

# Agenda Item | **cover sheet**

for consideration by the Apex Town Council

Item Type: CONSENT AGENDA  
Meeting Date: December 09, 2025

## Item Details

Presenter(s): John Mullis, Director

Department(s): Public Works

### Requested Motion

Motion to approve a Multi-Year Solid Waste and Recyclable Materials Collection, Transportation and Disposal/Processing Agreement between Waste Industries, LLC and Town of Apex, effective through June 30, 2036, for the collection of residential curbside solid waste and recyclable materials, and to authorize the Town Manager, or their designee, to execute on behalf of the Town, and authorize the Town Manager, upon consultation with the Town Attorney, to execute amendments to the contract that do not increase the cost to the Town.

### Approval Recommended?

Yes

### Item Details

The Town's current Solid Waste contract expires on June 30<sup>th</sup>, 2026. As such, staff began preliminary discussions with the current provider 15 months prior to contract expiration specifically addressing Town Facilities and Residential customers. Staff has negotiated the following key strategic wins and recommends approval.

Rate Freeze: Existing fee structure will remain as is through June 30<sup>th</sup>, 2028 with no fee increases.

Rate Cap: The maximum annual rate adjustment increase in any Fiscal Year is 2.5 % beginning July 1, 2028.

Residential recycling capacity increased by 47 % under phased approach at no extra cost to residents.

Dedicated Customer Service Support Center provided to assist ASK APEX with resident inquiries.

Dedicated Field Representative supporting Town's Solid Waste Manager to resolve operational issues.

Performance standards established, with financial penalties for exceeding the allowable limit of qualifying complaints.

Supports Town Sustainability initiatives by providing quarterly weights from Town Facility Recycling 3(e).

Estimated households serviced as of 10-31-25 (Exhibit B- Solid Waste Routes): 25,305.

FY 25-26 Budget: Sanitation Services \$5,300,000.

Budgetary impacts to consider:

- 1). Parks, Recreation, and Cultural Resources (PRCR) has requested 1 additional dumpster service (8 Cyd) per week at Apex Community Park, Apex Nature Park, and Pleasant Park to accommodate increased weekend usage. This represents an increased cost of \$312/month or \$1560 (Feb-June) above what is currently budgeted for the remainder of FY 25-26. These additional services are listed in Exhibit B and can be deferred until FY 26-27.
- 2) As part of this agreement, Public Works will be responsible for the placement of up to 1000 96-gallon Recycling carts per month under a phased agreement. Public Works does not have funding to facilitate mass delivery as is typical in the Solid Waste Industry. Public Works intends to internally manage new cart deliveries with existing staff and equipment for the remainder of FY 25-26 and evaluate cost effective deployment options in future budget years until full transition has been completed.

Attachments

- CN15-A1: Contract Multi-Year Agreement - Waste Industries LLC dba GFL Environmental - Solid Waste and Recyclable Materials Collection, Transportation and Disposal/Processing Agreement - through June 30, 2036
- CN15-A2: Peer Community Comparison Chart - Contract Multi-Year Agreement - Waste Industries LLC dba GFL Environmental - Solid Waste and Recyclable Materials Collection, Transportation and Disposal/Processing Agreement - through June 30, 2036

