



R.E. Pedrotti Company, Inc.
Instrumentation, Controls, and System Integration

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p: 913-677-3366 / repedrotti.com

Nov 4, 2025

Quote No. 3258
Valid for 60 days

Mr. Kyle Blubaugh
Arkansas City WTP
513 W Washington Ave
Arkansas City, KS 67005

RE: Arkansas City KS WWTP - Lift Station Retrofit Upgrades

Dear Mr. Blubaugh:

The **R.E. Pedrotti Company, Inc.** is pleased to provide you the following proposal for the project referenced above. This proposal is based on the onsite visit to the AG lift station to discuss cellular modem upgrades.

The following items will be furnished as part of this project:

<u>Item</u>	<u>Qty.</u>	<u>Description</u>
A.	1	Master Cellular Upgrade - Includes: - Orbit ECR 4G Edge Cellular Modem and indoor antenna (<i>requires Version cellular data service plan by Owner</i>)
B.	LOT	Installation, Startup and Commissioning - Setup and configuration in office of cellular modems - Installation of master cellular modem at WWTP
C.	1	Lift Station Retrofit Upgrades (PER SITE) - Includes: - SCADAPack 474i Controller and IO Modules as necessary - DIN Rail 24VDC Power Supply, UPS - Ethernet Switch - Orbit ECR 4G Edge Cellular Modem and indoor antenna (<i>requires Version cellular data service plan by Owner</i>)
D.	LOT	Installation, Startup, and Commissioning - Setup and configuration in office of cellular modems - Installation and startup of lift station RTU control and modem equipment

PRICE FOR MASTER ITEMS A-B: \$ 4,775.00**

PRICE FOR LIFT STATION (EACH) ITEMS C-D: \$ 17,312.00**

****Clarifications/Exclusions:**

1. Pricing is exclusive of taxes, fees, bonds, tariffs, and licenses unless noted above.
2. Terms: Net 30 days
3. FOB Factory. **Freight included.**
4. Pricing excludes installation, conduit, and wiring external to the master or lift station RTU's.
5. Price escalation due to tariffs is excluded. If any new tariffs, duties or government-imposed costs are enacted, or if existing ones are modified, R. E. Pedrotti Co. Inc. reserves the right to adjust prices accordingly to reflect increased costs.
6. The telemetry cellular modem equipment furnished as part of this proposal requires cellular data service. Such services are excluded and shall be coordinated by, and provided by, the Owner.

Thank you for this opportunity and if you have any questions or comments, please do not hesitate to call.

Sincerely,

R. E. PEDROTTI COMPANY



Lewis Ohlman

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