



Quote Number: Q-113490
Order Effective Date: (Date of Last Signature Below)

Cornerstone OnDemand - ORDER			
Customer Name	Town of Apex, NC		
Order Start Date	06/03/2025		
Order End Date	06/02/2030		
Is a new purchase order required for this purpose?*	No		
Primary Customer Contact	Karen Spurlin	karen.spurlin@apexnc.org	+1 919-249-3400
Customer Address (Ship To)	Town of Apex, NC,73 Hunter Street ,Apex, North Carolina, United States,27502		
Primary Billing (Invoice) Contact	Karen Spurlin	karen.spurlin@apexnc.org	+1 919-249-3400
Customer Billing (Invoice) Address	Town of Apex, NC,73 Hunter Street ,Apex, North Carolina, United States,27502		

*Note: Please send purchase order number to DLCollections@csod.com within three (3) business days of order signing.

Product(s)

Period 1 6/3/2025 - 6/2/2026				Period 2 6/3/2026 - 6/2/2027		
Product	Qty	Fee	Billing Frequency	Qty	Fee	Billing Frequency
Unlimited Video Hosting and Delivery	1	USD 1,845.56	Annual	1	USD 1,900.93	Annual
Single Sign On - Standard (SSO) Connector	1	USD 2,434.48	Annual	1	USD 2,507.51	Annual
Outbound Data Feed - Recruiting (ODFR) Connector (s)	1	USD 2,608.37	Annual	1	USD 2,686.62	Annual
Outbound Data Feed - Onboarding (ODFO) Connector (s)	1	USD 2,608.37	Annual	1	USD 2,686.62	Annual
I-9 Tracker Integration	1	USD 0.00	Annual	1	USD 0.00	Annual
Cornerstone Recruiting Suite	626	USD 29,753.93	Annual	626	USD 30,646.55	Annual
Cornerstone Performance Suite	626	USD 31,931.05	Annual	626	USD 32,888.98	Annual
Cornerstone Learning Management Suite	626	USD 31,931.05	Annual	626	USD 32,888.98	Annual
Cornerstone Extend Import	1	USD 2,582.86	Annual	1	USD 2,660.35	Annual
Choice Customer Success Package	1	USD 11,091.24	Annual	1	USD 11,423.98	Annual
Period Subtotal:	USD 116,786.91			USD 120,290.52		

/2027 -
6/2/2028

Period 4
6/3/2028 -
6/2/2029

Product	Qty	Fee	Billing Frequency	Qty	Fee	Billing Frequency
Unlimited Video Hosting and Delivery	1	USD 1,957.95	Annual	1	USD 2,016.69	Annual
Single Sign On - Standard (SSO) Connector	1	USD 2,582.74	Annual	1	USD 2,660.22	Annual

Product	Qty	Fee	Billing Frequency	Qty	Fee	Billing Frequency
Outbound Data Feed - Recruiting (ODFR) Connector (s)	1	USD 2,767.22	Annual	1	USD 2,850.24	Annual
Outbound Data Feed - Onboarding (ODFO) Connector (s)	1	USD 2,767.22	Annual	1	USD 2,850.24	Annual
I-9 Tracker Integration	1	USD 0.00	Annual	1	USD 0.00	Annual
Cornerstone Recruiting Suite	626	USD 31,565.94	Annual	626	USD 32,512.92	Annual
Cornerstone Performance Suite	626	USD 33,875.65	Annual	626	USD 34,891.92	Annual
Cornerstone Learning Management Suite	626	USD 33,875.65	Annual	626	USD 34,891.92	Annual
Cornerstone Extend Import	1	USD 2,740.16	Annual	1	USD 2,822.36	Annual
Choice Customer Success Package	1	USD 11,766.70	Annual	1	USD 12,119.70	Annual
Period Subtotal:	USD 123,899.23			USD 127,616.21		

