# Axon Enterprise, Inc.

17800 N 85th St, Scottsdale, Arizona 85255, United States
VAT: 86-0741227
Domestic: (800) 978-2737 | International: +1 800.978.2737

**Q-883251-001** Acct: 110531

| | |
|---|---|
| Issued | **Jul 29, 2026** |
| Expires | **Sep 30, 2026** |
| Payment Terms | **N30** |
| Mode of Delivery | **AUTO-GND** |

## Apex Police Department - NC

**Currency: USD**

### CUSTOMER DETAILS

**SHIP TO**
**Apex Police Department - NC**
205 Saunders St
Apex, NC
27502-1447
USA

**BILL TO**
**Apex Police Department - NC**
205 Saunders St
Apex, NC
27502-1447
USA

**SALES REPRESENTATIVE**
**Madison Mayfield**
Email: mmayfield@axon.com

**PRIMARY CONTACT**
**Michael Prince**
Phone: (984) 255-8136
Email: michael.prince@apexnc.org

### QUOTE SUMMARY

| | |
|---|---|
| Program Length | **22 Months** |
| Contract Start | **Nov 1, 2026** |
| Contract End | **Aug 31, 2028** |
| TOTAL CONTRACT | |
| Net Total | **$58,245.22** |
| Hardware | **$34,353.13** |
| Software | **$21,457.82** |
| Services | **$1,045.17** |
| Warranties | **$1,389.10** |
| Est. Tax | **$3,186.20** |
| **Total Contract Value** | **$61,431.42** |

### DISCOUNT SUMMARY

| | |
|---|---|
| List Price | **$110,102.09** |
| Total Savings | **$51,856.87** |
| Discount | **47.10%** |
| Avg. Savings / Year | **$28,285.57** |

## PAYMENT SUMMARY

| DATE | SUBTOTAL | EST. TAX | TOTAL |
|---|---|---|---|
| Oct 1, 2026 | $29,122.61 | $1,593.22 | **$30,715.83** |
| Jul 1, 2027 | $29,122.61 | $1,592.98 | **$30,715.59** |
| **Total** | **$58,245.22** | **$3,186.20** | **$61,431.42** |

## SUMMARY PRICING FOR TERM

### SUMMARY PRICING

| ITEM | DESCRIPTION | QTY | TERM | UN-BUNDLED | LIST PRICE | NET PRICE | SUBTOTAL | EST. TAX | TOTAL |
|---|---|---|---|---|---|---|---|---|---|
| 73976 | True-Up - Officer Safety Plan 7 Plus True-Up 1 | 266 | 1 | — | $27.05 | $27.05 | $7,195.30 | $521.66 | $7,716.96 |
| M00047 | Officer Safety Plan 7 Plus | 7 | 22 | $668.21 | $331.50 | $331.49 | $51,049.92 | $2,664.54 | $53,714.46 |

| | | SUBTOTAL | EST. TAX | TOTAL |
|---|---|---|---|---|
| | **Total** | $58,245.22 | $3,186.20 | $61,431.42 |

## DELIVERY SCHEDULE

**ESTIMATED SHIPPING DATE: Oct 1, 2026**

Shipping Location: **205 Saunders St, Apex, NC, 27502-1447, USA**

| HARDWARE | QTY |
|---|---|
| Axon Body - Dock Powercord - North America | 1 |
| Axon Body - Dock Wall Mount - Bracket Assembly | 1 |
| Axon Signal - Battery - CR2032 Single Pack | 7 |
| Axon Signal - Signal Sensor (sensor only) | 7 |
| Axon TASER - Battery Pack - Tactical | 8 |
| Axon TASER - Cleaning Kit | 1 |
| Axon TASER - Dock - Six-Bay Plus Core | 1 |
| Axon TASER - Target - Conductive Professional Ruggedized | 1 |
| Axon TASER - Target Frame - Professional 27.5 in X 75 in | 1 |
| Axon TASER 7 - Cartridge - Halt Close Quart NS | 14 |
| Axon TASER 7 - Cartridge - Halt Standoff NS | 14 |
| Axon TASER 7 - Cartridge - Inert Close Quart (12-Degree) NS | 7 |
| Axon TASER 7 - Cartridge - Inert Standoff (3.5-Degree) NS | 7 |
| Axon TASER 7 - Cartridge - Live Close Quart (12-Degree) NS | 35 |
| Axon TASER 7 - Cartridge - Live Standoff (3.5-Degree) NS | 35 |
| Axon TASER 7 - Handle - High VIS Grn Laser Class 3R Ylw | 7 |
| Axon TASER 7 - Holster - Safariland RH | 7 |
| Axon VR - Controller - Handgun VR19H | 1 |
| Axon VR - Controller - TASER 10 | 1 |
| Axon VR - Headset - Battery | 1 |
| Axon VR - Headset - HTC Focus Vision | 1 |
| Axon VR - Holster - TASER 10 Safariland Gray - LH | 1 |
| Axon VR - Holster - TASER 10 Safariland Gray - RH | 1 |
| Axon VR - Multi-User Room Marker | 2 |
| Axon VR - Tablet | 1 |
| Axon VR - Tablet Case | 1 |
| Axon VR - Tactical Bag | 1 |
| Enhanced Hook-and-Loop Training (Halt) Suit (V2) | 1 |
| **SOFTWARE** | **QTY** |
| Full VR Plan | 7 |
| OSP-Unlimited Plus (No VR) | 7 |
| TASER 7 Certification with VR Plan | 7 |
| **SERVICES** | **QTY** |
| Axon TASER 7 - Replacement Access Program - Duty Cartridge | 7 |
| **WARRANTIES** | **QTY** |
| Axon Body - TAP Warranty - Camera | 7 |



