

1 **DRAFT MINUTES**
2 **TOWN OF APEX**
3 **TOWN COUNCIL BUDGET WORK SESSION**
4 **THURSDAY, MAY 2, 2024**
5 **2:00 P.M.**

6 The Apex Town Council met for a work session on Thursday, May 2, 2024 at 2:00 p.m. at the
7 Apex Town Hall located at 73 Hunter Street in Apex North Carolina.

8 This meeting was open to the public. Members of the public were able to attend this
9 meeting in-person or watch online via the livestream on the Town's YouTube Channel:

10 <https://www.youtube.com/watch?v=F67QICl15lw&t=11s>

11
12 Elected Body

13 Mayor Jacques K. Gilbert (presiding)
14 Mayor Pro-Tempore Ed Gray
15 Councilmember Brett Gantt
16 Councilmember Terry Mahaffey
17 Councilmember Arno Zegerman
18 Councilmember Audra Killingsworth
19 Absent: None

20
21 Town Staff

22 Town Manager Randy Vosburg
23 Deputy Town Manager Shawn Purvis
24 Assistant Town Manager Demetria John
25 Assistant Town Manager Marty Stone
26 Town Attorney Laurie Hohe
27 Town Clerk Allen Coleman
28 DEI Director Linda Graham Jones
29 Fire Chief Tim Herman
30 Police Chief Jason Armstrong
31 Public Works Director John Mullis
32 Planning Director Dianne Khin
33 Budget and Performance Management Director Amanda Grogan
34 Finance Director Antwan Morrison
35 IT Director Erika Sacco
36 Parks, Recreation, and Cultural Resources Director Craig Setzer (attended via virtually via
37 Microsoft Teams)
38 Electric Utilities Manager Eric Neumann (attended via virtually via Microsoft Teams)
39 Water Resources Director Michael Deaton (attended via virtually via Microsoft Teams)

1 All other staff members will be identified appropriately below.

2 **[COMMENCMENT]**

3

4 **Mayor Gilbert** welcomed everyone and introduced Randy Vosburg, Town Manager,
5 to say a few words.

6 **Town Manager Vosburg** thanked the staff for the work that has been done thus far
7 and for catching him up to speed on Budget materials. He handed it off to Amanda Grogan
8 to start the Budget Review Presentation.

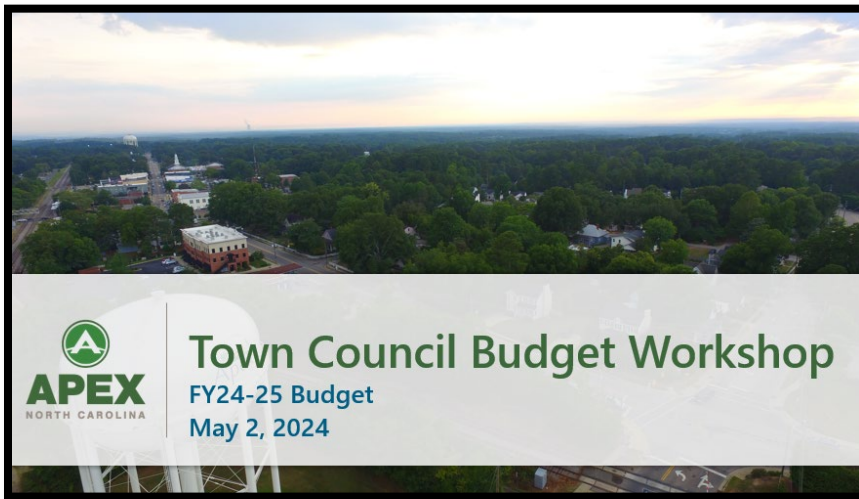
9

10 **[FISCAL YEAR 2024-2025 BUDGET REVIEW]**

11 **Amanda Grogan**, Budget and Performance Management Director, gave an overview
12 of the Fiscal Year 2024-2025 Budget Review.

13

14 **[SLIDE-1]**





15
16
17
18
19
20
21
22
23
24
25
26

1 [SLIDE-2]

Agenda


- Call to Order
- General Fund
- Water & Sewer Fund
- Stormwater Utility Fund
- Electric Fund
- Important Dates
- Comments & Questions



2
3 [SLIDE-3]

Budget Changes since 4/19 Draft


- Revenues
 - Updated property tax estimates from Wake County
 - ↓ Real Estate
 - ↑ Vehicles (Tax & Tag)
 - + \$210,700
 - Property Lease Olive Farm (+ \$2,400)
 - Pending
 - SRO contract with Wake County (budget includes current amount)
 - Powell Bill (uses current funding formula, potential increase with State budget)



4
5 [SLIDE-4]

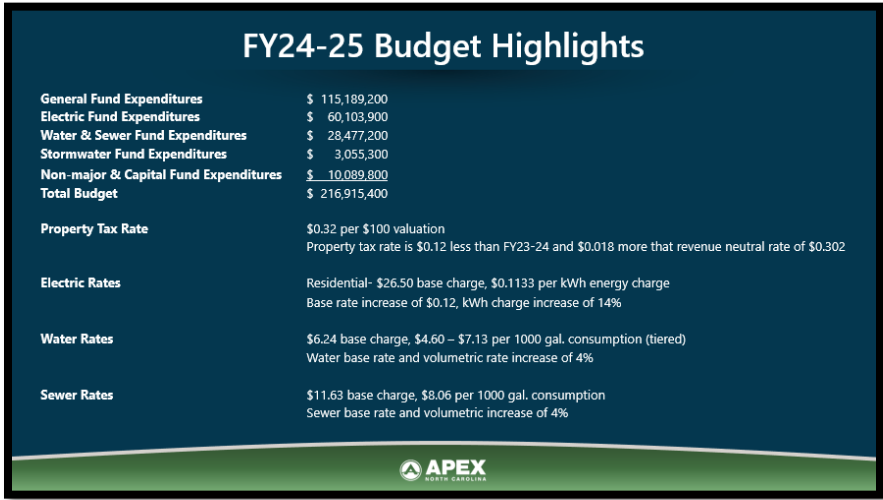
Budget Changes since 4/19 Draft

- Expenditures
 - Personnel
 - Reallocate excess personnel expenses from DEI position, convert costs to \$40k contract with Lead for NC Fellow Placement (-44k)
 - CDNC: replace 1 Neighborhood improvement specialist with 2 Customer Service Representatives (PT 30 hour) (+45k)
 - PD: Push out 2 SROs with opening of new high school in FY26 (-475k), using to offset allocation of fund balance
 - Vision Benefit increase from \$150 to \$200 allowance for contacts or glasses +\$7,825
 - Operating
 - Call center minor remodel
 - Facility contract additions – Fire (PSS 6 & Fire Admin) +\$80,000

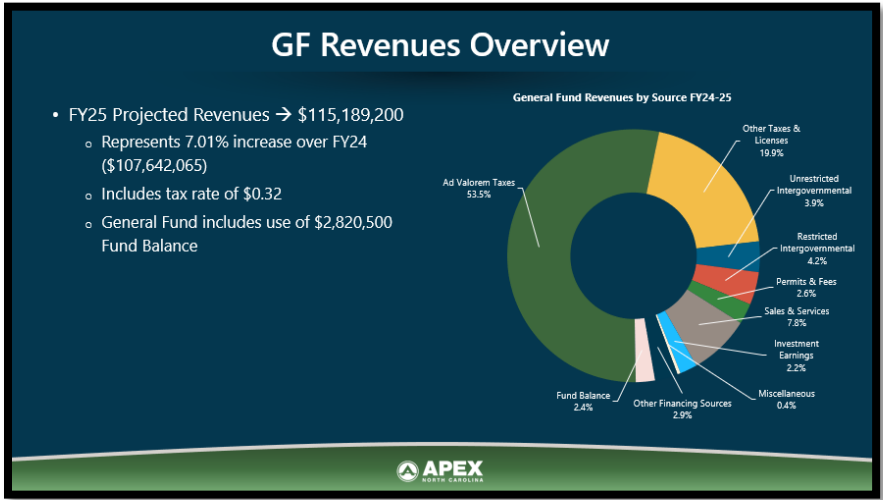


6

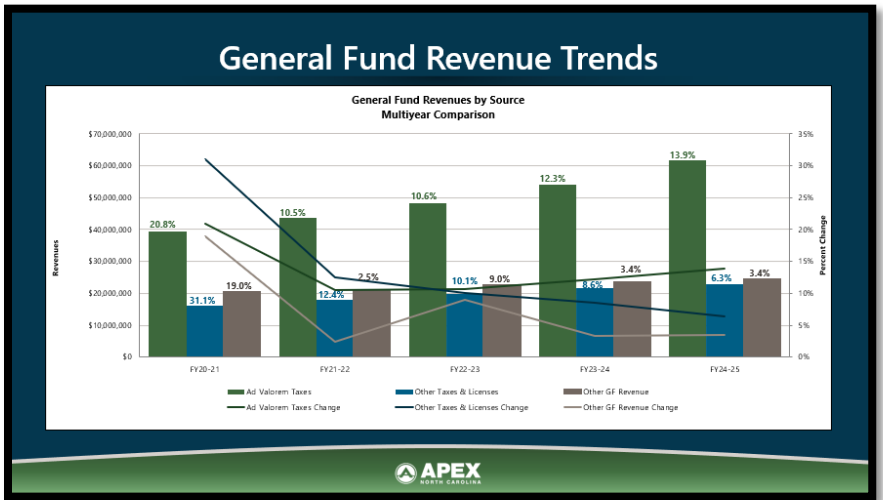
1 [SLIDE-5]



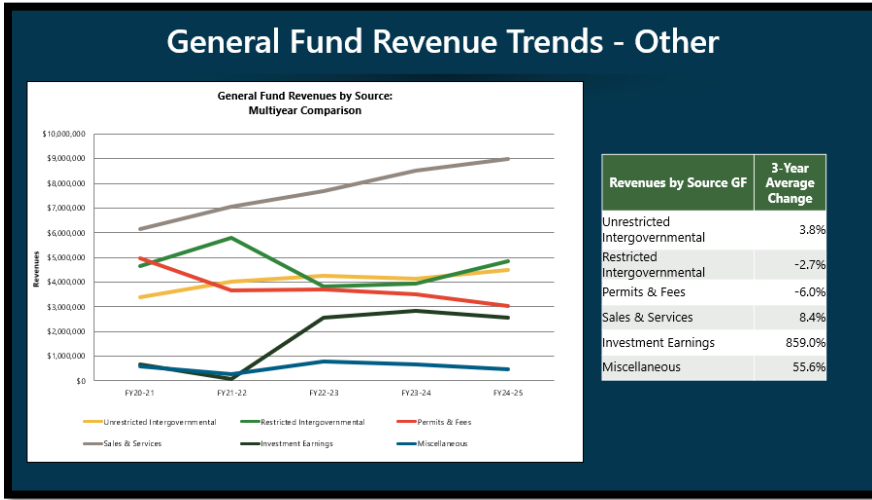
2
3 [SLIDE-6]



4
5 [SLIDE-7]



1 [SLIDE-8]



2
3 [SLIDE-9]

General Fund Revenue Summary

General Fund Revenues by Source					
Source	FY22-23 Actual	FY23-24 Budget	FY23-24 Estimate	FY24-25 Budget	Percent Change
Ad Valorem Taxes	48,234,835	54,294,000	54,149,889	61,661,700	13.57%
Other Taxes & Licenses	19,871,951	21,078,500	21,579,857	22,947,000	8.86%
Unrestricted Intergovernmental	4,261,249	4,330,000	4,135,000	4,506,000	4.06%
Restricted Intergovernmental	3,806,524	4,259,790	3,938,367	4,833,200	13.46%
Permits & Fees	3,710,146	2,514,000	3,509,337	3,038,200	20.85%
Sales & Services	7,677,681	7,803,400	8,517,060	8,998,700	15.32%
Investment Earnings	2,544,666	1,320,850	2,820,000	2,545,000	92.68%
Miscellaneous	804,309	191,500	136,345	467,000	143.86%
Other Financing Sources	4,122,338	2,025,000	2,025,000	3,371,900	66.51%
Fund Balance	-	9,825,025	3,167,925	2,820,500	-71.29%
Total	\$95,033,698	\$107,642,065	\$103,978,780	\$115,189,200	7.01%

4
5 [SLIDE-10]

General Fund Rates: Property Tax

- Tax Rate: \$0.32 per \$100
 - Current Rate = \$0.44
 - \$0.01 = \$1,935,849
 - \$0.015 = \$2,903,774

*amended

- \$0.01 = \$1,942,556
- \$0.015 = \$2,918,211

Wake County Municipal Tax Rates								
Municipality	2019	2020	2021	2022	2023	Revenue Neutral	Proposed 2024	Difference
Wake County	0.7210	0.6000	0.6000	0.7210	0.6570	0.468		
Apex	0.4150	0.3800	0.3900	0.4150	0.4400	0.302	0.320	0.018
Cary	0.3500	0.3500	0.3450	0.3500	0.3450	0.245	0.325	0.080
Fuquay Varina	0.4330	0.3950	0.3950	0.4330	0.4550	0.318	0.368	0.050
Garner	0.5600	0.4971	0.5121	0.5600	0.6270	0.442	0.530	0.088
Holly Springs	0.4830	0.4216	0.4216	0.4830	0.4216	0.295	0.335	0.040
Knightdale	0.4300	0.4200	0.4200	0.4300	0.4500	0.303		
Morrisville	0.3900	0.3600	0.3600	0.3900	0.3900	0.295	0.350	0.055
Raleigh	0.4380	0.3552	0.3730	0.4380	0.4330	0.314		
Rolesville	0.4800	0.4600	0.4600	0.4800	0.4600	0.323		
Wake Forest	0.5200	0.4950	0.4950	0.5200	0.5050	0.355	0.420	0.060
Wendell	0.4900	0.4700	0.4700	0.4900	0.4700	0.306	0.400	0.094
Zebulon	0.5920	0.5500	0.5500	0.5920	0.5750	0.466	0.470	0.004
Average	0.4848	0.4426	0.4658	0.4783	0.4923	0.3409		0.0555

** Not confirmed or published; estimated based on bonds, debt or development **

1 [SLIDE-11]

General Fund Rates: Solid Waste Collections

Solid Waste/Recycling/ Yard Waste

- No change in Yard Waste Fee
- 2.5% increase for CPI per contract
- Average residential account will see a \$0.35/month increase

Annual Solid Waste, Recycling & Yard Waste Fees (Residential)	
Cary	\$ 264.00
Raleigh	\$ 269.00
Apex FY24	\$ 275.04
Fuquay-Varina	\$ 276.00
Wake Forest	\$ 276.00
Apex FY25	\$ 279.24
Holly Springs	\$ 281.00
Zebulon	\$ 297.00
Rolesville	\$ 300.00
Wendell	\$ 300.00

Solid Waste, Recycling, & Yard Waste Monthly Charges		
	FY23-24	FY24-25 Proposed
Yard Waste Collection	\$7.83	\$7.83
Residential Roll-Out Cart*	\$9.85	\$10.10
Commercial Roll-Out Cart	\$20.62	\$21.13
Recycling (per Bin or Cart)**	\$5.24	\$5.34
Dumpster Service		
- 4 CY Dumpster	\$145.86	\$149.72
- 6 CY Dumpster	\$173.32	\$177.65
- 8 CY Dumpster	\$198.85	\$203.82

Average residential account will see a \$0.35/month increase
 * 2.5 % CPI Increase per contract
 ** includes processing fee of \$1.34 for recycling per contract (no charge)

APEX NORTH CAROLINA

2
3 **Town Manager Vosburg** said there are decision points in the upper right corner are
4 to refer back to if needed later on for open discussion.

