



EMERGENCY SERVICES SUPPLY
2637 Drew Perry Road
Jefferson City, MO 65109

May 08, 2023

Arkansas City Fire/EMS

Thank you for allowing Osage Ambulance/ESS the opportunity to submit a proposal for (1) 2026 Osage Super Warrior Type III Conversion on a 2026 Ford E450 Ambulance Chassis your service is looking to procure. Emergency Services Supply is excited to provide you the following bid. We are confident Arkansas City Fire/EMS and the citizens of Arkansas City & the surrounding areas will find the Osage Ambulance experience exceptional. Osage's highly qualified manufacturing professionals take extreme pride in producing the safest, seamless patient module on the market. The quality you can expect in all aspects of an Osage Ambulance is of the highest value.

We are proposing an first quarter 2026 delivery time. *(Delivery based on receipt of signed sales agreement & chassis availability from Ford)*

We appreciate your time in reviewing our proposal and look forward to hearing back from you in the near future.

Regards,

David Vance

David Vance
dvance@osageind.com
785-617-0280



EMERGENCY SERVICES SUPPLY

2637 Drew Perry Road
Jefferson City, MO 65109

DATE: 05/08/2023

ESTIMATION TO: Arkansas City Fire/EMS

DELIVERY LOCATION: Arkansas City Kansas

EST. DELIVERY TIME: ~First Quarter 2026

PAYMENT: Net on delivery

(1) 2026 Osage Type III Super Warrior Ambulance on a 2026 Ford E450 Chassis- -	-\$270,290.00
(1) Stryker Power Load & Power Cot- - - - -	-\$50,743.61
Total Unit Price- - - - -	-\$321,033.61

Note: Due to chassis volatility from Ford the chassis price and year model may change without notice. Current estimated chassis price as of this writing: \$49,000.00

Note: Stryker pricing is based off of the current Stryker 2023 pricing formula. Stryker invoice may have to be paid prior to truck to maintain current pricing.

Osage conversion estimate good for 20 days without review.

Includes delivery to or 2 personnel from Arkansas City Fire/EMS to Osage plant for delivery.

David Vance
Osage Ambulance
785-617-0280



Emergency Vehicle Limited Warranty

TYPE I & III MODULARS

Subject to limitations, provisions and conditions set forth in this Warranty, Osage Industries, Inc. does hereby warrant to each Original Purchaser Only that each new vehicle conversion is free from defects and workmanship and materials used in the construction of a production model emergency vehicle for a period as follows:

A. PRODUCT CONVERSION WARRANTY

For **THREE 3 years or 36,000 miles**, whichever comes first, from the date of the original purchase. Osage Industries, Inc. will repair or replace, at no cost to purchaser, only those components manufactured by Osage Industries, Inc. for use in a production vehicle and excludes components from other manufacturers used in such conversions; i.e. sirens, inverters, lightbars, oxygen equipment, auto eject, siren drivers and chassis, etc. Individual warranties are covered by those manufacturers included in the Owner's Manual as supplied with the vehicle and shall apply as set forth by said manufacturer. Osage will only reimburse labor up to (3) years on those components with more than a (3) year warranty.

B. ELECTRICAL WARRANTY

For **SIX (6) years or 72,000 miles**, whichever comes first, from the date of the original purchase, Osage Industries, Inc. will cover the cost of labor and material, in the repair or replacement of the electrical systems furnished and installed by Osage Industries, Inc. This warranty shall include switch panels, electrical harnesses (and the installation), printed circuit boards and general design concept used by Osage Industries, Inc. at the time of manufacture. This warranty shall not apply to any electrical equipment furnished and warranted by other manufacturers. All other components are excluded from the coverage of this limited electrical warranty. **Extended Warranty if Purchased:** For up to **Seven 7 years or 100,000 miles** on electrical stated above.

C. ALUMINUM MODULE BODY AND INTERIOR ALUMINUM CABINET STRUCTURE

Lifetime warranted to the original purchaser, on the original chassis. This warranty can be transferred onto a new chassis, providing the remount is performed by Osage. At that time, Osage will thoroughly inspect and repair, if needed. **Door Hardware, Cabinet Finish and Latches** are warranted for a period of **Three (3) years or 36,000 miles**, whichever comes first from date of original purchase for defects under normal use; this does not include adjustments.