Tax estimates are approximate and subject to change at time of invoicing.

| | |
|---|---|
| Axon Body - TAP Warranty - Multi-Bay Dock | 1 |
| Axon Signal - Ext Warranty - Signal Sensor | 7 |
| Axon TASER - Ext Warranty - Battery Pack T7/T10 | 8 |
| Axon TASER - Ext Warranty - Dock Six-Bay T7/T10 | 1 |
| Axon TASER 7 - Ext Warranty - Handle | 7 |
| Axon VR - Ext Warranty - Handgun Controller | 1 |
| Axon VR - Ext Warranty - Headset | 1 |
| Axon VR - Ext Warranty - Tablet | 1 |
| Axon VR - Ext Warranty - TASER Controller | 1 |

**ESTIMATED SHIPPING DATE: Nov 1, 2026**

Shipping Location: **205 Saunders St, Apex, NC, 27502-1447, USA**

| SOFTWARE | QTY |
|---|---|
| Axon Body - License - Fusus Livestream | 7 |
| Axon Community Link | 7 |
| Axon Evidence - Auto Tagging License | 7 |
| Axon Evidence - ECOM License - Pro | 7 |
| Axon Evidence - Redaction Assistant User License | 7 |
| Axon Evidence - Storage - 10GB A La Carte | 70 |
| Axon Evidence - Storage - Axon Device Unlimited | 7 |
| Axon Performance - License | 7 |
| Axon Standards - License | 7 |
| Axon TASER - Data Science Program | 7 |
| Axon TASER - Evidence.Com License | 8 |
| Axon VR - User Access - Full VR | 7 |
| **SERVICES** | **QTY** |
| Axon Investigate - Third Party Video Support | 7 |
| Axon TASER - On Demand Certification | 1 |

**ESTIMATED SHIPPING DATE: Oct 1, 2027**

Shipping Location: **205 Saunders St, Apex, NC, 27502-1447, USA**

| HARDWARE | QTY |
|---|---|
| Axon TASER 7 - Cartridge - Live Close Quart (12-Degree) NS | 14 |
| Axon TASER 7 - Cartridge - Live Standoff (3.5-Degree) NS | 14 |

**ESTIMATED SHIPPING DATE: Aug 31, 2028**

Shipping Location: **205 Saunders St, Apex, NC, 27502-1447, USA**

| HARDWARE | QTY |
|---|---|
| Axon Body - TAP Refresh 1 - Camera | 7 |
| Axon Body - TAP Refresh 1 - Dock Multi-Bay | 1 |
| Axon Body - TAP Refresh 2 - Camera | 7 |
| Axon Body - TAP Refresh 2 - Dock Multi-Bay | 1 |
| Axon TASER 7 - Cartridge - Halt Close Quart NS | 14 |
| Axon TASER 7 - Cartridge - Halt Standoff NS | 14 |
| Axon TASER 7 - Cartridge - Live Close Quart (12-Degree) NS | 42 |

| | |
|---|---|
| Axon TASER 7 - Cartridge - Live Standoff (3.5-Degree) NS | 42 |
| Axon VR - TAP Refresh 1 - Handgun Controller | 1 |
| Axon VR - TAP Refresh 1 - Headset | 1 |
| Axon VR - TAP Refresh 1 - Tablet | 1 |
| Axon VR - TAP Refresh 1 - TASER Controller | 1 |