5 **Councilmember Mahaffey** asked if there was any information from the last discussion
6 on the increase of yard waste rates.

7 **Director Grogan** said she is happy to do a memo and gather some data and get it to
8 Council.

9 **Councilmember Mahaffey** said his only concern is when this calculation is done the
10 Town is 30 percent behind. He said the Town needs to raise it six dollars.

11 **Director Grogan** said that topic was talked about in the Finance Committee and it
12 was presented to hold the rate at this point, because of certain unknowns that ordinance
13 changes may bring.

14 **Councilmember Zegerman** said to Mr. Mahaffey's point said the time to change
15 things around is now before the budget is passed. He asked how fast can assessments get
16 done in the next two weeks so it can be included it in this year's budget.

17 **Director Grogan** said yes, she can have something to Council in the next couple
18 weeks. She said there isn't a hard deadline on, and to keep in mind that the town's rates and
19 fees can be changed at anytime throughout the year.

20 **Councilmember Gantt** said this program may change in the future and asked about a
21 Glide path.

22 **Director Mullis** said he would suggest for an increase incrementally. He said to
23 Councilmember Zegerman's point that the rate could be raised, but it depends on the level
24 of subsidy Council wants.

25 **Director Grogan** said Solid Waste is set up in the General fund, so it doesn't operate
26 the same as water and sewer.

27 **Councilmember Mahaffey** said in principle there shouldn't be a subsidy for this, and
28 the system should be self-supporting.

29 **Councilmember Zegerman** asked what would happen if another dollar was added to
30 the Solid Waste Collection Fees, and where does the subsidy land.

1 **Councilmember Mahaffey** said it's not done right now but Council can change it
2 anytime in the future.

3 **Director Grogan** said they want to be cautious, and she will present information with
4 a glide path and methodology.

5 **Councilmember Gantt** said he thinks what they have been doing with water and
6 sewer has been good because things have gotten aligned over time.

7

8 **[SLIDE-12]**

Fee Schedule –

- Labor, Inflation & Availability
 - Fee-in-Lieu Administration Fee (pg 2) – labor increase
 - Exception Requests (pg 2) – requests significantly increased, increasing staff time & resources needed
 - Stormwater & Soil & Erosion Control Plan Review Fees (pg 2) – inflation, last update in 2014
 - Electrical Underground & Service Lateral Fees (pg 5) – labor & material increase, increase in size of transformers required to support electric vehicles & larger home size
 - Water Tap & Meter Fees (pg 5) – due to availability & variability of cost depending on specific meter
 - Utility Fees (pg 6) – increase in costs to analyze wastewater
 - Outdoor Lighting (pg 8) – increased energy costs & materials for maintenance

APEX
NORTH CAROLINA

9

10 **[SLIDE-13]**

Fee Schedule

- Comparison Adjustments
 - Development Submittal Fees (pg 1)
 - Water System Management Plan & Pump Station Review Fees (pg 2) – increased standards & specializations complicate the process. Separation of review & inspection portions of this fee
 - Water & Sewer Inspection Fees (pg 2)
 - Commercial Building Permit Fees (pg 3)
 - One & Two Family Dwelling Permit Fees (pg 4)
 - Parks & Rec Facilities, Fields & Splash Pad (pg 8-9)
- Fee Additions (based on staff time & resources)
 - SCM As-Built Inspection Fee (pg 2)
 - SCM As-Built Review (pg 2)
 - Floodplain Development Fees (pg 3)
 - Riparian Buffer Authorization (pg 3) Utility Fees (pg 6)
 - Dioxane & PFAS 1633 are upcoming new regulations by NCDEQ
 - PRCR Fees (pg 8-10):
 - Due to demand:
 - Ages 18-54 Exercise Memberships
 - Lost Card Fee
 - Special Events Policy Fees
 - Allows for annual revisions & adjustment of fees
 - No adjustments made since policy adoption

** All fees are common practice within Wake County*

APEX
NORTH CAROLINA

11

12

13

14

15

16

17

1 [SLIDE-14]

Fee Schedule – Fee Addition Solar PV

- Fee addition:
 - Solar PV (pg 3 & 4)
 - Common fee for solar application
 - Split decision by Finance Committee
 - Proposed rate based on labor, equipment & materials for meter install only
 - Does not include staff time costs associated with applications review, for permit set up, inspections or work order issuance

Component	Cost
Vehicle 2017 Ford E-Transit	\$22.36
Electric Technical Services Specialist – 1 hour	\$62.60
Electric Meter	\$195.00
Total	\$279.96

APEX
HEAVEN IN CAROLINA

2
3 **Councilmember Mahaffey** said he was curious to why the additional 100 dollar
4 charge in annexation fees for a well and septic failure mattered.

5 **Director Khin** said she thought that was keeping things the same.

6 **Councilmember Mahaffey** said he had things backwards.

7 **Councilmember Gantt** asked the numbers of Solar PV that were installed.

8 **Assistant Town Manger Stone** said about 80 a month.

9 **Councilmember Zegerman** said last year there were about 800 customers for solar,
10 he asked if there are there over 2,000 customers now.

11 **Assistant Town Manager Stone** said he will verify that information.

12 **Councilmember Zegerman** asked what kind of subsidy is this if Council chooses not
13 to do this.

14 **Councilmember Gantt** said the chart shows an upward trend in solar.

15 **Director Grogan** said the revenue would go to the electric fund.

16 **Town Manager Vosburg** said the subsidy currently comes from the electric fund.

17 **Councilmember Zegerman** asked about installing of LED lighting and new solar on
18 Town buildings.

19 **Director Grogan** said LED lighting currently is electric and the Town solar is general
20 fund.

21 **Councilmember Killingsworth** asked to hear from the Finance Committee about the
22 split decision.

23 **Councilmember Mahaffey** said he was opposed to adding the fee back. He said
24 there was some context: the fee was removed in 2018 or 2017 as part of an initiative to
25 encourage solar adoption. He said this would be a reversal of that policy and it's not
26 something that he was in favor of. He said he likes the fact Apex is viewed as the most solar
27 friendly community in the state, and he thinks the policy is working well.

28 **Mayor Pro-Tempore Gray** said they are on a path where they will have to do it. He
29 said the Town has plenty of incentives to encourage solar use. He said now is the time to

1 make a move on this and when looking at some long-term costs it makes sense. He said this
2 is something that needs to be addressed now.

3 **Councilmember Mahaffey** asked is there another fee that would be a better source.
4 **Mayor Pro-Tempore Gray** said to ask staff to take a look and find out what other
5 options are out there.

6 **Councilmember Gantt** asked was a decision ever made on the net metering and the
7 two-way metering.

8 **Councilmember Zegerman** said it was depending on the ERP upgrades and the
9 meter upgrades. He said instead of going below zero the \$26 base fee was decided to apply
10 to all customers.

11 **Councilmember Gantt** asked when the metering was going to be finished.

12 **Assistant Town Manager Stone** said it's still in progress, and setting up infrastructure
13 now. He said it will take a year and a half or more to get all the meters implemented in place.
14 He said he has some quick data points: the Town has 1,053 solar systems today. He said the
15 average is 23 per month and apologized for the high estimate he gave earlier. He said he had
16 800 totals in 2023. He said the town loses \$455 per solar customer in revenue and that
17 number was provided by the consultants in April of last year.

18 **Mayor Pro Tempore Gray** said there was a budget year coming up that would have a
19 lot of costs for water/sewer and retirement, so he wanted to get these kinds of things done
20 now, so things can be made easier in the future. He thinks 2027 and 2028 will already be
21 difficult for the town. He said they may get to a point where they can no longer afford to
22 provide certain services.

23 **Councilmember Zegerman** said he would like to continue to encourage solar
24 adoption. He said if the Town is going to charge this and it creates a revenue stream for
25 electric, he said he would want it to fund the town's solar adoption.

26 **Deputy Town Manager Purvis** said it's not a money revenue stream, it's cost
27 recovery. He said it's money in and money out.

28 **Councilmember Killingsworth** said she agrees with Mayor Pro Tempore Gray, and
29 said that the town should be charging for meter installs. She said the more that is recovered
30 now, the less has to be recovered later.

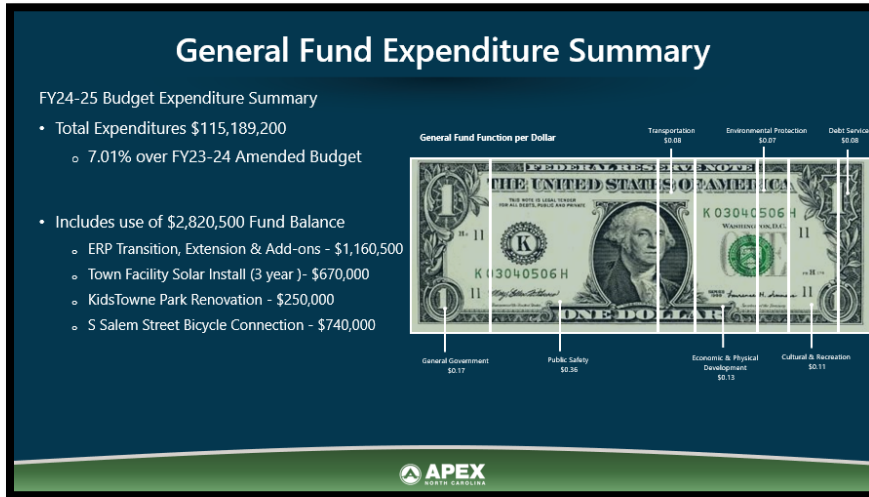
31 **Councilmember Mahaffey** said Apex embraces solar and it fits with our values. He
32 said the loss that the town is taking represents a level of investment and he said the town
33 should be making these types of initiatives, and it's something he's proud of and would be
34 sad to see it go to a fee.

35 **Councilmember Killingsworth** said the town is asking \$280 for meter to be installed.
36 She said its not a lot to ask for a fee to reimburse the people who go out and put it in.

37 **Mayor Pro-Tempore Gray** said when the town has to renegotiate the Electricities
38 contract and talking about how Duke is going to charge the town, he said the conversation
39 becomes different. He said he doesn't think this is the price that residents are going to be
40 paying in 2027 when looking at how much and the town has to got start buying this back up.

1 **Councilmember Gantt** said residents are making a decision on a \$10,000 investment
2 in solar, not \$300 they are saving on the installation the net metering. He said he agrees with
3 Councilmember Killingsworth.

4
5 **[SLIDE-15]**



6
7 **Councilmember Gantt** asked if the town has never paid for solar using electric fund
8 money, and that it's always been general fund, because of the types of allowed uses.

9 **Director Grogan** said yes. She said there is no return on investment so it's not
10 something they will greatly benefit from for the electric department, and it isn't a business
11 decision. She said the capital costs are covered by the electric funds and the operating costs
12 are covered by the general fund.

13 **Councilmember Zegerman** said the street lights have a higher return on investment
14 and suggested maybe some of the funds needs to go there and reduce the consumption
15 instead of increasing our general fund.

16 **Assistant Town Manager Stone** said the return is much higher on LED lights.

17 **Councilmember Gantt** said it has lower maintenance cost and last longer and said he
18 would like to do more with that.

19 **Director Grogan** said Councilmember Gantt asked if they could use 1 million dollars
20 per year on street lights.

