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CITY OF ANGELS PO Box 667, 200 Monte Verda St. Suite B, Angels Camp, CA 95222 P: (209) 736-2181

**DATE:** February 3, 2026

**TO:** City Council

**FROM:** Steve Williams, Interim City Administrator

**RE:** **RESOLUTION 26-25** – Approving Agreement 26-10 with Coneth Solutions for Managed IT Services

**RECOMMENDATION:**

Approve an agreement with Coneth Solutions for Managed IT Services

**BACKGROUND:**

Coneth Solutions is the IT Service provider for the City of Angels.

The most recent agreement between the City of Angels and Coneth Solutions was a three (3) year agreement which concluded on August 2, 2025. Services have continued uninterrupted despite being out of contract.

The City of Angels has been satisfied with the services provided by Coneth Solutions and there is a need for these services to continue.

**DISCUSSION:**

Coneth Solutions proposed a scope of work which mirrors the scope of work from the previous agreement with the exception of eliminating the initial \$100,000 set up fee and an adjustment to the number of devices being managed.

The proposed scope of services does not include the initial set up fee as that work was already completed in the previous agreement period.

The previous agreement included a reoccurring annual total of \$69,744.

The current proposal includes a reoccurring total of \$7,950 per month or \$95,400 annually.

The difference between the previous annual total of \$69,744 and the proposed annual total of \$95,400 is in the number of devices being managed. The number of devices being managed has increased since the agreement was originally executed in August of 2022.

In addition to the Proposal for Services (Attachment “A”), Coneth Solutions has also submitted a quasi-sole source justification for continuing with their services (Attachment “B”).

The performance period in the original Request for Proposals in 2022 (Attachment “C”), allowed for two (2) one (1) year extensions at the City’s discretion.



**FISCAL IMPACT:**

\$95,400 Annually

**ATTACHMENTS:**

Attachment "A" – Coneth Proposal for Services

Attachment "B" – Sole Source Justification

Attachment "C" – 2022 RFP

Attachment "D" – Agreement 26-10

Attachment "E" – Resolution 26-25

