



Insituform

Technologies, LLC

Worldwide Pipeline Rehabilitation

Robert Van Horne
1076-A Van Buren Ave.
Indian Trail, NC 28079

Tel: 704-221-8443
Fax: 704-296-5121
rvanhorne@aegion.com

RE: MBE Forms & GFE's Apex Sewer Rehab 2019

November 22, 2019

**Brandon Sykes, PE
Hydrostructures, PA
126 Commerce Court
Pittsboro, NC 27312**

**(910) 819-5109
Brandon.sykes@hydrostructures.com**

Dear Brandon,

Per our email today, please see attached MBE forms and documentation of Insituform's Good Faith Efforts for the Apex Sewer Rehabilitation job.

Enclosed includes:

- Affidavit D
- Good Faith Efforts
- Copy of Insituform's MBE solicitation ad
- Copies of email solicitations to MBE's and phone record log notes
- Proof of MBE ad posting in both NCDOA HUB Opportunities website and "The Institute"

I'm sorry we didn't receive any interest for scopes of work advertised.

Please do not hesitate to contact me with any questions.

Very truly yours,

Insituform Technologies, LLC.

Robert Van Horne
Business Development Manager

State of North Carolina

AFFIDAVIT D – Good Faith Efforts

County of Wake

(Note this form is to be submitted only by the apparent lowest responsible, responsive bidder.)

If the goal of 10% participation by minority business **is not** achieved, the Bidder shall provide the following documentation to the Owner of his good faith efforts:

(Name of Bidder)

Affidavit of: Insituform Technologies, LLC

I do certify the attached documentation as true and accurate representation of my good faith efforts.

(Attach additional sheets if required)

Name and Phone Number	*Minority Category	Work description	Dollar Value
<i>please see attached documentation</i>			

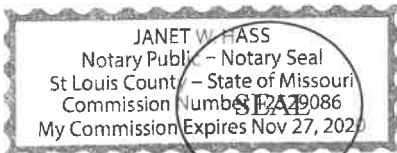
*Minority categories: Black, African American (B), Hispanic (H), Asian American (A) American Indian (I), Female (F) Socially and Economically Disadvantaged (D)

Documentation of the Bidder's good faith efforts to meet the goals set forth in these provisions. Examples of documentation include, but are not limited to, the following evidence:

- A. Copies of solicitations for quotes to at least three (3) minority business firms from the source list provided by the State for each subcontract to be let under this contract (if 3 or more firms are shown on the source list). Each solicitation shall contain a specific description of the work to be subcontracted, location where bid documents can be reviewed, representative of the Prime Bidder to contact, and location, date and time when quotes must be received.
- B. Copies of quotes or responses received from each firm responding to the solicitation.
- C. A telephone log of follow-up calls to each firm sent a solicitation.
- D. For subcontracts where a minority business firm is not considered the lowest responsible sub-bidder, copies of quotes received from all firms submitting quotes for that particular subcontract.
- E. Documentation of any contacts or correspondence to minority business, community, or contractor organizations in an attempt to meet the goal.
- F. Copy of pre-bid roster.
- G. Letter documenting efforts to provide assistance in obtaining required bonding or insurance for minority business.
- H. Letter detailing reasons for rejection of minority business due to lack of qualification.
 - I. Letter documenting proposed assistance offered to minority business in need of equipment, loan capital, lines of credit, or joint pay agreements to secure loans, supplies, or letter of credit, including waiving credit that is ordinarily required.

Failure to provide the documentation as listed in these provisions may result in rejection of the bid and award to the next lowest responsible and responsive bidder.

Date: 11/20/19 Name of Authorized Officer: Diane Partridge
 Signature: *Diane Partridge*
 Title: Contracting and Attesting Officer



State of ~~North Carolina~~ Missouri, County of St. Louis
 Subscribed and sworn to before me this 20 day of Nov 2019
 Notary Public *Janet W. Hays*
 My commission expires 11/27/20

Insituform Technologies, LLC
1076-A Van Buren Ave.
Indian Trail, NC 28079

November 15, 2019

RE: Town of Apex, North Carolina
Priority Sewer Rehabilitation Project – 2019

The Town of Apex will be receiving sealed bids on this project November 19, 2019 @ 3:00 pm.