D. PAINT WARRANTY 5 YEARS OR 100,000 MILES

Complete, NON-PRO RATED warranty covers paint finish, corrosion and blistering of the ambulance body. Warranty covers the cost of parts and labor. Unless installed by Osage, lettering and graphics replacement due to paint failure will not be covered. Warranty is dependent on agreement by both parties (purchaser and seller) that failure is due to a manufacturing defect.

E. GRAPHICS WARRANTY 3 YEARS OR 36,000 MILES

Osage warrants its graphics and lettering package to be free from defects in material and workmanship for **three (3) years or 36,000 miles**. Warranty covers cost of parts and labor. Osage will not be liable for more than the amount of the purchase price of the graphics package.

F. BLACK OUT ITEMS - (PARTS SPRAYED WITH SCORPION LINER) 1 year or 12,000 miles

Osage warranties blackout items, for **one 1 year or 12,000 miles**, whichever comes first, against adhesion failure of the scorpion liner to the item sprayed. This excludes fading, chipping, rub marks and scratches.

The above warranties are conditioned upon normal use and reasonable maintenance and do not apply to any components, which have been subject to abuse, accident, alteration, vandalism, and improper or careless use. Any modification of any description made to any components on the conversion, without written approval by Osage Industries, Inc. shall void the warranty of said system and components parts.

Prompt written notice of all defects or claims against Osage shall be forwarded to Osage Industries, Inc., P.O. Box 718, Linn, Missouri (MO) 65051, or by calling at 800-822-3634. **No repairs or additions** shall be performed without **prior approval** from Osage Industries, Inc. Osage Industries, Inc. reserves the right to reject unauthorized claims and its decision in these matters shall be final.

If warranty repairs are necessary, all work must be performed by Osage Industries, Inc. or repair center authorized by Osage Industries, Inc. **It is the responsibility of the purchaser to transport vehicle** to and from Osage Industries, Inc., Linn, Missouri (MO), or repair center authorized by Osage Industries, Inc. for warranty repairs. Osage is not responsible for any loss or damage that may occur during said transportation.

Any expressed warranty not provided herein and any remedy for breach of contract which might arise by implication or operation of law, is hereby excluded and disclaimed. The implied warranties of merchantability and fitness for any particular purpose are expressly limited to the terms stated above. Some states do not allow limitations on how long an implied warranty lasts. Therefore, the above limitations may not apply to you. Osage is not responsible for any loss or damage that may occur during said transportation.

Under no circumstances shall Osage Industries, Inc. be liable to purchaser or any other person for any special or consequential damages, whether arising out of breach of warranty, breach of contract, or otherwise. Some states do not allow the exclusion or limitation of incidental or consequential damages. Therefore, the above limitations or exclusions may not apply to you.

This Warranty gives you specific legal rights, and you may have other rights, which vary, from state to state.



Usage for Arkansas City Fire_May 2023

Quote Number: 10697081
 Version: 1
 Prepared For: ARKANSAS CITY FIRE DEPT
 Attn:

Remit to: **Stryker Medical**
 P.O. Box 93308
 Chicago, IL 60673-3308
 Rep: Bryce Wheeler
 Email: bryce.wheeler@stryker.com
 Phone Number:
 Mobile: (785) 317-4917

Quote Date: 05/03/2023
 Expiration Date: 08/01/2023

Delivery Address	End User - Shipping - Billing	Bill To Account
Name: ARKANSAS CITY FIRE DEPT	Name: ARKANSAS CITY FIRE DEPT	Name: EMER SVCS SUPPLY
Account #: 1067121	Account #: 1067121	Account #: 1110355
Address: 115 S D ST ARKANSAS CITY Kansas 67005-2622	Address: 115 S D ST ARKANSAS CITY Kansas 67005-2622	Address: 2637 DREW PERRY RD JEFFERSON CITY Missouri 65109-6335

Equipment Products:

