



December 17, 2019

Mr. Steve Maynard
Purchasing and Contracts Manager
105 Upchurch Street
Apex, NC 27502-0250

Dear Mr. Maynard:

Bids were solicited on behalf of 16 cities and opened on October 25, 2019 for wooden utility poles to be purchased during 2020. Cities were given an opportunity to review the prices and decide to either accept or reject bids. 15 cities accepted the pricing obtained.

As in the past, the bid package stated that the award of bids may be based on (1) cost to individual cities, (2) all CCA poles may be awarded to a single vendor, (3) all PENTA poles may be awarded to another single vendor or (4) all poles may be awarded to a single vendor as determined to be in the best interest of the participating municipalities. After evaluating the bids, it was determined to be in the best interest of the participating municipalities to award the contract as follows:

Apex, Drexel, Lexington, Morganton, Newton, and Shelby's CCA poles were awarded to Stella-Jones formerly McFarland Cascade. Benson, Greenville Utilities Commission, High Point, Rocky Mount, and Washington's CCA poles were awarded to Koppers.

High Point, Huntersville, Kings Mountain, Newton, Statesville and Wilson's PENTA poles were awarded to Stella-Jones.

ElectriCities recommends that the City Council of Apex execute the contract with the successful bidders based on lowest evaluated bidder for those individual Municipalities wishing to enter a contract for year beginning February 2020. I have included all bid information.

Sincerely,

A handwritten signature in black ink that reads "Clarice C. Wilson".

Clarice C. Wilson, CLGPO
Procurement Specialist

Enclosures: Two copies of contracts for Stella Jones for CCA and Penta Poles
Two copies of contracts for Koppers for CCA Poles
Bid Tab

919.760.6000
1427 Meadow Wood Blvd.
Raleigh, North Carolina 27604
www.electricities.com



FIXED PRICE PURCHASE CONTRACT #100719-N
Wooden Distribution Poles

THIS IS A FIXED PRICE PURCHASE CONTRACT ("Contract") made effective the ____ day of _____, 2020, among the North Carolina municipal corporations listed on Exhibit A attached hereto (referred to herein singularly as a "**Purchasing Member**" and collectively as the "**Purchasing Members**", and Stella-Jones Corporation, a corporation organized and existing under the laws of the state of Washington, ("**Vendor**").

RECITALS

A. Each of the Participating Members entered into a Municipal Cooperative Bid Agreement for Utility Materials, Supplies and Equipment dated July 1, 2016 or later, ("**Bid Agreement**") among the Participating Members and Electricities of North Carolina, Inc. ("**Electricities**") in connection with the cooperative public bidding of wooden distribution poles by the Participating Members.

B. Vendor has been established as the lowest responsive and responsible bidder in the cooperative public bidding of wooden distribution poles by the Participating Members.

C. The Bid Request requires the execution and delivery of this Contract by the Vendor within ten (10) days after notification of the award and the Purchasing Members that have elected to become a party to the Contract have authorized an official from the City of Rocky Mount to execute this Contract on their behalf.

COVENANTS

NOW, THEREFORE, in consideration of One Dollar (\$1.00) and other good and valuable consideration, the receipt and sufficiency of which is hereby acknowledged, it is agreed:

1. Term. The term of this Contract shall begin on February 1, 2020 through January 31, 2021, with the option to renew by the "**Purchasing Members**" for an additional year at the same price and terms and conditions, if deemed in the best interest of our members.

2. Request for Bid Documents. The Bid Documents include the documents contained in the Request for Bid Documents including (a) **Request for Bid# 100719-N**; (b) **Pole Descriptions**; (c) **Estimated quantity of poles which may be purchased by each Participating Member**; (d) **The Form of the Fixed Price Contract# 100719-N**; (e) **Bid Proposal forms Schedules A - F**; (f) any addenda issued prior to bid; and (i) any agreed upon amendments thereafter. The provisions of the Bid Documents are hereby incorporated by reference.

3. Fixed Pricing. Vendor agrees that it will sell the specified wooden distribution poles to any Purchasing Member that submits a purchase order on or after February 1, 2020, at the prices listed on Schedules A & B attached hereto and incorporated herein by reference.

4. Purchase Orders. This Contract, nor any purchase order issued by a Purchasing Member in connection herewith, shall be considered a requirements contract. However, once a Purchasing Member has executed an Acceptance Notice with Electricities accepting the price and terms of the Vendor's bid and the resulting Contract, that Purchasing Member must purchase its wooden utility pole requirements, if any, from the Vendor for the term of this Contract or any renewal; provided, however, if the Vendor does not deliver an order to a Purchasing Member within (i) 30 days; or (ii) 5 days, whichever was agreed, then that Purchasing Member may cancel its order without any liability to the Purchasing Member and purchase its wooden distribution poles included in that order from any source it desires. To the extent a Purchasing Member desires to purchase wooden distribution poles from Vendor, it shall issue a purchase order to the vendor for each transaction. Each Purchasing Member shall be solely responsible for the administration of its respective purchase orders and to see that the Vendor fulfills its obligation to that Purchasing Member.

5. Terms of Purchase. Each purchase order issued by a Purchasing Member shall contain a description of the class and size of wooden distribution poles ordered, the quantity, the shipment schedule, the terms and place of delivery, and any other terms deemed pertinent by the Purchasing Member such as the hours its warehouse will not accept deliveries. Each purchase order shall reference this Contract. To the extent not included in a purchase order issued in connection with this Contract or the Bid Documents, the following terms shall be deemed included:

a. Delivery. Vendor agrees to deliver all wooden distribution poles to a Purchasing Member within thirty (30) days unless Purchasing Member requests immediate shipment from the time of receipt of the Purchasing Member's purchase order at which time they shall be delivered within five (5) days from the date of the Purchase Order. The wooden distribution poles shall be delivered and unloaded F.O.B. the Purchasing Member's designated site. Vendor shall bear all costs and responsibilities, including equipment and labor, for delivery and unloading the wooden distribution poles at the Purchasing Member's designated site.

b. Warranty of Title. Vendor represents and warrants that; (i) on the date of delivery, Vendor will have and deliver to the Purchasing Member, good and marketable title to the wooden distribution poles sold, subject to no claim, pledge, lien, restriction, conditional sale agreement, charge or other encumbrance; (ii) Vendor has the right to convey the same as provided herein; and (iii) Vendor will warrant and defend title thereto against any adverse claims of all persons whomsoever.

c. Warranty of Quality. Vendor represents and warrants to the Purchasing Members that all wooden distribution poles to be supplied under this Contract are fit and sufficient for the purpose intended, shall be new and free from defects (whether patent or latent) in materials or workmanship and shall conform to the Request for Bid Documents, including specifications set forth in the Bid Documents and all applicable laws, rules and regulations of governmental regulatory authorities.

d. Right of Inspections. The wooden distribution poles shall be inspected at

the expense of the Vendor as set forth in the Request for Bid Documents. The inspection by the independent inspection companies shall not constitute a waiver of or in any way limit the rights or remedies a Purchasing Member may have concerning the wooden distribution poles purchased. If any wooden distribution poles are rejected at the Purchasing Member's site, the rejected wooden distribution poles will be held for disposition at Vendor's direction, expense and risk. Vendor shall replace any wooden distribution poles so rejected as soon as possible upon notice of such rejection but no longer than fifteen (15) days at no additional cost to the Purchasing Member. The rights and remedies set forth in this Contract shall be in addition to, and not in lieu of, all rights and remedies available to the parties under or in connection with this Contract.

e. Risk of Loss. The risk of loss from any casualty to the wooden distribution poles, regardless of the cause, shall be upon the Vendor until: inspection and acceptance of the wooden distribution poles by the Purchasing Member as set forth in the Request for Bid Documents.

