

| Agenda Item | cover sheet

for consideration by the Apex Town Council

Item Type: CONSENT AGENDA

Meeting Date: September 22, 2026

Item Details

Presenter(s): Bill Spare, Fleet Services Manager

Department(s): Public Works

Requested Motion

Motion to ratify an oral Multi-Year Services Agreement between BlueArrow Telematics, Inc and the Town of Apex, for Geotab vehicle telematics services at a monthly cost of \$8,779, effective through June 30, 2029, and authorize the Town Manager, or their designee, to execute on behalf of the Town.

Approval Recommended?

Yes

Item Details

Fleet Services is requesting approval to ratify a service agreement with BlueArrow Telematics for the Town's vehicle telematics program. BlueArrow provides the Geotab vehicle telematics devices installed in Town vehicles, along with ongoing technical support and development of customized reports. The program supports Town departments that operate vehicles by providing reliable vehicle data and reporting to assist with daily operations, fleet management, and informed decision-making.

The agreement is for a 36-month term, with vehicle telematics service provided at a cost of \$19.25 per device per month. The telematics devices securely gather and transmit vehicle information, including mileage, location, engine diagnostics, utilization, idling, and driving activity. This data is integrated with the Town's fleet management software, allowing Fleet Services and Town departments to monitor vehicle health, manage maintenance, evaluate utilization, reduce unnecessary idling, and support safe and efficient vehicle operations.

Town staff worked with the vendor to finalize the terms of the new multi-year service agreement while maintaining the existing monthly service rate of \$19.25 per device. Because the service continued to be provided and billed monthly while the agreement terms were being finalized, ratification is requested to formally approve the agreement and the services provided during the interim period.

Attachments

- CN3-A1: Agreement Multi-Year Ratification - Blue Arrow - Geotab Vehicle Telematics Services - through June 30, 2029