## TERMS & CONDITIONS

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

### STANDARD TERMS AND CONDITIONS

**Axon Master Services and Purchasing Agreement:**
This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at https://www.axon.com/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

**ACEIP:**
The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

**Acceptance of Terms:**
Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

### EXCEPTIONS TO STANDARD TERMS AND CONDITIONS

**Rewrite Estimates**
**Estimated Amounts and Contract Terminations.** Any amounts stated as due under existing or terminated contracts — including contract transfer balances carried forward to new or pending contracts — are estimates based on payments received as of the calculation date. These estimates may be adjusted if new contracts are not executed on the anticipated dates or if expected payments are not made.

**Refresh Shipment Timing**
**Technology Assurance Plan (TAP) Refresh Prior to Renewal.** For Customers with expiring agreements that include TAP refresh rights, Axon may, in its discretion, ship refresh hardware under the existing contract while renewal or replacement agreements are in progress. Any such shipments will be deemed made under the terms of the existing contract until the new contract is fully executed, after which any applicable updates, fees, or adjustments will apply.

**Shipment Timing**
**Shipment Variance** . Estimated shipment dates are provided for planning purposes only and are not guarantees. Axon may ship hardware before or after the estimated shipment date, and failure to meet an estimated shipment date will not, by itself, constitute a breach, provided Axon uses commercially reasonable efforts to meet estimated shipment dates.

## Town of Apex

X

Randal E. Vosburg, Town Manager
Email: [empty member email]
Timestamp: [empty signing timestamp]

**This instrument has been preaudited in the manner required by the Local Government Budget and Fiscal Control Act.**

X

[empty member name] , Finance Director
Email: jon.griffin@apexnc.org
Timestamp: [empty signing timestamp]

## Axon Enterprise

X

[empty member name] , VP, Assoc. General Counsel
Email: bobby@axon.com
Timestamp: [empty signing timestamp]

Axon Enterprise, Inc.
17800 N 85th St
Scottsdale, Arizona 85255
United States
VAT: 86-0741227
Domestic:(800) 978-2737
International: +1.800.978.2737

**Q-887399-46212MM**

Issued: 07/09/2026

Quote Expiration: 07/30/2026

Estimated Contract Start Date: 10/01/2026

Account Number: 110531

Payment Terms: N30

Mode of Delivery: AUTO-GND

Credit/Debit Amount: $0.00

| SHIP TO | BILL TO |
|---|---|
| Apex Police Department - NC<br>205 Saunders St<br>Apex,<br>NC<br>27502-1447<br>USA | Apex Police Department - NC<br>205 Saunders St<br>Apex<br>NC<br>27502-1447<br>USA<br>Email:<br>0566001166 |

| SALES REPRESENTATIVE | PRIMARY CONTACT |
|---|---|
| Madison Mayfield<br>Phone:<br>Email: mmayfield@axon.com<br>Fax: | Michael Prince<br>Phone: 984-255-8136<br>Email: michael.prince@apexnc.org<br>Fax: |

## Quote Summary

| | |
|---|---|
| Program Length | 27 Months |
| **TOTAL COST** | $64,889.79 |
| **ESTIMATED TOTAL W/ TAX** | $69,220.08 |

## Discount Summary

| | |
|---|---|
| Average Savings Per Year | $18,806.29 |
| **TOTAL SAVINGS** | $42,314.16 |

## Payment Summary

| Date | Subtotal | Tax | Total |
|---|---|---|---|
| Sep 2026 | $32,444.89 | $2,165.13 | $34,610.02 |
| Oct 2027 | $32,444.90 | $2,165.16 | $34,610.06 |
| **Total** | **$64,889.79** | **$4,330.29** | **$69,220.08** |

| | |
|---|---|
| **Quote Unbundled Price:** | **$107,210.67** |
| **Quote List Price:** | **$64,889.79** |
| **Quote Subtotal:** | **$64,889.79** |

## Pricing

***All deliverables are detailed in Delivery Schedules section lower in proposal***

| Item | Description | Qty | Term | Unbundled | List Price | Net Price | Subtotal | Tax | Total |
|---|---|---|---|---|---|---|---|---|---|
| **Program** | | | | | | | | | |
| 80461 | TRUE UP - FLEET 3 BUNDLE WITH TAP | 231 | 1 | | $115.75 | $115.75 | $26,738.25 | $1,938.53 | $28,676.78 |
| Fleet3B+TAP | Fleet 3 Basic + TAP | 7 | 27 | $425.78 | $201.86 | $201.86 | $38,151.54 | $2,391.76 | $40,543.30 |
| **Total** | | | | | | | **$64,889.79** | **$4,330.29** | **$69,220.08** |