f. Payment Terms. Payment of all amounts due under any purchase order executed by Vendor shall be made by the Purchasing Member by cash or check payable to the Vendor within thirty (30) days after: inspection and acceptance of the wooden utility poles by Purchasing Member as set forth in the Request for Bid Documents. No payment shall be due until the Purchasing Member shall have had a reasonable opportunity to inspect the wooden distribution poles.

g. Selection of Route and Carrier. Vendor shall have the option of selecting the particular route and carrier for shipment of the wooden distribution poles to a Purchasing Member.

h. Insurance. On shipment of wooden distribution poles by any carrier, Vendor shall purchase sufficient insurance to cover damage or loss of the goods to the Purchasing Member. Vendor shall also purchase and maintain sufficient coverage for Commercial General Liability, Business Automobile Liability, Umbrella Liability and Workers Compensation in the Statutory Coverage for North Carolina. No reduction, modification, cancellation or expiration of the policies shall become effective until thirty (30) days from the date of written notice thereof has been given to the Purchasing Members and Electricities.

i. License and Permits. Vendor is required to have and maintain all licenses and permits required to do business in the State of North Carolina.

6. Waiver. The failure of any party to enforce at any time any of the provisions of this Contract, to require at any time performance by the other party of any of the provisions hereof, or to resort to any remedy or to exercise one or more remedies shall in no way be construed to be a waiver of such provisions, nor in any way to affect the validity of this Contract or any part hereof, or the right of such party to enforce each and every such provision.

7. Assignment. The rights, duties and obligations under this Contract may not be assigned by any party hereto, without the written consent of the other parties, which consent may be withheld for any reason, and any attempt to assign said rights, duties and obligations without

the prior written consent of the other parties shall be null and void and of no force or effect. Subject to the restriction on assignment contained herein, the provisions of this Contract shall be binding upon and inure to the benefit of the parties hereto and their successors and assigns. Any assignment or subcontracting, even with the consent of a party hereto, shall not relieve the other party from any of its obligations or liabilities hereunder.

8. Counterparts. This Contract may be executed simultaneously in two or more counterparts, each of which shall be deemed an original but all of which together shall constitute one and the same instrument, binding on all parties to this Contract, notwithstanding that all parties may not have been executed by all counterparts or the same counterpart.

9. Force Majeure. Delays or failure of any party hereto in the performance of its required obligations shall be excused by circumstances beyond reasonable control of the party affected, including, but not limited to, acts of God, strikes, labor holiday, fire, flood, windstorm, explosion, riot, war, sabotage, action or request of governmental authority, accident, inability to obtain material, equipment or transportation, provided that a prompt notice of such delay is given and the parties shall be diligent in attempting to remove such cause(s) and thereafter perform such obligations as soon as reasonably practicable under the circumstances.

10. Governing Law. This Contract shall be deemed a contract entered into, delivered and made in the State of North Carolina, and it shall be governed, construed, interpreted and enforced in accordance with the laws of the State of North Carolina, notwithstanding the principles of conflicts of law.

11. Modification. The parties hereto may amend, modify and supplement this Contract only in writing duly executed by all parties hereto.

12. Notice Any notice, consent or other communication permitted or required by this Contract to be given to a party shall be in writing and addressed to such party at the following address or transmitted via facsimile machine (provided documentation of completed transmission is retained) to the following facsimile number:

If to:

Vendor:

Name	<u>Phil Agnelli</u>
Address	<u>Contracts Manager</u>
	<u>Stella-Jones Corporation</u>
	<u>P.O. Box 1496</u>
	<u>Tacoma, WA 98401-1496</u>

If to:

Purchasing Members: c/o Electricities of North Carolina, Inc.

Attn: Procurement Specialist

Post Office Box 29513

Raleigh, North Carolina 27626-0513

Facsimile Number: (919) 760-6055

Unless a different individual, address or facsimile number shall have been designated by the respective party by notice in writing in accordance herewith. Any notice given hereunder shall be deemed given when delivered by hand, one (1) day after being transmitted by facsimile or three (3) days after being deposited in the United States mail, postage prepaid, certified mail (return receipt requested).

14. Severability. If any provision of this Contract, or portion thereof, shall be determined to be void or unenforceable by any court of competent jurisdiction, then such determination shall not affect any other provision of this Contract, or portion thereof, all of which other provisions and portions thereof shall remain in full force and effect. If any provision of this Contract, or portion thereof, is capable of two interpretations, one of which would enter the provision, or portion thereof, void and the other of which would render the provision, or portion thereof, valid, then the provision, or portion thereof, shall have the meaning which renders it valid.

15. Entire Agreement. This Contract and the Bid Documents shall constitute the entire agreement between the Vendor and the Purchasing Members, and along with any purchase order issued by a Purchasing Member shall constitute the entire Agreement between the Vendor and the Purchasing Member, with respect to the subject matter described herein. Time is of the essence for execution of this contract.


IN WITNESS WHEREOF, the parties hereto have caused these presents to be executed in their respective names by their duly authorized officers or agents and their respective corporate seals to be hereunder affixed, all to be effective the day and year first above written.

VENDOR:

Stella-Jones Corporation

By: 
Vice President

ATTEST:


Secretary Assistant Treasurer
(CORPORATE SEAL)

PURCHASING MEMBERS ^{TOWN OF Apex}
BY: The ~~City of Lexington~~, pursuant to
Authority granted to it by the Municipal
Cooperative Bid Agreement for Utility
Materials, Supplies and Equipment
Dated July 1, 2016, between the
Participating Members and
ElectriCities of North Carolina, Inc.

BY _____
Print Name

Title of Person Authorized to Sign Contract

ATTEST:

City Clerk
(MUNCIPAL SEAL)

Exhibit A

CCA

Apex

Drexel

Lexington

Morganton

Newton

Shelby

PENTA

High Point

Huntersville/Cornelius

Kings Mountain

Newton

Statesville

Wilson

CCA Pole Prices
within 30 days
Apex
Schedule A
Stella-Jones Corporation

Size	Class	Qty	Unit Price	Subtotal	Freight per Pole	F.O.B Per Pole	Total
30	7			\$0.00		\$0.00	\$0.00
30	6			\$0.00		\$0.00	\$0.00
30	5			\$0.00		\$0.00	\$0.00
35	6			\$0.00		\$0.00	\$0.00
35	5			\$0.00		\$0.00	\$0.00
35	4			\$0.00		\$0.00	\$0.00
40	5			\$0.00		\$0.00	\$0.00
40	4	10	\$165.00	\$1,650.00	\$31.00	\$196.00	\$1,960.00
40	3			\$0.00		\$0.00	\$0.00
40	2	8	\$226.00	\$1,808.00	\$41.00	\$267.00	\$2,136.00
45	5			\$0.00		\$0.00	\$0.00
45	4	10	\$184.00	\$1,840.00	\$37.00	\$221.00	\$2,210.00
45	3			\$0.00		\$0.00	\$0.00
45	2	10	\$273.00	\$2,730.00	\$49.00	\$322.00	\$3,220.00
50	4			\$0.00		\$0.00	\$0.00
50	3	4	\$272.00	\$1,088.00	\$51.00	\$323.00	\$1,292.00
50	2			\$0.00		\$0.00	\$0.00
50	1			\$0.00		\$0.00	\$0.00
55	5			\$0.00		\$0.00	\$0.00
55	4			\$0.00		\$0.00	\$0.00
55	3	4	\$317.00	\$1,268.00	\$70.00	\$387.00	\$1,548.00
55	2			\$0.00		\$0.00	\$0.00
55	1			\$0.00		\$0.00	\$0.00
60	3	3	\$376.00	\$1,128.00	\$78.00	\$454.00	\$1,362.00
60	2			\$0.00		\$0.00	\$0.00
60	1			\$0.00		\$0.00	\$0.00
65	3			\$0.00		\$0.00	\$0.00
65	2			\$0.00		\$0.00	\$0.00
65	1			\$0.00		\$0.00	\$0.00
70	1			\$0.00		\$0.00	\$0.00
Totals		49		\$11,512.00			\$13,728.00