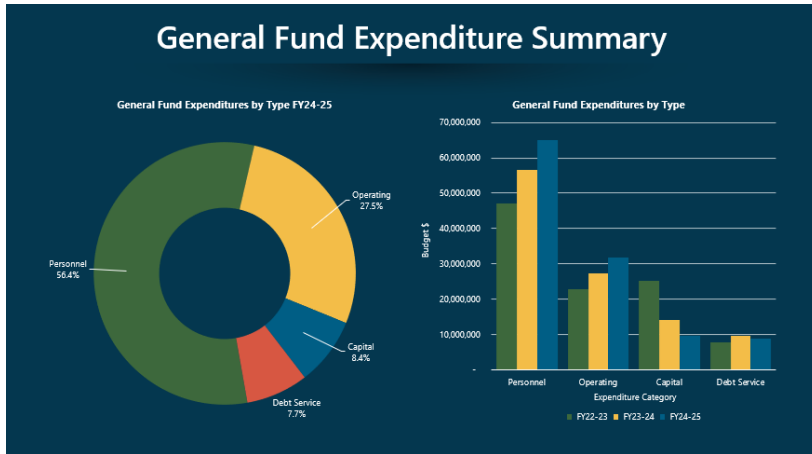
21 **Assistant Town Manager Stone** said yes, but a lot of that money would have to go to
22 contracting staff, since town staff would not be sufficient for that supplemental work. He said
23 there would be more payback on installing LED lights through contracting services than
24 spending on solar installation.

25 **Director Grogan** said the costs have gone up a lot.

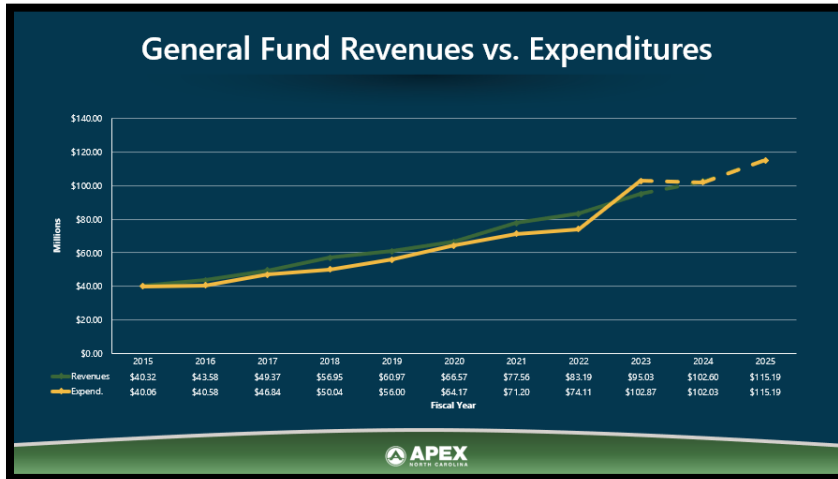
26 **Councilmember Zegerman** asked how many street lights are currently LED.

27 **Assistant Town Manager Stone** said he would look it up but they are a long way
28 from where the town wants to be.

1 [SLIDE-16]



2
3 [SLIDE-17]



- 4
- 5
- 6
- 7
- 8
- 9
- 10
- 11
- 12
- 13
- 14
- 15
- 16
- 17
- 18
- 19

Councilmember Zegerman said moving forward he would like to see a separation of Capital cash flow and Operating expenses.

Director Grogan said they can do that. She said capital can sometimes be variable, and sometimes bids go higher than anticipated.

1 [SLIDE-18]

Personnel

- Factors driving Personnel
 - Retirement Increase
 - 12.88% → 13.63% General Employees
 - 14.1% → 15.1% LEO
 - Insurance Changes
 - Health insurance – 5.5% Increase
 - Dental Insurance – 2% Decrease
 - Position Additions (41)
 - Compensation
 - 2% Market Rate Increase (July)
 - 4% Merit Average (Oct)

Obligatory Benefits Impact			
Benefit	Change	GF Budget Impact	Total Budget Impact
Retirement	0.75%	\$248,600	\$350,300
LEO Retirement	1%	\$109,700	\$109,700
Health Insurance	5.5%	\$320,400	\$419,700
Dental Insurance	-2%	\$(6,100)	\$(8,200)
TOTAL		\$672,600	\$871,500

Proposed Personnel Impacts		
Benefit	GF Budget Impact	Total Budget Impact
41 Position Additions	\$3,310,000	\$3,990,700
Position Study	\$16,100	\$16,100
Career Ladder	\$62,000	\$76,100
2% Market Rate Increase	\$1,050,400	\$1,372,900
4% Merit	\$1,597,200	\$2,090,500
Lifestyle Wellness Payment additions	\$42,000	\$49,200
TOTAL	\$6,077,700	\$7,595,500

2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25
26
27
28
29

Councilmember Zegerman said there are departments have a higher increase in expenses than other departments, without adding new staff. He asked why is it not a standard rate of 6% across the board.

Director Grogan said some money is used to allocate for open positions, which is a spike in rates in some departments. She said one department might have seven vacancies and that money would need to be reallocated in some departments versus others. She said some departments support other departments, such as Finance and Utilities, and some funding went towards that.

Assistant Town Manager Stone said the way it looks is that the current year is the one that is not accurate, because some money from vacant positions has been moved elsewhere. In the next budget, that money is projected to be back in those positions, so it looks like an increase.

Councilmember Zegerman said he didn't think they were talking about the same thing and he would follow up in a separate conversation.

1 [SLIDE-19]

FY24-25 Personnel

- Current Approved FT positions: 636.25
- Proposed new positions: 41
 - 40 FT → 676.25
 - 1 LSE

Fund	Requests	Recommended	Annual Salary & Benefits
General	66	36	\$3,675,460
Electric	4	2	\$284,355
Water-Sewer	3	2	\$284,355
Stormwater	2	2	\$205,779
TOTAL	73	42	\$4,449,949

2
3 [SLIDE-20]

Positions Recommended

Department	Position	Rec.	FY24-25 Personnel Cost	Hire Date	Annual Salary & Benefits Recommended	Operating & Capital Costs Recommended	Total Costs - Recommended
4110 - Town Clerk	Public Records Coordinator	1	92,422	10/1/2024	123,230	10,725	133,955
4200 - Administration	Diversity, Equity, & Inclusion Specialist (Lead for NC)	1	N/A	7/1/2024	106,015	11,025	117,040
4220 - Information Technology	IT Specialist - Public Safety	1	123,230	7/1/2024	123,230	3,275	127,005
	IT Specialist	1	92,422	10/1/2024	123,230	1,575	124,805
4230 - Legal Services	Assistant Town Attorney	1	127,578	10/1/2024	170,103	6,025	176,128
4800 - Community Development & Neighborhood Connections	Customer Service Representative PT (30 Hour)	2	97,950	10/1/2025	97,950	14,050	112,000
	Community Engagement Specialist	1	114,252	7/1/2024	114,252	13,675	127,927
	Customer Service Representative	2	170,336	7/1/2024	170,336	24,050	194,386
4900 - Planning	Environmental Programs Coordinator	1	123,230	7/1/2024	123,230	8,725	131,955
	Planner II	1	123,230	7/1/2024	123,230	8,025	131,255
5100 - Police	Police Officer-Detective (Mental Health & DV)	1	103,822	8/1/2024	113,260	95,000	208,260
	Police Officer-Shift Headler	1	103,822	8/1/2024	113,260	131,400	244,660
	Police Officer-School Resource Officer	3	330,233	7/1/2024	330,233	371,550	701,783
	Civilian Traffic Crash Investigator	2	86,120	10/1/2024	43,060	167,200	210,260
	Police Officer-Recruitment & Training Officer	1	116,426	10/1/2024	155,235	124,300	279,535
5110 - Emergency Communications	Intelligence Analyst	1	85,689	10/1/2024	114,252	9,800	124,052
	Police Officer	3	302,714	8/1/2024	330,233	367,200	697,433
5110 - Emergency Communications	Telecommunicator	2	183,055	7/1/2024	183,055	11,300	194,355
5300 - Fire	Accreditation Specialist	1	106,015	7/1/2024	106,015	6,950	112,965
5400 - Transportation & Infrastructure Development	Capital Projects Inspector	1	114,252	7/1/2024	114,252	73,825	188,077
5700 - Solid Waste Services	Heavy Equipment Operator	1	63,876	10/1/2024	85,168	69,500	154,668
	Seasonal Leaf Collector	1	14,353	11/1/2024	21,530	1,700	23,230
5800 - Fleet Services	Fleet Service Mechanic	1	88,846	10/1/2024	91,528	8,400	99,928
5900 - Building Inspections & Permitting	Senior Plans Examiner	1	99,762	10/1/2024	133,016	17,525	150,541
	Building Code Official I	1	53,008	1/1/2025	106,015	10,800	116,815
	Parks & Greenways Engineering Supervisor	1	123,230	7/1/2024	123,230	1,200	124,430
6200 - Parks & Recreation	Recreation Program Specialist	1	106,015	7/1/2024	106,015	31,940	137,955
	Special Events Specialist	1	106,015	7/1/2024	106,015	4,753	110,768
Fund Total		35	3,309,991		3,675,460	1,601,493	5,276,953

*Positions in red indicate alignment with Staffing Plan

4
5 [SLIDE-21]

School Resource Officer (SRO)

Apex Schools	Count	Personnel Cost	County Cost Share
6 Elementary Schools	2	\$253,656	\$0
Apex Friendship Middle	1	\$123,784	\$0
Apex Middle	1	\$123,784	\$0
Lufkin Road Middle	1	\$123,784	\$0
Salem Middle	1	\$123,784	\$0
Apex High	2	\$267,469	\$79,480
Apex Friendship High	2	\$306,665	\$79,480
Command staff	2	\$296,830	\$0
Total	12	\$1,619,757	\$158,960

1 **Councilmember Mahaffey** asked if the Lobbyist should get on board with this, as
2 they are disappointed every year by the reimbursement rates. He said there is a lot of support
3 for SRO's at the state level.

4 **Director Grogan** said it's more a county issue, as there are grants available the town is
5 willing to apply for that they need the county to work with.

6 **Chief Armstrong** said the last conversation he had with the school district was they
7 were not on board with pursuing the grant component. He said their explanation was if they
8 something for one district, then they would have to do it for all jurisdictions, and there's not
9 enough funding to accommodate everyone. He said he did speak to Dr. Taylor, the
10 superintendent, a couple weeks ago regarding Apex's desires. He said with this relationship
11 with Wake County the funds should be split between the County and Town half and half.

12 **Mayor Gilbert** said this has been going on for decades and Wake County is not
13 willing to give. He said some agents still get appropriations from the general assembly.

14 **Councilmember Gantt** said he would like to see normal officers in grade schools and
15 would like to make a vote on this action. He said he feels strongly that schools are not seeing
16 the public safety benefit of grade school SROs by their lack of funding.

17 **Mayor Gilbert** said SROs are appreciated by schools because of their long-term
18 investment and ability to create relationships. He said there is also a high vacancy rate among
19 deputies.

20 **Councilmember Killingsworth** said because the town hires our own and train our
21 own it becomes a lot easier to know who's going to be in the schools, and know more about
22 their disposition and/or temperament. She said with Wake County deputies, the town would
23 have zero control over that.

24 **Councilmember Gantt** said he doesn't see the need for the SROs in grade schools,
25 and that regular officers would be more beneficial. He said in middle schools and higher it
26 makes sense, as the students are more adult-acting.

27 **Mayor Gilbert** said he did the SRO job and there's a lot of benefit, and he
28 encouraged Councilmember Gantt to do a ride along or walk along.

29 **Councilmember Gantt** said if they continue voting on it he will do that. He said he
30 wanted to see if he was in the minority on the three that the town has in the budget for next
31 year.

32 **Mayor Gilbert** said he isn't willing to entertain that at the moment. He asked if
33 Councilmember Gantt understood the implications that gave to the community.

34 **Councilmember Gantt** said he understood, but he wanted to know if he was in the
35 minority based on his position.

36 **Councilmember Zegerman** said he's not there yet but thinks it's an interesting
37 perspective. He said there is benefit of having SROs in schools even at the elementary level.
38 He said he isn't willing to vote on this now.

39 **Councilmember Gantt** said he hasn't seen data on this, other than information on
40 positive interactions.

41 **Councilmember Zegerman** said he wanted to have more of a plan on this before
42 proceeding.

1 **Mayor Pro-Tempore Gray** said he is not there. He said there is a lot of support for
 2 SROs at all levels of the school, and said they seem to be doing a good job at all level of the
 3 school. He said the conversation is that they are paying a lot of money for a resource the
 4 County could be paying. He said the Sheriff's Office is understaffed if they pulled out SROs,
 5 and they wouldn't staff Apex. He said this is an unfair expense, but he doesn't see the
 6 alternative right now.

7 **Councilmember Gantt** said most other municipalities in Wake County don't do this.
 8 He said they think it is either too unfair or not worth it. He said it is just Holly Springs and
 9 Apex.

10 **Councilmember Mahaffey** said there are funding inequities that bother him. He said
 11 part of the solution needs to be the advocates funding. He said his impression is they're
 12 passing through the state funding, and that's why the state needs to increase. He said he
 13 thinks that are other ways to address this before trying what Councilmember Gantt is
 14 suggesting.

15 **Councilmember Gantt** said when he first joined, there were none in grade schools,
 16 now there is 3 in 6 grade schools. He said that's more than \$300,000.

