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Q-476623-45061.622RM

Issued: 05/15/2023

Quote Expiration: 06/23/2023

Estimated Contract Start Date: 09/01/2023

Account Number: 110531

Payment Terms: N30

Delivery Method:

SHIP TO	BILL TO
Business;Delivery;Invoice;Other-205 Saunders St 205 Saunders St Apex, NC 27502-1447 USA	Apex Police Department - NC 205 Saunders St Apex, NC 27502-1447 USA Email: 0566001166

SALES REPRESENTATIVE	PRIMARY CONTACT
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Quote Summary

Program Length	60 Months
TOTAL COST	\$1,664,961.49
ESTIMATED TOTAL W/ TAX	\$1,716,864.04

Discount Summary

Average Savings Per Year	\$100,925.96
TOTAL SAVINGS	\$504,629.79

Payment Summary

Date	Subtotal	Tax	Total
Jul 2023	\$332,992.32	\$10,380.51	\$343,372.83
Jul 2024	\$332,992.32	\$10,380.51	\$343,372.83
Jul 2025	\$332,992.32	\$10,380.51	\$343,372.83
Jul 2026	\$332,992.32	\$10,380.51	\$343,372.83
Jul 2027	\$332,992.21	\$10,380.51	\$343,372.72
Total	\$1,664,961.49	\$51,902.55	\$1,716,864.04

Quote Unbundled Price:	\$2,169,591.28
Quote List Price:	\$1,767,651.28
Quote Subtotal:	\$1,664,961.49

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
100552	TRANSFER CREDIT - GOODS	1			\$1.00	\$22,970.21	\$22,970.21	\$1,665.35	\$24,635.56
OSP7+	2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	110	60	\$308.97	\$248.07	\$230.70	\$1,522,620.00	\$42,304.15	\$1,564,924.15
A la Carte Hardware									
74200	TASER 7 6-BAY DOCK AND CORE	2			\$1,624.35	\$1,624.35	\$3,248.70	\$235.50	\$3,484.20
71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK	2			\$11.32	\$11.32	\$22.64	\$1.65	\$24.29
11508	MOLLE MOUNT, DOUBLE, AXON RAPIDLOCK	110			\$41.75	\$0.00	\$0.00	\$0.00	\$0.00
100182	HIGH RETENTION WING CLIP, AXON RAPIDLOCK	110			\$29.95	\$0.00	\$0.00	\$0.00	\$0.00
74022	SM POCKET MOUNT, 4 IN, AXON RAPIDLOCK	50			\$31.30	\$0.00	\$0.00	\$0.00	\$0.00
11507	MOLLE MOUNT, SINGLE, AXON RAPIDLOCK	50			\$31.30	\$0.00	\$0.00	\$0.00	\$0.00
AB3C	AB3 Camera Bundle	110			\$749.00	\$749.00	\$82,390.00	\$5,973.30	\$88,363.30
AB3MBD	AB3 Multi Bay Dock Bundle	8			\$1,638.90	\$1,638.90	\$13,111.20	\$950.55	\$14,061.75
A la Carte Services									
85147	CEW STARTER	1			\$9,950.00	\$9,950.00	\$9,950.00	\$0.00	\$9,950.00
85144	AXON STARTER	1			\$9,950.00	\$9,950.00	\$9,950.00	\$721.40	\$10,671.40
A la Carte Warranties									
80396	EXT WARRANTY, TASER 7 SIX BAY DOCK	2	49		\$7.13	\$7.13	\$698.74	\$50.65	\$749.39
Total							\$1,664,961.49	\$51,902.55	\$1,716,864.04