CCA Pole Prices
within 30 days
Drexel
Schedule A
Stella-Jones Corporation

Size	Class	Qty	Unit Price	Subtotal	Freight per Pole	F.O.B Per Pole	Total
30	7			\$0.00		\$0.00	\$0.00
30	6			\$0.00		\$0.00	\$0.00
30	5			\$0.00		\$0.00	\$0.00
35	6			\$0.00		\$0.00	\$0.00
35	5			\$0.00		\$0.00	\$0.00
35	4	2	\$133.00	\$266.00	\$17.00	\$150.00	\$300.00
35	2			\$0.00		\$0.00	\$0.00
40	5			\$0.00		\$0.00	\$0.00
40	4			\$0.00		\$0.00	\$0.00
40	3	2	\$190.00	\$380.00	\$24.00	\$214.00	\$428.00
40	2			\$0.00		\$0.00	\$0.00
45	5			\$0.00		\$0.00	\$0.00
45	4			\$0.00		\$0.00	\$0.00
45	3	8	\$233.00	\$1,864.00	\$28.00	\$261.00	\$2,088.00
45	2			\$0.00		\$0.00	\$0.00
50	4			\$0.00		\$0.00	\$0.00
50	3			\$0.00		\$0.00	\$0.00
50	2			\$0.00		\$0.00	\$0.00
50	1			\$0.00		\$0.00	\$0.00
55	5			\$0.00		\$0.00	\$0.00
55	4			\$0.00		\$0.00	\$0.00
55	3			\$0.00		\$0.00	\$0.00
55	2			\$0.00		\$0.00	\$0.00
55	1			\$0.00		\$0.00	\$0.00
60	3			\$0.00		\$0.00	\$0.00
60	2			\$0.00		\$0.00	\$0.00
60	1			\$0.00		\$0.00	\$0.00
65	3			\$0.00		\$0.00	\$0.00
65	1			\$0.00		\$0.00	\$0.00
70	1			\$0.00		\$0.00	\$0.00
Totals		12		\$2,510.00			\$2,816.00

CCA Pole Prices
within 30 days
Lexington
Schedule A
Stella-Jones Corporation

Size	Class	Qty	Unit Price	Subtotal	Freight per Pole	F.O.B Per Pole	Total
30	7			0.00		0.00	0.00
30	6	160	79.00	12,640.00	10.00	89.00	14,240.00
30	5			0.00		0.00	0.00
35	6			0.00		0.00	0.00
35	5			0.00		0.00	0.00
35	4	104	133.00	13,832.00	17.00	150.00	15,600.00
40	5			0.00		0.00	0.00
40	4			0.00		0.00	0.00
40	3	50	190.00	9,500.00	24.00	214.00	10,700.00
40	2			0.00		0.00	0.00
45	5			0.00		0.00	0.00
45	4			0.00		0.00	0.00
45	3	125	233.00	29,125.00	28.00	261.00	32,625.00
45	2	2	273.00	546.00	34.00	307.00	614.00
50	4			0.00		0.00	0.00
50	3	15	272.00	4,080.00	34.00	306.00	4,590.00
50	2	10	315.00	3,150.00	39.00	354.00	3,540.00
55	4			0.00		0.00	0.00
55	3	3	317.00	951.00	50.00	367.00	1,101.00
60	3			0.00		0.00	0.00
60	2	10	434.00	4,340.00	70.00	504.00	5,040.00
65	2	2	770.00	1,540.00	80.00	850.00	1,700.00
70	2	5	1,008.00	5,040.00	95.00	1,103.00	5,515.00
70	1	1	1,202.00	1,202.00	106.00	1,308.00	1,308.00
75	2	3	1,204.00	3,612.00	106.00	1,310.00	3,930.00
75	1	1	1,387.00	1,387.00	119.00	1,506.00	1,506.00
80	1	2	1,589.00	3,178.00	136.00	1,725.00	3,450.00
Totals		493		94,123.00			105,459.00

CCA Pole Prices
within 30 days
Morganton
Schedule A
Stella-Jones Corporation

Size	Class	Qty	Unit Price	Subtotal	Freight per Pole	F.O.B Per Pole	Total
30	7			0.00		0.00	0.00
30	6			0.00		0.00	0.00
30	5	25	90.00	2,250.00	11.00	101.00	2,525.00
30	4			0.00		0.00	0.00
35	6			0.00		0.00	0.00
35	5			0.00		0.00	0.00
35	4	35	133.00	4,655.00	17.00	150.00	5,250.00
40	5			0.00		0.00	0.00
40	4	45	165.00	7,425.00	20.00	185.00	8,325.00
40	3			0.00		0.00	0.00
40	2			0.00		0.00	0.00
45	4			0.00		0.00	0.00
45	3	50	233.00	11,650.00	28.00	261.00	13,050.00
45	2			0.00		0.00	0.00
50	4			0.00		0.00	0.00
50	3	20	272.00	5,440.00	34.00	306.00	6,120.00
50	2			0.00		0.00	0.00
50	1			0.00		0.00	0.00
55	4			0.00		0.00	0.00
55	3	20	317.00	6,340.00	39.00	356.00	7,120.00
55	2			0.00		0.00	0.00
60	3			0.00		0.00	0.00
60	2			0.00		0.00	0.00
65	3			0.00		0.00	0.00
65	2			0.00		0.00	0.00
70	3			0.00		0.00	0.00
70	1			0.00		0.00	0.00
Totals		195		37,760.00			42,390.00

CCA Pole Prices
within 30 days
Newton
Schedule A
Stella-Jones Corporation

Size	Class	Qty	Unit Price	Subtotal	Freight per Pole	F.O.B Per Pole	Total
30	7			\$0.00		\$0.00	\$0.00
30	6			\$0.00		\$0.00	\$0.00
30	5			\$0.00		\$0.00	\$0.00
35	6			\$0.00		\$0.00	\$0.00
35	5			\$0.00		\$0.00	\$0.00
35	4	22	\$133.00	\$2,926.00	\$17.00	\$150.00	\$3,300.00
40	5			\$0.00		\$0.00	\$0.00
40	4			\$0.00		\$0.00	\$0.00
40	3	33	\$190.00	\$6,270.00	\$24.00	\$214.00	\$7,062.00
40	2			\$0.00		\$0.00	\$0.00
45	5			\$0.00		\$0.00	\$0.00
45	4			\$0.00		\$0.00	\$0.00
45	3	20	\$233.00	\$4,660.00	\$28.00	\$261.00	\$5,220.00
45	2			\$0.00		\$0.00	\$0.00
50	4			\$0.00		\$0.00	\$0.00
50	3	3	\$272.00	\$816.00	\$34.00	\$306.00	\$918.00
50	2			\$0.00		\$0.00	\$0.00
50	1			\$0.00		\$0.00	\$0.00
55	4			\$0.00		\$0.00	\$0.00
55	3	4	\$317.00	\$1,268.00	\$50.00	\$367.00	\$1,468.00
55	2			\$0.00		\$0.00	\$0.00
60	3	2	\$376.00	\$752.00	\$60.00	\$436.00	\$872.00
60	2			\$0.00		\$0.00	\$0.00
60	1			\$0.00		\$0.00	\$0.00
65	3			\$0.00		\$0.00	\$0.00
65	2			\$0.00		\$0.00	\$0.00
70	3			\$0.00		\$0.00	\$0.00
70	1			\$0.00		\$0.00	\$0.00
Totals		84		16,692.00			18,840.00