Scope: Approximately 8,020 LF of 8" CIPP Rehabilitation. 60 IF of 10" CIPP. Reinstatement of 91 services. Installation of 88 laterals of 8" & 10" service mains. Cutting of protruding taps.

Insituform Technologies, Inc. is bidding as a general contractor on the project listed above. We are soliciting subcontract bids from certified MBE/WBE/DBE firms in the following areas:

- Pipeline cleaning & CCTV inspection
- Lateral lining
- Cutting of Protruding Taps

All bids must be received by November 18th at noon to allow time for review. If you have questions or require additional information, please feel free to call Robert Van Horne at (704) 221-8443. You may email your proposal to rvanhorne@aegion.com. A link to the Plans and Specifications will be provided upon request. Please send the request for the Plans and Specs to rvanhorne@aegion.com, reference in the request, Town of Apex. If you have any questions, please contact me.

Insituform Technologies, LLC will negotiate fairly with interested minorities and will not reject without sound reason. If not selected, you may contact me to discuss the reason for rejection.

Insituform Technologies, LLC will assist or advise concerning obtaining bonding, loan capital, lines of credit, and insurance or joint pay agreements.

Insituform Technologies, LLC will be glad to discuss partnership arrangements where possible and quick pay agreements.

Bob Van Horne

From: Terrell, Melissa <melissa.terrell@doa.nc.gov>
Sent: Monday, November 4, 2019 9:52 AM
To: Bob Van Horne
Subject: [EXTERNAL]Insituform Technologies, LLC - PRIORITY SEWER REHABILITATION PROJECT - 2019 - Apex, NC

November 4, 2019

Dear Bob,

Your invitation to the bid notice has been posted on the HUB Office Bid Opportunities webpage: <https://ncadmin.nc.gov/news/events-calendar/2019/11/19/insituform-technologies-llc-priority-sewer-rehabilitation-project>

Please review the posting and let us know if any changes are needed.

- We strongly encourage you to print your posting to keep as documentation of your efforts to reach Historically Underutilized Businesses.
- Please let us know the name of the company that was awarded the work by e-mailing it to John Guenther (john.guenther@doa.nc.gov).
 - If you know if the winning company is a HUB or any of its subcontractors are HUBs that would be helpful to know as well.

Thank you for using the HUB Bid Opportunities website and for providing feedback on who responds to your posting.

Sincerely,

Melissa Terrell
Community Engagement Specialist
Office for Historically Underutilized Businesses
Department of Administration

919 807 2339
Melissa.Terrell@doa.nc.gov

116 West Jones Street
Suite 4109
Raleigh, NC 27603-8002

Email correspondence to and from this address is subject to the North Carolina Public Records Law and may be disclosed to third parties.



Department of Administration

[DOA HOME](#)

Insituform Technologies, LLC - PRIORITY SEWER REHABILITATION PROJECT - 2019 - Apex, NC

Event Description

Organization Information

Insituform Technologies, LLC

BID Information

BID Due Time 3:00 pm

Bid Due Date 11/19/2019

BID Location Street Address Public Works Administration Building at 105-B Upchurch Street, Apex, NC 27502

Project Information

Project Title PRIORITY SEWER REHABILITATION PROJECT - 2019

Project Location Street Address Public Works Administration Building at 105-B Upchurch Street, Apex, NC 27502

Donate to Hurricane Recovery

Scope of Work

The Project consists of cured-in-place lining of approximately 8,080 LF of existing 8 through 10-inch sewer main, installation of 88 service lateral connection seals, and associated work.

