



August 17, 2022

MARLA MCFARLAND  
CITY OF ARKANSAS CITY  
PO BOX 778  
ARKANSAS CITY KS 67005-0778

RE: **Renewal of Group Dental Contract**  
Group #90904

Dear Marla Mcfarland:

Your contract with Delta Dental of Kansas will renew on **January 1, 2023**. It is our pleasure to serve you and your employees again and we are committed to our continued partnership.

Our goal is to provide the highest level of service and administration at a competitive price. This letter serves as a courtesy to inform you that there will be an increase in your administrative rate of \$5.40 per subscriber per month to \$5.50 per subscriber per month for this next policy year, **January 1, 2023 through December 31, 2023**.

<u>Current Admin Rate:</u>	<u>New Admin Rate:</u>
\$5.40	\$5.50

Enclosed is a policy endorsement to indicate your acceptance of this renewal. If options are provided, please initial the box next to your preferred option, then sign and return the endorsement via fax to (913) 381-8312, or email to [marketing@deltadentalks.com](mailto:marketing@deltadentalks.com). **This endorsement must be returned by December 1, 2022 to ensure timely submission of your group's renewal.** Please attach a signed copy of the endorsement to your current contract for your records. *If the signed endorsement is not returned prior to your renewal date shown above, your group will be re-enrolled at current benefit levels with the new rates and any enhancements (if applicable) noted above.*

I am pleased to lead your Account Management Team and am personally committed to providing you with service and account management excellence. You may reach me directly at (316) 462-3357 or by email at [rsteiner@deltadentalks.com](mailto:rsteiner@deltadentalks.com). We look forward to the continued opportunity to be of service to you and your employees.

Sincerely,

Rachel Steiner  
Small Group Account Executive

RS:rmh

Enclosure

cc: IMA INC

Delta Dental of Kansas - Wichita  
1619 N. Waterfront Parkway  
P.O. Box 789769  
Wichita, KS 67278-9769  
316.264.8413

Delta Dental of Kansas - Leawood  
11300 Tomahawk Creek Parkway  
Pinnacle Corporate Centre, Suite 350  
Leawood, KS 66211  
913.381.4928

**RENEWAL ADDENDUM  
FOR GROUP #90904**

Attached to and forming a part of the Agreement To Provide Dental Care Benefits between **CITY OF ARKANSAS CITY** (plan #90904) and Delta Dental of Kansas, Inc.

It is agreed and understood that effective with the **January 1, 2023** renewal, Section VIII, Number 2 shall read:

Current Admin Rate:  
\$5.40

New Admin Rate:  
\$5.50

Please acknowledge acceptance of this renewal by signing below and returning the renewal confirmation by fax to (913) 381-8312 or by email to marketing@deltadentalks.com by **December 1, 2022**.

\_\_\_\_\_  
Printed Name

\_\_\_\_\_  
Date

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Agent's Name



\_\_\_\_\_  
Delta Dental of Kansas, Inc.

Please assist us in updating our records by providing the name & email address of your group administrator.

Contact: \_\_\_\_\_

Email: \_\_\_\_\_

**WELLNESS CONNECTION** - As the dental benefits experts, we're here to help educate your employees on the importance of good oral health. Visit the **Wellness Connection** on our website, [www.deltadentalks.com](http://www.deltadentalks.com), to download easy-to-use wellness materials.

**City of Arkansas City (90904)**  
**Suggested Funding Levels\*\*\***  
**Based on July 2021 through June 2022 History**

Month	Year	Claims	Revenue	Suggested	
				2023	Enrollment
			<b>94,770.75</b>		
July	2021	6,534.32	Employee	15,004.67	35.56   422
August	2021	6,746.40	Emp+Sp	14,652.33	68.79   213
September	2021	4,787.20	Emp+Ch	7,921.38	69.49   114
October	2021	8,480.00	Family	57,192.36	115.77   494
November	2021	4,752.20	<b>Expenses</b>	<b>94,370.71</b>	
December	2021	5,030.60	* Admin Fee	6,836.50	5.50   1,243
January	2022	6,351.40	Claims	80,208.25	
February	2022	8,596.63	Trend	7,325.96	
March	2022	9,269.70	** <b>Net Gain (Loss)</b>	<b>400.03</b>	
April	2022	5,005.20			
May	2022	6,249.20	<b>Loss Ratio</b>	<b>99.58%</b>	
June	2022	8,405.40	<b>Recommend:</b>	<b>7% Increase</b>	
		80,208.25			

\*\$5.50 for 2023 (includes \$0.50 PEPM commission)

\*\*Trend is calculated at 6% annually for 18 months\*

\*\*\* Suggested Funding Levels are recommendations only and not to be considered guaranteed amounts.