CCA Pole Prices
within 30 days
Shelby
Schedule A
Stella-Jones Corporation

Size	Class	Qty	Unit Price	Subtotal	Freight per Pole	F.O.B Per Pole	Total
30	7			\$0.00		\$0.00	\$0.00
30	6			\$0.00		\$0.00	\$0.00
35	6			\$0.00		\$0.00	\$0.00
30	5			\$0.00		\$0.00	\$0.00
35	5			\$0.00		\$0.00	\$0.00
40	5			\$0.00		\$0.00	\$0.00
45	5			\$0.00		\$0.00	\$0.00
35	4	43	\$133.00	\$5,719.00	\$15.00	\$148.00	\$6,364.00
40	4			\$0.00		\$0.00	\$0.00
45	4			\$0.00		\$0.00	\$0.00
50	4			\$0.00		\$0.00	\$0.00
55	4			\$0.00		\$0.00	\$0.00
40	3	30	\$190.00	\$5,700.00	\$21.00	\$211.00	\$6,330.00
45	3	50	\$233.00	\$11,650.00	\$25.00	\$258.00	\$12,900.00
50	3	5	\$272.00	\$1,360.00	\$30.00	\$302.00	\$1,510.00
55	3	5	\$317.00	\$1,585.00	\$45.00	\$362.00	\$1,810.00
60	3	5	\$376.00	1,880.00	\$54.00	\$430.00	\$2,150.00
65	3			\$0.00		\$0.00	\$0.00
70	3			\$0.00		\$0.00	\$0.00
40	2			\$0.00		\$0.00	\$0.00
45	2			\$0.00		\$0.00	\$0.00
50	2	5	\$315.00	\$1,575.00	\$35.00	\$350.00	\$1,750.00
55	2			\$0.00		\$0.00	\$0.00
60	2			\$0.00		\$0.00	\$0.00
65	2			\$0.00		\$0.00	\$0.00
60	1			\$0.00		\$0.00	\$0.00
80	2			\$0.00		\$0.00	\$0.00
85	1			\$0.00		\$0.00	\$0.00
Totals		143		29,469.00			32,814.00

Penta Pole Prices
within 30 days
High Point
Schedule A
Stella-Jones Corporation

Size	Class	Qty	Unit Price	Subtotal	Freight per Pole	F.O.B Per Pole	Total
30	7			\$0.00		\$0.00	\$0.00
30	6			\$0.00		\$0.00	\$0.00
30	5			\$0.00		\$0.00	\$0.00
35	6			\$0.00		\$0.00	\$0.00
35	5			\$0.00		\$0.00	\$0.00
35	4	50	\$162.00	\$8,100.00	\$37.00	\$199.00	\$9,950.00
40	5			\$0.00		\$0.00	\$0.00
40	4	40	\$201.00	\$8,040.00	\$46.00	\$247.00	\$9,880.00
40	3			\$0.00		\$0.00	\$0.00
40	2			\$0.00		\$0.00	\$0.00
45	5			\$0.00		\$0.00	\$0.00
45	4	28	\$243.00	\$6,804.00	\$55.00	\$298.00	\$8,344.00
45	3	27	\$281.00	\$7,587.00	\$63.00	\$344.00	\$9,288.00
45	2			\$0.00		\$0.00	\$0.00
50	4			\$0.00		\$0.00	\$0.00
50	3	23	\$333.00	\$7,659.00	\$78.00	\$411.00	\$9,453.00
50	2			\$0.00		\$0.00	\$0.00
50	1			\$0.00		\$0.00	\$0.00
55	4			\$0.00		\$0.00	\$0.00
55	3	21	\$389.00	\$8,169.00	\$105.00	\$494.00	\$10,374.00
55	2			\$0.00		\$0.00	\$0.00
60	3			\$0.00		\$0.00	\$0.00
60	2			\$0.00		\$0.00	\$0.00
60	1			\$0.00		\$0.00	\$0.00
65	3			\$0.00		\$0.00	\$0.00
65	2			\$0.00		\$0.00	\$0.00
70	3			\$0.00		\$0.00	\$0.00
70	1			\$0.00		\$0.00	\$0.00
Totals		189		\$46,359.00			\$57,289.00

Penta Pole Prices
within 30 days
Huntersville/Cornelius
Schedule A
Stella-Jones Corporation

Size	Class	Qty	Unit Price	Subtotal	Freight per Pole	F.O.B Per Pole	Total
30	7			\$0.00		\$0.00	\$0.00
30	6	15	\$96.00	\$1,440.00	\$19.00	\$115.00	\$1,725.00
35	6			\$0.00		\$0.00	\$0.00
30	5			\$0.00		\$0.00	\$0.00
35	5			\$0.00		\$0.00	\$0.00
40	5			\$0.00		\$0.00	\$0.00
45	5			\$0.00		\$0.00	\$0.00
35	4			\$0.00		\$0.00	\$0.00
40	4	20	\$201.00	\$4,020.00	\$40.00	\$241.00	\$4,820.00
45	4			\$0.00		\$0.00	\$0.00
50	4			\$0.00		\$0.00	\$0.00
55	4			\$0.00		\$0.00	\$0.00
40	3			\$0.00		\$0.00	\$0.00
45	3	10	\$281.00	\$2,810.00	\$54.00	\$335.00	\$3,350.00
50	3			\$0.00		\$0.00	\$0.00
55	3			\$0.00		\$0.00	\$0.00
60	3			\$0.00		\$0.00	\$0.00
65	3			\$0.00		\$0.00	\$0.00
70	3			\$0.00		\$0.00	\$0.00
40	2			\$0.00		\$0.00	\$0.00
45	2			\$0.00		\$0.00	\$0.00
50	2	5	\$384.00	\$1,920.00	\$77.00	\$461.00	\$2,305.00
55	2	3	\$447.00	\$1,341.00	\$108.00	\$555.00	\$1,665.00
60	2	3	\$650.00	\$1,950.00	\$123.00	\$773.00	\$2,319.00
65	2			\$0.00		\$0.00	\$0.00
60	1			\$0.00		\$0.00	\$0.00
50	1			\$0.00		\$0.00	\$0.00
70	1			\$0.00		\$0.00	\$0.00
Totals		56		\$13,481.00			\$16,184.00

Penta Pole Prices
within 30 days
Kings Mountain
Schedule A
Stella-Jones Corporation

Size	Class	Qty	Unit Price	Subtotal	Freight per Pole	F.O.B Per Pole	Total
30	7			\$0.00		\$0.00	\$0.00
30	6			\$0.00		\$0.00	\$0.00
30	5	68	\$110.00	\$7,480.00	\$22.00	\$132.00	\$8,976.00
35	6			\$0.00		\$0.00	\$0.00
35	5			\$0.00		\$0.00	\$0.00
35	4			\$0.00		\$0.00	\$0.00
40	5			\$0.00		\$0.00	\$0.00
40	4			\$0.00		\$0.00	\$0.00
40	3	35	\$233.00	\$8,155.00	\$46.00	\$279.00	\$9,765.00
40	2			\$0.00		\$0.00	\$0.00
45	5			\$0.00		\$0.00	\$0.00
45	4			\$0.00		\$0.00	\$0.00
45	3	24	\$281.00	\$6,744.00	\$54.00	\$335.00	\$8,040.00
45	2			\$0.00		\$0.00	\$0.00
50	4			\$0.00		\$0.00	\$0.00
50	3			\$0.00		\$0.00	\$0.00
50	2			\$0.00		\$0.00	\$0.00
55	4			\$0.00		\$0.00	\$0.00
55	3			\$0.00		\$0.00	\$0.00
55	2			\$0.00		\$0.00	\$0.00
60	3			\$0.00		\$0.00	\$0.00
60	2			\$0.00		\$0.00	\$0.00
60	1			\$0.00		\$0.00	\$0.00
65	3			\$0.00		\$0.00	\$0.00
65	2			\$0.00		\$0.00	\$0.00
70	3			\$0.00		\$0.00	\$0.00
70	1			\$0.00		\$0.00	\$0.00
Totals		127		\$22,379.00			\$26,781.00