Pre-Bid Information

Pre-Bid Meeting Yes

Pre-Bid Meeting Optional

Pre-Bid Meeting Time 2:00 pm

Pre-Bid Meeting Date 11/05/2019

Pre-Bid Meeting Location Address

Public Works Administration Building
105-B Upchurch Street
Apex, NC 27502

* HUB certified vendors/contractors are encouraged to submit a bid for this project*

When and Where



(<https://maps.google.com/maps?daddr=105-B%20Upchurch%20Street%2C%20Apex%2C%20NC%2027502%2C%20United%20States>)

When:

Tuesday, November 19, 2019 - 3:00 p.m.

Where:

105-B Upchurch Street

Public Works Administration Building

Donate to Hurricane Recovery

Apex, NC 27502

United States

Contact:

Robert Van Horne

rvanhorne@aegion.com (<mailto:rvanhorne@aegion.com>)

704-221-8443

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[u=https%3A%2F%2Fncadmin.nc.gov%2Fnews%2Fevents-calendar%2F2019%2F11%2F19%2Finsituform-technologies-llc-priority-sewer-rehabilitation-project](https://www.facebook.com/sharer/sharer.php?u=https%3A%2F%2Fncadmin.nc.gov%2Fnews%2Fevents-calendar%2F2019%2F11%2F19%2Finsituform-technologies-llc-priority-sewer-rehabilitation-project))



[Twitter](#)

([http://twitter.com/intent/tweet?url=https%3A%2F%2Fncadmin.nc.gov%2Fnews%2Fevents-](http://twitter.com/intent/tweet?url=https%3A%2F%2Fncadmin.nc.gov%2Fnews%2Fevents-calendar%2F2019%2F11%2F19%2Finsituform-technologies-llc-priority-sewer-rehabilitation-project)

[calendar%2F2019%2F11%2F19%2Finsituform-technologies-llc-priority-sewer-rehabilitation-project](http://twitter.com/intent/tweet?url=https%3A%2F%2Fncadmin.nc.gov%2Fnews%2Fevents-calendar%2F2019%2F11%2F19%2Finsituform-technologies-llc-priority-sewer-rehabilitation-project))

Bob Van Horne

From: Bob Van Horne
Sent: Thursday, November 7, 2019 11:36 AM
To: 'Dan Stafford'
Subject: Please post MBE ad The Institute
Attachments: Apex, NC MBE ad.docx

Hi Dan , can you please post the attached ad in “The Institute”?
Thanks again for all your help,
Bob

Note my new address below.

Robert Van Horne | Business Development Manager | Insituform Technologies, LLC
1076-A Van Buren Ave. | Indian Trail, NC 28079
Office: 704. 296.5110 | Mobile: 704.221.8443 | Fax: 704.296.5121 | www.Aegion.com
rvanhorne@aegion.com



Stronger. Safer. Infrastructure.



Aegion is the parent company of Aegion Coating Services, AllSafe Services, The Bayou Companies, Brinderson, Corrpro, Fibrwrap Construction, Fyfe Co., Insituform, MTC, Schultz, Underground Solutions and United Pipeline Systems

« All Events

Insituform/Apex Priority Sewer Rehab

November 19 @ 8:00 am - 5:00 pm

Insituform Technologies, LLC

1076-A Van Buren Ave.

Indian Trail, NC 28079

November 12, 2019

RE: Town of Apex, North Carolina

Priority Sewer Rehabilitation Project – 2019

The Town of Apex will be receiving sealed bids on this project November 19, 2019 @ 3:00 pm.

Scope: Approximately 8,020 LF of 8" CIPP Rehabilitation. 60 IF of 10" CIPP. Reinstatement of 91 services. Installation of 88 laterals of 8" & 10" service mains. Cutting of protruding taps.

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- Lateral lining
- Cutting of Protruding Taps



Q Search products...



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- Insituform Technologies, LLC will assist or advise concerning obtaining bonding, loan capital, lines of credit, and insurance or joint pay agreements.
- Insituform Technologies, LLC will negotiate fairly with interested minorities and will not reject without sound reason. If not selected, you may contact me to discuss the reason for rejection.
- All bids must be received by November 18th at noon to allow time for review. If you have questions or require additional information, please feel free to call Robert Van Horne at (704) 221-8443. You may email your proposal to rvanhorne@aegion.com. A link to the Plans and Specifications will be provided upon request. Please send the request for the Plans and Specs to rvanhorne@aegion.com, reference in the request, Town of Apex. If you have any questions, please contact me.
-
-

+ GOOGLE CALENDAR + ICAL EXPORT

Details

Date:
November 19


Time:
8:00 am - 5:00 pm

Event Category:
Bid Opportunities

« McDavid/Southeastern Wayne
Sanitary District

McDavid/ Jones Contracts 3-5 Rebid »



 Search products...