	Product	Description	Qty	Sell Price	Total
1.0	639005550003	MTS PWLD EXCLUDES FLOOR PLATE	1	\$25,566.41	\$25,566.41
2.0	650605550003	Power-PRO XT MTS High: Dual wheel lock, x-restraint package, retractable head section 02 bottle holder, 3-stage IV pole PR, equipment hook, H/E storage flat, XPS side rail, XPS mattress, Knee-Gatch, Dual compatibility, backrest storage pouch, steer-lock	1	\$24,550.74	\$24,550.74
Equipment Total:					\$50,117.15

Price Totals:

Estimated Sales Tax (0.000%):	\$0.00
Freight/Shipping:	\$626.46
Grand Total:	\$50,743.61

Prices: In effect for 30 days

Terms: Net 30 Days

Contact your local Sales Representative for more information about our flexible payment options.

Capital Terms and Conditions:

Deal Consummation: This is a quote and not a commitment. This quote is subject to final credit, pricing, and documentation approval. Legal documentation must be signed before your equipment can be delivered. Documentation will be provided upon completion of our review process and your selection of a payment schedule. Confidentiality Notice: Recipient will not disclose to any third party the terms of this quote or any other information, including any pricing or discounts, offered to be provided by Stryker to Recipient in connection with this quote, without Stryker's prior written approval, except as may be requested by law or by lawful order of any applicable government agency. A copy of Stryker Medical's Acute Care capital terms and conditions can be found at https://techweb.stryker.com/Terms_Conditions/index.html. A copy of Stryker Medical's Emergency Care capital terms and conditions can be found at <https://www.strykeremergencycare.com/terms>.

AMERICAN RESPONSE VEHICLES



Helping Emergency Services Save Lives®

Arkansas City Fire & EMS

Prepared by:

Tim Leitnaker
American Response Vehicles
tim@arvambulance.com
Submitted on: 08/24/2023
Valid Until: 10/24/2023

Prepared for:

Jeri Wheatley
115 SOUTH D STREET
ARKANSAS CITY, Kansas 67005
United States
Quote number: 00000879

American Response Vehicles | Jeri Smith



Cover letter

Dear Ms. Wheatley,

Thank you for this opportunity to provide pricing on your new ambulance.

An AEV ambulance is one of the safest and most durable ambulances in production today. From the drawing board to the laboratory and finally, to the road, AEV is the most tested ambulance on the market. AEV ambulances are put to the test in markets like the Kansas City Metro Area, St. Louis Metro Area, Chicagoland Area, and countless communities across the Midwest, with hundreds of units and millions of miles between them. Of the industry-leading 1,400 plus units that AEV produced in 2019 year alone, American Response Vehicles sold 144 units to customers in 7 states. AEV regularly conducts Crash Testing to ensure the body structure is as safe as possible. In fact, AEV tested a Single Type III ambulance not once, but twice at 42 mph per impact. The results were remarkable; all doors still opened and closed, and all cabinets remained intact and undamaged.

Additionally, AEV performed a dynamic pull test to 17,500 pounds on their restraint system. This is 5-Times what is required by the DOT and FMVSS; and with the IMMI Per4Max restraint, you can trust that your crews will be safe. AEV also tests the overall integrity of their modular body and recently increased their static load testing to 75,000 pounds on the conversion's side and roof, which is approximately double what is required. Finally, AEV ambulances are built in the USA by men and women who take pride in their work. From AEV's current 135,000 sq. ft. campus to their new 275,000 sq. ft. facility with state-of-the-art Paint Booths, Laser Routers, and Lean Certified Production, you can trust that AEV will not only meet but exceed your expectations.

American Response Vehicles (ARV) is a locally owned Missouri Small Business. ARV currently employs 33 people, and our team is comprised of Service Technicians, Parts Department, Graphics Designer & Installer, Sales, and Sales Support Staff. American Response Vehicles is proud to offer service at our facilities in Columbia, Chicago, or on-site at your location. With over 120 satisfied customers and counting, we here at American Response Vehicles look forward to working with you!

All AEV ambulances are built to exceed the requirements of the F.M.V.S.S. and KKK-A-1822-F, and can be built in line with CAAS and NFPA as well. All AEV ambulances are built on ambulance prep chassis.

Project Fees

Description	Price
2024 AEV Traumahawk Type III Custom Ambulance 172x96x74 Ford E450, LWB, 4x2, Gas	\$356,702.50
Less AEV, Ford, & ARV Discounts	- \$7,600.00
Total	\$349,102.50

Terms are net on delivery or active lease purchase.