Penta Pole Prices
 within 30 days
 Newton
 Schedule A
 Stella-Jones Corporation

Size	Class	Qty	Unit Price	Subtotal	Freight per Pole	F.O.B Per Pole	Total
30	7			\$0.00		\$0.00	\$0.00
30	6			\$0.00		\$0.00	\$0.00
35	6			\$0.00		\$0.00	\$0.00
30	5	30	\$110.00	\$3,300.00	\$23.00	\$133.00	\$3,990.00
35	5			\$0.00		\$0.00	\$0.00
40	5			\$0.00		\$0.00	\$0.00
45	5			\$0.00		\$0.00	\$0.00
35	4			\$0.00		\$0.00	\$0.00
40	4			\$0.00		\$0.00	\$0.00
45	4			\$0.00		\$0.00	\$0.00
50	4			\$0.00		\$0.00	\$0.00
55	4			\$0.00		\$0.00	\$0.00
40	3			\$0.00		\$0.00	\$0.00
45	3			\$0.00		\$0.00	\$0.00
50	3			\$0.00		\$0.00	\$0.00
55	3			\$0.00		\$0.00	\$0.00
60	3			\$0.00		\$0.00	\$0.00
65	3			\$0.00		\$0.00	\$0.00
70	3			\$0.00		\$0.00	\$0.00
40	2			\$0.00		\$0.00	\$0.00
45	2			\$0.00		\$0.00	\$0.00
50	2			\$0.00		\$0.00	\$0.00
55	2			\$0.00		\$0.00	\$0.00
60	2			\$0.00		\$0.00	\$0.00
65	2			\$0.00		\$0.00	\$0.00
60	1			\$0.00		\$0.00	\$0.00
50	1			\$0.00		\$0.00	\$0.00
70	1			\$0.00		\$0.00	\$0.00
Totals		30		3,300.00			3,990.00

Penta Pole Prices
within 30 days
Statesville
Schedule A
Stella-Jones Corporation

Size	Class	Qty	Unit Price	Subtotal	Freight per Pole	F.O.B Per Pole	Total
30	7			\$0.00		\$0.00	\$0.00
30	6			\$0.00		\$0.00	\$0.00
35	6	125	\$122.00	\$15,250.00	\$25.00	\$147.00	\$18,375.00
30	5			\$0.00		\$0.00	\$0.00
35	5			\$0.00		\$0.00	\$0.00
40	5			\$0.00		\$0.00	\$0.00
45	5			\$0.00		\$0.00	\$0.00
35	4			\$0.00		\$0.00	\$0.00
40	4			\$0.00		\$0.00	\$0.00
45	4			\$0.00		\$0.00	\$0.00
50	4			\$0.00		\$0.00	\$0.00
55	4			\$0.00		\$0.00	\$0.00
40	3	120	\$233.00	\$27,960.00	\$47.00	\$280.00	\$33,600.00
45	3	105	\$281.00	\$29,505.00	\$56.00	\$337.00	\$35,385.00
50	3			\$0.00		\$0.00	\$0.00
55	3			\$0.00		\$0.00	\$0.00
60	3			\$0.00		\$0.00	\$0.00
65	3			\$0.00		\$0.00	\$0.00
70	3			\$0.00		\$0.00	\$0.00
40	2			\$0.00		\$0.00	\$0.00
45	2			\$0.00		\$0.00	\$0.00
50	2	15	\$384.00	\$5,760.00	\$79.00	\$463.00	\$6,945.00
55	2	5	\$447.00	\$2,235.00	\$107.00	\$554.00	\$2,770.00
60	2	2	\$650.00	\$1,300.00	\$130.00	\$780.00	\$1,560.00
65	2	1	\$862.00	\$862.00	\$145.00	\$1,007.00	\$1,007.00
70	2			\$0.00		\$0.00	\$0.00
50	1			\$0.00		\$0.00	\$0.00
70	1			\$0.00		\$0.00	\$0.00
Totals		373		\$82,872.00			\$99,642.00

Penta Pole Prices
within 30 days
Wilson
Schedule A
Stella-Jones Corporation

Size	Class	Qty	Unit Price	Subtotal	Freight per Pole	F.O.B Per Pole	Total
30	7			\$0.00		\$0.00	\$0.00
30	6			\$0.00		\$0.00	\$0.00
35	6			\$0.00		\$0.00	\$0.00
30	5	195	\$110.00	\$21,450.00	\$18.00	\$128.00	\$24,960.00
35	5			\$0.00		\$0.00	\$0.00
40	5			\$0.00		\$0.00	\$0.00
45	5			\$0.00		\$0.00	\$0.00
35	4			\$0.00		\$0.00	\$0.00
40	4			\$0.00		\$0.00	\$0.00
45	4			\$0.00		\$0.00	\$0.00
50	4			\$0.00		\$0.00	\$0.00
55	4			\$0.00		\$0.00	\$0.00
40	3	123	\$233.00	\$28,659.00	\$36.00	\$269.00	\$33,087.00
45	3	128	\$281.00	\$35,968.00	\$44.00	\$325.00	\$41,600.00
50	3			\$0.00		\$0.00	\$0.00
55	3			\$0.00		\$0.00	\$0.00
60	3			\$0.00		\$0.00	\$0.00
65	3			\$0.00		\$0.00	\$0.00
70	3			\$0.00		\$0.00	\$0.00
40	2			\$0.00		\$0.00	\$0.00
45	2			\$0.00		\$0.00	\$0.00
50	2	48	\$384.00	\$18,432.00	\$63.00	\$447.00	\$21,456.00
55	2	11	\$447.00	\$4,917.00	\$88.00	\$535.00	\$5,885.00
60	2	12	\$650.00	\$7,800.00	\$107.00	\$757.00	\$9,084.00
65	2			\$0.00		\$0.00	\$0.00
60	1			\$0.00		\$0.00	\$0.00
50	1			\$0.00		\$0.00	\$0.00
70	1			\$0.00		\$0.00	\$0.00
Totals		517		\$117,226.00			\$136,072.00

