

| Agenda Item | cover sheet

for consideration by the Apex Town Council

Item Type: TOWN COUNCIL
COMMITTEE REPORTS
Meeting Date: October 13, 2026

Item Details

Presenter(s): Mayor Jacques K. Gilbert, Public Safety Committee Chair
Trevor Materasso, Deputy Chief
Department(s): Governing Body
Police

Requested Motion

Discussion and possible motion to approve the First Amendment to the Master Services and Purchasing Agreement between Axon Enterprise, Inc and Town of Apex, effective through June 30, 2030, to expand the Apex Police Department's technology platform by adding Axon Air DroneSense software and an Axon Interview Room System, and authorize the Town Manager, or their designee, to execute on behalf of the Town.

Approval Recommended?

The Public Safety Committee considered this item on October 01, 2026 and recommended approval.

Item Details

The Apex Police Department is requesting approval of the First Amendment to the existing Master Services and Purchasing Agreement with Axon Enterprise, Inc. The amendment expands the Town's current agreement to include Axon Air DroneSense software and an Axon Interview Room System to enhance public safety operations, evidence management, and investigative capabilities.

The amendment incorporates two new service quotes into the existing agreement. The Axon Air DroneSense platform provides software licensing, drone operations management, unlimited evidence storage, implementation services, and training to support the department's unmanned aircraft program. The Axon Interview Room System includes equipment, software, installation, maintenance, and five-year warranties for three interview rooms, providing secure digital recording, storage, and management of interview evidence.

The DroneSense subscription has a five-year cost of \$42,740.96, with annual payments of approximately \$8,548.20. The Interview Room System has a five-year cost of \$70,073.40 (estimated \$73,758.03 including

applicable taxes), with annual payments of approximately \$14,751.60. The combined contract value is \$112,814.36 before estimated taxes, with annual payments scheduled over a five-year period in accordance with the attached quotes.

Attachments

- TR2-A1: Agreement Multi-Year - Axon Inc. for Aire DroneSense Program and Interview Room Camera System - through June 30, 2030