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Estimated Delivery Date
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	20008	TASER 7 HANDLE, YLW, HIGH VISIBILITY (GREEN LASER), CLASS 3R	110	08/01/2023
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	20008	TASER 7 HANDLE, YLW, HIGH VISIBILITY (GREEN LASER), CLASS 3R	3	08/01/2023
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	20018	TASER 7 BATTERY PACK, TACTICAL	132	08/01/2023
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	20050	HOOK-AND-LOOP TRAINING (HALT) SUIT	2	08/01/2023
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	20160	TASER 7 HOLSTER - SAFARILAND, RH+CART CARRIER	95	08/01/2023
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	20161	TASER 7 HOLSTER - SAFARILAND, LH+CART CARRIER	15	08/01/2023
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	330	08/01/2023
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	220	08/01/2023
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	330	08/01/2023
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	220	08/01/2023
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	22177	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, STANDOFF NS	220	08/01/2023
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	22178	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, CLOSE QUART NS	220	08/01/2023
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	22179	TASER 7 INERT CARTRIDGE, STANDOFF (3.5-DEGREE) NS	50	08/01/2023
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	22181	TASER 7 INERT CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	50	08/01/2023
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	2	08/01/2023
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK	2	08/01/2023
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	71044	BATTERY, SIGNAL SIDEARM, CR2430 SINGLE PACK	220	08/01/2023
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	74200	TASER 7 6-BAY DOCK AND CORE	2	08/01/2023
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	75015	SIGNAL SIDEARM KIT	110	08/01/2023
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	80087	TASER 7 TARGET, CONDUCTIVE, PROFESSIONAL (RUGGEDIZED)	2	08/01/2023
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	80090	TARGET FRAME, PROFESSIONAL, 27.5 IN. X 75 IN., TASER 7	2	08/01/2023
AB3 Camera Bundle	11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2	121	08/01/2023
AB3 Camera Bundle	71026	MAGNET MOUNT, FLEXIBLE REINFORCED, RAPIDLOCK	121	08/01/2023
AB3 Camera Bundle	73202	AXON BODY 3 - NA10 - US - BLK - RAPIDLOCK	110	08/01/2023
AB3 Camera Bundle	73202	AXON BODY 3 - NA10 - US - BLK - RAPIDLOCK	3	08/01/2023
AB3 Multi Bay Dock Bundle	70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	8	08/01/2023
AB3 Multi Bay Dock Bundle	71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK	8	08/01/2023
AB3 Multi Bay Dock Bundle	74210	AXON BODY 3 - 8 BAY DOCK	8	08/01/2023
A la Carte	100182	HIGH RETENTION WING CLIP, AXON RAPIDLOCK	110	08/01/2023
A la Carte	11507	MOLLE MOUNT, SINGLE, AXON RAPIDLOCK	50	08/01/2023
A la Carte	11508	MOLLE MOUNT, DOUBLE, AXON RAPIDLOCK	110	08/01/2023
A la Carte	71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK	2	08/01/2023
A la Carte	74022	SM POCKET MOUNT, 4 IN, AXON RAPIDLOCK	50	08/01/2023
A la Carte	74200	TASER 7 6-BAY DOCK AND CORE	2	08/01/2023
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	220	08/01/2024
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	220	08/01/2024
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	220	08/01/2025
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	220	08/01/2025
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	22177	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, STANDOFF NS	220	08/01/2025
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	22178	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, CLOSE QUART NS	220	08/01/2025

Hardware

Bundle	Item	Description	QTY	Estimated Delivery Date
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	73309	AXON CAMERA REFRESH ONE	113	02/01/2026
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	73689	MULTI-BAY BWC DOCK 1ST REFRESH	8	02/01/2026
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	220	08/01/2026
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	220	08/01/2026
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	220	08/01/2027
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	220	08/01/2027
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	73310	AXON CAMERA REFRESH TWO	113	08/01/2028
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	73688	MULTI-BAY BWC DOCK 2ND REFRESH	8	08/01/2028

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	100801	RECORDS OSP	110	09/01/2023	08/31/2028
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	20248	TASER 7 EVIDENCE.COM LICENSE	110	09/01/2023	08/31/2028
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	20248	TASER 7 EVIDENCE.COM LICENSE	2	09/01/2023	08/31/2028
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	73478	REDACTION ASSISTANT USER LICENSE	110	09/01/2023	08/31/2028
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	73618	AXON COMMUNITY REQUEST+ LICENSE	110	09/01/2023	08/31/2028
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	73638	STANDARDS ACCESS LICENSE	110	09/01/2023	08/31/2028
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	73680	RESPOND DEVICE PLUS LICENSE	110	09/01/2023	08/31/2028
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	73682	AUTO TAGGING LICENSE	110	09/01/2023	08/31/2028
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	1100	09/01/2023	08/31/2028
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	110	09/01/2023	08/31/2028
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	73739	PERFORMANCE LICENSE	110	09/01/2023	08/31/2028
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	73746	PROFESSIONAL EVIDENCE.COM LICENSE	110	09/01/2023	08/31/2028
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	73746	PROFESSIONAL EVIDENCE.COM LICENSE	1	09/01/2023	08/31/2028

