



Axon Enterprise, Inc.
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Q-396204-44701.036MP

Issued: 05/19/2022

Quote Expiration: 09/02/2022

Estimated Contract Start Date: 09/15/2022

Account Number: 113598

Payment Terms: N30

Delivery Method: Fedex - Ground

SHIP TO	BILL TO
Business;Delivery;Invoice-117 W Central Ave 117 W Central Ave Arkansas City, KS 67005-2621 USA	ARKANSAS CITY POLICE DEPT. - KS 117 W Central Ave Arkansas City, KS 67005-2621 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Matthew Pulido Phone: Email: mpulido@axon.com Fax:	Travis Stroud Phone: (620) 441-4444 Email: tstroud@arkansascityks.gov Fax:

Quote Summary

Program Length	60 Months
TOTAL COST	\$95,789.42
ESTIMATED TOTAL W/ TAX	\$95,789.42

Discount Summary

Average Savings Per Year	(\$3,624.77)
TOTAL SAVINGS	(\$18,123.84)

Payment Summary

Date	Subtotal	Tax	Total
Aug 2022	\$24,301.90	\$0.00	\$24,301.90
Sep 2022	\$2,750.00	\$0.00	\$2,750.00
Aug 2023	\$17,184.38	\$0.00	\$17,184.38
Aug 2024	\$17,184.38	\$0.00	\$17,184.38
Aug 2025	\$17,184.38	\$0.00	\$17,184.38
Aug 2026	\$17,184.38	\$0.00	\$17,184.38
Total	\$95,789.42	\$0.00	\$95,789.42

Quote Unbundled Price:	\$77,665.58
Quote List Price:	\$77,665.58
Quote Subtotal:	\$95,789.42

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
A la Carte Hardware									
AB3C	AB3 Camera Bundle	27			\$710.67	\$1,270.83	\$34,312.41	\$0.00	\$34,312.41
AB3MBD	AB3 Multi Bay Dock Bundle	3			\$1,515.83	\$2,515.67	\$7,547.01	\$0.00	\$7,547.01
A la Carte Software									
73683	10 GB EVIDENCE.COM A-LA-CART STORAGE-	1000	60		\$0.40	\$0.40	\$24,000.00	\$0.00	\$24,000.00
BasicLicense	Basic License Bundle	25	60		\$15.00	\$15.00	\$22,500.00	\$0.00	\$22,500.00
ProLicense	Pro License Bundle	2	60		\$39.00	\$39.00	\$4,680.00	\$0.00	\$4,680.00
A la Carte Services									
85144	AXON STARTER	1			\$2,750.00	\$2,750.00	\$2,750.00	\$0.00	\$2,750.00
Total							\$95,789.42	\$0.00	\$95,789.42

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Estimated Delivery Date
AB3 Camera Bundle	11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2	30	08/15/2022
AB3 Camera Bundle	73202	AXON BODY 3 - NA10 - US - BLK - RAPIDLOCK	27	08/15/2022
AB3 Camera Bundle	74020	MAGNET MOUNT, FLEXIBLE, AXON RAPIDLOCK	30	08/15/2022
AB3 Multi Bay Dock Bundle	71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK	3	08/15/2022
AB3 Multi Bay Dock Bundle	74210	AXON BODY 3 - 8 BAY DOCK	3	08/15/2022

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Basic License Bundle	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE-	25	09/15/2022	09/14/2027
Basic License Bundle	73840	EVIDENCE.COM BASIC LICENSE	25	09/15/2022	09/14/2027
Pro License Bundle	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE-	6	09/15/2022	09/14/2027
Pro License Bundle	73746	PROFESSIONAL EVIDENCE.COM LICENSE	2	09/15/2022	09/14/2027
A la Carte	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE-	1000	09/15/2022	09/14/2027

Services

Bundle	Item	Description	QTY
A la Carte	85144	AXON STARTER	1

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
AB3 Camera Bundle	80496	EXT WARRANTY, BODY 3 CAMERA	27	08/15/2023	09/14/2027
AB3 Multi Bay Dock Bundle	80498	EXT WARRANTY, BODY 3 EIGHT BAY DOCK	3	08/15/2023	09/14/2027

Payment Details

Aug 2022

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 1	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE-	1000	\$6,268.80	\$0.00	\$6,268.80
Year 1	AB3C	AB3 Camera Bundle	27	\$8,962.41	\$0.00	\$8,962.41
Year 1	AB3MBD	AB3 Multi Bay Dock Bundle	3	\$1,971.29	\$0.00	\$1,971.29
Year 1	BasicLicense	Basic License Bundle	25	\$5,877.00	\$0.00	\$5,877.00
Year 1	ProLicense	Pro License Bundle	2	\$1,222.40	\$0.00	\$1,222.40
Total				\$24,301.90	\$0.00	\$24,301.90

Sep 2022

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Invoice Upon Fulfillment	85144	AXON STARTER	1	\$2,750.00	\$0.00	\$2,750.00
Total				\$2,750.00	\$0.00	\$2,750.00

Aug 2023

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE-	1000	\$4,432.80	\$0.00	\$4,432.80
Year 2	AB3C	AB3 Camera Bundle	27	\$6,337.50	\$0.00	\$6,337.50
Year 2	AB3MBD	AB3 Multi Bay Dock Bundle	3	\$1,393.93	\$0.00	\$1,393.93
Year 2	BasicLicense	Basic License Bundle	25	\$4,155.75	\$0.00	\$4,155.75
Year 2	ProLicense	Pro License Bundle	2	\$864.40	\$0.00	\$864.40
Total				\$17,184.38	\$0.00	\$17,184.38

Aug 2024

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE-	1000	\$4,432.80	\$0.00	\$4,432.80
Year 3	AB3C	AB3 Camera Bundle	27	\$6,337.50	\$0.00	\$6,337.50
Year 3	AB3MBD	AB3 Multi Bay Dock Bundle	3	\$1,393.93	\$0.00	\$1,393.93
Year 3	BasicLicense	Basic License Bundle	25	\$4,155.75	\$0.00	\$4,155.75
Year 3	ProLicense	Pro License Bundle	2	\$864.40	\$0.00	\$864.40
Total				\$17,184.38	\$0.00	\$17,184.38

Aug 2025

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE-	1000	\$4,432.80	\$0.00	\$4,432.80
Year 4	AB3C	AB3 Camera Bundle	27	\$6,337.50	\$0.00	\$6,337.50
Year 4	AB3MBD	AB3 Multi Bay Dock Bundle	3	\$1,393.93	\$0.00	\$1,393.93
Year 4	BasicLicense	Basic License Bundle	25	\$4,155.75	\$0.00	\$4,155.75
Year 4	ProLicense	Pro License Bundle	2	\$864.40	\$0.00	\$864.40
Total				\$17,184.38	\$0.00	\$17,184.38

Aug 2026

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 5	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE-	1000	\$4,432.80	\$0.00	\$4,432.80
Year 5	AB3C	AB3 Camera Bundle	27	\$6,337.50	\$0.00	\$6,337.50
Year 5	AB3MBD	AB3 Multi Bay Dock Bundle	3	\$1,393.93	\$0.00	\$1,393.93
Year 5	BasicLicense	Basic License Bundle	25	\$4,155.75	\$0.00	\$4,155.75
Year 5	ProLicense	Pro License Bundle	2	\$864.40	\$0.00	\$864.40
Total				\$17,184.38	\$0.00	\$17,184.38

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at www.axon.com/legal/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature

Date Signed

5/19/2022