17 **Town Manager Vosburg** said he has a meeting at the end of the month with the
 18 County. He said there are vacancy dollars, and while they can't fill those positions, in theory
 19 they may be able to have some of those dollars available from those positions to offset.
 20

21 **[SLIDE-22]**

FY24-25 Capital - Vehicles & Equipment									
Vehicle Replacements						Equipment			
Dept	Unit #	Year	Make	Model	Mileage	Cost	Department	Equipment Type	Cost
Police	276	2016	Ford	Taurus	91,046	\$78,730	IT	Camera Replacement	\$175,000
Police	14	2016	Ford	Taurus	90,211	\$78,730	IT	Access Points	\$12,000
Police	244	2016	Ford	Explorer	96,214	\$78,730	IT	Switches	\$27,000
Police	246	2016	Ford	Explorer	87,285	\$78,730	IT	Nodes & Storage	\$42,000
Police	250	2016	Ford	Explorer	92,598	\$78,730	IT	Lenovo HX Series Replacement	\$55,000
Police	10	2019	Ford	Explorer	92,152	\$78,730	IT	Card Reader Hardware Replacements	\$52,000
Police	239	2015	Ford	Taurus	\$1,990	\$78,730	IT	Firewall Equipment Hardware Replacements	\$75,000
Police	295	2017	Ford	Explorer	95,571	\$78,730	Facilities	Scissor Lift	\$35,000
Police	150	2013	Chevrolet	Tahoe	88,027	\$78,730	Police	K9 Replacement	\$15,000
Police	230	2015	Ford	Explorer	90,807	\$78,730	Police/Fire	Radio Replacement	\$764,050
Police	4	2019	Ford	Explorer	98,426	\$78,730	Fire	Self-Contained Breathing Apparatus Replacement	\$825,000
Police	237	2015	Ford	Taurus	92,456	\$78,730	Fire	Enclosed Trailer & Outfitting	\$25,000
Police	269	2016	Ford	Taurus	97,910	\$78,730	Transportation	GPS Receiver	\$32,000
Police	294	2017	Ford	Explorer	101,014	\$78,730	Transportation	Vision Zero Crosswalk Beacons	\$150,000
Police	315	2019	Ford	Taurus	98,839	\$78,730	Solid Waste	Cart Delivery Truck	\$85,000
Fire	148	2006	Pierce	Custom Contender	133,753	\$1,060,675	Fleet	2 Workstations	\$6,750
						Total			\$2,241,625

Vehicle Additions		
Department	# of Additions	Cost
TID	1	\$68,000
Police	4	\$380,000
Solid Waste	2	\$150,000
Total		\$598,000

22 **Councilmember Mahaffey** asked if is the town buying more EV's.

23 **Director Grogan** said the intention is to prioritize EV and/or hybrid vehicles, if it's
 24 something the town has access too and can utilize. She said in some cases EVs are not
 25 practical.
 26

27 **Councilmember Zegerman** asked what is the replacement mileage for the town. He
 28 said there is a lot of capital on replacing cars that not have reached 100,000 miles and most
 29 cars live beyond that. He asked what's the difference and asked would the town be better off
 30 with hiring a mechanic.

1 **Director Grogan** said there are different standards by type of vehicle based on how
2 old it is and then the number of miles and determine what the life cycle is based off that
3 information. She said they determine when it would be cheaper to replace than continue to
4 maintain.

5 **Councilmember Zegerman** asked how often are those standards revised.

6 **Director Grogan** said it's on the list for this year, and finance is working to update the
7 depreciation schedule and then going to take a look at the vehicle replacement policy. She
8 said they don't replace everything that's requested, but they tend to focus on replacing
9 police and fire vehicles/apparatus on schedule.

10 **Councilmember Zegerman** asked if the town needs to custom design our own fire
11 trucks. He said why not buy a shell ready to go fire truck and go through the entire design
12 process. He asked what is the difference in money if the town did that.

13 **Chief Herman** said he met with their vender this week about some stock vehicles not
14 just for saving money but getting it faster. He said those prices were still in the \$900,000
15 range. He said still talking \$100,000 difference and with the increased price of apparatus the
16 town will have to look at what needs to be cut as the trucks keep going up.

17 **Councilmember Zegerman** asked would it be feasible or beneficial to lease the
18 vehicles instead of purchasing them.

19 **Chief Herman** said he did look into those options and he said it's about a million
20 dollars a year right now. He said it does not seem to be beneficial.

21 **Councilmember Zegerman** said he would like to look into more options regarding
22 the fire truck expenses.

23 **Mayor Pro-Tempore Gray** said this is something that maybe the town can incentivize.
24 He said maybe taking a look at refining our budget process down the road and looking at
25 different ways of cost moderation over time. He said he thinks it would be good to give
26 directors more ability to determine those things.

27 **Chief Armstrong** said that's actually what his team does. He said he had a number of
28 vehicles that met the requirement for replacements, and that number was way too high to
29 bring to Council. He said his team got together internally and went through all the vehicles
30 that were listed and checked each one to see if any could be repurposed, assigned to patrol,
31 passed to an SRO, and things that are not putting the wear and tear on it every day. He said
32 he did end up finding 5 or 6 vehicles that he could repurpose by doing that by passing it
33 down.

34 **Mayor Pro Tempore Gray** said he likes that, as they are able to be the experts on
35 their resources and make the professional determinations.

36 **Councilmember Zegerman** said the number of new officers and number of new
37 vehicles as they seem to be very closely related. He said since there are officers not on duty
38 24/7, he asked is there opportunity for some vehicle sharing.

39 **Chief Armstrong** said that's one of the biggest recruiting tools, having officers with
40 their own cars, and it would be doing a disservice to move away from that. He said there is a
41 an area that they have to keep the vehicle within, and a mileage policy.

1 **Mayor Gilbert** asked if an officer has an EV and wants to take their vehicle home how
2 would they charge it. He asked has the discussion as far as cost happened.

3 **Deputy Town Manager Purvis** said that's coming. He said when the town does get to
4 that point that police will be one of the last to transition. He said they may benefit from more
5 mileage but there are other complications they need to explore.

6 **Chief Armstrong** said they do have an EV patrol car. He said it's not assigned to
7 anyone to take home but he said it did take some time to get outfitted and its currently being
8 tested to see if it will hold up doing what police needs it to do. He said it stays in town.

9 **Councilmember Mahaffey** said he noticed a debate over the size of the fire trucks
10 and asked the Chief to talk more about the type of trucks to purchase.

11 **Chief Herman** said the town fire trucks are a common size. He said he has been
12 working to get the truck smaller due to turning radius and how the town is developing
13 neighborhoods. He said he's speaking of taking the truck from 35ft to 32ft long. He said the
14 smaller trucks would be the brush trucks and that's not suitable to maintain the standard of
15 class one.

16
17 **Mayor Gilbert** called for a recess and to be back at 3:45p.m.

18
19 **[SLIDE-23]**

FY24-25 Capital - Improvements

- Annual Pavement Management - \$2.5M
- Annual Misc. Road & Sidewalk Improvements - \$200K
- GoApex Transit Improvements - \$200K
- Jessie Drive Phase 1 - \$1.5M
- Old US 1 at Friendship Road Improvements Cost Share - \$200K
- Center Street Railroad Crossing Improvements - \$150K
- Chatham Street Railroad Crossing Improvements - \$150K
- West Williams Street Sidewalk - \$150K
- Apex Peakway North Widening - \$900K
- Go Apex Transit Program - \$100K
- Safe Routes to School - \$5M
- S Salem Street Bicycle Connections - \$740K
- Technology Drive Enhancement Cost Contribution - \$300K
- Olive Chapel Road at Apex Barbecue Road Improvements - \$450K
- Annual Misc. Greenway Connections - \$300K
- KidsTowne Playground Renovation - \$250K
- Environmental Education Center - \$1M
- Pleasant Park Baseball & Softball Complex - \$14.35M
- Town Hall Remodel - \$900K
- Brine Equipment Relocation - \$150K
- Fire Station 3 Renovation - \$500K
- HVAC/Chiller Upgrades to Town Facilities - \$405K
- Parking Lot & Internal Street Assessment - \$50K
- Regional Yard Waste Transfer/Processing Center Study - \$250K
- Town wide Solar Initiative - \$670K
- PW Work Stations & Sound Masking - \$18.6K
- EV Charging Stations - \$68K
- Public Safety Conversion Consultant - \$225K
- Gen AI Copilot Microsoft - \$31.2K
- Saunders Parking/Displays - \$95K

APEX
NORTH CAROLINA

20
21
22
23
24
25
26
27
28
29

1 [SLIDE-24]

Capital Reserve Funds

- **Transportation Capital Reserve Fund**
 - Projection: \$1.4M from Motor Vehicle Tax
 - Fund Balance: \$2.8M, \$2.07M unrestricted (\$742K are PILO and restricted)
 - Commitments: \$1.25M
 - Old US 1-Friendship Rd Improvements Cost Share \$200,000
 - Center Street Railroad Crossing Improvements \$150,000
 - Chatham Street Railroad Crossing Improvements \$150,000
 - Technology Drive Enhancements Cost Contribution \$300,000
 - Olive Chapel Rd at Apex Barbecue Rd Improvements \$450,000
 - Annual Misc. Road Improvements (General Fund) \$150,000
- **Recreation Capital Reserve Fund**
 - Projected: \$1.4M
 - Fund Balance: \$6.7M
 - \$1M for Environmental Education Center

APEX NORTH CAROLINA

2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25
26
27
28
29

Councilmember Zegerman asked if the \$6.7M is unreserved.

Director Grogan said yes and no. She said it's restricted typically when it's paid in and reserved for different parks, improvements, or amenities in that development area.

Councilmember Zegerman asked is there an opportunity to put some of the money towards greenways in those development areas.

Director Grogan said it has been done before with Ready Branch subdivision. She said it's allocated depending on the project and their location. She said a lot of it has to do with staff capacity.

Councilmember Zegerman said having this untouched is making to value become less and less over time with inflation. He said he wanted to look at seeing if they could do more with that.

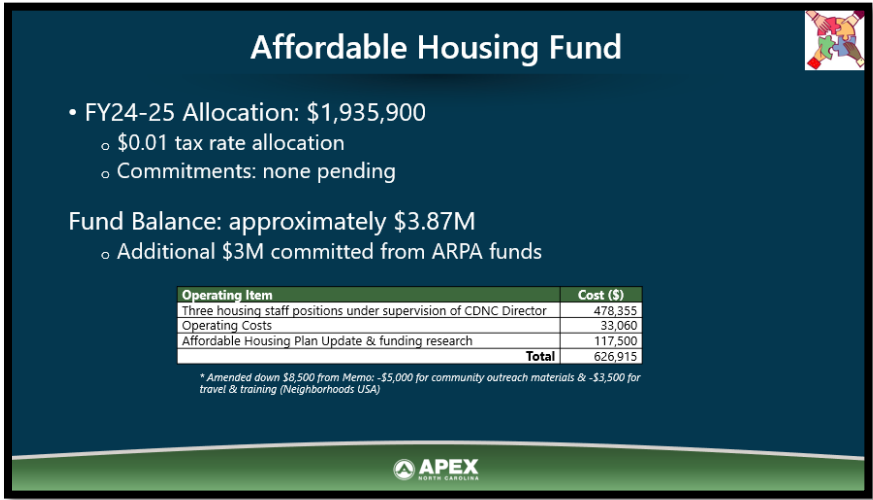
Councilmember Mahaffey asked if there was a project that could pull this year to use some of that 7 million.

Ms. Reincke said she's in hopes to move into a more cyclical program where she will know each year when there will be projects and potentially move others. She said where there's a gap is money that's funded for construction when there are no plans yet in place.

Director Setzer said if additional greenway projects get pulled there are operating expenses that go along with it. He said it's not just about the impact of time but also impact of operations perspective.

Councilmember Zegerman said his only ask is to look into that and see if there's an opportunity to accelerate some of the projects. He said he wants to see some of this money get to work.

1 [SLIDE-25]



Affordable Housing Fund


- FY24-25 Allocation: \$1,935,900
 - \$0.01 tax rate allocation
 - Commitments: none pending

Fund Balance: approximately \$3.87M

- Additional \$3M committed from ARPA funds

Operating Item	Cost (\$)
Three housing staff positions under supervision of CDNC Director	478,355
Operating Costs	33,060
Affordable Housing Plan Update & funding research	117,500
Total	626,915

* Amended down \$8,500 from Memo: -\$5,000 for community outreach materials & -\$3,500 for travel & training (Neighborhoods USA)



2
3 **Councilmember Zegerman** said this is a hard no for him. He said this fund is to make
4 investments and make it actually happen and not to pay our operating expenses.

5 **Mayor Gilbert** asked how anyone else felt about it.

6 **Councilmember Mahaffey** said it felt it was appropriate for spending on staff to look
7 into studies to work on affordable housing.

8 **Director Grogan** said there are approximately 3.8 million that is currently the fund
9 balance that's in the fund from previous allocations. She said the town will have an additional
10 3 million that's committed to ARPA funds for affordable housing.

11 **Councilmember Gantt** said which have to be spent by 2026.

12 **Director Grogan** said instead of doing a transfer for the affordable housing fund, it
13 would offset those operating costs the \$626,000 from that annual allocation. She said its still
14 allocating 1.3 million to the fund this year but it removes the \$626,000 from the general fund.

15 **Councilmember Killingsworth** said she's thinking something like the affordable
16 housing plan update would be appropriate to be a part of this since we're talking about our
17 incentives within the affordable housing. She said she doesn't agree with the staff operating
18 cost being pulled from this.

19 **Councilmember Gantt** said he's thought that fund balance is an important thing if the
20 town needs to make a major purchase but having ARPA now he is less concerned with that.

21 **Councilmember Killingsworth** said it's part of the housing plan initiatives that the
22 housing fund is working toward. She said she's good with the housing plan update being
23 included, that's part of the indicatives, but not necessarily the operating or the staff positions
24 being funded through this.

25 **Councilmember Mahaffey** said to not look at it the wrong way. He said housing staff
26 positions are funded with a dedicated funding source. He said Council can change that
27 number year after year regarding how much to give them.

28 **Mayor Pro-Tempore Gray** said to keep it as a funding source.

29 **Councilmember Gantt** asked is the consensus to have the top two operating items
30 be from the annual allocation and the housing plan be from the fund balance.