Services

Bundle	Item	Description	QTY
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	11642	THIRD-PARTY VIDEO SUPPORT LICENSE	110
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	20119	TASER 7 MASTER INSTRUCTOR SCHOOL VOUCHER	1
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	20119	TASER 7 MASTER INSTRUCTOR SCHOOL VOUCHER	1
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	20119	TASER 7 MASTER INSTRUCTOR SCHOOL VOUCHER	1
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	20119	TASER 7 MASTER INSTRUCTOR SCHOOL VOUCHER	1
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	20119	TASER 7 MASTER INSTRUCTOR SCHOOL VOUCHER	1
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	20120	TASER 7 INSTRUCTOR COURSE VOUCHER	1
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	20120	TASER 7 INSTRUCTOR COURSE VOUCHER	1
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	20120	TASER 7 INSTRUCTOR COURSE VOUCHER	1
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	20120	TASER 7 INSTRUCTOR COURSE VOUCHER	1
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	20120	TASER 7 INSTRUCTOR COURSE VOUCHER	1
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	20246	TASER 7 DUTY CARTRIDGE REPLACEMENT ACCESS PROGRAM	110
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	79999	AUTO TAGGING / PERFORMANCE IMPLEMENTATION SERVICE	1
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	80190	Evidence.com Channel Services	1
A la Carte	85144	AXON STARTER	1
A la Carte	85147	CEW STARTER	1

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	80374	EXT WARRANTY, TASER 7 BATTERY PACK	132	08/01/2024	08/31/2028
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	80395	EXT WARRANTY, TASER 7 HANDLE	110	08/01/2024	08/31/2028
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	80395	EXT WARRANTY, TASER 7 HANDLE	3	08/01/2024	08/31/2028
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	80396	EXT WARRANTY, TASER 7 SIX BAY DOCK	2	08/01/2024	08/31/2028
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	80464	EXT WARRANTY, CAMERA (TAP)	110	08/01/2024	08/31/2028
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	80464	EXT WARRANTY, CAMERA (TAP)	3	08/01/2024	08/31/2028
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	80465	EXT WARRANTY, MULTI-BAY DOCK (TAP)	8	08/01/2024	08/31/2028
A la Carte	80396	EXT WARRANTY, TASER 7 SIX BAY DOCK	2	08/01/2024	08/31/2028

Payment Details

Jul 2023						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 1	100182	HIGH RETENTION WING CLIP, AXON RAPIDLOCK	110	\$0.00	\$0.00	\$0.00
Annual Payment 1	100552	TRANSFER CREDIT - GOODS	1	\$4,594.04	\$333.07	\$4,927.11
Annual Payment 1	11507	MOLLE MOUNT, SINGLE, AXON RAPIDLOCK	50	\$0.00	\$0.00	\$0.00
Annual Payment 1	11508	MOLLE MOUNT, DOUBLE, AXON RAPIDLOCK	110	\$0.00	\$0.00	\$0.00
Annual Payment 1	71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK	2	\$4.53	\$0.33	\$4.86
Annual Payment 1	74022	SM POCKET MOUNT, 4 IN, AXON RAPIDLOCK	50	\$0.00	\$0.00	\$0.00
Annual Payment 1	74200	TASER 7 6-BAY DOCK AND CORE	2	\$649.74	\$47.10	\$696.84
Annual Payment 1	80396	EXT WARRANTY, TASER 7 SIX BAY DOCK	2	\$139.75	\$10.13	\$149.88
Annual Payment 1	85144	AXON STARTER	1	\$1,990.00	\$144.28	\$2,134.28
Annual Payment 1	85147	CEW STARTER	1	\$1,990.00	\$0.00	\$1,990.00
Annual Payment 1	AB3C	AB3 Camera Bundle	110	\$16,478.00	\$1,194.66	\$17,672.66
Annual Payment 1	AB3MBD	AB3 Multi Bay Dock Bundle	8	\$2,622.24	\$190.11	\$2,812.35
Annual Payment 1	OSP7+	2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	110	\$304,524.02	\$8,460.83	\$312,984.85
Total				\$332,992.32	\$10,380.51	\$343,372.83

