



**Cornerstone OnDemand – ORDER**

Client Name ("Client"):		Town of Apex, NC	
Order Effective Date:		[Date of last signature below]	
Quote Number		Q-00103751	
Is a new purchase order required for this purchase?*		("No," unless box is checked) [ ] Yes: PO#	
Primary Client Contact		Mary Beth Manville	marybeth.manville@apexnc.org 919.249.3307
Client Address (Ship To)		73 Hunter Street, Apex, NC, 27502, United States	
Primary Billing (Invoice) Contact		Mary Beth Manville	marybeth.manville@apexnc.org 919.249.3307
Client Billing (Invoice) Address		73 Hunter Street, Apex, NC, 27502, United States	
Order Start Date:	6/03/2020	Order Term/ Order End Date:	6/02/2025

\*Note: Please send purchase order number to [DLCollections@csod.com](mailto:DLCollections@csod.com) within three (3) business days of order signing.

**Product(s)**

Product Name	Max Quantity	Annual Fee(s)
Cornerstone Learning Suite	485	\$21,340.00
Cornerstone Performance Suite	485	\$21,340.00
Inbound Data Feed - Salary (IDFS) Connector (s)	1	\$2,250.00
Outbound Data Feed - Salary (ODFS) Connector (s)	1	\$2,250.00
Cornerstone Recruiting Suite	485	\$19,885.00
Outbound Data Feed - Recruiting (ODFR) Connector (s)	1	\$2,250.00
Outbound Data Feed - Onboarding (ODFO) Connector (s)	1	\$2,250.00
Data Load Wizard	1	\$2,228.00
Edge Import	1	\$0.00
Single Sign On - Standard (SSO) Connector	1	\$2,100.00
I-9 Tracker Integration	1	\$0.00
Unlimited Video Hosting and Delivery	1	\$1,592.00
Included Customer Success Package	1	\$0.00
<b>ANNUAL FEE SUBTOTAL</b>		\$77,485.00
		<b>One time Fee(s)</b>
Services (see attached Statement of Work)		\$4,200.00
<b>FIRST YEAR GRAND TOTAL</b>		<b>\$81,685.00</b>

**Special Terms**

As of June 3, 2020 ("Order Start Date"), this Order supersedes and replaces the below Orders. If/as applicable, Client shall receive a prorated credit paid for the unexpired portion(s) of the prior Order(s) term, which will be applied to Client's first invoice issued under this Order.

- The Order executed on December 10, 2018 – Pro-Rated Credit Amount: \$21,258.92



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Client agrees to an annual 3.00% fee increase for the Annual Fees in this Order, beginning on the first anniversary thereof. In exchange, except for Content purchases, Cornerstone agrees never to increase such prices beyond this rate during the Order Term and/or any renewal thereof for the same contract length, products and quantities.

#### Invoicing Schedule

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Payment terms for this Order shall be net 45 days.

Annual fees are invoiced annually, beginning on the Order Start Date, through the Order End Date. If applicable, the final invoice for annual fees will be prorated as follows: (total number of days in the prorated period / 365) x annual fee. One-time fees are invoiced on the Order Start Date.

#### PAYMENT SCHEDULE

Invoice Date	Amount	Description
June 3, 2020	\$44,620.00	Services + Portion of Recurring Year 1 Fees **Applicable Credit to be applied
July 1, 2020	\$37,065.00	Remaining Portion of Recurring Year 1 Fees
June 3, 2021	\$ 79,809.55	Year 2 Fees
June 3, 2022	\$ 82,203.83	Year 3 Fees
June 3, 2023	\$ 84,669.97	Year 4 Fees
June 3, 2024	\$ 87,210.03	Year 5 Fees

#### Product Details

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For the Recruiting module, the "maximum quantity" refers to the total number of employees in the organization (including its Affiliates if applicable) – not Active Users.

Each data feed connector includes two login credentials. Requested modifications to a data feed connector may be subject to additional scoping and fees.

Cornerstone Learning Suite includes:

- Learning Management
- Certifications
- Connect
- Insights

Cornerstone Performance Suite includes:

- Performance Management
- Engage

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- Succession Management
- Compensation Management
- View

Cornerstone Recruiting Suite includes:

- Recruiting Management
- Onboarding
- Campus Recruiting

Included Package:

New Functionality Readiness and Adoption – *adopt and drive usage of new features*

S.O.S. (Sustain Our System) – *get help with tasks and on-boarding new admins, and tune up your reports*

Education – *an efficient way to learn Cornerstone products, features and functions*

Customer Success – *proactive, strategic guidance and support to make the most of your investment*

Technical Support – *enhanced support and issue resolution*

Client Community – *access self-help tools, connect with peers and stay up to speed on what's new*

See <https://www.cornerstoneondemand.com/support/included> for detailed support descriptions.

#### Terms and Conditions

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This Order is hereby incorporated into and made part of the parties' master agreement (the "Agreement"). If the term of the Agreement is set to expire prior to the end of the Order Term, the term of the Agreement is hereby extended through the end of the Order Term for the purposes of this Order.

Agreed and accepted:

Client		Cornerstone OnDemand, Inc.	
Signature:		Signature:	
Name:		Name:	
Title:		Title:	
Date:		Date:	