1 **Director Grogan** said is the affordable housing plan would be from the affordable
2 housing fund, positions and operating costs would be from the general fund. She said this
3 would be charged to the affordable housing funds where Councilmember Mahaffey thinks
4 that everything can go under affordable housing fund.

5 **Councilmember Zegerman** said he looks at this as our investments, like the towns
6 war chest, to support affordable housing.

7 **Councilmember Killingsworth** said like Councilmember Mahaffey and Mayor Pro-
8 Tempore Gray was saying earlier it is more likely to continue if the expenses are coded to the
9 Affordable Housing fund from the beginning.

10 **Councilmember Mahaffey** said two things to make clear, the property tax rate can be
11 changed to increase the fund balance, if there was an opportunity for affordable housing. He
12 said for example if the town is 500K short in this fund because last year the town funded a
13 couple positions, the money can come from general fund if necessary. He said its not about
14 doing less or anything different, its how the money is accounted for and where its
15 appropriated.

16 **Councilmember Zegerman** said he's afraid the funds will rapidly decrease over time
17 if the town doesn't start investing now.

18 **Councilmember Mahaffey** said they're still working on affordable housing so there's
19 still investments being made in future years.

20 **Councilmember Killingsworth** said she changed her mind and is okay with
21 operating and personnel expenses being charged to the Affordable Housing Fund.

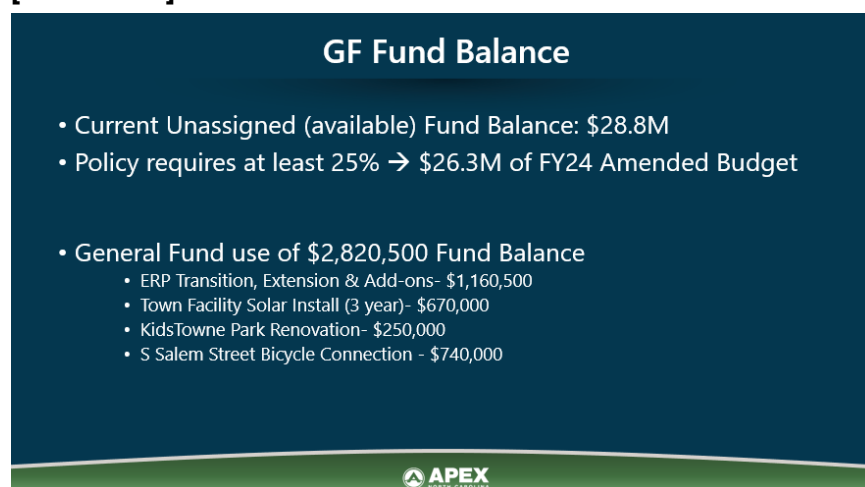
22 **Director Grogan** said to clarify, operating and personnel expenses should be
23 charged to the affordable housing fund. She said it appears as though at least three were in
24 favor of moving in this direction.

25 **Councilmember Gantt** said he was also onboard with charging affordable housing
26 expenditures to the affordable housing fund.

27 **Director Grogan** said sounds good.

28 **Mayor Gilbert** said everyone has stated their position and preferences.

29 **[SLIDE-26]**



31 **Councilmember Zegerman** said there's a projection to go below the policy.

1 **Director Grogan** said it depends on how Council chooses to prioritize projects
 2 moving forward.

3 **Councilmember Gantt** asked if the consequence of this long term is that the town
 4 would be more reliant on bonds to pay for onetime things.

5 **Deputy Town Manager Purvis** said that's their next step, as a significant portion of
 6 funding relies on debt. He said Director Morrison is working on some debt modeling and that
 7 will come back next season.

8 **Councilmember Zegerman** said if they know they're heading towards a cliff then they
 9 can make incremental changes.

10 **Deputy Town Manager Purvis** said that's what they are working to put in place. He
 11 said things have changed, and it may be better to look at debt service percentage and capital
 12 percentage. He said if there's more debt that's needed to do projects, that combination will
 13 capture it.

14 **Councilmember Zegerman** said he thinks there is a lot of room to use debt service to
 15 get over the hump of demand, before things can get smoothed out.

16 **Deputy Town Manager Purvis** said he thinks that would likely be necessary.

17 **Councilmember Gantt** asked will this come with the general fund usage policy that
 18 could be developed to save the really big projects for debt service, and have some capital
 19 projects that are smaller paid for by the general fund balance.

20 **Deputy Town Manager Purvis** said in general you would want to finance everything,
 21 but in practice some things would have to be funded by debt. He said at the end of summer
 22 or fall, staff will be coming back to Council with a lot more information about what modeling
 23 looks like.

24 **[SLIDE-27]**

Entity	Meets Public Purpose & Statutory Authority Test	FY23-24 Funding	FY24-25 Request	Finance Committee Recommendation	24-25 Requested Funding Purpose
Carolina Swims Foundation	Yes (Public Health & Safety / Human Relations)	\$8,000	\$10,000		To Support Carolina Swims Foundation (CSF) targeted water safety education initiatives aimed to reduce residents' risk of drowning. The grant funds would be used for the "Give the Gift of Swim" program providing lessons for underserved children of the Town of Apex. Information regarding classroom water safety lesson materials will be delivered by CSF in partnership with schools.
Citizens Assisting Police in Apex	Yes (Public Safety, Health & Welfare)	\$1,200	\$1,200		Blanket Buddies is a community service project in which CAPA members assemble & distribute 'no sew' blankets to SAFEChild.
InterAct	Yes (Health & Welfare)	\$3,000	\$3,000		Funding will be used for our Crisis Intervention Client Assistance fund which assist with individual or family basic needs during their immediate time of crisis, such as food, supplies, transportation, or temporary lodging.
safeChild	Yes (Public Safety, Health & Welfare)	\$18,000	\$15,000		The SAFEChild Advocacy Center (SAC) services include an evidenced-based forensic interview that ascertains the facts of a child's victimization, a comprehensive medical exam, & advocacy support that assures a child's safety & well-being. The funds requested of the Town of Apex will help expand the services needed by Apex children & families by increasing capacity that enables SAFEChild to reduce or eliminate the wait list. Apex Police Department has referred over 200 children to the SAC.
Western Wake Crisis Ministries	Yes (Community Development / Low income support)	\$14,000	\$20,000	\$78,000	Funds will be used directly for financial assistance for clients living in Apex. Individuals & families may receive financial assistance for a late utility bill (electric, water, or heat) or past due rent. Families are required to meet criteria documenting a current situation or verifying limited income. Eligible families may receive up to \$1,000 in financial assistance annually. Exceptions to the income limit or the maximum annual amount are sometimes made in situations where health or safety is at risk or when homelessness is being prevented.
YMCA	Yes (Health & Welfare)	\$9,300	\$15,900		The Kraft Family YMCA operates Camp S.R.A.C.E. in Apex, a developmentally appropriate summer day camp for children with autism & pervasive developmental disorders, to help build social skills, sensory needs, particularly after a year of school being closed, & to provide much-needed respite & childcare for families.
Note in The Pocket	Yes (Low income support)	\$0	\$5,000		Note in the Pocket's (NTP) mission is focused on enhancing a child's educational opportunities & personal confidence by addressing the issue of clothing insecurity. NTP provides children with well-fitting, high quality appropriate clothing for school, in partnership with our school district & social service agencies, students are referred to us, we then provide a 2-week wardrobe specific for the referred individual.
Shield NC	Yes (Public Health & Safety / Human Relations)	\$0	\$8,700		Shield NC partners with communities to protect vulnerable individuals from human trafficking through empowerment, prevention, & advocacy. Requested funding will be used to support monthly community outreach & specialized/ customized human trafficking training for businesses based on their potential exposure to human trafficking & relevant signs. This includes training, handout & material design & printing, & empowerment packets for all participants (will include literature, Red Flag retractable scroll pins, car magnets, hotline number stickers, whistle keychains, tote bags & shirts)
White Oak Foundation	Yes (Senior Programs / Transit)	\$0	\$10,000		The requested funding will be used for motor fuel & maintenance, kitchen supplies, & sanitation supplies in support of Food Pantry Distribution, Senior Citizens, & Child Enrichment Programs. Food Pantry Distribution: drivers to pick up & deliver food 7 days/week from 15 area business locations; Child Enrichment: provide transportation to & from the White Oak campus & field trips; Senior Program: 2 meals provided (1 consumed on site, 1 taken home) & transportation provided upon request.
Total			\$88,000	\$78,000	

26 **Mayor Pro-Tempore Gray** said looking at the non-profit support this year, as
 27 opposed to in the past, there's some traditional entities that aren't on the list. He said Finance
 28 Committee is looking at moving those resources to potentially Economic Development as a
 29 different source for them and looking at different funding sources for them. He said they
 30

wanted to focus on providing this funding for direct services to our residents that the town does not provide.

Councilmember Gantt asked where the capital purchases for nonprofit was going.

Councilmember Mahaffey said that money is already dedicated towards nonprofit support.

Director Grogan said the application process will open in July. She said to clarify the town has a policy that was adopted for non-profit funding which sets the funding level at \$1 per capita. She said the policy would need to be updated in order to amend the funding level, which the Council could do if they wished.

Mayor Gilbert asked how many applications are there each year.

Director Grogan said four more on top of the ones listed in the slide.

Councilmember Mahaffey said staff also worked with some applicants that didn't quite meet the criteria.

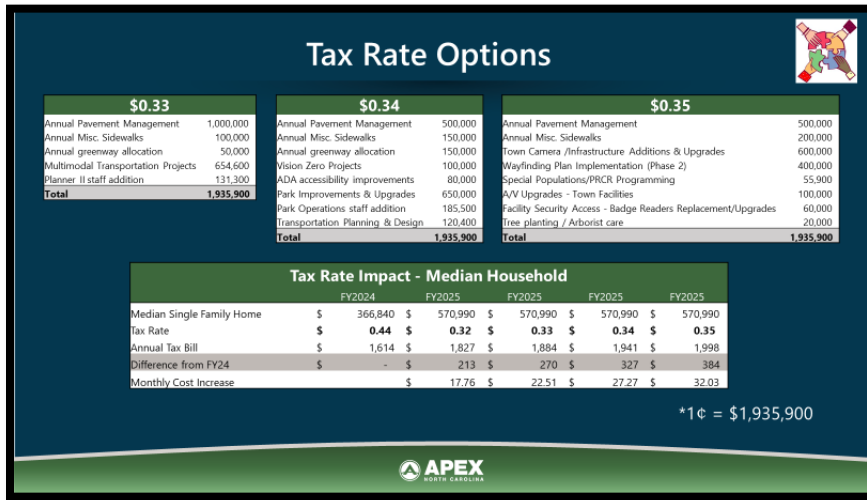
Councilmember Killingsworth said the money that hasn't been allocated yet should be allocated equally. She said there were too many good causes to have to choose between to not give something to these organizations.

Mayor Pro Tempore Gray said some of this list are more attractive for ARPA funding than others, so they could think about that as well.

[SLIDE-28]

Strategic Goal Alignment in General Fund			Strategic Goal Alignment in General Fund		
Strategic Focus	Strategy/Action Item	Budget	Strategic Focus	Strategy/Action Item	Budget
A Welcoming Community	Develop a Neighborhood Improvement Grant Program	25,000	High Performing Government	Continue to Implement Organization Assessment Recommendations	3,675,500
	Encourage a Healthy & Active Lifestyle			- Addition of 34 New Positions across all Departments	1,162,900
	- KidsTowne Playground Renovation Design	250,000		- Continue to Invest in Employee Professional Development	
	- Annual Greenway Allocation	300,000		- Travel & Training across all operations	
	- PRCR Program & Class Expansion	167,700		Identify Benefit Options to Attract, Retain, & Develop our Workforce	
	- Court Resurfacing (Community Park/Kelly Road)	147,000		- Peak Lifestyle Benefit Program	803,700
	Ensure Safe Places & Spaces			- Employee Onboarding Kits / Annual Employee T-shirt	12,000
	- Town Wide Camera Replacement	175,000		Expand Diversity Inclusion Belonging	
	- Enhance Historical Marker Program	10,000		- MWBE (Minority & Woman-owned Business Enterprises)	325,000
	- Upgrade Crosswalk Beacons	15,000		Disparity Study	
- Sidewalk Trip Hazard Assessment & Repairs	103,000	- New Hire Diversity Training	2,500		
Mayor & Council Internship/Engagement Program	12,000	- DEI Speakers/Facilitators (Staff & Community Events)	20,000		
Subtotal	\$1,204,700		Expand Lobbying Efforts	96,000	
Environmental Leadership	Be a Leader in Renewable Energy & Conservation		Provide Customer-Focused Service		
	- EV Charger Upgrades & Additions	68,000	- Transcription (All Meeting Minutes with Independent Contractor)	27,500	
	- Implement Solar install at remaining Town Facilities	670,000	- Implementation of Court Availability Technology at Parks	95,000	
	- Sustainability Action Plan Assessments	15,000	- EPP Transition Phase 2	1,160,500	
	Sustainability Action Plan Assessments	100,000	- Routing Software for Solid Waste	18,000	
Plant the Peak Program		- Customer Relationship Management (CRM) Technology Support	62,000		
Yard Waste Feasibility Study	250,000	Focus on Fiscal Responsibility & Stewardship			
Subtotal	\$1,109,000		- Grant Assistance & Administration Contract	25,000	
Responsible Development	Support Diverse Housing Options (Allocation to Affordable Housing Fund)	1,935,900	- External Risk Assessment	25,000	
	- Affordable Housing Plan Update	110,000	- General Government Debt Model & Consultations	20,000	
	Provide & Promote Mobility		Subtotal	\$7,460,600	
	- Safe Routes to School Program Expansion	5,000,000	Implement the Downtown Master Plan		
	- Transit Program	967,000	- Downtown Façade Grant Program	20,000	
	- Comprehensive Plan Update	300,000	- Downtown Parking Mitigation & Availability Applications	195,000	
	- Improving Bikeability across Apex	740,000	Recruit, Retain, & Develop Businesses		
Focus on Infrastructure Improvements		- Economic Development Incentives	150,000		
- Pavement Management & ADA improvements	2,500,000	Subtotal	\$365,000		
- Annual Miscellaneous Sidewalk Improvement	200,000	Grand Total	\$23,885,200		
Subtotal	\$11,752,900				

1 **[SLIDE-29]**



2
3 **Councilmember Gantt** asked what the amount of money in pavement management
4 meant in terms of how many neighborhoods get paved. He asked how much did Scott’s Mill
5 cost.