Sep 2023						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Invoice Upon Fulfillment	OSP7+	2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	110	\$0.00	\$0.00	\$0.00
Total				\$0.00	\$0.00	\$0.00

Jul 2024						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 2	100182	HIGH RETENTION WING CLIP, AXON RAPIDLOCK	110	\$0.00	\$0.00	\$0.00
Annual Payment 2	100552	TRANSFER CREDIT - GOODS	1	\$4,594.04	\$333.07	\$4,927.11
Annual Payment 2	11507	MOLLE MOUNT, SINGLE, AXON RAPIDLOCK	50	\$0.00	\$0.00	\$0.00
Annual Payment 2	11508	MOLLE MOUNT, DOUBLE, AXON RAPIDLOCK	110	\$0.00	\$0.00	\$0.00
Annual Payment 2	71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK	2	\$4.53	\$0.33	\$4.86
Annual Payment 2	74022	SM POCKET MOUNT, 4 IN, AXON RAPIDLOCK	50	\$0.00	\$0.00	\$0.00
Annual Payment 2	74200	TASER 7 6-BAY DOCK AND CORE	2	\$649.74	\$47.10	\$696.84
Annual Payment 2	80396	EXT WARRANTY, TASER 7 SIX BAY DOCK	2	\$139.75	\$10.13	\$149.88
Annual Payment 2	85144	AXON STARTER	1	\$1,990.00	\$144.28	\$2,134.28
Annual Payment 2	85147	CEW STARTER	1	\$1,990.00	\$0.00	\$1,990.00
Annual Payment 2	AB3C	AB3 Camera Bundle	110	\$16,478.00	\$1,194.66	\$17,672.66
Annual Payment 2	AB3MBD	AB3 Multi Bay Dock Bundle	8	\$2,622.24	\$190.11	\$2,812.35
Annual Payment 2	OSP7+	2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	110	\$304,524.02	\$8,460.83	\$312,984.85
Total				\$332,992.32	\$10,380.51	\$343,372.83

Jul 2025						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 3	100182	HIGH RETENTION WING CLIP, AXON RAPIDLOCK	110	\$0.00	\$0.00	\$0.00
Annual Payment 3	100552	TRANSFER CREDIT - GOODS	1	\$4,594.04	\$333.07	\$4,927.11

Jul 2025

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 3	11507	MOLLE MOUNT, SINGLE, AXON RAPIDLOCK	50	\$0.00	\$0.00	\$0.00
Annual Payment 3	11508	MOLLE MOUNT, DOUBLE, AXON RAPIDLOCK	110	\$0.00	\$0.00	\$0.00
Annual Payment 3	71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK	2	\$4.53	\$0.33	\$4.86
Annual Payment 3	74022	SM POCKET MOUNT, 4 IN, AXON RAPIDLOCK	50	\$0.00	\$0.00	\$0.00
Annual Payment 3	74200	TASER 7 6-BAY DOCK AND CORE	2	\$649.74	\$47.10	\$696.84
Annual Payment 3	80396	EXT WARRANTY, TASER 7 SIX BAY DOCK	2	\$139.75	\$10.13	\$149.88
Annual Payment 3	85144	AXON STARTER	1	\$1,990.00	\$144.28	\$2,134.28
Annual Payment 3	85147	CEW STARTER	1	\$1,990.00	\$0.00	\$1,990.00
Annual Payment 3	AB3C	AB3 Camera Bundle	110	\$16,478.00	\$1,194.66	\$17,672.66
Annual Payment 3	AB3MBD	AB3 Multi Bay Dock Bundle	8	\$2,622.24	\$190.11	\$2,812.35
Annual Payment 3	OSP7+	2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	110	\$304,524.02	\$8,460.83	\$312,984.85
Total				\$332,992.32	\$10,380.51	\$343,372.83