Period 5
6/3/2029 -
6/2/2030

Product	Qty	Fee	Billing Frequency
Unlimited Video Hosting and Delivery	1	USD 2,077.19	Annual
Single Sign On - Standard (SSO) Connector	1	USD 2,740.03	Annual
Outbound Data Feed - Recruiting (ODFR) Connector (s)	1	USD 2,935.74	Annual
Outbound Data Feed - Onboarding (ODFO) Connector (s)	1	USD 2,935.74	Annual
I-9 Tracker Integration	1	USD 0.00	Annual
Cornerstone Recruiting Suite	626	USD 33,488.31	Annual
Cornerstone Performance Suite	626	USD 35,938.68	Annual
Cornerstone Learning Management Suite	626	USD 35,938.68	Annual
Cornerstone Extend Import	1	USD 2,907.03	Annual
Choice Customer Success Package	1	USD 12,483.29	Annual
Period Subtotal:	USD 131,444.69		

Purchase Order

If Customer indicates that a purchase order ("PO") is required for payment, the customer will provide the PO no later than 3 business days to dlcollections@csod.com and if the customer indicates that no PO is required, Customer represents that no PO is required for payment.

Special Terms

Should this Order be renewed for the same term length, products, and quantities, the annual fees for the renewal, except for any third-party offerings, will be the same as the annual fees for the last year of this Order, plus a 3.00% increase beginning on the first year of the renewal Order.

Invoicing Schedule

Payment terms for this Order shall be Net 30 (days).

Fees are invoiced beginning on the Start Date(s) in accordance with the Billing Frequency. If required, Fees are pro-rated based on the actual number of days in the billing frequency period. One-time fees are invoiced on the Order Start Date. Any usage product will be billed monthly in arrears based on actual usage. Notwithstanding the foregoing, one-time fees for services on a SOW shall be invoiced in accordance with the billing terms set out in the applicable SOW. Except as otherwise expressly set forth herein, all purchases are non-cancelable and non-refundable. Fees are exclusive of applicable sales, use, VAT, GST, digital tax, DST and other taxes and are net of withholding taxes.

Product Details

For the Recruiting module, the “maximum quantity” refers to the total number of employees in the organization (including its Affiliates if applicable) – not Active Users.

Cornerstone Recruiting Suite includes:

Recruiting
Management
Onboarding
Campus Recruiting

Cornerstone Learning Management Suite includes:

Learning
Management
Certifications
Connect
Insights

Cornerstone Performance Suite includes:

Performance
Management Engage
Succession Management
Compensation
Management View

Choice Package:

New Functionality Readiness and Adoption – adopt and drive usage of new features
Optimization and Curation – keep your system relevant and easy to use, increase adoption and build competencies
S.O.S. (Sustain Our System) – get help with tasks and on-boarding new admins, and tune up your reports
Education – an efficient way to learn Cornerstone products, features and functions
Customer Success – proactive, strategic guidance and support to make the most of your investment
Technical Support – enhanced support and issue resolution
Customer Community – access self-help tools, connect with peers and stay up to speed on what’s new
Product Collaboration and Engagement – have a voice in the future of Cornerstone
See [Choice Package](#) for detailed support descriptions.

Terms and Conditions

This Order is hereby incorporated into and made part of the parties’ master agreement (the “Agreement”). If the term of the Agreement is set to expire prior to the end of the Order Term, the term of the Agreement is hereby extended through the end of the Order Term for the purposes of this Order.

Agreed and accepted:

Customer		Cornerstone OnDemand, Inc.	
Signature :		Signature :	

Name:		Name:	
Title:		Title:	
Date:		Date:	

Town of Apex

X _____

Randal E. Vosburg , Town Manager
Email: randy.vosburg@apexnc.org
Timestamp: [empty signing timestamp]

Contractor

X _____

[empty member name]
Email: mhearn@csod.com
Timestamp: [empty signing timestamp]

This instrument has been preaudited in the manner required by the Local Government Budget and Fiscal Control Act.

Finance

X _____

[empty member name] , Interim Finance Director
Email: Jessica.Murphy-Rhem@apexnc.org
Timestamp: [empty signing timestamp]