6 **Director Johnson** said it was three or four million. He said he could get a lot more
7 lane miles if they were doing preservation versus resurfacing, and try to do more of that as a
8 lot of the town’s streets are resurfaced. He said its good to get those preservation measures
9 moving quickly before it starts to degrade, and it can cover up to fix to six times many miles
10 with the same dollar with preservation work. It keeps the best roads in best shape. He said for
11 example, resurfacing would cover about five to ten miles, where preservation will cover 20
12 miles. He said currently, there is about 240 miles total right now to cover.

13 **Councilmember Gantt** said the map is still showing a lot of red.

14 **Director Johnson** said the town has the bond coming in 2026 that will go towards
15 resurfacing.

16 **Councilmember Mahaffey** said the extra million would have been for preservation.

17 **Director Johnson** said it would be a mix of preservation and resurfacing.

18 **Councilmember Mahaffey** asked to clarify what preservation means.

19 **Director Johnson** said to preserve the road it could be putting down rejuvenators
20 which going on like liquid and then it goes away and you can’t hardly tell it was there. He said
21 there’s also an option of going in to fill the cracks and make sure drainage is not getting in.
22 He said you can also do thin micro surfacing which in a quarter inch deep, very unimpactful,
23 looks a little different than asphalt.

24 **Councilmember Zegerman** asked is the town setting themselves up for trouble by
25 staying at a conservative tax. He said if we don’t do this now the town could be looking at a
26 bond for 20 million dollars to catch up on a couple years down the road instead of adding a
27 few pennies here and there now to keep up. He wondered if they should be more like their
28 neighbors and be more aggressive in recovering expenses.

1 **Town Manager Vosburg** said things are not going to get cheaper either. He said with
2 the limited staff and resources, it's cheaper to get these things done now versus delaying to
3 avoid the inflating cost down the road.

4 **Councilmember Zegerman** said then the question becomes spending any on debt
5 to get leverage. He said instead of getting 1.9 million out of the penny the town could get 10
6 million out of the penny because it's a service and could be a better outcome.

7 **Councilmember Mahaffey** said Pleasant Park baseball field this year is going to be
8 out of bond debt.

9 **Councilmember Zegerman** said he was wondering what putting money into debt
10 service rather than the capital fund, and see how much that can get them.

11 **Councilmember Mahaffey** said that would be issuing more bonds.

12 **Councilmember Zegerman** said something they can look at to get ahead on these
13 projects.

14 **Director Grogan** said for clarification the town does have a debt service fund. She
15 said bond debt is not the only kind of debt.

16 **Director Morrison** said not to feel like the town is doing a disservice and could
17 increase the rate, and when comparing that to our neighbors, it depends on what the town is
18 comfortable with. He said to Town Manager Vosburg's point, the town could take into
19 consideration one or two more cent but then the town doesn't have the staff and the
20 resources available to push those projects forward and make things happen. He said it's a
21 matter of the funding versus putting it to work.

22 **Councilmember Zegerman** said if there is so much demand and the town is being
23 conservative with our tax rate increase right now. He said he's trying to gauge form staff and
24 where they see the risks or potentials.

25 **Director Grogan** said there's always a risk as its going to get more expensive. She
26 said this is solely based on debt services growth. She said she will update them as they find
27 out what other town's are doing this year.

28 **Deputy Town Manager Purvis** said the two cents that Council asked may not even
29 accomplish the offset with inflation.

30 **Councilmember Killingsworth** said its not considering the personnel cost. She said
31 the Council needs to think about if fully staffing and bringing people in that can do all the
32 projects then Council would need to put more money in too.

33 **Councilmember Mahaffey** said he's comfortable with \$0.33 cents. He said he likes
34 the idea of investing in the streets that will save the town money in the long term. He said the
35 proactive maintenance that can be done on the streets whether its resurfacing or
36 preservation and that this sounds like a wise investment.

37 **Councilmember Gantt** said he is going with \$0.34. He said he can justify vision zero
38 and park operations. He said he really wants the wayfinding phase one to happen.

39 **Mayor Pro-Tempore Gray** said he's comfortable with \$0.34 as well.

40 **Councilmember Killingsworth** said agreed with the \$0.34 rate.

1 **Councilmember Zegerman** said he's good with \$0.34, He said he would be curious if
2 the town can get more leverage, like a bond issue this year, which would give the town more
3 to work with than 4 million.

4 **Deputy Town Manager Purvis** said the two cents could go to this year then going
5 into next year the Council could bring those two cents into debt calculations. He said this is
6 for capital and not operating costs.

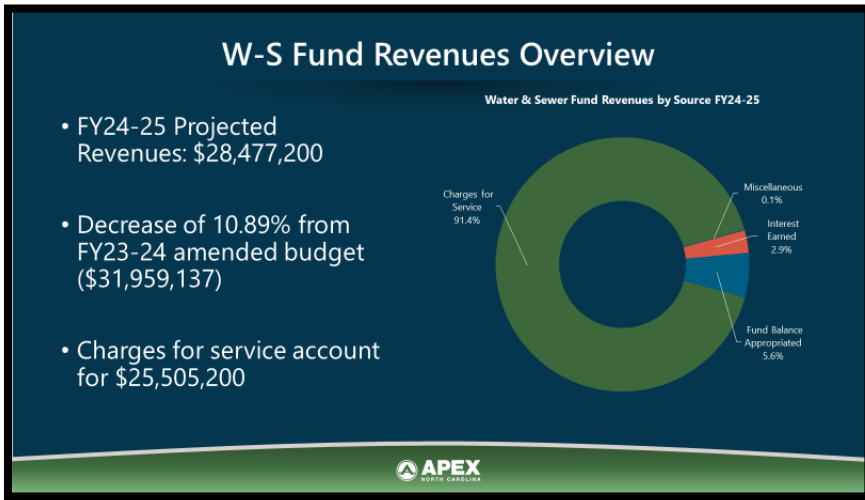
7 **Councilmember Gantt** asked what the Transportation Planning & Design is.

8 **Director Grogan** said that is a fund for smaller scale transportation projects.

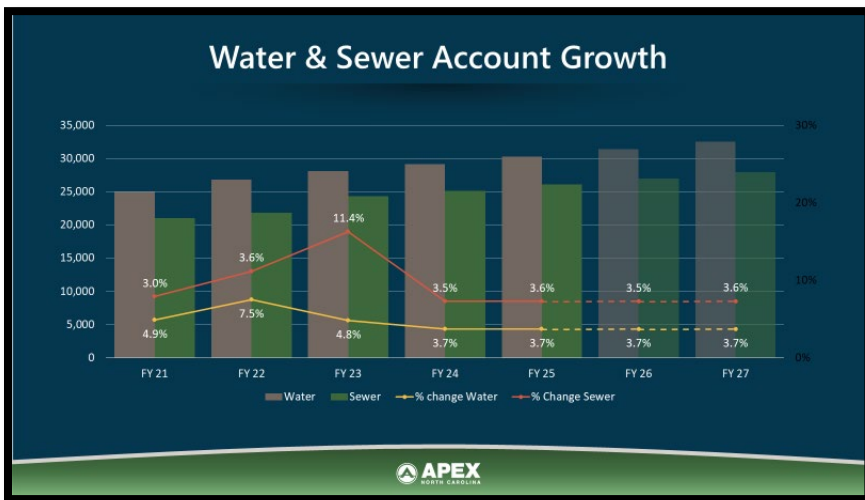
9 **Deputy Town Manager Purvis** said there are a lot of things that pop up every year
10 that Transportation has to go look into.

11 **Councilmember Mahaffey** asked for a memo or email with a little more detail about
12 the items listed. He said he would like a few sentences in case Council is asked questions.
13

14 **[SLIDE-30]**



15
16
17 **[SLIDE-31]**



1 [SLIDE-32]

W-S Fund Rates

- Water
 - 4% Increase in base & volumetric rate
- Sewer
 - 4% Increase in base & volumetric rate
- Outside rates are double

Water	FY24	FY25	Difference
Base Charge	\$6.00	\$6.24	\$0.24
Volumetric Rate per 1,000 gal.			
Tier 1: 0-6,000 gal.	\$4.42	\$4.60	\$0.18
Tier 2: 6,000 - 12,000 gal.	\$5.09	\$5.29	\$0.20
Tier 3: >12,000 gal.	\$6.85	\$7.13	\$0.28

Sewer	FY23	FY24	Difference
Base Charge	\$11.18	\$11.63	\$0.45
Volumetric Rate per 1,000 gal.	\$7.75	\$8.06	\$0.31

*Outside rates are double

2
3 [SLIDE-33]

W-S Fund Rates

Consumption 1,000 gals	Water Rates		Sewer Rates		Combined Water & Sewer Total			
	Existing	Proposed	Existing	Proposed	Existing	Proposed	% Change	Cost Difference
0	\$6.00	\$6.24	\$11.18	\$11.63	\$17.18	\$17.87	4.0%	\$0.69
2	\$14.84	\$15.44	\$26.68	\$27.75	\$41.52	\$43.19	4.0%	\$1.67
4	\$23.68	\$24.64	\$42.18	\$43.87	\$65.86	\$68.51	4.0%	\$2.65
5	\$28.10	\$29.24	\$49.93	\$51.93	\$78.03	\$81.17	4.0%	\$3.14
6	\$32.52	\$33.84	\$57.68	\$59.99	\$90.20	\$93.83	4.0%	\$3.63
8	\$42.70	\$44.42	\$73.18	\$76.11	\$115.88	\$120.53	4.0%	\$4.65
10	\$52.88	\$55.00	\$88.68	\$92.23	\$141.56	\$147.23	4.0%	\$5.67
16	\$90.46	\$94.10	\$135.18	\$140.59	\$225.64	\$234.69	4.0%	\$9.05

4
5 [SLIDE-33]

Rate Adjustments

Year	Water %	Sewer %
FY 2025	4.0%	3.1%
FY 2026	4.0%	3.1%
FY 2027	4.0%	3.2%
FY 2028	4.0%	3.9%
FY 2029	4.0%	4.0%

Unrestricted Reserve Balances

Year	Unrestricted Balance	Operating Target (8 months O&M)
FY 2025	\$28	\$15
FY 2026	\$27	\$15
FY 2027	\$26	\$15
FY 2028	\$25	\$15
FY 2029	\$25	\$15

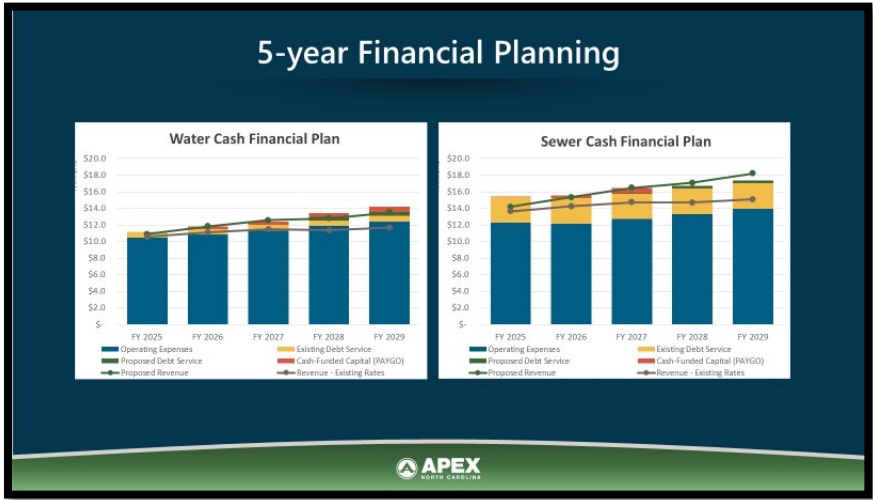
Typical Customer Bills - 5 kgal/month

Year	Water	Sewer
FY 2025	\$26.39	\$49.93
FY 2026	\$29.22	\$51.93
FY 2027	\$30.54	\$54.05
FY 2028	\$31.10	\$56.18
FY 2029	\$32.09	\$58.43

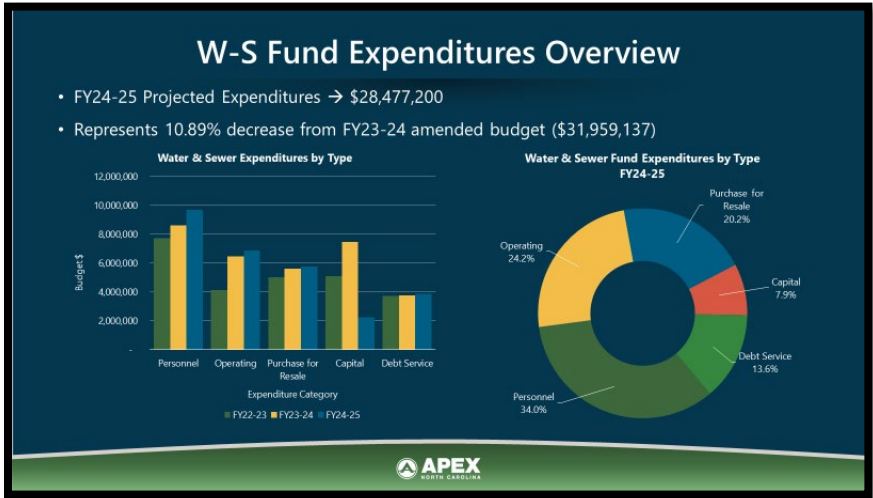
Debt Service Coverage

Year	Total DSC Coverage	Total DSC Target
FY 2025	1.21	1.0
FY 2026	1.24	1.0
FY 2027	1.34	1.0
FY 2028	1.21	1.0
FY 2029	1.30	1.0