Jul 2026

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 4	100182	HIGH RETENTION WING CLIP, AXON RAPIDLOCK	110	\$0.00	\$0.00	\$0.00
Annual Payment 4	100552	TRANSFER CREDIT - GOODS	1	\$4,594.04	\$333.07	\$4,927.11
Annual Payment 4	11507	MOLLE MOUNT, SINGLE, AXON RAPIDLOCK	50	\$0.00	\$0.00	\$0.00
Annual Payment 4	11508	MOLLE MOUNT, DOUBLE, AXON RAPIDLOCK	110	\$0.00	\$0.00	\$0.00
Annual Payment 4	71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK	2	\$4.53	\$0.33	\$4.86
Annual Payment 4	74022	SM POCKET MOUNT, 4 IN, AXON RAPIDLOCK	50	\$0.00	\$0.00	\$0.00
Annual Payment 4	74200	TASER 7 6-BAY DOCK AND CORE	2	\$649.74	\$47.10	\$696.84
Annual Payment 4	80396	EXT WARRANTY, TASER 7 SIX BAY DOCK	2	\$139.75	\$10.13	\$149.88
Annual Payment 4	85144	AXON STARTER	1	\$1,990.00	\$144.28	\$2,134.28
Annual Payment 4	85147	CEW STARTER	1	\$1,990.00	\$0.00	\$1,990.00
Annual Payment 4	AB3C	AB3 Camera Bundle	110	\$16,478.00	\$1,194.66	\$17,672.66
Annual Payment 4	AB3MBD	AB3 Multi Bay Dock Bundle	8	\$2,622.24	\$190.11	\$2,812.35
Annual Payment 4	OSP7+	2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	110	\$304,524.02	\$8,460.83	\$312,984.85
Total				\$332,992.32	\$10,380.51	\$343,372.83

Jul 2027

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 5	100182	HIGH RETENTION WING CLIP, AXON RAPIDLOCK	110	\$0.00	\$0.00	\$0.00
Annual Payment 5	100552	TRANSFER CREDIT - GOODS	1	\$4,594.05	\$333.07	\$4,927.12
Annual Payment 5	11507	MOLLE MOUNT, SINGLE, AXON RAPIDLOCK	50	\$0.00	\$0.00	\$0.00
Annual Payment 5	11508	MOLLE MOUNT, DOUBLE, AXON RAPIDLOCK	110	\$0.00	\$0.00	\$0.00
Annual Payment 5	71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK	2	\$4.52	\$0.33	\$4.85
Annual Payment 5	74022	SM POCKET MOUNT, 4 IN, AXON RAPIDLOCK	50	\$0.00	\$0.00	\$0.00
Annual Payment 5	74200	TASER 7 6-BAY DOCK AND CORE	2	\$649.74	\$47.10	\$696.84
Annual Payment 5	80396	EXT WARRANTY, TASER 7 SIX BAY DOCK	2	\$139.74	\$10.13	\$149.87
Annual Payment 5	85144	AXON STARTER	1	\$1,990.00	\$144.28	\$2,134.28
Annual Payment 5	85147	CEW STARTER	1	\$1,990.00	\$0.00	\$1,990.00
Annual Payment 5	AB3C	AB3 Camera Bundle	110	\$16,478.00	\$1,194.66	\$17,672.66
Annual Payment 5	AB3MBD	AB3 Multi Bay Dock Bundle	8	\$2,622.24	\$190.11	\$2,812.35
Annual Payment 5	OSP7+	2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	110	\$304,523.92	\$8,460.83	\$312,984.75

Jul 2027

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Total				\$332,992.21	\$10,380.51	\$343,372.72

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at www.axon.com/legal/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Exceptions to Standard Terms and Conditions

Execution of this quote will terminate contracts associated with Q-188403 (executed contract #00019445), Q-247876 (executed contract #00027357), Q-326849 (executed contract #00067835) with Axon and will start a new 60 month contract.

The parties agree that Axon is charging a debit of \$22,970.21 to capture the remaining value owed from previously deployed CEW hardware. This debit is based on a ship date range of 8/1/2023-8/15/2023, resulting in a 9/1/2023 contract start date. Any change in this ship date and resulting contract start date will result in modification of this debit's value which may result in additional fees due to or from Axon.