Delivery will be 900 to 1080 days after approval of the work order confirmation

Proposal Includes

- Stryker, Power-Pro XT Cot
- Custom 3m Reflective Graphics
- Delivery
- Stryker PowerLOAD, Mounted
- Technimount - Bracket System



Project Timeline

Project Review

- 2 to 4 weeks
- Review Work Order
- Review Interior & Exterior Drawings
- Submit changes to the factory
- Work Order Confirmation
- Project Review
- Our engineering team reviews the interior and exterior drawings.
- Submits any necessary changes to the factory and processes the work order confirmation.

Paint & Production

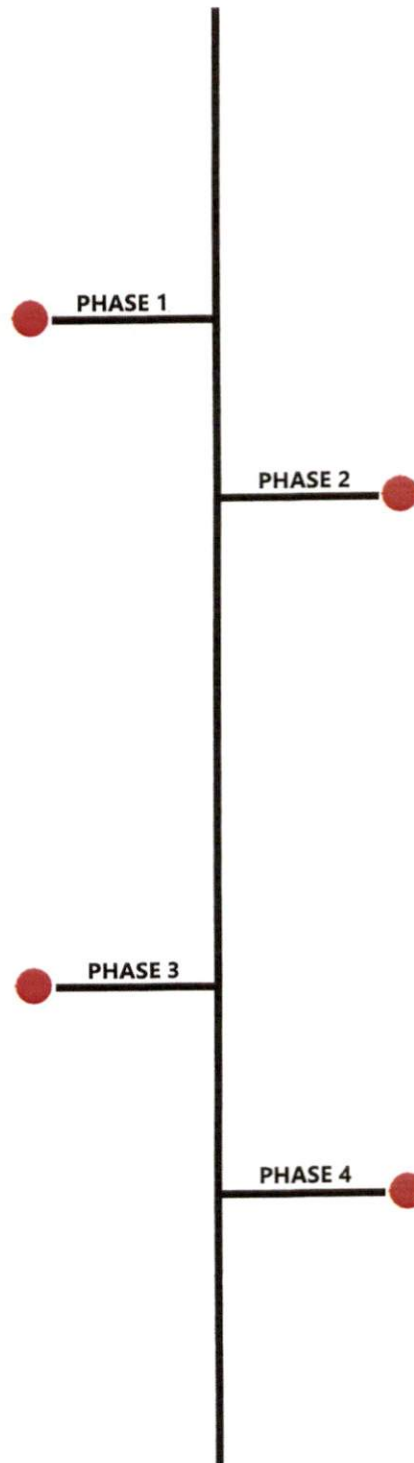
- 6 to 10 weeks
- Aluminum body arrival inspection
- Paint Application
- Body Mounting
- Mid-Point Inspection
- Production Line Completion
- Graphics Install
- QC Inspection

Aluminum Body Construction

- 4 to 6 weeks
- AEV Engineering will review and confirm the modular body design with Mickey Truck Body.
- Mickey start construction on the aluminum modular body.
- Construction of the aluminum modular body takes 4 weeks from start to finish.
- Upon inspection and approval of the aluminum body, Mickey will ship the aluminum body to AEV.

Inspection & Delivery

- 1 to 3 weeks.
- With final inspection by AEV done, the body is delivered to ARV. We complete an additional check list inspection before delivering the body to the end user.
- Arrival Check List
- Delivery to End User





Standard chassis manufacturer's warranties apply and will start on the date and mileage at delivery. The warranty on our all aluminum fully welded modular body is 20 years. Our conversion warranty including our electrical system, paint, and graphics is 7 years or 70,000 miles.

All parts and service are available through our facility in Columbia, Missouri. We offer twenty-four-hour delivery on parts in most cases. If a part is not in our inventory, it will be shipped to you direct from the manufacturer, again, in most cases within twenty-four hours.

Thank you for your consideration of ARV. We look forward to continuing to provide you with the very best ambulance available in the market today. If I may be of any assistance, please contact me at 1-888-448-8881.

Sincerely,

Tim Leitnaker
District Sales Manager