dear ,

We are pleased to offer the following quote as requested.

Line No	Quantity	Description of Unit	Net Each	Net Ext.
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1	1.00	AMS646-360/21,5P/C ■ AMS646-360/21,5P/C Single channel impeller 21.5 hp 1160 rpm 31.5A 460v 6" ANSI DN150 819 US g.p.m. 62 f t 50' Cable SS Lifting Handle - P motor 8734110	14,567.50	\$14,567.50
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Total Quote: \$14,567.50

Shipment: 6 - 8 week(s) after receipt of P.O.
FOB Point: Shipping Point
Terms of Payment Upon Receipt
Freight: Best Way - PPD/ADD
Quote Validity: 15 Days

FTC Equipment, LLC

5238 Winner Road
Kansas City, MO 64127

Phone: 816-833-7200
Fax: 816-833-1074

Quote

Date	Estimate #
7/16/2025	15833

Name/Address
City of Arkansas City, KS Attn: Accounts Payable 118 W. Central Ave. Arkansas City, KS 67005

Ship To
City of Arkansas City, KS 118 W. Central Ave. Arkansas City, KS 67005

Terms	Rep	FOB	W/O Number
Net 30	DKA	Factory	

Qty	U/M	Item	Description	Rate	TOTAL
			Facility: WTP Location:		
			Quote Sulzer XFP150G Replacement		
1	EA	Package	Sulzer Replacement Package	20,354.17	20,354.17
1	EA	GXDB3K7C1111337	Sulzer XFP150G-CB1.7-PE185/4, 25 HP, 460 V, 3 PH, 1780 RPM, 1-Vane CB Plus Impeller, PE3A Frame, 49' Cable, Wet Pit	0.00	0.00
1	EA	Labor Package	Removal and Install	0.00	0.00
1		Freight	Estimated Freight	550.00	550.00
			Lead Time: 10 - 12 Weeks		

We appreciate the opportunity to be of service to you!				Subtotal	\$20,904.17
TERMS AND CONDITIONS: Terms are net 30 days. Accounts not paid within terms are subject to a 1.5% service charge per month. Prices quoted are valid for 30 days from the date of this quote. Prices do not include any applicable taxes or freight charges. Freight is FOB factory. A convenience fee of 4% will be added to all credit card transactions.				Sales Tax (6.5%)	\$0.00
				TOTAL	\$20,904.17

Rod Philo

From: David Broadfoot <dbroadfoot@esiwater.com>
Sent: Friday, August 22, 2025 11:33 AM
To: Rod Philo
Subject: RE: Pump for Arkansas City's WTP waste pump station.

Hi Rod,

I received an update from PumpTech on the Grundfos pump that we were looking at as an option. The pump curve looked great but the temp sensor and other control components would require modifications that probably don't make sense since the idea is that these pumps would rotate out for inspection and re-build/repair. I believe you have been in contact with the KS representative for ABS/Sulzer as well? It might make the most sense to go through them for a pump price and service. If you need multiple bids, one of the other manufacturers under the PumpTech (Impel) umbrella of companies – Dakota Pump – might have an avenue to pricing for the ABS/Sulzer pump via their OEM agreement for packaged equipment. It does still appear that there will be some hurdles to getting that pump into KS as a stand alone pump sale with their current rep network.

Did the O and M information help with setting the controls to alternating operation?

David K. Broadfoot



A CLA-VAL COMPANY

15410 South Mahaffie Street
Olathe, KS 66062
(o) 816-468-9119 (m) 913-982-6053
dbroadfoot@esiwater.com
www.esiwater.com

From: Rod Philo <rphilo@arkansascityks.gov>
Sent: Wednesday, August 13, 2025 8:43 AM
To: David Broadfoot <dbroadfoot@esiwater.com>
Subject: RE: Pump for Arkansas City's WTP waste pump station.

Thank you, sounds good.

Rod Philo

Technical Consultant

City of Arkansas City
rphilo@arkansascityks.gov
(620) 441-4480 (voice)
(620) 441-4456 (fax)