CCA Pole Prices
within 5 days
Apex
Schedule B
Stella-Jones Corporation

Size	Class	Qty	Unit Price	Subtotal	Freight per Pole	F.O.B Per Pole	Total
30	7			\$0.00		\$0.00	\$0.00
30	6			\$0.00		\$0.00	\$0.00
30	5			\$0.00		\$0.00	\$0.00
35	6			\$0.00		\$0.00	\$0.00
35	5			\$0.00		\$0.00	\$0.00
35	4			\$0.00		\$0.00	\$0.00
40	5			\$0.00		\$0.00	\$0.00
40	4	10	\$175.00	\$1,750.00	\$31.00	\$206.00	\$2,060.00
40	3			\$0.00		\$0.00	\$0.00
40	2	8	\$236.00	\$1,888.00	\$41.00	\$277.00	\$2,216.00
45	5			\$0.00		\$0.00	\$0.00
45	4	10	\$194.00	\$1,940.00	\$37.00	\$231.00	\$2,310.00
45	3			\$0.00		\$0.00	\$0.00
45	2	10	\$283.00	\$2,830.00	\$49.00	\$332.00	\$3,320.00
50	4			\$0.00		\$0.00	\$0.00
50	3	4	\$282.00	\$1,128.00	\$51.00	\$333.00	\$1,332.00
50	2			\$0.00		\$0.00	\$0.00
50	1			\$0.00		\$0.00	\$0.00
55	5			\$0.00		\$0.00	\$0.00
55	4			\$0.00		\$0.00	\$0.00
55	3	4	\$327.00	\$1,308.00	\$70.00	\$397.00	\$1,588.00
55	2			\$0.00		\$0.00	\$0.00
55	1			\$0.00		\$0.00	\$0.00
60	3	3	\$386.00	\$1,158.00	\$78.00	\$464.00	\$1,392.00
60	2			\$0.00		\$0.00	\$0.00
60	1			\$0.00		\$0.00	\$0.00
65	3			\$0.00		\$0.00	\$0.00
65	2			\$0.00		\$0.00	\$0.00
65	1			\$0.00		\$0.00	\$0.00
70	1			\$0.00		\$0.00	\$0.00
Totals		49		\$12,002.00			\$14,218.00

CCA Pole Prices
within 5 days
Drexel
Schedule B
Stella-Jones Corporation

Size	Class	Qty	Unit Price	Subtotal	Freight per Pole	F.O.B Per Pole	Total
30	7			\$0.00		\$0.00	\$0.00
30	6			\$0.00		\$0.00	\$0.00
30	5			\$0.00		\$0.00	\$0.00
35	6			\$0.00		\$0.00	\$0.00
35	5			\$0.00		\$0.00	\$0.00
35	4	2	\$143.00	\$286.00	\$17.00	\$160.00	\$320.00
35	2			\$0.00		\$0.00	\$0.00
40	5			\$0.00		\$0.00	\$0.00
40	4			\$0.00		\$0.00	\$0.00
40	3	2	\$200.00	\$400.00	\$24.00	\$224.00	\$448.00
40	2			\$0.00		\$0.00	\$0.00
45	5			\$0.00		\$0.00	\$0.00
45	4			\$0.00		\$0.00	\$0.00
45	3	8	\$243.00	\$1,944.00	\$28.00	\$271.00	\$2,168.00
45	2			\$0.00		\$0.00	\$0.00
50	4			\$0.00		\$0.00	\$0.00
50	3			\$0.00		\$0.00	\$0.00
50	2			\$0.00		\$0.00	\$0.00
50	1			\$0.00		\$0.00	\$0.00
55	5			\$0.00		\$0.00	\$0.00
55	4			\$0.00		\$0.00	\$0.00
55	3			\$0.00		\$0.00	\$0.00
55	2			\$0.00		\$0.00	\$0.00
55	1			\$0.00		\$0.00	\$0.00
60	3			\$0.00		\$0.00	\$0.00
60	2			\$0.00		\$0.00	\$0.00
60	1			\$0.00		\$0.00	\$0.00
65	3			\$0.00		\$0.00	\$0.00
65	1			\$0.00		\$0.00	\$0.00
70	1			\$0.00		\$0.00	\$0.00
Totals		12		\$2,630.00			\$2,936.00

CCA Pole Prices
within 5 days
Lexington
Schedule B
Stella-Jones Corporation

Size	Class	Qty	Unit Price	Subtotal	Freight per Pole	F.O.B Per Pole	Total
30	7			0.00		0.00	0.00
30	6	160	89.00	14,240.00	10.00	99.00	15,840.00
30	5			0.00		0.00	0.00
35	6			0.00		0.00	0.00
35	5			0.00		0.00	0.00
35	4	104	143.00	14,872.00	17.00	160.00	16,640.00
40	5			0.00		0.00	0.00
40	4			0.00		0.00	0.00
40	3	50	200.00	10,000.00	24.00	224.00	11,200.00
40	2			0.00		0.00	0.00
45	5			0.00		0.00	0.00
45	4			0.00		0.00	0.00
45	3	125	243.00	30,375.00	28.00	271.00	33,875.00
45	2	2	283.00	566.00	34.00	317.00	634.00
50	4			0.00		0.00	0.00
50	3	15	282.00	4,230.00	34.00	316.00	4,740.00
50	2	10	325.00	3,250.00	39.00	364.00	3,640.00
55	4			0.00		0.00	0.00
55	3	3	327.00	981.00	50.00	377.00	1,131.00
60	3			0.00		0.00	0.00
60	2	10	444.00	4,440.00	70.00	514.00	5,140.00
65	2	2	780.00	1,560.00	80.00	860.00	1,720.00
70	2	5	1,018.00	5,090.00	95.00	1,113.00	5,565.00
70	1	1	1,212.00	1,212.00	106.00	1,318.00	1,318.00
75	2	3	1,214.00	3,642.00	106.00	1,320.00	3,960.00
75	1	1	1,397.00	1,397.00	119.00	1,516.00	1,516.00
80	1	2	1,599.00	3,198.00	136.00	1,735.00	3,470.00
Totals		493		99,053.00			110,389.00

CCA Pole Prices
within 5 days
Morganton
Schedule B
Stella-Jones Corporation

Size	Class	Qty	Unit Price	Subtotal	Freight per Pole	F.O.B Per Pole	Total
30	7			0.00		0.00	0.00
30	6			0.00		0.00	0.00
30	5	25	100.00	2,500.00	11.00	111.00	2,775.00
30	4			0.00		0.00	0.00
35	6			0.00		0.00	0.00
35	5			0.00		0.00	0.00
35	4	35	143.00	5,005.00	17.00	160.00	5,600.00
40	5			0.00		0.00	0.00
40	4	45	175.00	7,875.00	20.00	195.00	8,775.00
40	3			0.00		0.00	0.00
40	2			0.00		0.00	0.00
45	4			0.00		0.00	0.00
45	3	50	243.00	12,150.00	28.00	271.00	13,550.00
45	2			0.00		0.00	0.00
50	4			0.00		0.00	0.00
50	3	20	282.00	5,640.00	34.00	316.00	6,320.00
50	2			0.00		0.00	0.00
50	1			0.00		0.00	0.00
55	4			0.00		0.00	0.00
55	3	20	327.00	6,540.00	39.00	366.00	7,320.00
55	2			0.00		0.00	0.00
60	3			0.00		0.00	0.00
60	2			0.00		0.00	0.00
65	3			0.00		0.00	0.00
65	2			0.00		0.00	0.00
70	3			0.00		0.00	0.00
70	1			0.00		0.00	0.00
Totals		195		39,710.00			44,340.00