Contingent upon agency payment of any outstanding invoices including and not limited to Year 4 Billing of contract 00027357.

Signature

Date Signed

5/15/2023



ATTENTION

This order may qualify for freight shipping, please fill out the following information.

Who is the receiving contact and what is the contact phone number for this shipment?	
What are the receiving hours of operation?	
Is a loading dock available for this incoming shipment? If yes, are you able to unload pallets from the trailer or will the driver need to assist with unload?	
Do you have a forklift and/or pallet jack to transport pallets into your facility?	
Are there any delivery restrictions (no 53' trailers, no box trucks, etc.)?	



Axon Enterprise, Inc.
 17800 N 85th St.
 Scottsdale, Arizona 85255
 United States
 VAT: 86-0741227
 Domestic: (800) 978-2737
 International: +1.800.978.2737

5/4/2023

90 Fleet 3 In-car cameras

Basic + TAP

Q-476651-45050.759RM

Issued: 05/04/2023

Quote Expiration: 06/30/2023

Estimated Contract Start Date: 01/01/2024

Account Number: 110531

Payment Terms: N30

Delivery Method:

SHIP TO	BILL TO
Business;Delivery;Invoice;Other-205 Saunders St 205 Saunders St Apex, NC 27502-1447 USA	Apex Police Department - NC 205 Saunders St Apex, NC 27502-1447 USA Email: 0566001166

SALES REPRESENTATIVE	PRIMARY CONTACT
Rob Marangelo Phone: Email: rmarangelo@axon.com Fax:	Paul Pope Phone: (919) 362-8661 Email: paul.pope@apexnc.org Fax:

Quote Summary

Program Length	60 Months
TOTAL COST	\$1,040,637.00
ESTIMATED TOTAL W/ TAX	\$1,095,378.87

Discount Summary

Average Savings Per Year	\$37,778.40
TOTAL SAVINGS	\$188,892.00

Payment Summary

Date	Subtotal	Tax	Total
Dec 2023	\$186,482.12	\$9,809.75	\$196,291.87
Jul 2024	\$213,538.72	\$11,233.03	\$224,771.75
Jul 2025	\$213,538.72	\$11,233.03	\$224,771.75
Jul 2026	\$213,538.72	\$11,233.03	\$224,771.75
Jul 2027	\$213,538.72	\$11,233.03	\$224,771.75
Total	\$1,040,637.00	\$54,741.87	\$1,095,378.87

(PWP) 2985

5/4/2023

90 Fleet 3 In-car cameras
Basic + TAP

Quote Unbundled Price:	\$1,229,529.00
Quote List Price:	\$1,110,351.00
Quote Subtotal:	\$1,040,637.00

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
Fleet3B+TAP	Fleet 3 Basic + TAP	90	60	\$226.81	\$204.74	\$191.83	\$1,035,882.00	\$54,397.13	\$1,090,279.13
A la Carte Software									
80218	WI-FI OFFLOAD SERVER, SOFTWARE LICENSE	1	60		\$54.25	\$54.25	\$3,255.00	\$235.97	\$3,490.97
A la Carte Services									
74066	FLEET INSTALLATION, WI-FI OFFLOAD SERVER	1			\$1,500.00	\$1,500.00	\$1,500.00	\$108.77	\$1,608.77
Total							\$1,040,637.00	\$54,741.87	\$1,095,378.87

5/4/2023

90 Fleet 3 In-car cameras
Basic + TAP

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Estimated Delivery Date
Fleet 3 Basic + TAP	11634	CRADLEPOINT IBR900-1200M-B-NPS+5YR NETCLOUD	90	11/01/2023
Fleet 3 Basic + TAP	70112	AXON SIGNAL UNIT	90	11/01/2023
Fleet 3 Basic + TAP	71200	FLEET ANT, AIRGAIN, 5-IN-1, 2LTE, 2WIFI, 1GNSS, BL	90	11/01/2023
Fleet 3 Basic + TAP	72036	FLEET 3 STANDARD 2 CAMERA KIT	90	11/01/2023
Fleet 3 Basic + TAP	72036	FLEET 3 STANDARD 2 CAMERA KIT	3	11/01/2023
Fleet 3 Basic + TAP	72040	FLEET REFRESH, 2 CAMERA KIT	90	11/01/2028
Fleet 3 Basic + TAP	72040	FLEET REFRESH, 2 CAMERA KIT	3	11/01/2028