Bob Van Horne

From: Bob Van Horne
Sent: Thursday, November 7, 2019 1:20 PM
Subject: Town of Apex MBE ad for 11/19/19 bid
Attachments: Apex, NC MBE ad.docx

Please see the attached and let me know if you are interested in bidding any of your respective scopes as subcontractor. Specs/Maps can be provided upon request. Questions, please call me.

Thanks very much,
Bob

Note my new address below.

Robert Van Horne | Business Development Manager | Insituform Technologies, LLC
1076-A Van Buren Ave. | Indian Trail, NC 28079
Office: 704.296.5110 | Mobile: 704.221.8443 | Fax: 704.296.5121 | www.Aegion.com
rvanhorne@aegion.com



Aegion is the parent company of Aegion Coating Services, AllSafe Services, The Bayou Companies, Brinderson, Corrpro, Fibrwrap Construction, Fyfe Co., Insituform, MTC, Schultz, Underground Solutions and United Pipeline Systems

Bob Van Horne

From: Microsoft Outlook
To: stepconstruct@aol.com
Sent: Thursday, November 7, 2019 1:20 PM
Subject: Relayed: Town of Apex MBE ad for 11/19/19 bid

Delivery to these recipients or groups is complete, but no delivery notification was sent by the destination server:

stepconstruct@aol.com (stepconstruct@aol.com)

Subject: Town of Apex MBE ad for 11/19/19 bid

MBE
NO RESPONSE

Bob Van Horne

From: Microsoft Outlook
To: trentlocklear@bellsouth.net
Sent: Thursday, November 7, 2019 1:20 PM
Subject: Relayed: Town of Apex MBE ad for 11/19/19 bid

Delivery to these recipients or groups is complete, but no delivery notification was sent by the destination server:

trentlocklear@bellsouth.net (trentlocklear@bellsouth.net)

Subject: Town of Apex MBE ad for 11/19/19 bid

DBE, SBE, + MBE
no response

Bob Van Horne

From: Microsoft Outlook
To: bandmpipe@yahoo.com; blackshearcorp@yahoo.com
Sent: Thursday, November 7, 2019 1:20 PM
Subject: Relayed: Town of Apex MBE ad for 11/19/19 bid

Delivery to these recipients or groups is complete, but no delivery notification was sent by the destination server:

bandmpipe@yahoo.com (bandmpipe@yahoo.com)

blackshearcorp@yahoo.com (blackshearcorp@yahoo.com)

Subject: Town of Apex MBE ad for 11/19/19 bid

DBE's +
MBE's.
B+M is also HUB
no response from
either

Bob Van Horne

From: postmaster@moffatpipe.com
To: bids@moffatpipe.com
Sent: Thursday, November 7, 2019 1:20 PM
Subject: Expanded: Town of Apex MBE ad for 11/19/19 bid

Your message has been delivered to the following groups:

bids@moffatpipe.com

Subject: Town of Apex MBE ad for 11/19/19 bid

DBE, WBE, & HUB
Jacobs Kins responded
not interested in
quoting.
Phone call 11/11/19.

Bob Van Horne

From: Microsoft Outlook
To: rellandrod@comporium.net
Sent: Thursday, November 7, 2019 1:20 PM
Subject: Relayed: Town of Apex MBE ad for 11/19/19 bid

Delivery to these recipients or groups is complete, but no delivery notification was sent by the destination server:

rellandrod@comporium.net (rellandrod@comporium.net)

Subject: Town of Apex MBE ad for 11/19/19 bid

DBE, MBE, SBE

Neely Bros. Construction
no response