## Delivery Schedule

### Hardware

| Bundle | Item | Description | QTY | Shipping Location | Estimated Delivery Date |
|---|---|---|---|---|---|
| Fleet 3 Basic + TAP | 101924 | AXON FLEET - TAOGLAS ANT - 7-IN-1 4CELL 2WIFI 1GNSS INT | 7 | 1 | 10/01/2026 |
| Fleet 3 Basic + TAP | 103346 | AXON FLEET - ERICSSON R980-5GD-A+5YR NETCLOUD | 7 | 1 | 10/01/2026 |
| Fleet 3 Basic + TAP | 70112 | AXON SIGNAL - VEHICLE | 7 | 1 | 10/01/2026 |
| Fleet 3 Basic + TAP | 72036 | AXON FLEET 3 - STANDARD 2 CAMERA KIT | 7 | 1 | 10/01/2026 |
| Fleet 3 Basic + TAP | 72040 | AXON FLEET - TAP REFRESH 1 - 2 CAMERA KIT | 7 | 1 | 12/01/2028 |

### Software

| Bundle | Item | Description | QTY | Estimated Start Date | Estimated End Date |
|---|---|---|---|---|---|
| Fleet 3 Basic + TAP | 80400 | AXON EVIDENCE - FLEET VEHICLE LICENSE | 7 | 10/01/2026 | 12/31/2028 |
| Fleet 3 Basic + TAP | 80410 | AXON EVIDENCE - STORAGE - FLEET 1 CAMERA UNLIMITED | 14 | 10/01/2026 | 12/31/2028 |

### Services

| Bundle | Item | Description | QTY |
|---|---|---|---|
| Fleet 3 Basic + TAP | 73391 | AXON FLEET 3 - DEPLOYMENT PER VEHICLE - NOT OVERSIZED | 7 |

### Warranties

| Bundle | Item | Description | QTY | Estimated Start Date | Estimated End Date |
|---|---|---|---|---|---|
| Fleet 3 Basic + TAP | 80379 | AXON SIGNAL - EXT WARRANTY - SIGNAL UNIT | 7 | 10/01/2027 | 12/31/2028 |
| Fleet 3 Basic + TAP | 80495 | AXON FLEET 3 - EXT WARRANTY - 2 CAMERA KIT | 7 | 10/01/2027 | 12/31/2028 |

## Shipping Locations

| Location Number | Street | City | State | Zip | Country |
|---|---|---|---|---|---|
| 1 | 205 Saunders St | Apex | NC | 27502-1447 | USA |

## Payment Details

### Sep 2026

| Invoice Plan | Item | Description | Qty | Subtotal | Tax | Total |
|---|---|---|---|---|---|---|
| Annual Payment 1 | 80461 | TRUE UP - FLEET 3 BUNDLE WITH TAP | 231 | $13,369.11 | $969.26 | $14,338.37 |
| Annual Payment 1 | Fleet3B+TAP | Fleet 3 Basic + TAP | 7 | $19,075.78 | $1,195.87 | $20,271.65 |
| **Total** | | | | **$32,444.89** | **$2,165.13** | **$34,610.02** |

### Oct 2027

| Invoice Plan | Item | Description | Qty | Subtotal | Tax | Total |
|---|---|---|---|---|---|---|
| Annual Payment 2 | 80461 | TRUE UP - FLEET 3 BUNDLE WITH TAP | 231 | $13,369.12 | $969.27 | $14,338.39 |
| Annual Payment 2 | Fleet3B+TAP | Fleet 3 Basic + TAP | 7 | $19,075.78 | $1,195.89 | $20,271.67 |
| **Total** | | | | **$32,444.90** | **$2,165.16** | **$34,610.06** |

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**Town of Apex**

X

Randal E. Vosburg, Town Manager
Email: [empty member email]
Timestamp: [empty signing timestamp]

7/9/2026

**This instrument has been preaudited in the manner required by the Local Government Budget and Fiscal Control Act.**

X

[empty member name] , Finance Director
Email: jon.griffin@apexnc.org
Timestamp: [empty signing timestamp]

**Axon Enterprise**

X

[empty member name] , VP, Assoc. General Counsel
Email: bobby@axon.com
Timestamp: [empty signing timestamp]