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Fleet 3 Basic + TAP	80400	FLEET, VEHICLE LICENSE	90	01/01/2024	12/31/2028
Fleet 3 Basic + TAP	80410	FLEET, UNLIMITED STORAGE, 1 CAMERA	180	01/01/2024	12/31/2028
A la Carte	80218	WI-FI OFFLOAD SERVER, SOFTWARE LICENSE	1	01/01/2024	12/31/2028

Services

Bundle	Item	Description	QTY
Fleet 3 Basic + TAP	73391	FLEET 3 DEPLOYMENT (PER VEHICLE)	90
A la Carte	74066	FLEET INSTALLATION, WI-FI OFFLOAD SERVER	1

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Fleet 3 Basic + TAP	80379	EXT WARRANTY, AXON SIGNAL UNIT	90	01/01/2024	12/31/2028
Fleet 3 Basic + TAP	80495	EXT WARRANTY, FLEET 3, 2 CAMERA KIT	90	11/01/2024	12/31/2028
Fleet 3 Basic + TAP	80495	EXT WARRANTY, FLEET 3, 2 CAMERA KIT	3	11/01/2024	12/31/2028

prep

Payment Details

5/4/2023 90 Fleet 3 In-car cameras
BASIC + TAP

Dec 2023						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 1	74066	FLEET INSTALLATION, WI-FI OFFLOAD SERVER	1	\$268.80	\$19.49	\$288.29
Year 1	80218	WI-FI OFFLOAD SERVER, SOFTWARE LICENSE	1	\$583.28	\$42.29	\$625.57
Year 1	Fleet3B+TAP	Fleet 3 Basic + TAP	90	\$185,630.04	\$9,747.97	\$195,378.01
Total				\$186,482.12	\$9,809.75	\$196,291.87

Jul 2024						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	74066	FLEET INSTALLATION, WI-FI OFFLOAD SERVER	1	\$307.80	\$22.32	\$330.12
Year 2	80218	WI-FI OFFLOAD SERVER, SOFTWARE LICENSE	1	\$667.93	\$48.42	\$716.35
Year 2	Fleet3B+TAP	Fleet 3 Basic + TAP	90	\$212,562.99	\$11,162.29	\$223,725.28
Total				\$213,538.72	\$11,233.03	\$224,771.75

Jul 2025						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	74066	FLEET INSTALLATION, WI-FI OFFLOAD SERVER	1	\$307.80	\$22.32	\$330.12
Year 3	80218	WI-FI OFFLOAD SERVER, SOFTWARE LICENSE	1	\$667.93	\$48.42	\$716.35
Year 3	Fleet3B+TAP	Fleet 3 Basic + TAP	90	\$212,562.99	\$11,162.29	\$223,725.28
Total				\$213,538.72	\$11,233.03	\$224,771.75

Jul 2026						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	74066	FLEET INSTALLATION, WI-FI OFFLOAD SERVER	1	\$307.80	\$22.32	\$330.12
Year 4	80218	WI-FI OFFLOAD SERVER, SOFTWARE LICENSE	1	\$667.93	\$48.42	\$716.35
Year 4	Fleet3B+TAP	Fleet 3 Basic + TAP	90	\$212,562.99	\$11,162.29	\$223,725.28
Total				\$213,538.72	\$11,233.03	\$224,771.75

Jul 2027						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 5	74066	FLEET INSTALLATION, WI-FI OFFLOAD SERVER	1	\$307.80	\$22.32	\$330.12
Year 5	80218	WI-FI OFFLOAD SERVER, SOFTWARE LICENSE	1	\$667.93	\$48.42	\$716.35
Year 5	Fleet3B+TAP	Fleet 3 Basic + TAP	90	\$212,562.99	\$11,162.29	\$223,725.28
Total				\$213,538.72	\$11,233.03	\$224,771.75

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Signature

Date Signed

5/4/2023