CCA Pole Prices
within 5 days
Newton
Schedule B
Stella-Jones Corporation

Size	Class	Qty	Unit Price	Subtotal	Freight per Pole	F.O.B Per Pole	Total
30	7			\$0.00		\$0.00	\$0.00
30	6			\$0.00		\$0.00	\$0.00
30	5			\$0.00		\$0.00	\$0.00
35	6			\$0.00		\$0.00	\$0.00
35	5			\$0.00		\$0.00	\$0.00
35	4	22	\$143.00	\$3,146.00	\$17.00	\$160.00	\$3,520.00
40	5			\$0.00		\$0.00	\$0.00
40	4			\$0.00		\$0.00	\$0.00
40	3	33	\$200.00	\$6,600.00	\$24.00	\$224.00	\$7,392.00
40	2			\$0.00		\$0.00	\$0.00
45	5			\$0.00		\$0.00	\$0.00
45	4			\$0.00		\$0.00	\$0.00
45	3	20	\$243.00	\$4,860.00	\$28.00	\$271.00	\$5,420.00
45	2			\$0.00		\$0.00	\$0.00
50	4			\$0.00		\$0.00	\$0.00
50	3	3	\$282.00	\$846.00	\$34.00	\$316.00	\$948.00
50	2			\$0.00		\$0.00	\$0.00
50	1			\$0.00		\$0.00	\$0.00
55	4			\$0.00		\$0.00	\$0.00
55	3	4	\$327.00	\$1,308.00	\$50.00	\$377.00	\$1,508.00
55	2			\$0.00		\$0.00	\$0.00
60	3	2	\$386.00	\$772.00	\$60.00	\$446.00	\$892.00
60	2			\$0.00		\$0.00	\$0.00
60	1			\$0.00		\$0.00	\$0.00
65	3			\$0.00		\$0.00	\$0.00
65	2			\$0.00		\$0.00	\$0.00
70	3			\$0.00		\$0.00	\$0.00
70	1			\$0.00		\$0.00	\$0.00
Totals		84		17,532.00			19,680.00

CCA Pole Prices
within 5 days
Shelby
Schedule B
Stella-Jones Corporation

Size	Class	Qty	Unit Price	Subtotal	Freight per Pole	F.O.B Per Pole	Total
30	7			\$0.00		\$0.00	\$0.00
30	6			\$0.00		\$0.00	\$0.00
35	6			\$0.00		\$0.00	\$0.00
30	5			\$0.00		\$0.00	\$0.00
35	5			\$0.00		\$0.00	\$0.00
40	5			\$0.00		\$0.00	\$0.00
45	5			\$0.00		\$0.00	\$0.00
35	4	43	\$143.00	\$6,149.00	\$15.00	\$158.00	\$6,794.00
40	4			\$0.00		\$0.00	\$0.00
45	4			\$0.00		\$0.00	\$0.00
50	4			\$0.00		\$0.00	\$0.00
55	4			\$0.00		\$0.00	\$0.00
40	3	30	\$200.00	\$6,000.00	\$21.00	\$221.00	\$6,630.00
45	3	50	\$243.00	\$12,150.00	\$25.00	\$268.00	\$13,400.00
50	3	5	\$282.00	\$1,410.00	\$30.00	\$312.00	\$1,560.00
55	3	5	\$327.00	\$1,635.00	\$45.00	\$372.00	\$1,860.00
60	3	5	\$386.00	\$1,930.00	\$54.00	\$440.00	\$2,200.00
65	3			\$0.00		\$0.00	\$0.00
70	3			\$0.00		\$0.00	\$0.00
40	2			\$0.00		\$0.00	\$0.00
45	2			\$0.00		\$0.00	\$0.00
50	2	5	\$325.00	\$1,625.00	\$35.00	\$360.00	\$1,800.00
55	2			\$0.00		\$0.00	\$0.00
60	2			\$0.00		\$0.00	\$0.00
65	2			\$0.00		\$0.00	\$0.00
60	1			\$0.00		\$0.00	\$0.00
80	2			\$0.00		\$0.00	\$0.00
85	1			\$0.00		\$0.00	\$0.00
Totals		143		30,899.00			34,244.00

Penta Pole Prices
within 5 days
High Point
Schedule B
Stella-Jones Corporation

Size	Class	Qty	Unit Price	Subtotal	Freight per Pole	F.O.B Per Pole	Total
30	7			\$0.00		\$0.00	\$0.00
30	6			\$0.00		\$0.00	\$0.00
30	5			\$0.00		\$0.00	\$0.00
35	6			\$0.00		\$0.00	\$0.00
35	5			\$0.00		\$0.00	\$0.00
35	4	50	\$172.00	\$8,600.00	\$37.00	\$209.00	\$10,450.00
40	5			\$0.00		\$0.00	\$0.00
40	4	40	\$211.00	\$8,440.00	\$46.00	\$257.00	\$10,280.00
40	3			\$0.00		\$0.00	\$0.00
40	2			\$0.00		\$0.00	\$0.00
45	5			\$0.00		\$0.00	\$0.00
45	4	28	\$253.00	\$7,084.00	\$55.00	\$308.00	\$8,624.00
45	3	27	\$291.00	\$7,857.00	\$63.00	\$354.00	\$9,558.00
45	2			\$0.00		\$0.00	\$0.00
50	4			\$0.00		\$0.00	\$0.00
50	3	23	\$343.00	\$7,889.00	\$78.00	\$421.00	\$9,683.00
50	2			\$0.00		\$0.00	\$0.00
50	1			\$0.00		\$0.00	\$0.00
55	4			\$0.00		\$0.00	\$0.00
55	3	21	\$399.00	\$8,379.00	\$105.00	\$504.00	\$10,584.00
55	2			\$0.00		\$0.00	\$0.00
60	3			\$0.00		\$0.00	\$0.00
60	2			\$0.00		\$0.00	\$0.00
60	1			\$0.00		\$0.00	\$0.00
65	3			\$0.00		\$0.00	\$0.00
65	2			\$0.00		\$0.00	\$0.00
70	3			\$0.00		\$0.00	\$0.00
70	1			\$0.00		\$0.00	\$0.00
Totals		189		\$48,249.00			\$59,179.00

PENTA Pole Prices
within 5 days
Huntersville/Cornelius
Schedule B
Stella-Jones Corporation

Size	Class	Qty	Unit Price	Subtotal	Freight per Pole	F.O.B Per Pole	Total
30	7			\$0.00		\$0.00	\$0.00
30	6	15	\$106.00	\$1,590.00	\$19.00	\$125.00	\$1,875.00
35	6			\$0.00		\$0.00	\$0.00
30	5			\$0.00		\$0.00	\$0.00
35	5			\$0.00		\$0.00	\$0.00
40	5			\$0.00		\$0.00	\$0.00
45	5			\$0.00		\$0.00	\$0.00
35	4			\$0.00		\$0.00	\$0.00
40	4	20	\$211.00	\$4,220.00	\$40.00	\$251.00	\$5,020.00
45	4			\$0.00		\$0.00	\$0.00
50	4			\$0.00		\$0.00	\$0.00
55	4			\$0.00		\$0.00	\$0.00
40	3			\$0.00		\$0.00	\$0.00
45	3	10	\$291.00	\$2,910.00	\$54.00	\$345.00	\$3,450.00
50	3			\$0.00		\$0.00	\$0.00
55	3			\$0.00		\$0.00	\$0.00
60	3			\$0.00		\$0.00	\$0.00
65	3			\$0.00		\$0.00	\$0.00
70	3			\$0.00		\$0.00	\$0.00
40	2			\$0.00		\$0.00	\$0.00
45	2			\$0.00		\$0.00	\$0.00
50	2	5	\$394.00	\$1,970.00	\$77.00	\$471.00	\$2,355.00
55	2	3	\$457.00	\$1,371.00	\$108.00	\$565.00	\$1,695.00
60	2	3	\$660.00	\$1,980.00	\$123.00	\$783.00	\$2,349.00
65	2			\$0.00		\$0.00	\$0.00
60	1			\$0.00		\$0.00	\$0.00
50	1			\$0.00		\$0.00	\$0.00
70	1			\$0.00		\$0.00	\$0.00
Totals		56		\$14,041.00			\$16,744.00

Penta Pole Prices
within 5 days
Kings Mountain
Schedule B
Stella-Jones Corporation

