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for consideration by the Apex Town Council

Item Type: CONSENT AGENDA

Meeting Date: October 27, 2026

Item Details

Presenter(s): Courtney Jones, HR Manager – Talent & Benefits

Department(s): Human Resources

Requested Motion

Motion to award a multi-year contract between Alliant Insurance Services, Inc. and the Town of Apex for employee benefits consulting and brokerage services effective January 1, 2027, through December 31, 2031, and authorize the Town Manager, or their designee, to execute both the Business Associate Agreement and Consulting Services Agreement on behalf of the Town.

Approval Recommended?

Yes

Item Details

The Town previously partnered with Marsh McLennan Agency (MMA) for employee benefits consulting and brokerage services. As the Town's employee benefits program continues to evolve, the Human Resources Department conducted a competitive Request for Proposals (RFP) process to evaluate qualified benefits brokers and ensure alignment with the Town's long-term strategic priorities.

Following evaluation of the proposals, Alliant was selected based on its public-sector experience, data analytics and benchmarking capabilities, pharmacy strategy and cost management, renewal negotiations, and proactive benefits consulting services.

The proposed agreement provides employee benefits consulting and brokerage services at an annual fee of $125,000, subject to the terms of the final agreement and applicable budgetary requirements.

Attachments

- CN8-A1: Business Associate Agreement – Contract Award - Alliant Insurance Services, Inc. - Town's Benefits Broker - January 1, 2027, through December 31, 2031

- CN8-A2: Consulting Services Agreement - Contract Award - Alliant Insurance Services, Inc. - Town's Benefits Broker - January 1, 2027, through December 31, 2031