1 [SLIDE-35]



2
3 [SLIDE-36]

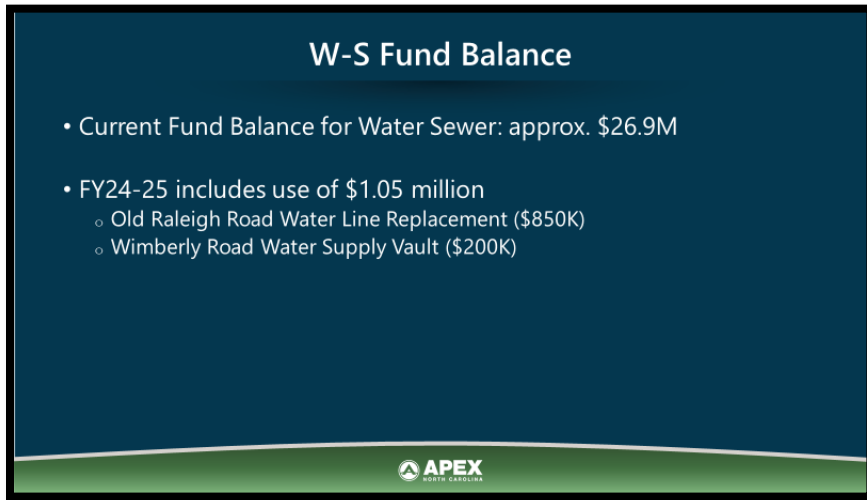


4
5 [SLIDE-37]

- ### W-S Fund FY24-25 Expenditure Overview
- **Personnel**
 - Utilities Engineering Manager
 - Utility Crew Field Supervisor
 - **Capital Projects**
 - Old Raleigh Road Water Line Replacement - \$850K
 - Little Beaver Creek Gravity Sewer Extension - \$300K
 - Wimberly Road Water Supply Vault - \$200K
 - **Vehicles & Equipment**
 - Itron Handheld Equipment - \$10K
 - Hach Water Analyzers - \$12K
 - Radio Comm Operator Headsets - \$26K
 - Replacement truck (Unit 669) - \$43K
 - Bypass Pump - \$57K
 - Service Camera - \$12K
 - Pump Mechanic Truck with Crane - \$180K
- APEX**
NORTH CAROLINA

6

1 **[SLIDE-38]**



2
3 **Councilmember Killingsworth** asked if a vault is the same thing as a tank.
4 **Assistant Town Manager Stone** said a vault is a metering point and helps to provide
5 needed redundancy.
6 **Councilmember Zegerman** said he’s trying to make sense of the narrative in the
7 budget message. He said he’s confused on what exactly the town is raising rates for based on
8 the outlook of the budget message. He said the charge for service number is flat year after
9 year.
10 **Director Grogan** said she wasn’t clear on the question, and confirmed it was for water
11 and sewer funds. She said this is not just charges for services on the water and sewer bill, and
12 there are different charges for saleable water that comes through, which is tied to
13 development. She said there are other things as well.
14 **Councilmember Zegerman** said the charges for service are increasing 7%, even
15 though the numbers are the same year to year
16 **Town Manager Vosburg** said the 7% comes from the difference in budget.
17 **Councilmember Zegerman** said it doesn’t imply a rate increase because the town’s
18 actual collections this year is already 25 million.
19 **Director Grogan** said the 25 million is an estimate.
20 **Councilmember Zegerman** said the town is two months away from the end of the
21 year and said our estimates should be on point by now. He asked what the town’s year end
22 outlook is going to look like.
23 **Director Grogan** said the estimates were done at the end of March. She said the
24 estimate was dependent on what was done previous years and what those costs are.
25 **Assistant Town Manager Stone** said if it included water purchase than the number
26 showing today would be different.
27 **Councilmember Zegerman** said the budget message does not support a rate
28 increase, he said he doesn’t understand why its being proposed today as a rate increase.
29 **Mayor Gilbert** asked if staff needed more time to look into it.

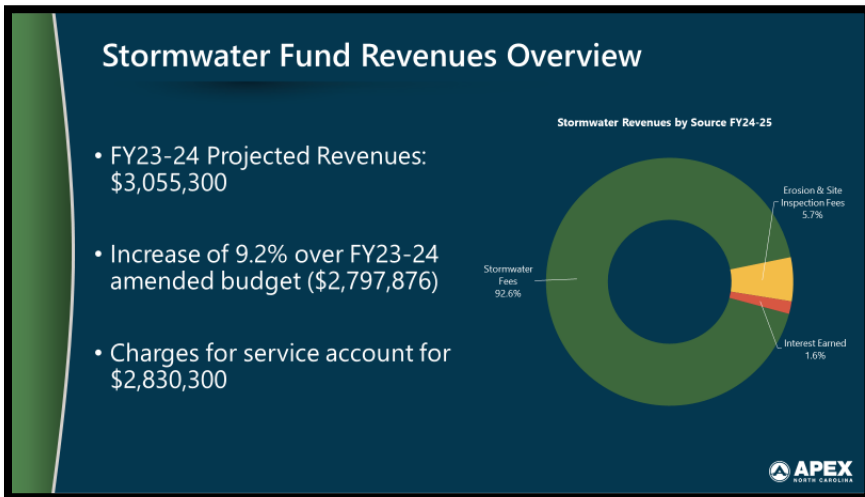
1 **Councilmember Zegerman** said he can have more discussion in the second session
2 in May and can defer the conversation until then.

3 **Director Grogan** said she will pull the numbers and connect with Councilmember
4 Zegerman on how she came up with the outcome.

5 **[SLIDE-39]**



6
7 **[SLIDE-40]**



8
9
10
11
12
13
14
15
16
17


1 [SLIDE-41]

Stormwater Utility

- Stormwater Fees
 - Stormwater Utility Fee with a Residential Tiered Rate Structure
 - Non-Residential Rate Based on Actual Impervious Area
 - Rates remaining flat from FY23-24

STORMWATER FEES	
<small>Stormwater fees are effective January 2022 (Tier 5 effective January 1, 2024). Stormwater utility fees are based on the total amount of impervious surface on an individual lot or parcel.</small>	
Residential - Detached single-family homes, a duplex, or a manufactured home located on an individual lot or parcel.	
Tier 1: Small (400-1,500ft²)	\$1.50
Tier 2: Medium (1,500-3,000ft²)	\$5.00
Tier 3: Large (3,000-4,000ft²)	\$7.50
Tier 4: Extra Large (>4,000ft²)	\$10.00
Tier 5: Homes with more than 5,400ft² (2 ERU) pay the non-residential rate.	\$5.00 per ERU (Total Impervious Area/\$2,700ft ² * \$5)
Non-Residential - Parcels that contain more than two residential units, public/private institutional buildings, commercial buildings, parking lots, churches, etc.	
	\$5.00 per ERU (Total Impervious Area/\$2,700ft ² * \$5)

*ERU (Equivalent Residential Unit) is the GIS Analysis of average impervious surface (rooftops, driveways, sidewalks, parking lots) per property. Approximately 2,700 ft².
*Properties with less than 400ft² of impervious surface are exempt.




2
3 [SLIDE-42]

Stormwater Expenditures Overview

- FY24-25 Projected Expenditures → \$3,055,300
- Represents 9.2% increase from FY23-24 amended budget (\$2,797,876)
- Expenditure Highlights
 - New Personnel - Stormwater Crew Leader & Stormwater Maintenance Worker
 - Lake Pine Spillway Repair - \$500K
 - Repairs from Condition Assessment - \$200K
 - Seagroves Farm Dam Repair - \$100K
 - Condition Assessment Phase 3 Contract - \$325K
 - Maintenance Crew Vehicle - \$65k

Stormwater Expenditures by Type
FY24-25

Type	Percentage
Operating	53.0%
Personnel	44.5%
Capital	2.1%

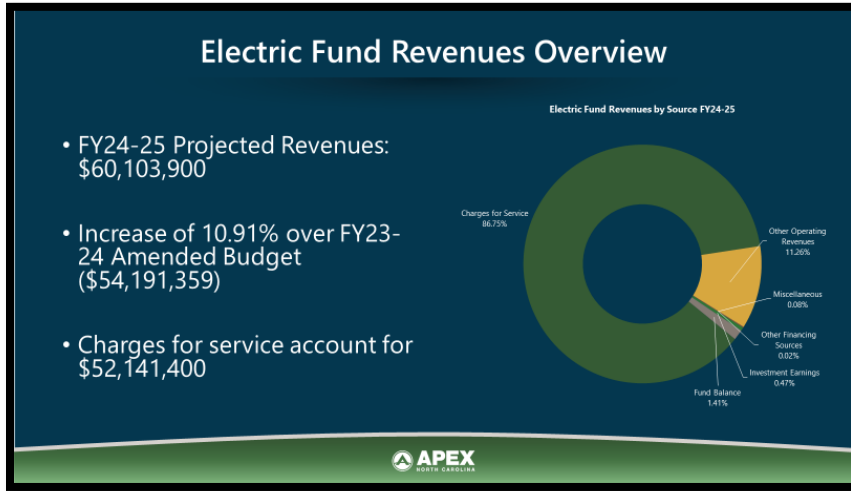


4
5 **Councilmember Gantt** asked if the masterplan was in last year’s budget for storm
6 water.

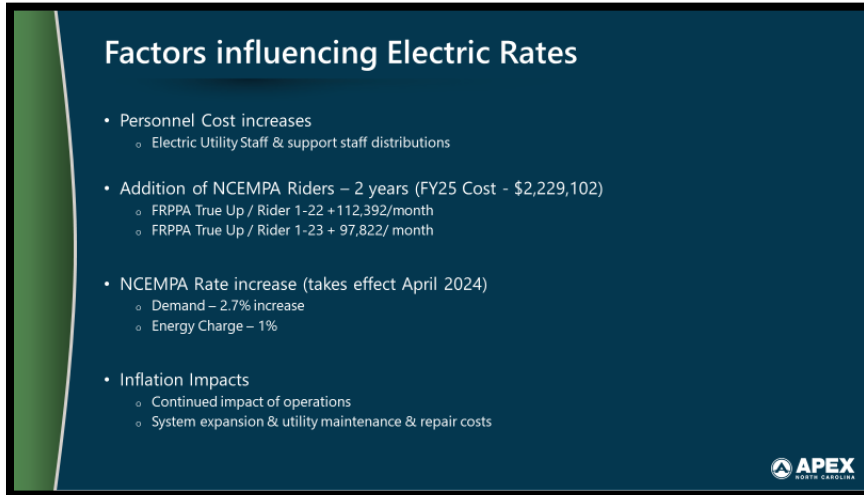
7 **Director Grogan** said stormwater had a phase two condition assessment that they are
8 currently working on now and then this would be their third. She said they are coming up
9 with the master plan and then budget will work with them to build out the CP.

10
11
12
13
14
15
16
17
18

1 [SLIDE-43]



2
3 [SLIDE-44]



4
5
6 [SLIDE-45]

