



To: Mr. Brad Holland Electrical Engineer Town of Apex, NC (919) 249-1139 8/1/2024

## Subject: Border States Exclusivity with Eaton/Cooper

Brad:

On behalf of Border States and Eaton/Cooper we would like to inform you that, in North Carolina, we (Border States) represent Eaton/Cooper exclusively with the municipalities for their Engineered-To-Order (ETO) products. This includes the CL-7 that the Town of Apex is currently seeking to purchase. If you have any questions or concerns, please let me know.

Sincerely,

Matt Wiggins Border States Utility Account Manager (864) 871-0086