Outlook

Re: Fire Truck – Letter of Support

From Jonathan Garrett <f12avfd@gmail.com>
Date Sun 11/1/2026 11:46 AM
To Dianne Tanner <dtanner@appomattoxva.gov>
Cc Michael Campbell <mcampbell@appomattoxva.gov>

1 attachment (257 KB)
AES Proposal Document-Fire BID 44297 (1).pdf;

I just simply need council to consider an agreement by choosing to issue a letter to support the fire dept financially through funding an amount of $220,000 for the replacement of Engine 2. This may be in the form of annual payments to ensure we meet the minimum payment required annually by our financial institution however this will add approximately $35,000 in interest annually thus resulting payming more than $220,000. Please confirm that I will be on the agenda and plan to speak to Council once again and answer any questions the Council may have. I have attached the contract that has been signed needed to hold the truck.

On Fri, Oct 30, 2026 at 10:51 AM Dianne Tanner <dtanner@appomattoxva.gov> wrote:

> Good morning,
>
> I wanted to reach out to obtain any documents you wish to attach to the Town Council agenda item (for the requested letter of support by the Town Council for the fire truck) which will be placed on the agenda for the meeting on November 9, 2026.
>
> In accordance with Code Section 2.2-3707(D) of the Code of Virginia, 1950, as amended, the agenda/notice shall be posted at least three working days prior to the meeting.
>
> Since Tuesday is a holiday and the Town office will be closed, it is my intention to post the Town Council agenda by close of business on Monday, November 2, 2026.
>
> Please let me know if you have any questions.
>
> Thanks,
> Dianne
>
> Dianne Tanner
> Deputy Town Clerk/Chief FOIA Officer
> Town of Appomattox
> Phone: (434) 352-8268
> Fax: (434) 352-2126
> dtanner@appomattoxva.gov

From: Jonathan Garrett <f12avfd@gmail.com>
Sent: Wednesday, October 28, 2026 8:13 AM
To: Michael Campbell <mcampbell@appomattoxva.gov>
Cc: Dianne Tanner <dtanner@appomattoxva.gov>; Catherine Kline Douglass <catherine@efa-law.com>
Subject: Re: Fire Truck – Letter of Support

Mr. Campbell,

I apologize for any confusion. In years past, on at least two prior occasions that I can recall, the fire department has not drafted this agreement; rather, it has been prepared by the Town and provided to our financial institution.

The letter simply states that the Town Council has agreed to provide the dollar amount of $XXX,XXX (Insert Agreed Upon Value). It also typically includes the annual donation the department receives from the Town, as well as the pass-through funds from state aid to localities. This document serves as the "collateral" needed to secure the necessary financing for this purchase. The bank needs to know when these funds will be available, but the letter is intended to assure the bank that the department is capable of making the required payments for this project with the Town's support.

Please let me know if you have any further questions.

On Wed, Oct 28, 2026 at 6:57 AM Michael Campbell <mcampbell@appomattoxva.gov> wrote:

> Good morning, Jonathan,
>
> I hope you're doing well. Could you please send me a copy of the proposed letter of support we discussed at last night's workshop?
>
> We'd like to have an opportunity to review it with the Town Attorney ahead of the November 9 Council meeting. The sooner we can get a copy, the better, so we have plenty of time to review it and be prepared for the meeting.
>
> Thanks, Jonathan. I appreciate your help!
>
> Mike
>
> **Michael Campbell**
> **Town Manager, Town of Appomattox, VA**

Proposal for Furnishing Apparatus

Oct 24, 2026

Department: Appomattox Volunteer Fire Department

Attn: Chief Jonathan Garrett

719 Confederate Ave. Appomattox Va. 24522

Upon an order being placed by you, and final acceptance by Pierce Mfg the apparatus and equipment herein named will be manufactured for the following prices:

Bid # 44297	Price
Pierce Kenworth Pumper 152 Body	553186
[Prepayment Discount]	

Total : **$553,186.00**

Any discount(s),whether implied or explicit, will be applied upon delivery, acceptance, and final invoicing of Apparatus.Said apparatus and equipment are to be built and shipped in accordance with the specifications hereto attached, delays due to strikes, war, or intentional conflict, failures to obtain chassis, materials, or other causes beyond our control notpreventing, within about 45 calendar days after receipt of this order and the acceptance thereof by Pierce Mfg. Due to global supply chain constraints, any delivery date contained herein is a good faith estimate as of the date of this order/contract, and merely an approximation based on current information. Delivery updates will be made available, and a final firm delivery date will be provided as soon as possible.

Persistent Inflationary Environment: If the Producer Price Index of Components for Manufacturing [www.bls.gov Series ID:WPUID6112] ("PPI") has increased at a compounded annual growth rate of 5.0% or more between the month Pierce accepts our order ("Order Month") and a month 14 months prior to the then predicted Ready For Pickup date ("Evaluation Month"),then pricing may be updated in an amount equal to the increase in PPI over 5.0% for each year or fractional year between the Order Month and the Evaluation Month. Atlantic will document any such updated price for the customer's approval before proceeding and provide an option to cancel the order.

Taxes: Tax is not included in this proposal. In the event that the purchasing organization is not exempt from sales tax or any other applicable taxes and/or the proposed apparatus does not qualify for exempt status, it is the duty of the purchasing organization to pay any and all taxes due.

Cancellation: In the event this proposal is accepted, and a purchase order is issued then cancelled or terminated by Customer before completion, Atlantic Emergency Solutions may charge a cancellation fee of 30% of the purchase price.

Terms: The terms of this proposal will be governed by the laws of the Commonwealth of Virginia. Atlantic Emergency Solutions requires an authorized individual from the above stated Customer sign and date this proposal and have it referenced on any purchase order. Upon signing of this proposal, the terms and conditions stated herein will be considered binding and accepted by Customer. No additional terms or conditions will be binding upon Atlantic Emergency Solutions unless agreed to in writing and executed by a duly authorized officer of Atlantic Emergency Solutions.

This proposal is valid December 1 2026

Sincerely,

Randy Smith Account Mgr.

845 Third Street Vinton, Va. 24179
Cell 276-732-0909
rsmith@atlanticemergency.com

Atlantic Emergency Solutions:	Customer:
X _____	X _____
Name: _____	Name: _____
Title: _____	Title: _____
Date: _____	Date: _____