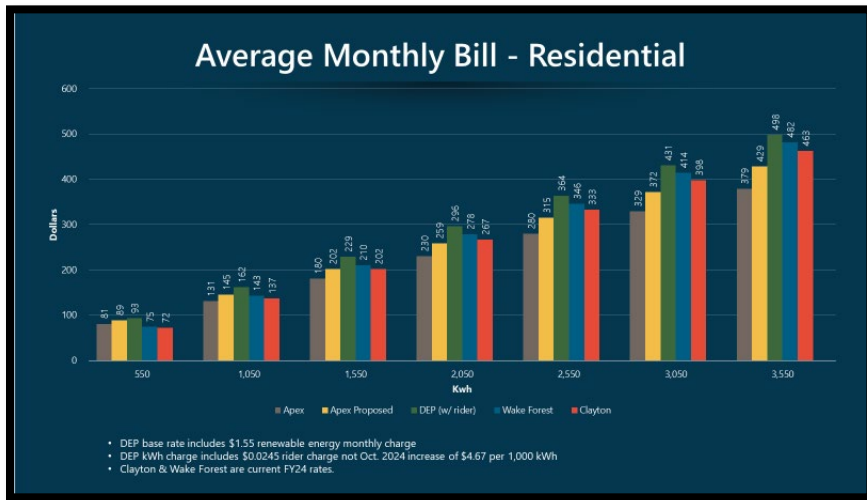
Recommended Electric Rates

Rate Description	FY 24	FY 25	Difference	% change
Residential				
Customer Charge (\$/bill)	26.30	26.30	0.1220	0.5%
Energy Charge (\$/kWh)	-	-	-	-
- Energy (0-800 kWh)	0.0994	0.1133	0.0139	14.0%
- Energy (>800 kWh)	0.0994	0.1133	0.0139	14.0%
Customer Charge (\$/bill)	26.30	26.30	0.1220	0.5%
Residential TOU				
Energy Charge (\$/kWh)	-	-	-	-
- TOU On Peak	0.2057	0.2345	0.0288	14.0%
- TOU Off Peak	0.0945	0.0823	-0.0077	-14.0%
- TOU Bilateral Credit On Peak	0.0375	0.0507	0.0160	14.0%
- TOU Bilateral Credit Off Peak	0.0327	0.0373	0.0046	14.0%
Customer Charge (\$/bill)	28.50	30.00	1.5000	5.3%
Energy Charge (\$/kWh)	0.1019	0.1146	0.0127	12.5%
Customer Charge (\$/bill)	28.50	30.00	1.5000	5.3%
Small General Service				
Energy Charge (\$/kWh)	-	-	-	-
TOU On Peak	0.2048	0.2304	0.0256	12.5%
TOU Off Peak	0.0564	0.0635	0.0070	12.5%
TOU Bilateral Credit On Peak	0.0360	0.0339	-0.0021	-12.5%
TOU Bilateral Credit Off Peak	0.0326	0.0367	0.0041	12.5%
Customer Charge (\$/bill)	90.00	90.00	-	0.0%
Energy Charge (\$/kWh)	0.0700	0.0878	0.0097	12.5%
Demand Charge (\$/kW)	8.20	9.23	1.0250	12.5%
Medium General Service				
Customer Charge (\$/bill)	90.00	90.00	-	0.0%
TOU Energy Charge (\$/kWh)	0.0759	0.0821	0.0052	12.5%
TOU On Peak Demand Charge (\$/kW)	12.25	13.78	1.5333	12.5%
Customer Charge (\$/bill)	175.00	180.00	3.0000	2.3%
Energy Charge (\$/kWh)	0.0622	0.0700	0.0078	12.5%
Demand Charge (\$/kW)	11.00	12.28	1.3750	12.5%
Large General Service				
Customer Charge (\$/bill)	175.00	180.00	3.0000	2.3%
TOU Energy Charge (\$/kWh)	0.0607	0.0663	0.0076	12.5%
TOU On Peak Demand Charge (\$/kW)	12.75	14.34	1.5938	12.5%
Customer Charge (\$/bill)	350.00	360.00	10.0000	2.9%
Energy Charge (\$/kWh)	0.0476	0.0536	0.0060	12.5%
OP Demand Charge (\$/kW)	21.00	23.63	2.6250	12.5%
Excess Demand Charge (\$/kW)	4.50	4.71	0.2250	12.5%

APEX
NORTH CAROLINA

1
2

[SLIDE-46]



3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25
26
27
28
29

Councilmember Mahaffey said he wished there was more time to talk more about this slide. He said residents will see the increase and have concerns. He asked to simplify what is the reason driving the electric increase. He asked is it the true-up entirely or is it increasing costs.

Director Grogan said it's tied to the increase in costs. She said even though the town is spending 4 million on system expansion but electric has also increased those rates. She said electric has drastic increase in their revenue because their substantially increased and their trying to put those costs back onto developers so residents that are using it are paying for the system expansion. She said the bigger issue that the town is running into is the costs that are associated with system maintenance. She said it taking six months to three years lead time to get equipment and equipment is being ordered before it's even needed. She said also some of it is time to operating inflation which has hit the utility funds the most and being tied back to true-up.

Councilmember Gantt said he's bothered that the town doesn't have a tier system for electric like the town does for water and other stormwater related things.

Director Grogan said Duke is the only one that has that tier system and said the town had a similar one to it years ago. She said certain seasons of the year changes the rate.

Councilmember Gantt asked would it explain the difference between low and high end for the town.

Director Grogan said that is tied to base rate.

Councilmember Mahaffey said last year the town raised the base rate and lowered the per kWh and this year the town is raising our kWh back to what it was last year.

Councilmember Zegerman asked if the town can do tiers if they choose or is it constrained by the billing systems.

Director Grogan said the town used to charge that way but it was shifted to simplify the rate structure.

1 **Councilmember Mahaffey** said it's not as big for equity as it would seem. He said it
2 wouldn't just impact larger, newer homes, it could negatively impact older and less energy
3 efficient homes as well.

4 **Assistant Town Manager Stone** said the time of use is going to be a better way to
5 handle rates. He said they can't get there until the switch over to the new system. He said
6 older homes have much less insulation, and have to use more energy to try and keep the
7 home cool at times.

8 **Councilmember Mahaffey** said the best way to help out our residents that need help
9 is to invest in programs that help educate on energy efficiency.

10 **Councilmember Zegerman** He said the town is losing \$450 per solar customer, and
11 that can be spread out more equitably.

12 **Councilmember Killingsworth** said that once the AMI system was in place, they
13 could approach the homeowners as part of the APEX CARES program to help them on
14 saving energy, which would also help the town out.

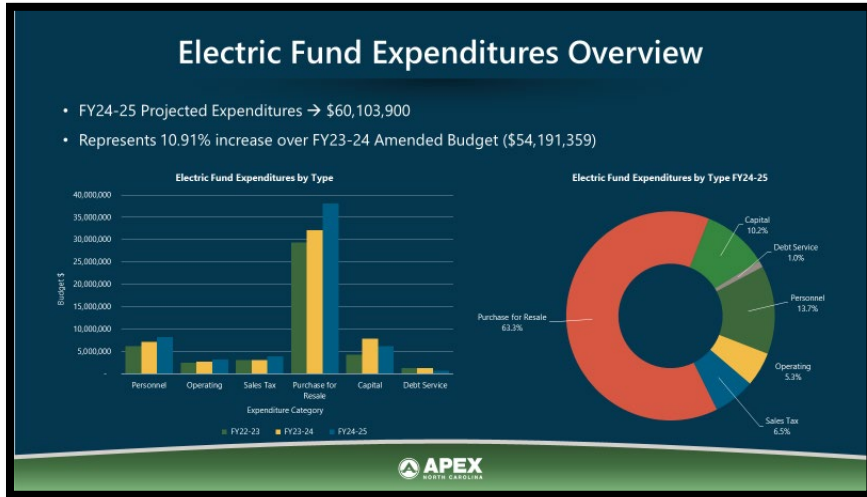
15 **Councilmember Zegerman** said he has the same narrative around the electric fund
16 as he made about the water fund and will talk about this in the next session.

17 **[SLIDE-47]**

Apex Residential Customers			
Kwh	Current Avg/Month	Proposed Avg/Month	Monthly Change
950	\$120.79	\$134.13	\$13.34
1,150	\$140.67	\$156.79	\$16.12
1,250	\$150.61	\$168.12	\$17.51
1,350	\$160.54	\$79.45	\$18.90

18
19
20
21
22
23
24
25
26
27
28
29
30
31

1 [SLIDE-48]



2
3 [SLIDE-49]

- ### FY24-25 Electric Fund Expenditures Overview
- Personnel
 - 2 Positions Recommended
 - Line Technician
 - Assistant Director
 - Capital Projects
 - LED Street Light Upgrades - \$500K
 - System Fault Indicators - \$175K
 - Mount Zion Upgrades - \$230K
 - System Expansion - \$4.2M
 - Vehicles & Equipment
 - Bucket Truck Replacement - \$275K
 - Pulling Rig - \$96K
 - Dump Trailer - \$20K
 - Truck Replacement (unit 125) - \$50K
 - New Vehicle Addition - \$50K
 - ARGO Centaur Replacement - \$28K
 - Fault Locators - \$24K

4
5 [SLIDE-50]

Electric Fund Reserves

- Current Electric Fund Balance \$12.9M
 - Limited available for appropriation due to restrictions
- FY24-25 does include use of fund balance

System Fault indicators	\$175,000
LED Street Light Upgrades	\$500,000
Mount Zion Upgrades	\$230,000
	\$905,000


6
7

1 [SLIDE-51]

Strategic Focus	Strategic Goal Alignment Enterprise Funds	Warranty/Action Item	Budget
A Welcoming Community	Enhance Communications for a More Informed Community		
	Education/Support for Water & Sewer		1,500
	Lead & Cooper Educational Items		7,500
	Stormwater Public Education, Outreach Supplies, & Giveaways		4,200
	Customer Communication tools for Newsletter & Posting		32,800
		Subtotal	\$45,500
High Performing Government	Personnel Additions		
	Utilities Engineering Manager & Water Maintenance Field Supervisor		284,400
	Stormwater Crew Leader & Maintenance Worker		205,800
	Electric Utility Assistant Director & Electric Line Technician		284,400
	Provide Customer Focused Service		
	Customer Communication tools for Newsletters & Posting		32,800
	Outage Management - SCADA, Integration & Customer Mapping		50,000
	Long Range Planning for System Viability		
	Risk & Resilience Assessment Update		60,000
	Water System Management Plan Update		50,000
Sewer Model Updates & Forecasting		50,000	
		Subtotal	\$1,036,900
Environmental Leadership	Be a Leader in Renewable Energy & Conservation		
	LED Street Light Conversion		500,000
	EV Transition / Hydro Investigation (2 Replacements)		75,000
	CIP Long Corrosion Rebuild		150,000
	Develop Funding Strategy for Watershed Protection of Jordan Lake		135,000
Preserve Natural Resources & Habitats			
Land Service Line Inventory & Verification (LRS)		200,000	
Fats, Oils & Grease Vehicle Wraps		10,000	
		Subtotal	\$1,065,000
Responsible Development	Investment in Infrastructure Upgrades & Replacement		
	Water/Sewer Debt Modeling for Infrastructure Investment		110,000
	Stormwater Condition Assessment Phase II		835,000
	Annual Miscellaneous Drainage Improvements		200,000
	Water Main Replacement & Rehab Program		100,000
Hydro & Infrastructure Repair (Pre-Assess Locations)		300,000	
Pump Station Maintenance & Repair		\$12,500	
		Subtotal	\$1,542,500
Economic Viability	System Expansion to Support Residential & Commercial Growth		
	Little Beaver Creek Gravity Sewer Extension		300,000
	Watershed Road Repair Supply Street		200,000
	Carv-Ape Water & Sewer Projects		916,500
	New Water Meter Installation		200,000
Electric System Expansion		4,200,000	
		Subtotal	\$5,816,500
		Grand Total	\$9,205,900

2
3 [SLIDE-52]


Rate Changes Cumulative Effect on Residents



Rate Change Impact on Average Household*			
Fee/Rate	FY23-24	FY24-25	Change
Solid Waste (combined)	\$22.92	\$23.27	\$0.35
Water	\$28.10	\$29.24	\$1.14
Sewer	\$49.93	\$51.93	\$2.00
Electric	\$140.67	\$156.79	\$16.12
Stormwater	\$5.00	\$5.00	\$0.00
Total	\$246.62	\$266.23	\$19.61

*Average household defined as 5,000 gal/month in water-sewer usage & 1,150 kW/month in energy use

Property Tax Rate Comparison						
Home Value	\$0.32	\$0.33	\$0.34	\$0.35	Change per \$0.01	Per 0.01/ Month
\$400k	\$1,280	\$1,320	\$1,360	\$1,400	\$40	\$3.33
\$500k	\$1,600	\$1,650	\$1,700	\$1,750	\$50	\$4.17
\$600k	\$1,920	\$1,980	\$2,040	\$2,100	\$60	\$5.00
\$700k	\$2,240	\$2,310	\$2,380	\$2,450	\$70	\$5.83



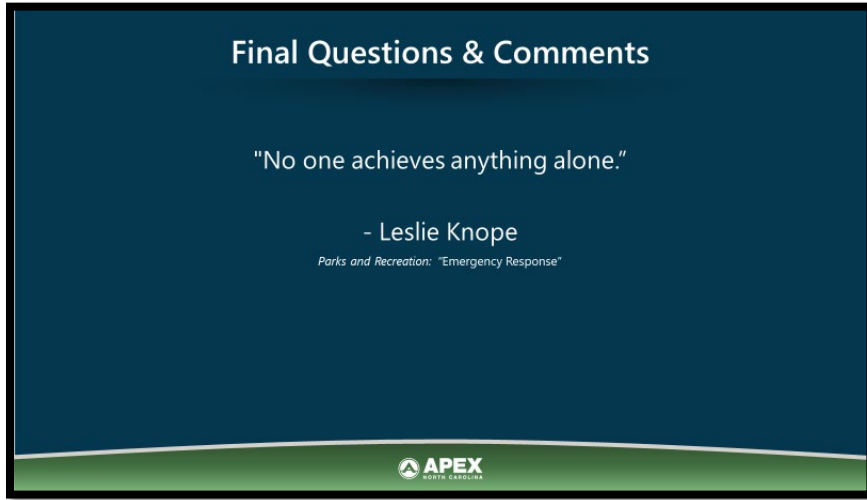
4
5 [SLIDE-53]

Important Upcoming Budget Dates

- **May 3:** Revisions and updates
- **May 3:** Budget draft available online
- **May 14:** Public hearing for FY24-25 Recommended Budget
- **May 23:** Second Council budget workshop (if necessary)
- **June 11:** Adopt FY24-25 Budget Ordinance & CIP
- **July 1:** Begin new fiscal year



1 **[SLIDE-54]**



2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25

Mayor Gilbert asked has there been an analysis made regarding to personnel costs with special events. He said regarding options for personnel from special event companies that provide staff like security and etc.

Director Grogan said staff did look into that and it will be incorporated into the memo. She said it will talk through some of the different opportunities, like the internship program potentially utilizing Mutual Aid for Police Officers. She said also contracting out someone who could collect trash as well.

[ADJOURNEMENT]

Mayor Gilbert adjourned the meeting at **5:08 p.m.**

Jacques K. Gilbert
Apex, Mayor

Allen Coleman, CMC, NCCCC
Town Clerk to the Apex Town Council

Submitted for approval by Apex Town Clerk Allen Coleman

Minutes approved on _____ of _____, 2024.