Size	Class	Qty	Unit Price	Subtotal	Freight per Pole	F.O.B Per Pole	Total
30	7			\$0.00		\$0.00	\$0.00
30	6			\$0.00		\$0.00	\$0.00
30	5	68	\$120.00	\$8,160.00	\$22.00	\$142.00	\$9,656.00
35	6			\$0.00		\$0.00	\$0.00
35	5			\$0.00		\$0.00	\$0.00
35	4			\$0.00		\$0.00	\$0.00
40	5			\$0.00		\$0.00	\$0.00
40	4			\$0.00		\$0.00	\$0.00
40	3	35	\$243.00	\$8,505.00	\$46.00	\$289.00	\$10,115.00
40	2			\$0.00		\$0.00	\$0.00
45	5			\$0.00		\$0.00	\$0.00
45	4			\$0.00		\$0.00	\$0.00
45	3	24	\$291.00	\$6,984.00	\$54.00	\$345.00	\$8,280.00
45	2			\$0.00		\$0.00	\$0.00
50	4			\$0.00		\$0.00	\$0.00
50	3			\$0.00		\$0.00	\$0.00
50	2			\$0.00		\$0.00	\$0.00
55	4			\$0.00		\$0.00	\$0.00
55	3			\$0.00		\$0.00	\$0.00
55	2			\$0.00		\$0.00	\$0.00
60	3			\$0.00		\$0.00	\$0.00
60	2			\$0.00		\$0.00	\$0.00
60	1			\$0.00		\$0.00	\$0.00
65	3			\$0.00		\$0.00	\$0.00
65	2			\$0.00		\$0.00	\$0.00
70	3			\$0.00		\$0.00	\$0.00
70	1			\$0.00		\$0.00	\$0.00
Totals		127		\$23,649.00			\$28,051.00

Penta Pole Prices
within 5 days
Newton
Schedule B
Stella-Jones Corporation

Size	Class	Qty	Unit Price	Subtotal	Freight per Pole	F.O.B Per Pole	Total
30	7			\$0.00		\$0.00	\$0.00
30	6			\$0.00		\$0.00	\$0.00
35	6			\$0.00		\$0.00	\$0.00
30	5	30	\$120.00	\$3,600.00	\$23.00	\$143.00	\$4,290.00
35	5			\$0.00		\$0.00	\$0.00
40	5			\$0.00		\$0.00	\$0.00
45	5			\$0.00		\$0.00	\$0.00
35	4			\$0.00		\$0.00	\$0.00
40	4			\$0.00		\$0.00	\$0.00
45	4			\$0.00		\$0.00	\$0.00
50	4			\$0.00		\$0.00	\$0.00
55	4			\$0.00		\$0.00	\$0.00
40	3			\$0.00		\$0.00	\$0.00
45	3			\$0.00		\$0.00	\$0.00
50	3			\$0.00		\$0.00	\$0.00
55	3			\$0.00		\$0.00	\$0.00
60	3			\$0.00		\$0.00	\$0.00
65	3			\$0.00		\$0.00	\$0.00
70	3			\$0.00		\$0.00	\$0.00
40	2			\$0.00		\$0.00	\$0.00
45	2			\$0.00		\$0.00	\$0.00
50	2			\$0.00		\$0.00	\$0.00
55	2			\$0.00		\$0.00	\$0.00
60	2			\$0.00		\$0.00	\$0.00
65	2			\$0.00		\$0.00	\$0.00
60	1			\$0.00		\$0.00	\$0.00
50	1			\$0.00		\$0.00	\$0.00
70	1			\$0.00		\$0.00	\$0.00
Totals		30		3,600.00			4,290.00

Penta Pole Prices
within 5 days
Statesville
Schedule B
Stella-Jones Corporation

Size	Class	Qty	Unit Price	Subtotal	Freight per Pole	F.O.B Per Pole	Total
30	7			\$0.00		\$0.00	\$0.00
30	6			\$0.00		\$0.00	\$0.00
35	6	125	\$132.00	\$16,500.00	\$25.00	\$157.00	\$19,625.00
30	5			\$0.00		\$0.00	\$0.00
35	5			\$0.00		\$0.00	\$0.00
40	5			\$0.00		\$0.00	\$0.00
45	5			\$0.00		\$0.00	\$0.00
35	4			\$0.00		\$0.00	\$0.00
40	4			\$0.00		\$0.00	\$0.00
45	4			\$0.00		\$0.00	\$0.00
50	4			\$0.00		\$0.00	\$0.00
55	4			\$0.00		\$0.00	\$0.00
40	3	120	\$243.00	\$29,160.00	\$47.00	\$290.00	\$34,800.00
45	3	105	\$291.00	\$30,555.00	\$56.00	\$347.00	\$36,435.00
50	3			\$0.00		\$0.00	\$0.00
55	3			\$0.00		\$0.00	\$0.00
60	3			\$0.00		\$0.00	\$0.00
65	3			\$0.00		\$0.00	\$0.00
70	3			\$0.00		\$0.00	\$0.00
40	2			\$0.00		\$0.00	\$0.00
45	2			\$0.00		\$0.00	\$0.00
50	2	15	\$394.00	\$5,910.00	\$79.00	\$473.00	\$7,095.00
55	2	5	\$457.00	\$2,285.00	\$107.00	\$564.00	\$2,820.00
60	2	2	\$660.00	\$1,320.00	\$130.00	\$790.00	\$1,580.00
65	2	1	\$872.00	\$872.00	\$145.00	\$1,017.00	\$1,017.00
70	2			\$0.00		\$0.00	\$0.00
50	1			\$0.00		\$0.00	\$0.00
70	1			\$0.00		\$0.00	\$0.00
Totals		373		\$86,602.00			\$103,372.00

Penta Pole Prices
within 5 days
Wilson
Schedule B
Stella-Jones Corporation

Size	Class	Qty	Unit Price	Subtotal	Freight per Pole	F.O.B Per Pole	Total
30	7			\$0.00		\$0.00	\$0.00
30	6			\$0.00		\$0.00	\$0.00
35	6			\$0.00		\$0.00	\$0.00
30	5	195	\$120.00	\$23,400.00	\$18.00	\$138.00	\$26,910.00
35	5			\$0.00		\$0.00	\$0.00
40	5			\$0.00		\$0.00	\$0.00
45	5			\$0.00		\$0.00	\$0.00
35	4			\$0.00		\$0.00	\$0.00
40	4			\$0.00		\$0.00	\$0.00
45	4			\$0.00		\$0.00	\$0.00
50	4			\$0.00		\$0.00	\$0.00
55	4			\$0.00		\$0.00	\$0.00
40	3	123	\$243.00	\$29,889.00	\$36.00	\$279.00	\$34,317.00
45	3	128	\$291.00	\$37,248.00	\$44.00	\$335.00	\$42,880.00
50	3			\$0.00		\$0.00	\$0.00
55	3			\$0.00		\$0.00	\$0.00
60	3			\$0.00		\$0.00	\$0.00
65	3			\$0.00		\$0.00	\$0.00
70	3			\$0.00		\$0.00	\$0.00
40	2			\$0.00		\$0.00	\$0.00
45	2			\$0.00		\$0.00	\$0.00
50	2	48	\$394.00	\$18,912.00	\$63.00	\$457.00	\$21,936.00
55	2	11	\$457.00	\$5,027.00	\$88.00	\$545.00	\$5,995.00
60	2	12	\$660.00	\$7,920.00	\$107.00	\$767.00	\$9,204.00
65	2			\$0.00		\$0.00	\$0.00
60	1			\$0.00		\$0.00	\$0.00
50	1			\$0.00		\$0.00	\$0.00
70	1			\$0.00		\$0.00	\$0.00
Totals		517		\$122,396.00			\$141,242.00